International Business Administration (BSc)
Vrije Universiteit Amsterdam - School of Business and Economics - B International Business Administration - 2017-2018
The BSc International Business Administration is a three year full-time programme taught in English. The first two years of the bachelor’s programme revolve around fundamental disciplines relevant for any business professional, including Strategy, Organization, HRM, Marketing, Accounting, Finance, Supply Chain Management and Technology. Moreover, the academic core in year one and two provides a thorough introduction into Business Mathematics, Business Research Methods, and Academic Skills. Additionally, year two offers electives that offer you the opportunity to develop your knowledge on the different business disciplines in developed versus emerging economies.

In the third year, you will gain international experience by studying the first semester abroad. This exchange to another university is mandatory. Back in Amsterdam, in the second semester of year three you will specialize yourself in a discipline of your choice. This last part of your studies also includes completing a your BSc Thesis on an international topic of within that discipline. Both your study abroad as well as your specialization provide you the opportunity to develop your own profile and prepares you for a specific career in the job market or for a potential Master programme. Completing this program will grant you the internationally recognized title of ‘Bachelor of Science in International Business Administration’.

The BSc International Business Administration is a three year full-time programme, taught in English, and consists of 180 EC.

- General information
- Course schedule
- Honours programme
- Road map
- Academic and Examination Regulations (OER) SBE Bachelor’s degree programmes
- Regulations and Guidelines
- Academic year calendar
- Transitional arrangements due to curriculum changes
  - Transitional arrangements B2
  - Transitional arrangements B3

- After your bachelor:
  - Would you like to start a SBE master’s programme after your bachelor’s degree? > Then check the entry requirements here.
  - See http://masters.vu.nl for more information and if applicable extra admission criteria about the master’s degree programme of your interest.

- VUnet &gt; Services
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<td>Vak: Urban Studies (Periode 1+2+3)</td>
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<td>Vak: Wetenschapsfilosofie (Periode 1)</td>
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First year International Business Administration

The first year consists of obligatory courses.

The final grade for the course Academic Skills is only granted if the conditions of Research Participation I are met.

In the first year there is a Binding recommendation on continuation of studies (BSA). This means that you must have earned at least 42 credits at the end of the year, plus the course Business Mathematics (E_IBA1_BUSM) in order to continue your study. For more information, take a look at VUnet.

Vakken:

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<td>Academic Skills</td>
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<td>Accounting</td>
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<td>Business Processes</td>
<td>Periode 6</td>
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<td>E_IBA1_BP</td>
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<td>Business Statistics</td>
<td>Periode 4</td>
<td>6.0</td>
<td>E_IBA1_BS</td>
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<tr>
<td>Cross Cultural Marketing</td>
<td>Periode 5</td>
<td>6.0</td>
<td>E_IBA1_CCM</td>
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<td>Economics for the Global Era</td>
<td>Periode 2</td>
<td>6.0</td>
<td>E_IBA1_EGA</td>
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<td>Global Supply Chain Management</td>
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<td>6.0</td>
<td>E_IBA1_GSCM</td>
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<td>Organization Theory</td>
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</table>

Second year International Business Administration

In the first semester, the second year continues to introduce the core disciplines of IBA. In the second semester, the academic core continues with a strong focus on the research skills, including both quantitative and qualitative research methods.

Moreover, the second semester zooms in on the international context of the business environment by explicitly discussing different disciplines in the setting of developed versus emerging economies. As student, you will be able to select those electives that appeal to your own personal interest and start to shape your own personal profile of expertise.

Again, in year 2 of the IBA programme you will continue to actively participate in research and to further develop your skills set. You will join the course Research Participation II, which you will need to complete as part of the requirements for BRM I - Quantitative. During BRM I, you will actively reflect on your learning experiences related to Research Participation II.
Note that:

- In order to be able to start with the Bachelor Thesis in year 3, students need to have completed 120 ECTS, which include the courses 2.4 BRM I, 2.5 BRM II, and 2.6 Integrative Research Project before the deadline for thesis registration (28 February of 8 October). This means that you will have to complete these courses in your second year to avoid study delay in year 3.

- In case you want to enter a master programme after your bachelor, keep in mind that each master programme has its own entry requirements. It is important to inform yourself about these entry requirements, as in some case (e.g., MSc Finance) you are required to take an additional course in order to meet those requirements in addition to the IBA program. Therefore, take a look at this study guide, under General Information> After your BSc, for the specific entry requirements to the SBE master programmes.

Opleidingsdelen:

- Second year bachelor International Business Administration - Electives - Developed Economies
- Second year bachelor International Business Administration - Electives Emerging Economies
- Second year International Business Administration - Obligatory Courses

Second year bachelor International Business Administration - Electives - Developed Economies

Choose 1 of 3.

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<thead>
<tr>
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<tbody>
<tr>
<td>Accounting in Multi-National Enterprises</td>
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<tr>
<td>Digital Innovation and Virtual Organizing in a Global Setting</td>
<td>Periode 4</td>
<td>6.0</td>
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</table>

Second year bachelor International Business Administration - Electives Emerging Economies

Choose 1 of 3.

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<tr>
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<tbody>
<tr>
<td>Corporate Finance in Emerging Economies</td>
<td>Periode 5</td>
<td>6.0</td>
<td>E_IBA2_CFEE</td>
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</tbody>
</table>
Second year International Business Administration - Obligatory Courses

In the second year there are 8 mandatory courses of 6 EC each plus Research Participation II.

Note that Research Participation II is mandatory as well and that your EC credits for BRM I - Quantitative are conditional upon successfully completing RP II.

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<tr>
<td>Marketing in Emerging Economies</td>
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<tr>
<td>Supply Chain Management in Emerging Economies</td>
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</table>

Third year International Business Administration

The third and final year of the programme offers students the opportunity to develop their personal profile. In semester I the mandatory exchange takes place. Upon return, in semester 2, you specialize in the discipline of your choice. This specialization will also prepare you for related Masters' programmes at this School or elsewhere, in case you would like to continue studying after your Bachelors'.

In case you want to enter a master programme after your bachelor, keep in mind that each master programme has its own entry requirements. It is important to inform yourself about these entry requirements, as in some case (e.g., MSc Finance) you are required to take an additional course in order to meet those requirements in addition to the IBA program. Therefore, take a look at this study guide, under General Information> After your BSc, for the specific entry requirements to the SBE master programmes.

For students that started their Bachelor International Business
Administration in September 2013 or earlier and who still have second year courses left to complete, transitional arrangements apply.

Opleidingsdelen:

- Third year International Business Administration - Exchange
- Third year International Business Administration - Obligatory
- Third year International Business Administration - Specialization

Third year International Business Administration - Exchange

For all IBA students starting their Bachelor programme in 2012 or later, an exchange semester is an obligatory part of their study programme.

For all third-year IBA students who meet the exchange criteria there is a mandatory exchange semester in autumn. You are entirely free to select universities or courses. If you want to know if courses abroad meet the entry requirements for SBE Master's programmes, it is advisable to contact an academic advisor. All courses chosen must be approved of by the examination board before you leave.

Although the third-year programme is geared towards exchange in the first semester, it is possible to go abroad in the period February-June. This may prove more problematic, however, and will require greater flexibility on your part as more individual arrangements need to be made.

International Office

Exchange programmes are arranged through the School's International Office. The academic advisors can provide you with detailed information on courses on offer abroad and how to incorporate them into your third year, but also on arrangements for visa, insurance, allowance etc. The website contains a wealth of information on studying abroad. It is well worth visiting this for orientation before you start making definite plans. See Exchange Programmes for VU Students.

For more information you can contact the International Service Desk:
- Email: studentenbalie@vu.nl
- Open office hours: Monday – Friday from 10.00 - 16.00 in the Mainbuilding by the Servicedesks
- Tel: + 31(0)205985029

The deadline for enrolling for an exchange programme with the international office is usually around the 11th of January, but check the website for precise dates. Remember also that you can only go abroad if, at the start of your third year, you have at least 90 EC and have completed all first-year courses. This means that you must have at least 60 EC when enrolling in order to be eligible for exchange.

Third year International Business Administration - Obligatory

One course plus a thesis is obligatory for all students.

Vakken:
Third year International Business Administration - Specialization

Choose a specialization. Each specialization contains two courses and a thesis.

Opleidingsdelen:

- Third year Bachelor (International) Business Administration - Specialization Accounting
- Third year Bachelor (International) Business Administration - Specialization Digital Business Innovation
- Third year Bachelor (International) Business Administration - Specialization Economics
- Third year Bachelor (International) Business Administration - Specialization Entrepreneurship
- Third year Bachelor (International) Business Administration - Specialization Finance
- Third year Bachelor (International) Business Administration - Specialization Financial Management
- Third year Bachelor (International) Business Administration - Specialization Human Resource Management
- Third year Bachelor (International) Business Administration - Specialization Management Consulting
- Third year Bachelor (International) Business Administration - Specialization Marketing
- Third year Bachelor (International) Business Administration - Specialization Strategy and Organization
- Third year Bachelor (International) Business Administration - Specialization Transport and Supply Chain Management

Third year Bachelor (International) Business Administration - Specialization Accounting

The specialization Accounting consists of two courses plus a thesis.

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<tr>
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<td>Auditing</td>
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Third year Bachelor (International) Business Administration - Specialization Digital Business Innovation

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<td>Business Intelligence and Analytics</td>
<td>Periode 4</td>
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<tr>
<td>Knowledge Management</td>
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</table>

Third year Bachelor (International) Business Administration - Specialization Economics
The specialization Economics consists of two courses plus a thesis.

The course Inclusive Growth and Sustainability, as well as the thesis, are compulsory. Furthermore, you may choose between Microeconomics II and Public Economics. Note that the course Microeconomics II will be lectured in the Dutch language; therefore non-Dutch speaking IBA students have to opt for the course Public Economics.

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<td>Sustainability</td>
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<td>Microeconomics II</td>
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<td>Public Economics</td>
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Third year Bachelor (International) Business Administration - Specialization Entrepreneurship

The specialization Entrepreneurship consists of two courses plus a thesis.

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<td>Foundations of Strategic Management</td>
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<td>Small Business Development</td>
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Third year Bachelor (International) Business Administration - Specialization Finance

The specialization Finance consists of two courses plus a thesis. Please be aware that, in case you like to enter the master Finance after your BSc, you need to pass an additional course, namely Financial Markets and Institutions (E_EBE3_FMI).

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<td>Investments</td>
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Third year Bachelor (International) Business Administration - Specialization Financial Management
The specialization Financial Management consists of two courses plus a thesis.

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<td>International Financial</td>
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Third year Bachelor (International) Business Administration - Specialization Human Resource Management

The specialization Human Resource Management consists of two courses plus a thesis.

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Third year Bachelor (International) Business Administration - Specialization Management Consulting

The specialization Management Consulting consists of two courses plus a thesis.

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Third year Bachelor (International) Business Administration - Specialization Marketing

The specialization Marketing consists of two courses plus a thesis.

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Third year Bachelor (International) Business Administration - Specialization Strategy and Organization

The specialization Strategy and Organization consists of two courses plus a thesis.

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<tr>
<td>Strategic Management from a Practice Perspective: A Day in the Life of a CEO</td>
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Third year Bachelor (International) Business Administration - Specialization Transport and Supply Chain Management

The specialization Transport and Supply Chain Management consists of two courses plus a thesis.

Vakken:

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<td>Procurement and Supply Management</td>
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Honours programme

The Honours Programme (HP) offers several advantages to our students that are summarized on the first page of your BSc in this study guide under the heading of ‘General information about the SBE Honours Programme’. All honours courses are special courses that are only accessible to honours students.

The increased study load is 30 EC of honours courses (or more if you prefer). The programme consists at least 12 credits SBE honours courses, of at least 12 credits Interdepartmental honours courses and 6 credits for an elective that you are free to choose within all honours courses offered either by our School or elsewhere by Vrije Universiteit, the University of Amsterdam and Amsterdam University College.

For more information, use the link to Honours Programme at the first page of this study guide.
Opleidingsdelen:
- SBE Honours Courses
- Interdepartmental Honours Courses

SBE Honours Courses

The SBE honours courses of the Honours Programme are taught mainly in the evening by lecturers from our School. The classes are small and you will be expected to give presentations, write papers and make an active contribution to discussions.

The 6 credits of the Research Assistantship count only as elective and not as credits to fulfill the 12 credits of SBE honours courses.

You have to choose at least 12 credits of FEWEB honours courses from the list below. Enrollment into these courses is via VUnet, except for a Research Assistantship.

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<td>Bubbles and Crashes</td>
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<td>Contemporary Challenges in Corporate Strategy</td>
<td>Periode 4</td>
<td>6.0</td>
<td>E_HP1_CCCS</td>
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<tr>
<td>Economics of Globalization: A Transaction Cost Perspective</td>
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Interdepartmental Honours Courses

The interdisciplinary components of the Honours Programme are taught mainly in the evening by lecturers from Vrije Universiteit, the University of Amsterdam and Amsterdam University College, as well as guest lecturers from the Netherlands and abroad. The classes are small and you will be expected to give presentations, write papers and make an active contribution to discussions.

You have to choose at least 12 credits of Interdepartmental honours courses from the overview of interdepartmental honours courses, as well as an application form, at: http://www.vu.nl/honourscourses.

Optional Minors in third year International Business Administration

As an option IBA-students may follow a minor, on top of their regular curriculum.
Each minor consists of 5 courses of 6 EC each (30 EC in total). You may choose between a faculty course or a university course.
Note that you are not allowed to follow two university minors:
- Business Administration
- Managing Digital Innovation

Opleidingsdelen:

- Faculteitsminoren SBE
- Universiteitsminoren

Faculteitsminoren SBE

Underneath the minors that have been developed by the School.

Opleidingsdelen:

- Minor Entrepreneurship
- Minor Understanding and Influencing Decisions in Business and Society
- Minor Accounting, Organizations and Society
- Minor Health Care Management
- Minor Real Estate Economics and Finance
- Minor Risk Management for Financial Institutions (Deloitte)
- Minor Applied Econometrics: A Big Data Experience for All
- Minor Operations Analytics
- Minor E-Business and Online Commerce
- Minor Sustainability: Management and Innovation

Minor Entrepreneurship

In SBE's minor in entrepreneurship, students not only study entrepreneurs but also become entrepreneurs. This minor is an exciting set of carefully selected courses that are designed to offer students fundamental knowledge about entrepreneurship in different contexts and enhance their entrepreneurial skill sets. The knowledge students gain from this minor is extremely valuable in today’s labor markets, because career success increasingly depends on students’ capacity to be proactive, promote change, and pursue new entrepreneurial initiatives that create economic and/or social value. Specifically, completing the minor will allow students to better appreciate the different forms of entrepreneurship across various contexts, understand the distinct challenges faced by entrepreneurs, and find creative solutions for overcoming these challenges. Indeed, both startup and corporate entrepreneurs often struggle to launch and grow new business ventures such that knowledge about how to successfully develop new entrepreneurial initiatives is essential to any student. So if you are thinking about becoming an entrepreneur, this is definitely the minor for you. But also if you do not have plans to go in that direction, this minor is worthwhile because knowledge of entrepreneurship is critical to anyone who interacts in significant ways with entrepreneurs including managers in large established firms, consultants, bankers, and government policy makers.

This minor contains 5 compulsory courses. Instead of the courses Filming Entrepreneurship and New Venture Creation you may choose to do an internship. Note that the internship has to be approved by the minor coordinator in advance.
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<td>Foundations and Forms of Entrepreneurship</td>
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<td>Strategic Management of Technology and Innovation</td>
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Minor Understanding and Influencing Decisions in Business and Society

The Department of Marketing offers this SBE minor in collaboration with the department of Management and Organization Studies in the fall semester (September-January) starting in the academic year 2016-2017.

The 30 EC programme is entirely taught in English and will allow students to understand and influence human decision making and behavior in the context of organizations (employees, managers, teams) and their interactions with the world outside (markets and consumers, but also business partners and competitors). To achieve this goal, we rely on recent insights from behavioral economics and psychology.

Upon completion of this minor, students will be able to:
- Understand how decisions and behavior are influenced by the physical and social environments and the decision making strategies that are used.
- Based on this knowledge, develop strategies to influence (e.g., through "nudging") the behavior of others in order to achieve business and societal goals, such as increasing sales or reducing environmental pollution.
- Analyze the behavior of others (e.g., employees) in order to improve cooperation and output of teams and organizations.
- Formulate negotiation strategies to achieve optimal results in terms of outcomes (distributive negotiations) and relationships among parties involved (integrative negotiations).
- Reflect on the ethical aspects of such influence strategies.

The minor is relevant to:
- All students in Business Administration and Economics
- All students from other bachelor programmes that are interested in decision making and influencing other people’s behavior (e.g., health science, communication science, psychology, social sciences).

This minor contains 5 compulsory courses. Instead of the courses Designing Interventions in Business and Society and Managing Negotiations: Getting to Yes you may choose to do an internship. Note that the internship has to be approved by the minor coordinator in advance.
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<td>Judgment and Decision Making</td>
<td>Periode 1</td>
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<td>Leadership: Mobilizing People</td>
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<td>6.0</td>
<td>E_BK3_LMP</td>
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<td>Managing Negotiations: Getting to Yes</td>
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<td>6.0</td>
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<tr>
<td>Nudge: Influencing Behavior</td>
<td>Periode 2</td>
<td>6.0</td>
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Minor Accounting, Organizations and Society

Financial information systems are part of a company’s infrastructure. A thoroughly understanding of the context in which companies operate is required to be able to design effective information systems. Completing this minor will allow students to understand the effects of integrating traditional bookkeeping with modern IT systems, the legal and societal role of good Corporate Governance as well as the importance of organizational behavior and decision making.

The minor contains 5 compulsory courses.

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<td>Tax and Organizations</td>
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Minor Health Care Management

The minor Health Care Management is a joint programme offered by the School of Business and Economics (SBE) and the Faculty of Earth and Life Sciences (FALW). It is open to all bachelor students from the VU, from other Dutch universities and from universities abroad.

This minor discusses health care policy from an economic perspective and deals with management of health care organizations, using economic,
organization, accounting and finance theories and methods. It offers students in economics and business sciences the opportunity to use economic and organizational theories which enables them to gain in-depth knowledge about the care and care sector. The minor is also useful for students from other faculties who have studied health care issues from another perspective, like medicine, social sciences, life sciences and behavioral and movement sciences. The minor may be especially helpful for those students who consider working in policy development or managerial positions within the health care sector. The minor relates to two major VU themes: Human & Life Sciences en Professional Services.

The minor focuses on the following themes:
- The economic effects of health, illness, demographic developments and aging.
- The role of government intervention in the health care market, positive and negative economic implications of regulation.
- Structure and functioning of care and cure markets, and the way health care supply meets health care demand.
- The role of health insurance arrangements in influencing health care supply.
- Policy issues around health care regulation, accessibility of care, cost control and health care quality.
- Financial management of health care organizations in their pursuit of health care productivity, cost effectiveness and quality.
- Management of health care organizations, the role of management in steering and controlling professionals, leadership, and communication.

The minor enables students to analyze the effectiveness of health care policies, to analyse complex issues related to financing and controlling health care institutions, and to improve internal management issues within health care organizations.

The minor contains 5 compulsory courses.

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<td>Health Care Management</td>
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</table>

**Minor Real Estate Economics and Finance**

Why does economic activity concentrate in specific locations? How do real estate developers react to the strong demand for space at these focal points? What are the implications for the surrounding urban areas? Should the government provide guidance through land use policy? These questions illustrate a number of important topics that will be dealt with in the Minor Real Estate Economics and Finance. You will learn what economic analysis contributes to our understanding of how cities evolve.
and what role policy can play. You gain insight into the functioning of real estate markets, including their volatility and apparent lack of efficiency.

The minor contains 5 compulsory courses.

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Minor Risk Management for Financial Institutions (Deloitte)

The minor highlights risk issues from different perspectives, such as human behaviour, methods and techniques, financial markets and supervision, and technological innovation. You will gain insights how financial institutions work and analyse their business models and risk issues. The minor emphasises the importance of a holistic view including behavioral finance. Finally, the risks of new developments will be discussed. What is the impact of new financial technologies (FinTech’s and Big Data) and how can you mitigate cybercrime.

The minor contains 5 compulsory courses.

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<td>New Developments in Risk Management</td>
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Minor Applied Econometrics: A Big Data Experience for All

An in-depth introduction to Econometrics. The Minor Applied Econometrics provides a thorough introduction to econometric methods and techniques with an emphasis on how to implement and carry out the methods in empirical studies and how to interpret the results. The key steps of
model formulation, parameter estimation, diagnostic checking, hypothesis testing, model selection and empirical analysis are given extensive attention throughout the different courses. Apart from the fundamentals of econometrics, much emphasis is given to how econometric methods are carried out in different empirical settings and studies. Particular attention will be given to issues related to "big data" in the context of different disciplines in economics and business.

All students with a liking of mathematics, statistics and/or computing are welcome. We aim to attract a heterogeneous group of Bachelor students from VU and outside with good knowledge of mathematics and statistics courses (ideally with grades greater than or equal to 7, but we do not set requirements), and for those who want to distinguish themselves. Bachelor Econometrics students are especially welcome. For Bachelor Econometrics students, there is the highly recommendable option in the first period to take the course "Computational Econometrics", as a substitute for the course "Introduction to Econometrics". In this way we make this Minor also of interest to Econometrics students. Furthermore, students can opt for research internships within the Department: to get an experience in working within a research environment and to get a first training in teaching mathematics, statistics and econometrics.

This minor consists of compulsory and elective courses.
- The compulsory courses are Case Study: A Modelling Competition, Introduction to Time Series and, depending on the programme you follow, either Computational Econometrics (for econometric students), or Introduction to Econometrics (for non-econometric students).
- In addition you may choose 2 out of 3 elective courses.
- On top of the programme, described above, you may opt for an internship of 12 EC. In that case, the internship replaces the obligatory course Case Study: A Modelling Competition as well as one of the elective courses (so you choose 1 in stead of 2 elective courses). Note that the internship has to be approved by the minor coordinator in advance.

Students in this Minor will reach for the entrance requirements for Master (honour) programmes such as Quantitative Economics, Quantitative Risk Management, Financial Econometrics, but also other Masters such as Quantitative Marketing, Econometric Theory, Applied Econometrics, etcetera.

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<td>Computational Econometrics</td>
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<td>Empirical Finance</td>
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<tr>
<td>Internship Minor Applied Econometrics: A Big Data Experience for All</td>
<td>Periode 2+3</td>
<td>12.0</td>
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</table>
Minor Operations Analytics

By an exciting set of carefully selected courses and business cases, in this minor you will explore the spectrum of analytics skills required for becoming successful in decision making in business. These skills range from identifying problems requiring managerial action and translating managerial decisions into mathematical models, to applying, designing and programming algorithms for solving the resulting mathematical problems, to eventually drawing managerial conclusions taking into account behavioral aspects. After finishing your minor, you will be ready for better decision making in business with your quantitative talent as a firm basis.

The students.
The minor is aimed at a mixture of students from Econometrics and Operations Research and students from Business Administration with a strong quantitative interest. However, any student in the Netherlands and abroad with an interest in applying mathematics in a business environment should be interested in this minor. Specifically, students from all over the world in Applied Mathematics, and Industrial Engineering are more than welcome to join.

If you want to acquire experience outside of the university, to apply the theory you studied in real-life, then this minor offers you the opportunity to do an internship. The internship is 12 EC and will replace the case oriented courses (Supply Chain Dynamics and Integrative Practice Lab). In general it will be at a company and will be concluded with a written report. A few talented students may be offered the option to do a research and teaching internship within the participating departments. The internship always has to be approved by the coordinator of the minor.

This minor contains 5 compulsory courses. The 30 EC programme is entirely taught in English. Instead of the courses Supply Chain Dynamics and Integrative Practice Lab you may choose to do an internship. Note that the internship has to be approved by the minor coordinator in advance.

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<td>Introduction to Time Series</td>
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<td>Data Analytics</td>
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<td>Integrative Practice Lab</td>
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</table>
Minor E-Business and Online Commerce

Business-related interactions are increasingly facilitated by various Information & Communication Technologies - from websites and social media to Enterprise Systems, from mobile devices to EDI. In the minor E-business and online commerce, this development is viewed from different disciplines, yet with an integrative perspective. With a focus on Business-to-Consumer online commerce (although taking into account Business-to-Business and Consumer-to-Consumer interaction as well), we address the Marketing, Logistics and Information Systems-related aspects of E-Business. This minor provides students with an in-depth knowledge of the full range of business aspects related to E-business - from consumer interaction to fulfillment, and from marketing strategy to data, analytics and information systems. This knowledge will be applied in answering both academic and practical questions. Also, students will be stimulated to critically reflect on the business and ethical issues related to E-business and online commerce.

For who?
This minor is relevant to students from both the business administration (BK/IBA) and the economics and business economics (EBE) programme. For EBE students, this minor is relevant since commerce is a crucial factor from both a macro-economic and a business economics perspective. As interactions between business and customers increasingly move to the online world, this has far reaching economic implications at several levels.

This minor contains 5 compulsory courses. Instead of the courses Emerging Technologies for E-Business and Online Commerce and Information Systems in E-Business and Online Commerce you may choose to do an internship. Note that the internship has to be approved by the minor coordinator in advance.

Vakken:

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<thead>
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<tbody>
<tr>
<td>Consumer Science for Online Commerce</td>
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<tr>
<td>E-Commerce Supply Chain Management</td>
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<tr>
<td>Emerging Technologies for E-Business and Online Commerce</td>
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<td>Information Systems in E-Business and Online Commerce</td>
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<td>E_IBA3IMEOC</td>
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<tr>
<td>Introduction to E-Business and Online Commerce</td>
<td>Periode 1</td>
<td>6.0</td>
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Minor Sustainability: Management and Innovation
Sustainable development is one of the key challenges for the 21st century. The minor on Sustainability and Innovation offers students a programme rooted in business and economics to explore how innovation can contribute to sustainable development. Sustainability builds on the understanding that actions ‘here and now’ have effects in other places, for other people, at other moments in time. This leads to grand challenges such as problems with global warming, water, energy, and poverty. Yet, addressing such grand challenges offers opportunities for business as well, and many leading companies and new start-ups are reaping such opportunities. Through sustainable innovations like renewable energy solutions, micro loans, circular business models, and ‘sharing economy’ platforms, to name just a few, these emerging businesses tap into growth markets. Characteristic of these opportunities is that they create shared value: they do not only create profit, but also create value for planet and people. In this minor students will learn to understand global and local sustainability issues, and learn how to apply this knowledge to design strategies, value chains, and innovations. With its academically and practically challenging programme, this minor aims to inspire students that wish to take on an entrepreneurial role in society by joining an established firm, a government agency, or by starting a firm themselves.

This minor can be followed by all SBE bachelor students. In addition, advanced bachelor students (third year) from other faculties as well as other universities are welcome to join. Particularly those with an interest in Business and Organization Studies, Economics, Social Sciences, Social Psychology, Healthcare, Media and Communication Studies, Engineering, Technology Management, Operations Management and Education. It is especially interesting for:
- Future managers who want to understand how sustainability can be implemented in existing business
- Entrepreneurs / intrapreneurs that want exploit the opportunities sustainability offers
- Future consultants in sustainability, strategic business consultants, of government policy consultants
- Students that want to be active in NGO’s or other societal organizations

It is possible to replace two of the courses for an internship that will be supervised by one of the lecturers of the courses. Internships should be aligned with a topics addressed in the minor and should be initiated by students. Proposals for an internship need approval from the minor coordinator.

Coordinator: Philipp Tuertscher Department of Information, Logistics and Innovation philipp.tuertscher@vu.nl

This minor contains 5 compulsory courses. The minor programme will be taught in English. Instead of the courses Marketing Sustainable Innovations and Organizing Sustainable Innovation you may choose to do an internship. Note that the internship has to be approved by the minor coordinator in advance.

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Vrije Universiteit Amsterdam - School of Business and Economics - B International Business Administration - 2017-2018
De universiteitsminoren

- Zijn in principe toegankelijk voor alle bachelorstudenten van alle faculteiten.
- Kennen voor sommige minoren een toegangseis.
- Hebben een vaste omvang van 30 EC.
- Vooraf geen toestemming van je eigen examencommissie nodig om de 30 EC van deze minor mee te laten tellen in het afstudeerpakket van je opleiding.
- Indien een bepaald vak uit de universiteitsminor onderdeel uitmaakt van je reguliere curriculum, kun je deze minor niet (volledig) volgen omdat vakken niet twee keer kunnen meetellen. Vraag in dat geval toestemming van de examencommissie voor de invulling van de profilleringsruimte.

Opleidingsdelen:

- Minor Brain and Mind
- Minor Sustainability: Global Challenges, Interdisciplinary Solutions
- Minor Sport, Bewegen en Gezondheid
- Minor Business Administration
- Minor Global Food Security
- Minor Managing Digital Innovation
- Minor Economics
- Minor Islam
- Minor Digital Humanities and Social Analytics
- Minor in English
- Minor Gender and Diversity
- Minor History
- Minor Aan de slag met Literatuur
- Minor Migration Studies
- Minor Psychologie en het Brein
- Minor Law and Global Society
- Minor Technology, Law and Ethics
- Minor Development and Global Challenges
- Minor Political Science
- Minor Filosofie

Minor Brain and Mind

Vakken:
Minor Sustainability: Global Challenges, Interdisciplinary Solutions

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<td>Cognitive Neuroscience</td>
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<td>Mind and Machine</td>
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<td>Nature versus Nurture</td>
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<td>The Developing Brain</td>
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Minor Sport, Bewegen en Gezondheid

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<td>Neuro- en Revalidatiepsychologie</td>
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<td>Revalidatie</td>
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<td>Sensomotorische Coordinatie</td>
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<td>B_SENSOCOR</td>
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<td>Sportpsychologie</td>
<td>Periode 1</td>
<td>6.0</td>
<td>B_SPORTPSY</td>
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<tr>
<td>Talent and Talent Identification</td>
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<td>Toegepaste Inspanningsfysiologie</td>
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Minor Business Administration

Why are some companies outperforming their rivals? How is it that companies like Nike and ASML are responsive to changes in customer preferences and are successfully battling their competitors, whereas
companies like General Motors and Philips struggle? Why are companies like Airbnb and Uber successful in developing and selling product and service innovations, whereas publishers and record companies lack innovative capacity? How is it possible that long-existing companies are surpassed by new venture start-ups with radical different business approaches, such as Shapeways and Blendle? The answers to these questions show that high-performing companies excel in using new ways of management and organization. Specifically, these companies have business models that work in today’s dynamic environment.

In the Minor in Business Administration you will learn to build, assess, and change business models and tackle management and organization issues.

The Minor in Business Administration is a 30 EC programme taught in English. You will become familiar with the foundations of business administration: strategy, marketing, finance, accounting, logistics, technology, and human resource management. Using business model thinking, you will combine and apply the knowledge from these disciplines to study businesses. In addition, midway the programme you are asked to select a specialization theme, which enables you to obtain a deeper understanding about the relationship between your profession and a business discipline. In addition to academic skills, the programme emphasizes professional skills, including creativity, communication, reflexivity, and consultancy. The Minor Business Administration provides you with knowledge and skills to successfully act in dynamic organizations, irrespective of your professional background.

Students in the BSc programmes Economics and (International) Business Administration are excluded from participating in this University Minor.

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<td>Business Professionals</td>
<td>Periode 2</td>
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<td>Business Project</td>
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<tr>
<td>Foundations of Business Administration</td>
<td>Periode 1</td>
<td>6.0</td>
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</table>

Minor Global Food Security

Global food security is at the core of many of today’s societal problems, varying from undernourished children to obese adults and elderly; climate change presents a challenge for future food production; novel technologies raise ethical questions with respect to animal welfare, preservation of biodiversity, and protection of national policy autonomy. These and many other societal issues are part of the content of this course. These insights will be useful to a variety of academic and societal fields, and may help you to choose your master’s programme.

This minor takes real world problems as a starting point. Examples, assignments and (guest)lectures will be based on the variety of actual
challenges related to food security. Throughout the minor, culminating in an advisory report in the last course, you will conduct an assignment for a real organization active in the field of food security; e.g. the Ministry of Economic Affairs; Oxfam Novib; FrieslandCampina.

Jobs are increasingly about combinations of insights and skills rather than specialized knowledge only. In this minor you will acquire skills and insights from different scientific backgrounds to be able to conduct interdisciplinary research. The fact that this minor is offered by the Amsterdam Centre for World Food Studies, an institute that brings together researchers from different faculties of the VU to conduct inter- and transdisciplinary research on food security, guarantees the richness of skills and methods taught.

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<td>Applications in Food and Nutrition Security Analysis</td>
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<td>Challenges of Food and Nutrition Security</td>
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<tr>
<td>Economics and Politics for Food and Nutrition Security</td>
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<tr>
<td>Food and Quality of Life</td>
<td>Periode 2</td>
<td>6.0</td>
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</table>

Minor Managing Digital Innovation

The opportunities of the digital era are essentially unlimited. Innovative technologies may completely change how business and design processes are set up, while new directions for fruitful start-ups are countless. This calls for new and strategic ways of organising these opportunities to innovate in the digital world. If you are interested in new, exciting ways to organise for digital innovation, if you want to learn how new digital technologies such as big data, 3D printing and robotization change the way of working in your own field of expertise; if you are interested in how to design and organise pervasive digital technologies, if you would like to start your own Spotify, Uber or Airbnb in your own specific discipline and would like to learn how to do so; if you are interested in new professional, organisational and managerial insights related to digital innovation, this minor is for you.

This minor is a 30 EC programme taught in English. The programme consists of five courses taught during the first semester of the third year of your Bachelor program.

Students in the Bachelor programmes (International) Business Administration are excluded from participating in this university minor.

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<tr>
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</table>
Minor Economics

What is the future of employment in the face of technical innovation? Why does the discovery of natural resources make a country sometimes poorer rather than richer? How can we keep the pension and health care system sustainable if there are only half as many working age people? Why do economic crises occur? These questions illustrate how economics touches upon the most pressing problems of today: economic well-being, inequality and sustainability. In the minor in Economics you will learn to tackle economic issues by learning to think like an economist.

The minor in Economics is a 30 EC programme taught in English. You will become familiar with the development of economic thought, including the principles of micro- and macroeconomic theory and key insights from empirical economic analysis. You will gain insight into the role of economic policy, learning to identify when markets fail and when policy interventions may provide solutions. Finally, you learn to take a structured approach to solving practical problems using economic core concepts. Upon completion you will have a proven ability to apply sound economic reasoning to a range of issues on a micro- and macroeconomic level, for example related to health, law, environment, finance, labor, transport, and development.

Students in the BSc programmes Economics and Econometrics are excluded from participating in this university minor.

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<td>Business Cycles and Stabilization Policy</td>
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<td>Development of Macroeconomic Thought</td>
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<td>Foundations of Microeconomics</td>
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<td>Structural Policy</td>
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Minor Islam
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<td>Islam en Europese cultuur</td>
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<td>Islamitische ethiek</td>
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<td>Islamitische theologie/Kalam</td>
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Minor in English

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Minor Digital Humanities and Social Analytics

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<td>Digitization: from Life to Data (UvA)</td>
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<td>Programming for Humanities and Social Sciences</td>
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<td>Text Mining for Digital Humanities</td>
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<td>Visualizing Humanities and Social Analytics</td>
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Minor Gender and Diversity

In this multidisciplinary minor you will learn how to critically perceive contemporary discussions in science and society from the perspective of gender and diversity. You will gain knowledge of the relevant theories on gender, race, ethnicity and sexual orientation in the disciplinary fields of history, philosophy, literature, medicine, sociology and anthropology, and theology. You develop a diverse perspective in discussions with students from other disciplines in the classroom. In assignments you apply the knowledge achieved to your own disciplinary field.

Choose 2 out of 3 courses in period 2: American Film; From Cell to Society; Identity, Diversity and Inclusion

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<td>Critical Perspectives on Science</td>
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<td>From Cell to Society</td>
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<td>Identity, Diversity and Inclusion</td>
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<td>Religions and Gender</td>
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<td>The Personal is Political: Biography, Gender and Diversity</td>
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Minor History

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<td>Democracy: A History</td>
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<td>General History</td>
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<td>Imagining the Dutch:themes Dutch History</td>
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Minor Aan de slag met Literatuur

Vakken:
De kennis over de psyche en ons brein groeit snel. Wekelijks verschijnen er artikelen en boeken met baanbrekende inzichten over de werking van onze hersenen en het effect hiervan op ons gedrag. Deze kennis verandert de wereld, met steeds sterk wordende effecten op marketing, rechtspraak, technologie, computers, onze voeding en de economie. Het geeft ons inzichten in waarin en waarom we van elkaar verschillen, en helpt ons bepaalde groepsprocessen in de maatschappij te verklaren. Kennis over de psychologie en ons brein zijn een must voor iedereen die wil begrijpen waarom we doen wat we doen.

Doel
De minor Psychologie en het brein laat studenten kennismaken met de vakgebieden die gedrag en brein onderzoeken. Studenten krijgen in de minor een overzicht van de psychologie en de cognitieve neurowetenschappen, en worden vervolgens geïntroduceerd in de manier van onderzoek doen in deze velden. De doelstellingen hierbij zijn bij de student:

a. de kennis aan te brengen om met verstand te oordelen over claims die zowel binnen als buiten de wetenschap over psyche en brein worden gemaakt,
b. de vaardigheden bij te brengen om zelf onderzoek te doen naar psyche en brein.

Doelgroep:
De minor is aantrekkelijk voor studenten met een algemene interesse in
psychologie en de hersenen, met voorkennis van statistiek (zoals aangeboden in bachelors in de sociale wetenschappen, economie, exacte en biomedische wetenschappen).

Ingangseisen:
- Minstens 90 EC behaald binnen één bachelorprogramma.
- Minstens 6 EC behaald aan statistische vakken.

Aantal deelnemers:
Er geldt een maximum van vijftig studenten per jaar, die op basis van First come First serve worden gekozen.

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Minor Law and Global Society

Globalisation impacts the way we live. We meet different people, learn about diverse cultures, and internet facilitates world-wide communication and information exchange. Law traditionally focuses on nation states, but topics like migration, internet, climate, and terrorism do not stop at the border. Quite the contrary. The objective of this minor is to become aware of the fact that many societal issues ask for a transboundary approach to law.

The minor explores the role of law in defining and resolving social issues concerning the globalisation of societies. Central topics are migration (transnational movement), internet (transnational communications) and climate change (transnational action). This minor offers students insight in questions, such as:
- Why transnational issues are not suited for unilateral, national actions;
- What states can do within international law (such as European Union law);
- The ways in which states are currently responding to these issues;
- The criticism of the current actions and regulations;
- Future perspectives.

After completing this minor, the student has knowledge of the core of the legislation concerning the three topics, has gained insight in the most important critique and analysis of this legislation (from a legal, policy-orientated, sociological, anthropological and/or philosophical perspective), and is capable of critically judging proposed changes. For each of the topics the student knows which actors play a role in making rules and policy, how states work together (or not), the consequences of this (lack of) cooperation and the future perspective for transnational regulations in migrations, climate change and internet. Knowledge of these ‘case studies’ and the theory involved also enables student to
independently reflect on other areas of transnational problems, such as security.

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Minor Technology, Law and Ethics

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Minor Development and Global Challenges

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Minor Filosofie

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Extra courses concerning entry requirements to SBE Master Programmes

Following your bachelor, you can opt to continue studying, either at our faculty or at different university. Our faculty offers several Master's of Science programmes. All programmes start in September only and are taught in English.

At the introduction page of this study guide you will find the entry requirements for students with a FEWEB Bachelor's degree in Business Administration, needed for admission to a FEWEB master study.

For the majority of the masters, you will be able to fulfill the entry requirements by choosing a specific specialization or track within your bachelor programme. However, in some cases this is not possible and you will need to follow additional courses on top of your bachelor program in order to be admitted to the master.

In the list printed underneath you will find the courses that are not included within your bachelors programma, but may be needed to enter a masters programme. You can enroll to the course via VUnet.
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A Big Risk Experience

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Doel vak
This is the practical course in the minor Risk Management for Financial Institutions (RMFI). The objective is to experience a real risk management challenge or problem in a Financial Institution. In a group of students you will be working on a practical problem regarding risk management. Your group will write a report and give a presentation.

Inhoud vak
After the gained knowledge in the four RM courses, it is time to experience risk management in practice. There will be several topics regarding risk available where financial institutions has to deal with.
With your group (2-4 students) you will identify, monitor and assess the problem. Depending on the underlying request of the institution you will analyse and find an answer to the problem. Your group will be guided by an risk expert from a financial institution. You will visit and or working at a financial institution on this assignment.

**Onderwijsvorm**
Kick-off meeting, guidance of experienced risk expert. 4 weeks full practical research, 2 weeks preparation for presentation and report

**Toetsvorm**
Written report and presentation

**Literatuur**
Not applicable

**Vereiste voorkennis**
There is no formal entrance requirement for the Deloitte minor RM except for VWO Wiskunde A (or B).

**Aanbevolen voorkennis**
A basic course in quantitative methods and/or statistics is strongly recommended

**Doelgroep**
The Deloitte minor RMFI is for students from all bachelor programmes (with some exceptions, see the admission criteria below) who want to acquire familiarity with Risk Management and Financial Institutions.

**Academic Skills**

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**Doel vak**
This course is fundamental to the core of academic education. As the name already indicates, this course focusses on the development of your Academic Skills, i.e., Analysis, Abstraction, Argumentation and Application (the four As). You will critically reflect on academic research and further develop your skills to make connections between theories, models and concepts. In doing so, we also make a first step in how to develop sound research questions, specifically by learning to translate practically relevant problems into academically relevant research questions (Research skills). Moreover, this course has a strong emphasis on academic writing. This aspect is explicitly trained and evaluated in various assignments throughout the course, both in terms of grammar and fluency (Broadening your Horizon) as well as academic
language. In sum, this course is designed to stimulate you to actively reflect on your own academic development.

**Inhoud vak**
In order to develop yourself as an academic in an international landscape you need to be able to critically reflect on, write about, and eventually also conduct research. In this course you will develop a fundamental skills set that enables you to thrive as an academic throughout your further studies and career. Understanding the academic world and developing related skills starts with understanding the academic community. Fundamental aspects of this community are related to different perspectives on research, the art of critical reasoning, and the language of science. In this course you will reflect on different perspectives on research, start applying academic skills through critical reasoning and writing, and work on doing this in fluent academic English.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Written Assignment - individual assessment
Written Assignment – group assessment
Mandatory attendance tutorials

NOTE: Obtaining study credits for this course is pending on fulfilling your research participation requirements in period 1 and 2.

**Literatuur**
To be announced

Additional (required) materials will be announced via Canvas.

**Aanbevolen voorkennis**
1.1 People in Business and Society
1.2 Economics for the Global Era
1.2 Organization Theory

**Accounting**

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**Doel vak**
On an abstract level, this course teaches you to how to read, examine, and appraise an economic event to identify and extract information relevant for accountants (Academic Skills). More specifically, after
this course you will have an understanding of importance of accounting information for companies. You will know that there are various types of stakeholders, each with specific information needs and that there are several types of accounting techniques and methods available to meet their information requirements.

(Knowledge).

This course does not only offer you fundamentals in terms of theory, but also teaches you how these theories explain management decisions. Besides that, this course also gives a basic understanding of the relevance of your knowledge for practice. Moreover, it will offer you a first outlook on the accounting profession for your future careers (Bridging Theory and Practice).

In light of the recent discussions on the role of accounting in the business field and the global debate on the role of accountants, this course also aims to create the understanding that the accounting profession is not static but is influenced by current events, changing values and new insights (Broadening your Horizon). Finally, a large part of this course is dedicated to the discussion of the rules that are used to determine financial performance of a firm and find the value of assets and liabilities at the year end or any other specific date (Quantitative skills).

Inhoud vak
Have you ever thought that why financial analysts are able to predict the firm performance well in advance while others wait till the earnings announcements date? Why some investors are able to quickly identify and reap the benefits of mispricing in the international financial markets while others earn only the left over? Why some fund managers are able to build internationally diversified portfolios of stocks while others rely on the performance of local markets. One important thing that is common in these successful financial analysts, investors and fund managers is their ability to understand and analyze accounting information.

Accounting has two major branches, the Financial Accounting and Management Accounting. Financial Accounting starts with introduction of bookkeeping, however, Financial Accounting is much more than just the bookkeeping. Financial Accounting is mainly concerned with communicating a firm’s performance to external parties especially the current and prospective investors of a firm. The information provided by Financial Accounting assists its users in understand how efficiently a firm’s assets are being utilized, whether a firm is heading towards financial difficulties, whether a firm would be able to sustain its current performance, whether a firm would be able to finance its future expansion plans and much more. Financial Accounting also makes it possible to comparison of a firm’s performance with its own historical performance, the performance of its local peers and, thanks to the introduction of International Financial Reporting Standards, with that of its peer working internationally.

Management Accounting focuses on creating information that is used internally by firm managers. The information generated by Management Accounting assists firm managers in planning for future, getting a better control over firm performance, making right decisions and achieving a firm’s goals.

This course is the first step to equip you with the tools and techniques that are necessary to create, comprehend and evaluate information.
Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Interim exam – Individual assessment
Written exam – Individual assessment
Mandatory attendance tutorials

Literatuur
Literature
Additional reading will be announced on Canvas.

Research papers available on Canvas

Aanbevolen voorkennis
Students are expected to have a good understanding of basic algebra and ratio proportion techniques taught in 1.1 Business Mathematics.

Accounting and IT Systems I

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Doel vak
Knowledge:
Students are able to translate a situation from the fields of financial accounting, management accounting or tax into the book-keeping of a company. In other words: learn to think in journal entries.

Bridging theory and practice:
Students will learn the consequences in the book-keeping of decisions that are taken in the organization, but also how information from the book-keeping supports management with decision taking.

Inhoud vak
For the basic functions in an organization as well as for some advanced themes consequences in the book-keeping are taught. After the basic concepts of the system of book-keeping are discussed (or refreshed) journal entries of typical processes that exist with a service, trade and production organization are taught. Next, the representation of some general items in the books of a company is discussed, among others: reporting principles; provisions; fiscal versus commercial valuation and mergers and consolidation.
Onderwijsvorm
Lectures.
Tutorials.

Toetsvorm
Written exam – Individual assessment.
Interim Assignments – Individual assessment.

Literatuur

Additional reading will be announced on Canvas.

Vereiste voorkennis
Basic theory of book-keeping.

Accounting and IT Systems II

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Doel vak
The goal of this course is to give insight into the acquisition and implementation of an ERP-system as well as the relationship between recording data in the primary process and journal entries in the ERP-system.

Knowledge:
Research on the factors that influence the success of acquisition and implementation of an ERP-system as well as the realization of a business case is discussed. Practical knowledge about the ERP-system SAP will be gained.

Bridging theory and practice:
Themes that were learned in Accounting and IT Systems I will be brought into practice with the application SAP.

Quantitative skills:
Realization of purchases, production and sales in a company is analyzed a.o. by comparison with planned figures and reported to management.

Inhoud vak
The theoretical part starts with some basic concepts of automation in a company followed by the acquisition, implementation, operation and management of an ERP-system from a practical as well as an academic
point of view. Attention is given to the influence of an ERP-system on business and administrative processes.

In the practical part a business is set up in SAP and a purchase, production and sales process is simulated resulting in management reports about the performance of the company.

**Onderwijsvorm**
Lectures.
Tutorials.

**Toetsvorm**
Written exam – Individual assessment.
Case – Individual assessment.

**Literatuur**

D.J. Schenk, C.T. Draijer, Hands-on with SAP ERP and IDES, ISBN 9781783654529 (free download from Bookboon)

VU-Syllabus (published on Canvas)
Academic papers (published on Canvas)
Details will be announced on Canvas.

**Aanbevolen voorkennis**
Accounting and IT Systems I

**Accounting in Multi-National Enterprises**

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**Doel vak**
This course will teach you how to analyze and evaluate financial and management accounting information, focusing on the most relevant inputs for business analysis decisions. Hence, you will learn how to formulate and put forward a substantiated argument that supports your decision, such as recommending investment in a multi-national company (Academic Skills).

To do so, you will learn to apply relevant financial analysis tools, valuation concepts and common management accounting methods, which enable you to determine the information most relevant for your decision (Quantitative Skills).
The tools discussed in this course explicitly take into account the current affairs and regulatory context of companies, thus emphasizing that accounting does not exist in a vacuum, but is closely connected to a company’s societal and economic context in developed economies (Broadening your Horizon).

On a theoretical level, that approach means that you will get acquainted with and learn how to apply a commonly used framework for business analysis and valuation. Similarly, you will learn commonly used methods for planning, decision-making and control purposes to have a set of tools available for business decisions (Knowledge).

The course strives to apply this theoretical knowledge in the most relevant settings, which you will likely encounter in your subsequent career. Hence, the class equips you with methods and tools that you will apply to real-world examples, business cases and actual decision situations (Bridging Theory and Practice).

A vital part of this course is also that you are able to interact with your international peers by working in the informal setting of small teams, but also in the more formal environment of the classroom, where you will need to present the outcomes of your analysis and give constructive feedback to your peers (Social Skills).

Inhoud vak
Suppose two firms report the same earnings in their financial statements. How come investors react differently to them? Why is one firm punished by the market, while the other’s share price increases? A key aspect in answering these questions is the role of financial analysts, who largely determine what capital markets can reasonably expect from companies and whether investors should give their money to multi-national enterprises. This course helps you understand this role of analysts better by enabling you to trace and reproduce the way these mediators come up with their recommendations, seeing through some of the accounting choices companies make, placing the company firmly in its international context, and applying valuation concepts to multi-national enterprises in developed economies.

To do so, this class explicitly takes a user perspective to accounting information to help you understand the relevance of accounting information in multi-national enterprises. That means that you will take the role of a financial analyst when examining companies’ financial statements on the basis of a commonly used framework for analysis and valuation. At the end of your assessment, you will be able to come up with an investment recommendation. From a company’s perspective, you will take the role of a decision-maker who needs to place his/her judgment on the most relevant information for this decision. Hence, you will improve your understanding of important management accounting tools that you will encounter in your subsequent business career for planning, decision-making and control purposes.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Assignment – Group assessment
Written exam – Individual assessment
Mandatory attendance tutorials

Literatuur
Financial Accounting:
Palepu, K.G., P.M. Healy, and E. Peek, 2016, Business Analysis and
Aanbevolen voorkennis
1.5 Accounting
Good command of basic financial and management accounting concepts

Accounting Information Systems

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Doel vak
Tijdens dit vak worden de belangrijkste bestuurlijke informatievoorziening (BIV)-concepten in het hoorcollege behandeld en aan de hand van praktijkvoorbeelden toegelicht (Vakkennis). Vervolgens moet je daar zelf in de werkcolleges mee aan de gang door cases te maken voor verschillende soorten processen. Voor de ondernemingen in deze cases moet je een informatiesysteem ontwerpen afgestemd op de risico’s en informatiebehoeften (Academische vaardigheden, Onderzoeksvaardigheden). De cases zijn representatief voor situaties die je later in de praktijk als accountant of controller ook kunt tegenkomen en geven je ook een beter begrip van de oorzaken van het ontstaan van de tegenwoordige boekhoudschandalen (Link met de praktijk, Algemene ontwikkeling).

Na afloop van het vak Accounting Information Systems ben je in staat:
- om een contingentiebenadering toe te passen voor het inrichten van een beheersings- en betrouwbaarheidssysteem en bij het bepalen van de managementinformatie;
- om de belangrijkste betrouwbaarheids- en beheersingsrisico’s en informatiebehoeften te bepalen voor het inkoop-, crediteuren-, opslag-, productie- personeels-, verkoop- en debiteurenproces samen met handels-, productie- en dienstverleningsbedrijven;
- te beschrijven wat de functie is van de belangrijkste modellen en concepten die bij het vakgebied bestuurlijke informatieverzorging een rol spelen;
- voor organisaties die je in de praktijk tegenkomt de belangrijkste risico’s aan te geven, de hoofdlijnen van de interne controle te beschrijven en procesbeschrijvingen te maken;
- kort aan te geven wat de gevolgen van algemeen maatschappelijke ontwikkelingen zoals corporate governance, duurzaamheid, ICT-techniek zijn voor de inrichting van de bestuurlijke informatieverzorging.
**Inhoud vak**

Voor het nemen van beslissingen en het beheersen van organisaties hebben managers informatie nodig. Het vakgebied Accounting Information Systems (in het Nederlands bestuurlijke informatieverzorging genoemd) wordt omschreven als “alle activiteiten met betrekking tot het systematisch verzamelen, vastleggen en verwerken van gegevens gericht op het verstrekken van informatie ten behoeve van het nemen van beslissingen, het doen functioneren, het beheersen en het afleggen van verantwoording”. Het vakgebied Accounting Information Systems legt daarmee de basis voor allerlei informatie over kosten en opbrengsten die de controller nodig heeft om calculaties te maken, interne rapportages voor de directie te maken en de externe jaarrekening voor de aandeelhouders op te stellen.

**Onderwijsvorm**

Hoorcolleges
Werkcolleges.

**Toetsvorm**

Wordt nader bekend gemaakt.

**Literatuur**

Wordt nader bekend gemaakt.

**Vereiste voorkennis**

Geen.

**Agriculture for Food and Nutrition Security**

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**Doel vak**

After successfully completing this course, students will:

- be familiar with main concepts of agronomy relevant for Food and Nutrition Security (FNS) analysis;
- understand the relation between locational (environmental) factors and the food production system;
- understand the relation between food production systems and FNS;
- be able to analyze these relationships with empirical data, including spatial analysis, and to interpret the results;
- be able to critically reflect and communicate on contemporaneous land use issues.

**Inhoud vak**

- Understanding the interlinkage between locational (environmental) factors and the food production system;
- Understanding the interlinkage between agricultural production systems and food productivity;
- Understanding the position of agriculture in total land use.

**Onderwijsvorm**
Lectures (7 x 2 hours), workgroups (6 x 4 hours).

**Toetsvorm**
Exam (60%), assignments (30%), presentation (10%)

**Aanbevolen voorkennis**
Basics of geography; basics of biology

**Doelgroep**
Bachelor students interested in Food Security

**Overige informatie**
In this course you will learn the basic agronomic principles underlying the interlinkages between food production and agricultural production systems on the one hand, and between agricultural production systems and environmental resources on the other hand. Basic principles of crop and livestock production will be introduced, and you will learn how they are employed across different production systems and how they affect the interaction between production systems and the environment. Given that the nature of these linkages also vary across space and time, the course will have an explicit temporal (dynamic and historical) and spatial focus to understand long term trends and diversity in food production and environmental impacts. Also alternative agricultural production systems to the dominant systems currently in used will be discussed, such as low input farming systems, including their potential for up-scaling and sustainability. You will also be taught the basics of GIS and how spatially explicit analysis can be utilized to better understand land use patterns and production possibilities and restrictions.

**American Film: Cinematic Representations of the "Other"**

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**Doel vak**
Students become acquainted with the study of identity representation in American film.

**Inhoud vak**
What theoretical questions arise when studying the representation of identity - think of race, gender, sexuality - in American film? Per meeting, we discuss a particular theoretical issue - for instance,
stereotyping, the male gaze, character engagement, identity politics, queer subtext - after which students apply this theoretical perspective to an assigned filmic text.

**Onderwijsvorm**
Seminar meetings, 2 x 2 hours per week.

**Toetsvorm**
Exam.

**Literatuur**
To be announced.

**Vereiste voorkennis**
None.

**Doelgroep**
This course is part of two minor packages: (1) American Studies; (2) Gender and Diversity. Students from other Bachelor's programs are welcome.

**Intekenprocedure**
There is a slightly different enrollment procedure for this course. The standard procedure of the Faculty of Humanities has students sign up for (i) the course, (ii) the type of class (lecture and/or preferred seminar group), and (iii) the exam. However, for this course the instructor will assign the students to the seminar groups. Therefore, students should sign up for (i) the course, (ii) the lectures (if applicable), and (iii) the exam, but not for the seminar groups.

There is limited seating in this course. Priority will be given to students of two minor packages: (1) American Studies; (2) Gender and Diversity. Students from other Bachelor's programs are initially placed on a waiting list.

**Overige informatie**
The level of English in this course is high.

### Applications in Economic Policy: Policy Analysis, Formulation and Evaluation

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**Doel vak**
The objective of this course is to develop your capability to independently analyse a policy issue, design a policy response, or evaluate a policy intervention from an economic point of view. Specific learning outcomes upon completion of this course are:
• you are able to identify a relevant (economic) policy issue, to motivate the urgency of the issue, and to formulate an appropriate research question;
• you are able to locate relevant economic theory in the literature and to apply it correctly in order to analyse the policy issue and to identify the economic rationale of potential or actual policy responses;
• you are able to identify, interpret and compare empirical findings from the economic literature to describe the policy issue, and/or the behavioural response of the market and government actors, and/or the impact of these responses;
• you have developed a critical attitude to the relevance and shortcomings of empirical data compared to theoretical requirements, and have become aware of limitations in insights that can be gained from theoretical reasoning alone when addressing real-life issues;
• you are able to present your findings clearly to academic expert and non-expert audiences;
• you are able to work independently, while incorporating relevant feedback into their work;
• you are able to give constructive feedback to peers.

**Inhoud vak**
In this intensive period course, you work in a policy area of your choice (e.g. international financial systems and banking regulation, macro policy, development and growth, environment, urban/transport, health, human capital, competition policy, industrial policy). You write an economic policy-oriented research paper focusing on policy analysis, design and/or evaluation.

**Onderwijsvorm**
One introductory lecture followed by weekly working groups (compulsory attendance)

**Toetsvorm**
Paper, presentation and working group participation

**Literatuur**
Various theoretical and empirical academic papers (dependent on the topic)

**Vereiste voorkennis**
Foundations of Microeconomics and Development of Macroeconomic Thought

**Aanbevolen voorkennis**
Business Cycles and Stabilization Policy and Structural Policy

**Applications in Food and Nutrition Security Analysis**
### Auditing

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### Doel vak
The goal of this introductory course to auditing is to learn about fundamental elements of (financial statement) auditing, both from a practical perspective and from a theoretical/academic point of view.

With respect to the practical perspective, students will be exposed to the purpose of and economic demand for auditing, fundamental elements of conducting an audit, and the process employed by financial auditors (Knowledge; Academic skills; Bridging theory and practice). Significant attention will be devoted to ethical threats facing the auditor (Self-awareness, General development). Finally, students will analyze, discuss and interpret academic audit research output (Knowledge; Research skills; Academic skills).

More specifically, on successful completion of this course, students will be able to:
- explain the economic and societal role of financial audits;
- describe applicable regulatory and ethical requirements that guide the conduct of audits and determine when these requirements are applicable;
- describe the career path that the auditing profession offers;
- define the main concepts of auditing, such as reasonable assurance, the audit risk model, and materiality;
- identify and illustrate all the stages of the audit process;
- reflect on ethical dilemmas that the student will face in his/her future role as auditor;
- analyze and interpret auditing cases using the obtained knowledge about main auditing concepts, the audit process, and given ethical awareness;
- recall the essence of a select number of state-of-the-art research articles in auditing and critically discuss and reflect on their findings.

### Inhoud vak
Auditing involves the testing and evaluation of evidence against agreed norms or criteria. The auditor has an important societal function because financial statement users (e.g. shareholders) and other stakeholders require some level of third party assurance on the qualitative aspects of information found in the financial statements, such as information reliability and relevance. For example, shareholders require primarily assurance about the reliability of financial statements, since they use these statements for their professional
Providers of debt financing, such as banks, need to know whether the presented liquidity ratios are accurate.

The course will focus on the role of the auditor in society and what demands this role imposes on the auditor. We start by giving an introduction to the demand for auditing, relying on the theoretical economic foundations of the profession. Next, the course focuses on the audit process, starting with the planning stage of the audit, where the auditor obtains an understanding of the client and its business and designs the audit plan, while paying careful attention to the audit risk model. The next two audit stages discussed at a general level include the conduct of audit procedures. Auditors can obtain various types of audit evidence to test the assertions (claims) made by management in the financial statements. The audit process concludes with the completion stage of the audit. By examining audit evidence obtained during an audit, auditors ultimately decide which type of auditor’s report to issue. We also devote significant attention throughout the course on the audit profession’s need for ethical behavior and professional skepticism, as well as the auditor’s role and responsibilities with respect to fraud. Throughout the course, students will be offered the opportunity of interacting with practice during audit firm visits, practice-based case studies and/or guest lectures by practitioners.

Aside from offering students a practice-based introduction to the auditing profession, students will also be exposed to the academic auditing discipline by reading a selection of academic audit research papers and discussing the importance of the findings for the auditing profession.

Onderwijsvorm
Lectures.
Tutorials.

Toetsvorm
Multiple choice quizz(es) – individual assessment.
Essay - individual assessment.
Cases - group assessment.
Written exam with multiple choice and open questions – individual assessment.

Literatuur
- Academic papers (available on Canvas).
- Additional readings will be announced on Canvas.

Aanbevolen voorkennis

Behavioral Finance and Real Estate
The aims of the course are to understand:
- how people are subject to distortions or biases in their beliefs and have preferences that are not understood in a normatively acceptable framework;
- how behavioral biases affect the decisions of participants in real estate markets;
- how the bounded rationality of market participants can explain the dynamics of real estate markets.

This course provides a behavioral perspective on real estate decision making and markets. In particular, students learn how behavioral biases affect the decisions of participants in real estate markets, and how the bounded rationality of market participants can explain real estate market dynamics. The course starts with a general introduction into the psychology of decision making. The second part provides a psychological perspective on property valuations, negotiation outcomes, and mortgage choices. The last part of the course considers the efficiency and dynamics of real estate markets, with a special focus on bubbles and crashes.

Lectures (2 times 3 hours per week)

Written exam (80%) and assignment (20%)

- Selected articles (to be announced).

This course is part of the Minor Real Estate Economics and Finance.

Vakcode E_HP2_BGT (60322180)
Periode Periode 2
Credits 6.0
Voertaal Engels
Faculteit School of Business and Economics
Coördinator dr. H.E.D. Houba
Examinator dr. H.E.D. Houba
Docent(en) dr. H.E.D. Houba
Lesmethode(n) Hoorcollege
**Doel vak**
To get acquainted with behavioral game theory: what is it, what does it want to accomplish, and can it deliver with respect to the aims it has set. This includes explaining why observed behavior in experiments systematically deviates from predictions made by classical Game Theory. Through performing classroom experiments students will get a more intense experience of what it means to participate in a game setting, to better interpret and understand experimental design and develop a critical attitude towards empirical evidence from experiments.

**Inhoud vak**
Everywhere people, firms and institutions interact with each other in many different settings. For instance, negotiations for a contract or treaty, individuals or firms contributing to a joint partnership, managers motivating employees. Firms competing on the market, including web-shops, procurement auctions in B2B for contractors, and art-lovers competing at Christie's. In all cases, the final outcome for each participant also depends upon the behaviour of others. Each participant has to deal with the strategic uncertainty about how the others will behave. Game theory deals with such strategic uncertainty.

For these reasons, game theory has become an influential toolbox in all branches of Economics, Finance, Management Science and other Social Sciences. It sometimes serves a normative role for policy advice (central banks should be independent), and at other times a descriptive role (keeping right when driving is stable and explains reality). There is also substantial evidence from experiments and reality that Game theory (and Economic Theory in general) sometimes makes lousy predictions. This course offers an inquiry for understanding the discrepancy between theory and reality. Also, theoretical developments to resolve this discrepancy need investigation.

The inquiry starts with laying bare the foundations of Game Theory: What are the driving principles and can these principles be tested in practice? What empirical evidence has behavioral economics produced, in particular for game theoretic experiments. This evidence will be investigated to establish the discrepancy between theory and reality. Finally, theoretical attempts to restore the descriptive power of Game Theory are discussed.

**Onderwijsvorm**
Because of the small group size (less than 15 students), the format differs from regular bachelor courses. The course consists of a mixture of classroom experiments, lectures in which participants and lecturer interact, presentations, discussions, reading scientific literature.

**Toetsvorm**
Presentation and a final individual assignment that includes conducting experiments and writing an essay.
Literatuur
Selected scientific articles that are disclosed through Canvas.

Vereiste voorkennis
None, except some elementary knowledge of economics and statistics.

Aanbevolen voorkennis
None

Doelgroep
Honours students from SBE, other honours students

Uitleg in Blackboard/Canvas
Canvas

Intekenprocedure
SBE rules and dates apply for this SBE HP course. Registration for this SBE HP course is via VUnet.

Behaviour Genetics

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Doel vak
The aim of this course is to introduce students to behavior genetics as applied to psychological variables. The students will learn what questions behavior genetics addresses, and how these questions are answered using the classical twin design, and some extensions of this design. The course includes practicals in which you will analyze real and simulated twin data using the R library OpenMx.

Inhoud vak
This course will include explanation of the following:

1) The biometric model, underlying the twin and family designs which are used to infer the role of genetic and environmental effects from family resemblance).
2) Univariate and multivariate modeling of twin data using OpenMx (an R library) in the programming environment R
3) The meaning of gene-environment interplay (genotype X environment interaction, and genotype -environment correlation) and to model these in the classical twin design.
4) Detailed discussions of applied papers and papers concerns the
statistical background of the twin design.

**Onderwijsvorm**
Lectures and computer practicals

**Toetsvorm**
A exam consisting of open and multiple choice questions and take-home computer assignments which are based directly on the computer practicals.

**Literatuur**
Articles + book chapters

**Vereiste voorkennis**
Please note: this course includes a statistical component.
You are expected to have a basic practical understand of correlation, linear regression and basic descriptive statistics, such as means, variance, standard deviation.
Some experience in the use of statistical programs like SPSS is useful.
Knowledge of R is an advantage.
However, the practicals include explanation of R (using the R studio interface).

### Biologische Psychologie (UM)

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**Doel vak**
Inzicht verwerven in de structuur en functie van het zenuwstelsel en de rol van het zenuwstelsel in (ab)normaal gedrag.

**Inhoud vak**
Begrippen uit de biologie aansluitend bij de processen die men in de psychologie bestudeert. Aan de orde komen structuur en organisatie van het centrale en perifere zenuwstelsel, neurotransmissie, psychofarmaca en de biologische mechanismen achter waarnemen, motoriek, emoties en de hogere cognitieve functies (geheugen, spraak, bewustzijn). Tijdens de colleges wordt tevens ingegaan op neurologische stoornissen (Parkinson, Broca's afasie, Alzheimer etc.) en de biologie van gedragstoornissen (slaapstoornissen, psychosen, angstigheid, depressie, verslaving).

**Onderwijsvorm**
Hoorcollege

**Toetsvorm**
Brain in Trouble

Doel vak
The goal of this course is to deepen understanding of the etiology, expression and treatment of (psychiatric) brain disorders, as well as models used in preclinical science. Students will be encouraged to critically analyze the impact of brain disorders on society.

Learning outcomes:

The student is able to explain the contribution of genetic and environmental factors to complex multifactorial diseases such as mental disorders.

The student is able to elaborate on various treatment options for psychiatric disorders.

The student is able to critically reflect on the boundaries between normal (healthy) and abnormal (ill) behavior and the implications for society.

Inhoud vak
The focus of this course is on the etiology of mental disorders, such as addiction, ADHD, obsessive-compulsive disorder, eating disorders and mood disorders, with special attention for the nature-nurture discussion. Various treatments options for these conditions, including the use of pharmacological agents, behavioral therapy and deep brain stimulation will be discussed. Students will be challenged to critically reflect on the boundaries between normality and abnormality and the implications for society.

First Theme: addiction and impulsivity

What is addiction? Is addiction truly a brain disorder? Do genes play a
role in addiction? How does society view illicit drug use and addiction? Are all drugs equally harmful? How to treat addiction? Is ADHD a real mental disorder, or a cultural construct used to bring deviant or socially undesirable behavior under medical surveillance and control? Is it a good idea to treat children who have been diagnosed ADHD, with psychostimulant medications? What is the role of pharmaceutical companies? Do sugar and food additives elicit hyperactive behavior? Are there any advantages in having ADHD?

Second Theme: obsessive compulsive disorders, eating disorders and cognitive enhancement

Can you treat OCD with Deep Brain Stimulation? Is our Western beauty ideal at the root of eating disorders? Is the individual to blame for being obese? Is it ethical to improve your mental performance by cognitive enhancers?

Third Theme: mood disorders & social behaviours

Is depression a real brain disorder or an inability of our culture to accept sadness as an integral part of life? Do genes play a role in the etiology of major depressive disorder and bipolar disorder? What is the efficacy of pharmacotherapy and behavioral therapy? What is the role of pharmaceutical companies? Is there a neural basis to antisocial behavior? If biology and circumstance conspire to prime certain individuals toward violence, how much responsibility do people really bear for their actions? Are violent delinquents worth treating? Should brain imaging / genetic profiling be used in legal cases? Can neuroscience assist in determining responsibility? If neural circuitry underlying morality is compromised, is it morally wrong to punish prisoners?

Onderwijsvorm

Lectures (30 hours), computer practical (2 hours), homework assignments (6 hours), class discussions (2 hours)

Course coordinators are Hylke Vervaeke and Taco de Vries

Toetsvorm

Written exam (combination of MC-questions and open-end questions) (75%) and class discussions/assignments (25%), each at least grade 5.5.

Literatuur


Extra literature on Canvas

Aanbevolen voorkennis

The courses 'Cognitive Neuroscience' and 'Nature vs. Nurture' from the minor 'Brain & Mind'

Doelgroep

Part of minor Brain and Mind

Open to students from all educational backgrounds (e.g., exact, social, life and economic sciences) with an interest in the brain and mind.

Intekenprocedure
Groups for Class Discussions and Home-work Assignments via Canvas

**Overige informatie**
Central Academic Skill: Debating and discussing

**Bubbles and Crashes**

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**Doel vak**
The goal of the course is to introduce you to the economic thinking on the causes of stock market bubbles and crashes. Two additional goals are the development of your discussion skills and writing in English.

**Inhoud vak**
The financial crisis that started in 2007/2008 led to the most serious economic and financial crisis since the 1930s. However, many of the elements of the current crisis are not new. In fact, there is a whole body of literature studying bubbles and crashes. In this course, we will learn about historical bubbles, crises and their causes, and the economic models that offer an explanation for these phenomena. The models include behavioral finance explanations as well as classical theories on the behavior of lenders, borrowers, investors and political institutions.

**Onderwijsvorm**
The course is structured as a series of discussion sessions, for which students prepare discussion questions on selected academic papers. The role of chair is rotated among students. Three assignments deal with (i) identifying stock market crashes, (ii) predicting crashes, and (iii) setting up and evaluating an investment strategy that exploits bubble and crash patterns over time.

**Toetsvorm**
The course grade consists for 50% of preparation and in-class participation and for 50% of the assignments.

**Literatuur**
A reader is provided by the lecturer at a cost of €10.

**Doelgroep**
The intended audience is second and third-year students of Economics and Business Economics, (International) Business Administration and Econometrics.
Business Cycles and Stabilization Policy

**Doel vak**
The objective of the course is to introduce you to the theory and practice of macroeconomic and monetary policy, including regulation of the financial system. This course is complementary to the parallel course of Structural Policy. It is highly recommended to take both courses.

Specific learning outcomes upon completion of this course are:
- Ability to apply macroeconomic concepts and theories to analyze problems of employment and inflation;
- Capability to analyze the role macroeconomic policymakers in managing business cycles;
- An understanding of the policy problems facing central banks;
- Ability to interpret recent macroeconomic empirical work on economic crises and the effects of fiscal and monetary policy.

**Inhoud vak**
The course starts with discussing the historical development of macroeconomic theories explaining the origin of business cycles:
- Say’s law versus Malthus’ gluts;
- The Great Depression and the Keynesian revolution: Keynes, Hicks, Modigliani, Samuelson;
- Business cycle theory: Schumpeter, Austrians, Kuznets;
- Recent financial crises.

Next, the course continues with discussing the roles of different authorities in conducting macroeconomic policies. This part of the course includes the following topics:
- Money: creation, control of the money supply, interest rates, bank reserves, securitization;
- Central banking: Fed, ECB, independence, different targets;
- Stabilizing role of Fiscal policy: automatic stabilizers, crowding out, budget deficits, effectiveness;
- Stabilizing role of Monetary policy: Taylor rules, quantitative easing, liquidity trap, effectiveness;
- The Debt-Driven Crisis: the Micro-explanation to the Great Recession.

The course concludes with discussing recent empirical work on economic
crises and the effects of fiscal and monetary policy.

This course is the sequel to the course Development of Macroeconomic Thought and is suggested to be taken together with the course of Structural Policy that runs in parallel.

**Onderwijsvorm**
Lectures, guest lectures and working groups

**Toetsvorm**
Grade is average of problem sets (30 %) and written examination (70%), with written exam grade of at least 5.0. To those who participate into less than four compulsory tutorials and/or do not deliver their tutorial work, one point will be subtracted from the final grade.

**Literatuur**

**Vereiste voorkennis**
Basic knowledge of math and statistics, as provided in the academic core of any academic program at the Vrije Universiteit Amsterdam or equivalent.

**Aanbevolen voorkennis**
Development of Macroeconomic Thought

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**Business Information Systems**

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**Doel vak**
Academic skills: In this course, we teach you to analyse IS-related problems in organizations. Furthermore, you will learn how to apply knowledge learned from scientific publications on practical IS-related problems, and develop and convey convincing arguments in a business case advice.

Knowledge: You will obtain fundamental knowledge on all topics related to information systems, information technology and digital innovation that are important for organisations.

Bridging theory and practice: You will learn to apply theoretical knowledge in a specific practice situation. Furthermore, this course will offer you insight into the professional possibilities in the field.
Social skills: You will continue to develop your skills to work together in teams, to present and discuss your work, and to give feedback on the work of others.

Specific learning objectives:
After completion of the course, you will be able to:
- Understand current developments in terms of digital innovation and the information society.
- Describe the role of IS in organizations as we move into the digital world.
- Explain what an IS is and understand its data, technology, people and organizational components.
- Understand the relationship between business strategy, information strategy and different types of IS.
- Explain the importance of aligning organization and IS.
- Describe how IS and an organization’s structure, culture, and processes mutually influence each other.
- Describe the essential components of an organization’s IS infrastructure, including hardware, software, and networks.
- Explain recent technological developments related to big data, social media, mobile, cloud computing and consumerization of IT, and understand their implications for organizations.
- Describe the different types of enterprise systems and explain how organizations are deploying these to support and enable business processes.
- Advise an organization on how to best implement an enterprise system.
- Describe the general approaches organizations follow when developing or acquiring IS.
- Understand the different threats to IS security and describe the approaches organizations can take to protect their IS.
- Model data and activities.
- Understand and apply the basics of programming and databases.

Inhoud vak
Business Information Systems (BIS) is an introductory course on the role of Information Systems (IS) in organizations. Worldwide, IS are prominently present in organizations and information is a crucial resource for an organization’s survival. BIS focuses on how IS help managing information resources and on how organizations can benefit from these IS. In the course, we cover various topics, starting from digital innovation. Some have a more managerial focus, such as IS strategy, structure, and culture, while others have a more technical focus, such as the basics of programming and databases, recent technological developments, and security. We take an international perspective on these topics and pay extra attention to outsourcing, offshoring, and how cultures differ with regard to IT and IS adoption and use.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam - individual assessment
(Interim) assignments - group assessment
Mandatory attendance tutorials
**Literatuur**

Book and selection of papers

**Business Intelligence and Analytics**

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**Doel vak**

Being able to define, describe and recall the basic concepts, principles and theories underlying business intelligence & analytics solutions (decision support systems). Also, to classify and compare business intelligence & analytics solutions as well as the constituent components of business intelligence & analytics solutions (Academic Skills).

Become proficient at exploring data-driven business models and to apply business intelligence & analytics concepts, principles and theories to business problems (Quantitative Skills).

Learn to explore, analyze and determine how big data can drive business model innovation as well as to analyze business cases, and propose business intelligence & analytics solutions and decide which data to use given a business problem to be solved (Knowledge).

Adeptly evaluating and discussing the organizational and social implications of business intelligence & analytics solutions and to create insights using established business intelligence & analytics tools (Bridging Theory & Practice).

**Inhoud vak**

Data is hot! How organizations deal with the overabundance of data and the ability to transform data into insights have become critical success factors for every organization. Key words in this context are ‘big data’, ‘data science’, and ‘data-driven decision making and innovation’. This course offers the handles that are needed to fully deploy the potential of data, and business intelligence & analytics solutions in order to create competitive advantage. The course primarily has a managerial focus, technology will be used primarily to create hands on experience with relevant BI&A technologies and as such enhance insights in their features and characteristics. There is a lot of business involvement in this course: experts from industry and BI&A consultants will share their insights and experience in the weekly workshops.

**Onderwijsvorm**

Lectures
Tutorial classes & workshops
Toetsvorm
Written exam – Individual assessment
Analytics practicum tests – Individual assessment

Literatuur
This course is article based. Readings are specified in the course manual.

Aanbevolen voorkennis
Basic knowledge on statistics and Microsoft Excel.

BK: 2.1 Business Information Technology
IBA: 2.1 Business Information Systems

Business Intelligence and Analytics

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Doel vak
Being able to define, describe and recall the basic concepts, principles and theories underlying business intelligence & analytics solutions (decision support systems). Also, to classify and compare business intelligence & analytics solutions as well as the constituent components of business intelligence & analytics solutions (Academic Skills).

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Learn to explore, analyze and determine how big data can drive business model innovation as well as to analyze business cases, and propose business intelligence & analytics solutions and decide which data to use given a business problem to be solved (Knowledge).

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**Onderwijsvorm**
Lectures
Tutorials
Workshops

**Toetsvorm**
Assessment Written exam – Individual assessment
Interim Assignment(s) / Tests:
Analytics practicum tests – Individual assessment

**Literatuur**
This course is article based.
Readings will be announced in the course manual.

**Aanbevolen voorkennis**
Basic knowledge on statistics and Microsoft Excel.

BK: 2.1 Business Information Technology
IBA: 2.1 Business Information Systems

**Business Mathematics**

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**Doel vak**
This course is the first in the line of our academic core, teaching you mathematical thinking and working (Quantitative skills; Knowledge). During this course you will get acquainted with a number of important mathematical topics and some basic quantitative tools for business and economics. These tools are not only relevant in an academic research setting, but also help to solve business problems (Research Skills). You will not only learn the techniques as such, but you will also learn the art of abstraction from a real-world problem to a formal problem, and...
back from a formal answer to a real-world answer (Academic Skills).

After successfully completing this course you are able to:
• properly use mathematical notation (both passively and actively);
• use the summation operator and product operator;
• calculate and interpret descriptive statistics (mean, variance, covariance, correlation);
• differentiate functions of one or more variables;
• visualize implicit functions through level curves and differentiate such functions;
• integrate simple functions;
• determine when you need derivatives and integrals;
• use vectors and matrices;
• calculate from a function the elasticity;
• find extreme values of functions of one or two variables;
• find extreme values of functions of one or two variables under a constraint;
• apply operations (transpose, inner product) on vectors and matrices;
• use and calculate the inverse of a matrix;
• solve systems of linear equations;
• use ordinary least squares for curve fitting;
• formulate a linear programming problem;
• type formulas in Microsoft Word;
• use Microsoft Excel, including the Solver add-in, for modelling mathematical problems.

Inhoud vak
Mathematics is a challenging, but highly relevant topic for any international business student. Doing business for sure means having a vision, but it also means having the numbers right. You can’t develop a sound business plan without understanding and using mathematics, and you need mathematics in order to plan your stocks and trucks. In the business literature, we see many mathematical models, for scheduling, finance, and investments. Using such models requires a basic understanding of mathematical principles related to multi-variable calculus, optimisation, and expectation. Further, today’s simple calculations require basic skills in setting up and handling spreadsheets and typesetting formulas. This course therefore also addresses such general skills.

Moreover, mathematics is more than just calculations and numbers, it is language. A language that is essential to understand if you want to develop and acquire an analytical way of thinking that is not only at the core of any academic, but also the successful business professional. It is a first step on the path of understanding the power of quantitative and mathematical approaches to problems you will face as an international business student.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Interim exams (computer tests) – Individual assessment
Final, written exam – Individual assessment
Mandatory attendance tutorials

Literatuur

Additional documents via Canvas

**Vereiste voorkennis**
None

**Aanbevolen voorkennis**
Active command of mathematics at high school level. It can be helpful to refresh your skills in advance. VU offers an online summer school for this (see [http://www.feweb-mathematicscourse.nl/](http://www.feweb-mathematicscourse.nl/)).

**Intekenprocedure**
For this course, a different registration procedure is applicable. In VUnet you must register for the course as well as for the exam, but not for the study group and lecture. For the study group and lecture you will be registered by the department.

**Overige informatie**
Mandatory for Binding Study Recommendation on Continuation of Studies Recommendation ('BSA') in year 1.

You will work with the software packages Word (including the equation editor) and Excel (including the Solver add-in). These programs are available on computers at the VU campus. You may wish to purchase a cheap license for home use at [http://www.surfspot.nl/](http://www.surfspot.nl/). At the intermediate tests we use the English language versions for Windows.

**Business Model Assessment**

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**Doel vak**
A basic understanding about corporate finance is required to assess the efficiency and efficacy of a company's business model. Would it be possible for companies like Google, Microsoft and Uber to develop (new) strategies and business models without insight in the present and future financial viability of the company? Corporate finance pertains to the sources of funding, the capital structure of corporations, and the actions that managers take to increase the value of the firm, as well as the tools and analysis used to allocate financial resources. The course Business Model Assessment provides an introduction in corporate finance for students in the program. This course has three main learning objectives:
1. Gain knowledge of basic concepts and theories pertaining to firm behaviors in the area of corporate finance in order to assess the
business (Knowledge)
2. Provide standard answers to hypothetical cases, e.g. through solving exercises from the textbook (Quantitative skills)
3. Apply obtained knowledge in corporate finance to real life cases, e.g. interpret financial information, formulate them into standard framework, and provide comments and remarks for corporate decision makers (Bridge theory and practice)

After participating in this course, you should:
• Understand corporate finance concepts, including their strengths and limitations in explaining the realities
• Understand unique features of these concepts and their interrelationship, and the relevant corporate finance theories for firm behaviors
• Have quantitative skills to apply these concepts, e.g. solve exercises in the textbook
• Be able to choose between various concepts and apply them in real life cases, e.g. provide advice and remarks for corporate decision makers

**Inhoud vak**
The course will start with an introduction of business assessment approaches and basic concepts. We will start with an introduction to corporations, and proceed with financial statement analysis, financial decision making, investment decision rules, capital budgeting, and raising equity capital, etc. The focus is on applying concepts and theories to real-life situations during lectures, and providing students with feedback on their exercises and cases in the tutorials. We will explain the basic concepts and theories in the lectures, and apply to relevant exercises and cases in the tutorials. Students need to solve two cases in groups of 4 or 5 members, and present their reports in the tutorials.

**Onderwijsvorm**
lectures and tutorials

**Toetsvorm**
Individual and group assessment

**Literatuur**
The case materials and exercises will be posted on Canvas

**Business Model Innovation**

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**Doel vak**
The past few years have witnessed the emergence and success of several pioneering new types of companies, such as Uber, Airbnb, facebook,
Tesla, and Amazon. While many long-established, resource-abundant and technologically-advanced firms gradually lose profit margins in their traditional markets, these new types of companies have achieved extraordinary performance. The main objective of the course 'Business Model Innovation' (BMI) is to prepare students with fundamental knowledge about business models and business model innovation. This course is built on the combination of different streams of literature/ theories on business strategy, innovation management, and entrepreneurship. Students are expected to be able to understand and apply the related theories and frameworks and to write a business plan. Being part of the whole Minor, this course also prepares students for the following courses "Business Model Assessment", in which they will learn how to assess their business models, and "Business Professionals", in which particular interests and skills in a specific field are developed and deepened.

In particular, after following the course students:
• Are able to critically reflect on business model innovation theories and tools
• Are able to apply theoretical perspectives from the different streams of literature to explain the observed business model innovation and their effects on corporate strategies and performance
• Are able to develop team skills, creative skills, develop cases, and communicate a business plan

Inhoud vak
The course will start with an introduction of business models and corporate innovation strategies. It will then focus on two main paths: Business model innovation based on internal resources and capabilities, as well as business model innovation leveraging external opportunities. A wide range of topics such as business idea generation, business opportunity identification, start-up firms creation, as well as corporate venturing will be discussed in each lecture, respectively.
During the lecture, the first part is related to the theories and process of business model innovation. The second part is concerned with the application of tools and models necessary to write a business plan for the business ideas of student groups.

Onderwijsvorm
Lectures and seminars. During the lectures, the different streams of literature will be explained and illustrated with real-life examples. Throughout the seminars, the theory is applied to student business plans and case analysis. Students will have the opportunity to learn from and interact with leading business practitioners, discuss their progress through peer-review and with the support of experienced business developers.

Toetsvorm
Business plan (group), and essay (individual)

Literatuur
- Selection of academic papers and news articles

Vereiste voorkennis
None
Business Processes

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**Doel vak**

This course is an integrative course that challenges you to combine, integrate and apply knowledge from different perspectives (Academic Skills), with a specific focus on Business Processes (Knowledge). You will learn to describe business processes and to analyze and improve business processes by using the appropriate performance measures (Quantitative Skills). During this four-week course you will work intensively with a team (Social Skills) on an interesting case (research) cases. This case will challenge you to combine and apply knowledge and research skills to redesign a business process of the manufacturing process of a company (Research Skills; Bridging Theory and Practice). Furthermore, exiting simulation games will be played to help you grasp the theoretical concepts.

**Inhoud vak**

This final course of the first year is an exciting course that will challenge you in various ways. By taking Business Processes as a point of departure, we bring together several perspectives and analyze real-life business cases from an integrative perspective. Taking a business process perspective will stimulate you to think about organizations in a different way, bringing together knowledge from different fields and realizing that this creates challenges and conflicts that managers need to deal with.

You will learn to systematically analyze such processes, to visualize them, and identify problems that emerge in these processes, considering both the front- (customer) as well as the back-side (management). Moreover, this course offers you a number of tools that allow you to assess the consequences of suggested improvements. Important topics such as resource planning, quality management, and performance measurement in waiting lines are addressed, which are essential, hands-on tools any international business professional should be able to work with. In a bootcamp setting, where we operate in a so-called “pressure cooker” situation (a short, but intense period to solve a problem) we work on a highly relevant issue for a manufacturing company, creating a unique first impression of what happens on a day-to-day basis when managing business processes. We will have a lot fun playing an educational simulation game, where core concept learned in the course will be applied to efficiently manage the
simulated processes.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Assignment – Group Assessment: Course Case
Assignment – Group Assessment: A simulation game
Assignment – Individual Assessment: Multiple choice interim exam
Mandatory attendance tutorials

**Literatuur**
Book: to be announced

Additional (required) materials will be announced via Canvas.

**Aanbevolen voorkennis**
1.1 Business Mathematics
1.3 Academic Skills
1.4 Global Supply Chain Management

**Business Professionals**

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**Doel vak**
In the course Business Professionals, the focus is on the human element in the business modeling paradigm. The overall objective is gain knowledge about business models and management from the perspective of the professional. In particular, when students complete this course, they will:

- Understand the profiles of key business professional roles such as chief executive officers, marketing, finance, human resources, operations and technology executives
- Be able to apply ideas about professionals for a reflection on their own background, personal role and career development as a (future) business professional
- Be able to formulate and analyze business modelling problems from the perspective of the business professional
- Be able to verbally and in written report on assignments

**Inhoud vak**
During the course students will explore cases and theories about the contribution of professionals in management and organization. Guiding questions are: Who are the people behind the key strategic decisions for the business model of an established firm or a
new business venture? What functions, behaviors and capabilities are required for successful collaboration on the design and implementation of new business models? The content of the course entails an even-handed appreciation for theory and practice.

Onderwijsvorm
Lectures and tutorials. In the first part of the course, lectures start with an introduction to (management) professionals; their task, responsibilities, and activities. Throughout the tutorials, students have the opportunity to apply the theoretical frameworks introduced in the lectures. To this end, the tutorials combine assignments, case studies and round-table discussions. Students are expected to actively contribute to the group’s experience and learning.

Toetsvorm
Written exam, assignments, presentation

Literatuur
- Selection of articles, cases and support materials

Business Project

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Doel vak
The main objective of the course ‘Business Project’ is to familiarize students with knowledge and challenges associated with the design, execution, and evaluation of management (change) projects. Whereas during prior Minor business Administration courses students have been acquainted with various elements of management, during this course students are asked to integrate knowledge and adopt a multi-disciplinary approach in resolving real-life business issues. As the course builds on knowledge and skills acquired in the whole Minor, it encourages an even-handed appreciation of business model thinking and management disciplines. In particular, after following the course students:

- Have an advanced understanding of the decisions (conceptual, methodological and managerial) associated with designing and conducting a business project (research, advise) in the area of business administration
- Are able to act professionally (individually and in teams) and systematically report their results, both verbally (report) and orally (presentation)

Inhoud vak
The core of the course is based on a business venture. A real-life business which
is confronted with specific challenges that demand a resolution (company visit). During the lectures students will be confronted with knowledge required to design and conduct a business project. The focus will be on knowledge and understanding associated with multi-disciplinary approaches to deal with real-life business challenges, project management approaches to deal with these challenges, and academic research to obtain and access relevant knowledge. In addition, during tutorial sessions students are challenged to explicate their decisions, and they will receive feedback. To conclude the course a presentation is given to the management team of the company.

Onderwijsvorm
Lectures and tutorials. During the lectures, theory will be explained and illustrated with actual examples. Throughout the tutorials, the theory is applied to students business project, and teams will receive feedback. Students also discuss their progress through peer-review and in the form of written reports and/or oral presentations.

Toetsvorm
Individual and team assignment

Literatuur
Selection of articles.

Business research Methods I - Quantitative

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Doel vak
This course is part of the academic core and specifically builds on the courses 1.1 Business Mathematics, 1.3 Academic Skills, and 1.4 Business Statistics. Together with 2.5 Business Research Methods II - Qualitative (period 2.5) and the integrative research project (period 2.6), this course forms the methodological background in year 2. This course will teach you how to approach research problems (Research skills), and to think and reflect critically on the choices that need to made during the research process (Academic Skills; Knowledge). You will learn more about the statistical techniques that are available (Quantitative skills), and how they can be used to answer questions that arise in business (Bridging Theory and Practice). Hence, while this course is part of the academic core, understanding and being able to reflect on how knowledge is created and judge the value of information, is a critical skill for any business professional that is faced with decision making.
Specifically, during this course we will focus on:

- translating a research question into a formal model that can be tested;
- how to set up a sampling design;
- how the sample size relates to statistical power;
- developing a survey design (formulating survey questions, collecting data);
- analysing validity and reliability using factor analysis;
- significance testing;
- how to use multiple regression analysis to explain and forecast;
- how to use dummy variables;
- how to assess mediation and moderation.

During the course we will use the syntax module of SPSS.

Inhoud vak

No company is able to stay ahead of their competition or even survive without business statistics. As the world around us is becoming more globalized, and information plays a larger role every day, the understanding of research methods to analyse large datasets and how these methods can be used to compare countries and cultures becomes ever more important. To use analytics to solve research problems, you need to have a solid background not only in the available statistical methods, but also in the inherent boundaries of these statistical methods. The BRM Quantitative course teaches technical skills while simultaneously deepening the understanding of modelling, research designs, and the limitations of data analysis. Primary and secondary data from different countries will be used and discussed.

Onderwijsvorm

- Lectures
- Tutorials

Toetsvorm

- Written exam
- Interim Assignment(s)

In this course, BOTH attendance of lectures AND tutorials is mandatory.

NOTE: Obtaining study credits for this course is pending on fulfilling your research participation requirements for the course Research Participation II.

Literatuur


Additional (required) materials will be announced via Canvas.

Vereiste voorkennis

- 1.1 Business Mathematics

Aanbevolen voorkennis

- 1.3 Academic Skills
- 1.4 Business Statistics
- 1.6 Business Processes

Overige informatie

Note that this course is an entry requirement for the Bachelor Thesis, meaning that this course needs to be completed successfully in order to be able to start with the Bachelor Thesis process in year three.
Doel vak
This course is part of the academic core, focusing primarily on research skills. You will learn to perform all the elements of the qualitative research process. You will understand and analyse the theoretical traditions that inform the qualitative research process and apply this to create an appropriate design of an international business research project. You will also apply qualitative data collection and analysis methods to generate original insights into international business processes. As a result, you will learn sensitivity to the context of research and how to critically reflect on the qualitative research process (Research Skills). An important focus of this course is the application of knowledge through research projects (Academic Skills). Working in team projects and conducting qualitative interviews, you will also gain important skills of successful interaction with others (Social Skills).

Inhoud vak
This course will teach you to skilfully and reflexively perform all the elements of the qualitative research process. You will learn using a “hands on” approach- that is, you gain an understanding of qualitative research design, data collection, data analysis, and reporting by doing it all yourself through a team research project. This is a skill set that you can take forward with you, not only in future courses in the University setting, but also in other avenues of your professional life. During this project you will also gain in depth knowledge of important aspects of international business that you can expect to encounter in your own future careers.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Assignments – Individual assessment
Assignment – Group assessment
Mandatory attendance tutorials

Literatuur
Book: to be announced

Additional (required) materials will be announced via Canvas.
Vereiste voorkennis
1.1 Business Mathematics

Aanbevolen voorkennis
1.3 Academic Skills
2.4 BRM I – Quantitative

Overige informatie
Note that this course is an entry requirement for the Bachelor Thesis, meaning that this course needs to be completed successfully in order to be able to start with the Bachelor Thesis process in year three.

Business Statistics

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Doel vak
This course is the third in the line of our academic core, teaching you statistical thinking and working (Quantitative Skills; Knowledge). During this course you will get acquainted with a number of important statistical topics and some basic quantitative tools for international business and economics. These tools are not only relevant in an academic research setting, but also help to solve business problems (Research Skills). You will not only learn the techniques as such, but you will also learn the art of abstraction from a real-world problem to a formal problem, and back from a formal answer to a real-world answer (Academic Skills).

After successfully completing this course you are able to:
• properly use statistical notation (both passively and actively);
• calculate elementary probabilities;
• model events with the Bernoulli distribution, the binomial, uniform and normal distribution;
• calculate and interpret descriptive statistics (mean, median, variance, correlation coefficient, skewness, proportion, etc.);
• use the concepts population, sample and sample variation;
• calculate confidence intervals (for the mean, proportion and variance);
• distinguish statistical and economic significance;
• perform one sample tests (for mean, median, proportion and variance);
• perform two sample test (for mean, median, proportion and variance);
• create contingency tables and perform a chi-square test;
• perform multiple regression (including tests, confidence intervals and dummy's);
• perform one way ANOVA (including post-hoc-analysis);
• choose the right test for a given problem;
• visualize data and relationships;
• use the program SPSS for the above topics.

Inhoud vak
International business administration is a subject in which data is of prime interest. You can have great ideas on the impact of advertisement on sales, or of bonus wages on employer’s performance, but the ultimate test is not the theory, but always the empirical data. These data, however, are often not fully conclusive. Sales go up on some days, but they go down on other days. Other factors make that what we see is noisy. Statistics helps you to make sense out of data. Further, today’s analyses require basic skills in setting up and handling spreadsheets and visualizing data. This course therefore also addresses such general skills.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Interim exams (computer tests) – Individual assessment
Final, written exam – Individual assessment
Mandatory attendance tutorials

Literatuur

Additional reading will be announced via Canvas

Vereiste voorkennis
None

Aanbevolen voorkennis
1.1 Business Mathematics
1.3 Academic Skills

Overige informatie
You will work with the software package IBM SPSS Statistics. This program is available on computers at the VU campus. You may wish to purchases a cheap license for home use at http://www.surfspot.nl/. At the intermediate tests we use the English language version for Windows.

Calculus 1

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**Doel vak**
The student studies the basic principles in mathematics including functions of one real variable, limit functions, continuity, derivative and integral. Much attention is given to basic principles and basic derivations of the results.

**Inhoud vak**
The main topic is real functions of one variable:
1) Real functions and trigonometric functions
2) Limits and continuity
3) Inverse functions
4) Differentiation, chain rule, mean value theorem
5) Applications such as l’Hôpital’s rule and Taylor polynomial
6) Integration

**Onderwijsvorm**
Main lectures (4 hours per week) and tutorial classes (4 hours per week)

**Literatuur**

**Intekenprocedure**
Via VUnet.

**Calculus 2**

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**Doel vak**
The student studies the basic principles in mathematics including functions of one real variable, limit functions, continuity, derivative and integral. Much attention is given to basic principles and basic derivations of the results.

**Inhoud vak**
The main topic is real functions of one variable and more variables.

**Onderwijsvorm**
Main lectures (4 hours per week) and tutorial classes (4 hours per week)
Case Study: A Modelling Competition

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Doel vak
This course in the minor Applied Econometrics is targeted at both econometrics and non-econometrics students. The objectives are to work together in a group, to describe methods and results in a report and presentation, to learn to perform empirical research and to apply the material of the courses in the periods 3.1 and 3.2 of the minor Applied Econometrics.

Inhoud vak
Case studies are carried out by teams of a heterogeneous group of students, coming from different study backgrounds. The students must write case reports and present their results. The groups compete to come up with the best specification of an econometric model.

Onderwijsvorm
Lecture.
Working groups of students.

Toetsvorm
Presentation and written report. At the end of the course each group must submit a final report (and the computer code that they used), and each group must give an oral presentation. The grade is mainly based on the final report, where only exceptional computer code and/or an exceptional oral presentation (in a good or bad sense) may lead to a (positive or negative) adaptation of the grade.

Literatuur
Selection of articles and papers.

Vereiste voorkennis
The courses of periods 3.1 and 3.2 in the Minor Applied Econometrics.

Challenges of Food and Nutrition Security
After successfully completing this course, students will:

• have a broad understanding of the concept of Food and Nutrition Security (FNS);
• be able to identify, calculate and interpret basic indicators for FNS and judge their relevance;
• be familiar with and understand the challenges to achieve FNS;
• be familiar with and understand the challenges posed by FNS failure for societies and individuals;
• be familiar with and understand the rationale for possible interventions to improve FNS.

Food and nutrition security is a critical input for the functioning and wellbeing in any society. At the same time, food and nutrition security remains far from guaranteed with more than 700 million people being undernourished and another billion people suffering from a lack of vitamins and minerals. In this course you will first develop a broad and deep understanding of the concept of FNS, both historically and contemporaneously. Next, the course will analyze challenges to ensure food and nutrition security for all now and in the future as well as challenges posed for societies and individuals by food and nutrition insecurity.

Lectures and workgroups

Exam (60%), assignments (30%), presentation (10%)

To be announced

There is no formal entrance requirement for the minor Global Food Security Studies, and hence also not for this course. We specifically aim for a diverse group as we strongly believe that interdisciplinary research is best taught through active interaction between students from different disciplinary backgrounds. However, we expect that this course is especially of interest to students of economics, social sciences and health sciences. The minor is a university minor which implies that VU students do not need to ask for permission from the Examination Board to acquire the credits for courses for their own BSc degree.

Doelvak

Inhoudvak

Onderwijsvorm

Toetsvorm

Literatuur

Vereiste voorkennis

Vrije Universiteit Amsterdam - School of Business and Economics - B International Business Administration - 2017-2018
The minor Global Food Security Studies and hence also this course is open for students from all majors who want to acquire familiarity with the core principles of global food security and interdisciplinary methods. We are particularly interested in students who wish to contribute to food security through rigorous interdisciplinary knowledge production. The international staff that teaches in this minor program conducts research in a variety of regions around the globe. This holds great appeal to students who are keen to understand the diversity and similarity in problems and solutions related to food (in)security.

Intekenprocedure
To register you should enroll through VUnet. Registration is open from mid-July. Early registration is recommended. Students without access to VUnet should enroll as secondary course students ('bijvakstudent'). More information can be found on this pages:

Dutch information about the application procedure >
English information about the application procedure >

Overige informatie
Part of minor Global Food Security

Climate Change Law

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Doel vak
The course analyzes climate change as a transnational legal phenomenon. Students will learn to work across different legal fields (ranging from international and human rights law to private and economic law) and different jurisdictions (including international, European, national and local regulation), and to handle legal questions in the context of complex economic, political, social and ethical debates. Students will be encouraged to participate in the course of the lectures, with the goal of developing the sort of critical and analytical skills conducive to the practice of transnational law, and to understanding transnational global developments.

Inhoud vak
Climate change is one of the most pressing issues the world faces in the 21st century. It is also a particularly complex and interesting problem from a legal perspective: this is because climate change affects multiple jurisdictions (from the international to the local level), numerous areas of law (ranging from international to private law) and multiple actors (ranging from governments and international organizations to multinational businesses, NGOs and private citizens).
Moreover, complex scientific, economic, political, social and ethical questions feed into the legal processes.

Analyzing the interaction of different legal fields:
Greenhouse gases originate from a broad range of activities, including energy production, industry and transport to agriculture. These are regulated in, or otherwise affected by, numerous fields of law, such as international law, European and national economic law, private law, environmental law, international trade and investment law and human rights law. Tackling climate change therefore requires understanding how these various legal fields interact.

Analyzing how different jurisdictions interact:
Climate change is a transnational phenomenon, having local causes, but creating global effects: consequently, the problem must be addressed at the same time at a global scale, by regional organizations (such as the EU), at the national and at the regional level (e.g. cities). The course will look at how these different jurisdictions interact.

Understanding the role of different legal actors:
Climate change is not only a concern for national governments and international organizations. The European Union, as a regional organization, has long been an important actor in this field; moreover, non-state actors play an important role as well: multinational businesses, NGOs and private citizens aim to influence the regulatory process, most notably by bringing lawsuits. The course will analyze the activities of these different actors.

Understanding the context of climate change law:
Climate change has complex scientific, economic, political, social and ethical dimensions: for example, given that the emission of greenhouse gases is related to many different business sectors, a transition towards a low-carbon society will likely transform the existing economy in significant ways. This will inevitably create „losers“ along the way (e.g. coal and oil companies), who may aim to slow down the transition, thereby posing difficult economic and political questions. Or, to give another example, as greenhouse gas emissions are related to consumption, they are mainly attributable to the wealthy parts of the global population; however, climate change disproportionately affects poor populations in developing countries, and therefore raises complex ethical issues. In this course, we will study how scientific, economic, political, social and ethical questions feed into the legal process.

The course will cover:
Part 1: the science, economics and politics of climate change;
Part 2: Climate change as a global issue; the international climate change regime (e.g. Paris Agreement), international law, human rights law and international trade and investment law;
Part 3: European and national legislation (e.g. Emissions Trading System)
Part 4: Lawyering for change (e.g. lawsuits against governments and businesses in the US and in Europe)

Toetsvorm
Small written and oral assignments throughout the course and a final written assignment.

Literatuur
The literature will be announced on Canvas.

**Doelgroep**
Apart from regular students, the course is also available for:
- Students from other universities/faculties
- Exchange students
- Contractor (students who pay for one course)

**Overige informatie**
The following course objectives are only available in Dutch:

**Eindtermen bachelor Rechtsgeleerdheid**

De afgestudeerde bachelor beschikt over een fundamenteel academisch werk- en denkniveau;
- heeft kennis van en inzicht in de kernleerstukken van de hoofdonderdelen van het geldende recht (in het bijzonder het Nederlandse privaatrecht, staatsrecht, bestuursrecht, strafrecht en internationaal en Europees recht), alsmede de systematiek daarvan, met inbegrip van recente ontwikkelingen
- heeft kennis van en inzicht in het internationale en het Europese recht in hun verhouding tot het nationale recht
- heeft elementaire kennis van Engelse juridische terminologie
- besef dat het recht zich ontwikkelt en manifesteert in een maatschappelijke context
- heeft kennis van de grondslagen van het (Nederlandse) recht, rechtshistorische en rechtstheoretische aspecten en heeft beseft van de eigen aard van de rechtsbeoefening

De afgestudeerde bachelor beschikt over de volgende (juridische) vaardigheden:

**Analytische vaardigheden**
- lezen, begrijpen en analyseren van juridische, rechtswetenschappelijke en rechtstheoretische teksten en betogen, waaronder jurisprudentie en wetgeving
- kritisch reflecteren op regelgeving, rechtspraak en literatuur, onder meer vanuit rechtshistorisch, rechtsvergelijking en rechtstheoretisch perspectief; is in staat om te reflecteren op de grenzen van het vakgebied
- reflecteren op de eigen maatschappelijke verantwoordelijkheid in de maatschappelijke context waarin het recht functioneert
- is in staat om juridische argumentatiestructuren te analyseren en op te zetten

**Probleemoplossende vaardigheden**
- selecteren van juridisch relevante feiten uit een feitencomplex
- selecteren van rechtsregels die bijdragen aan het oplossen van een juridische casus
- oplossen van juridische casus, waaronder begrepen hanteren van een systematische aanpak bij het toepassen van rechtsregels op concrete gevallen

**Communicatieve vaardigheden**
- een gefundeerde en beargumenteerde positie innemen in een maatschappelijk, juridisch debat

**Informatievaardigheden**
- op een efficiënte manier juridische bronnen raadplegen en informatie verzamelen uit juridische (digitale) bibliotheken en databestanden, en
Cognitive Neuroscience

**Vakcode**  | AB_1056 ()
---|---
**Periode**  | Periode 1
**Credits**  | 6.0
**Voertaal**  | Engels
**Faculteit**  | Fac. der Aard- en Levenswetenschappen
**Coördinator**  | dr. S. van der Sluis
**Examinator**  | dr. S. van der Sluis
**Lesmethode(n)**  | Practicum, Computerpracticum, Werkgroep, Hoorcollege
**Niveau**  | 300

**Doel vak**
Introduction to the field of cognitive neuroscience: understanding the biological mechanisms underlying cognitive processes such as learning and memory, discussing recent developments in the field with leading scientists, and acquiring knowledge on how the brain, and its different cell types, function.

**Inhoud vak**
In the first course of this Minor, you will learn the basics of cognitive neuroscience through a series of introductory lectures on brain function and (dysfunctional) cognitive behavior. More specifically, we will teach you the structure and function of the major building blocks of the brain, ranging from single cells to neuronal networks, and from emotion to motor control. We combine workshops and keynote lectures, delivered by renowned neuroscientists, to discuss recent advances in the field of learning and memory, brain plasticity, and brain disease (e.g., Angelman syndrome, OCD). Finally, you will learn about and experience various technical approaches to measure the brain (e.g., histology) in hands-on practicals.

**Onderwijsvorm**
Lectures 25 hours 44% 2.6 ECTS
Workshops 16 hours 28% 1.7 ECTS
Practicals 6 hours 11% 0.7 ECTS
Keynote lectures 8 hours 14% 0.8 ECTS
Quiz 2 hours 3% 0.2 ECTS

Total 57 hours 100% 6.0 ECTS

**Toetsvorm**
Written exam & assignments

**Literatuur**
Recent literature, to be announced at the start of the course.

Foundations of Behavioral Neuroscience
Carlson, Neil R.
(9th edition)

Exam material:
CH2, CH3, CH5, CH6 (pg. 136 - 146), CH7 & CH12

Vereiste voorkennis
No special requirements.

Doelgroep
Open to students from all educational backgrounds (e.g., exact, social, life and economic sciences) with an interest in the brain and mind.

Overige informatie
Coordinators: Christiaan de Kock and Sophie van der Sluis.
No special requirements to be met.
Part of minor Brain and Mind. This minor course requires a minimum of 25 participants to take place.

Cognitive Neuroscience

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Doel vak
To introduce students to the multidisciplinary area of cognitive, social, clinical and emotional neuroscience.

Inhoud vak
The course will treat modern techniques and recent data that relate mental processes to brain functions. Techniques that will be covered are EEG, MEG, MRI, lesions. Mental functions that will be studied include perception, memory, emotion, consciousness, and social cognition. The aim of the course is to provide a sound basis for the master program.

Onderwijsvorm
Lectures, computer practicals and literature study.

Toetsvorm
Written examination, multiple choice questions. Practicals have to be completed

Literatuur
Comparative Political Research

Vakcode | S_CPR (1)
Periode | Periode 1
Credits | 6.0
Voertaal | Engels
Faculteit | Faculteit der Sociale Wetenschappen
Coördinator | dr. P.J.M. Pennings
Examinator | dr. P.J.M. Pennings
Docent(en) | dr. P.J.M. Pennings
Lesmethode(n) | Hoorcollege, Werkgroep
Niveau | 200

Doel vak
This course presents an overview of the field of Comparative Political Research by placing particular focus on the following aspects. This course:
• provides students an overview of the central debates within Comparative Political Research.
• teaches students to critically evaluate the premises of theories and the comparative method.
• trains students to set up a research design. Students are familiarized with key methodological issues such as internal and external validity, conceptualization, operationalization, and case- selection.
• teaches students the basic skills necessary for performing comparative research across a number of cases (e.g. countries).
• teaches students how to apply the comparative method in qualitative and quantitative research, to think about the advantages and disadvantages of both types of research, and how they can complement each other.

Inhoud vak
In this course students will compare two contrasting case studies and make a design for a comparative case study themselves. These tasks will help students to gain the basic skills necessary for performing comparative research and to set up a research design.
Onderwijsvorm

- The course will be taught in the form of lectures and tutorials.
- The tutorials provide students with the opportunity to discuss their preliminary answers to the assignments. The more students prepare and participate in the tutorials, the more feedback they receive in return.

Toetsvorm

Written assignments.

Literatuur

Main Textbook (To be purchased):

In addition students will read a number of articles.

Doelgroep

Bachelor students Political Science and students of the Pre-Master Political Science.

Overige informatie

Each week one lecture and one tutorial (and/or feedback by appointment).

Computational Econometrics

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Doel vak

This course in the minor Applied Econometrics is targeted at Bachelor Econometrics students and Bachelor students with different backgrounds who have already had an introduction to programming and econometrics/statistics. The objective is to acquaint the student with Bayesian statistics and applications thereof to econometric problems, using advanced computational methods.

Inhoud vak

This course will cover Bayesian statistics where the topics include the prior and posterior density, Bayesian hypothesis testing, Bayesian prediction, and Bayesian Model Averaging for forecast combination. Several models will be considered, including the Bernoulli/binomial distribution, the Poisson distribution and the normal distribution. Obviously, attention will be paid to the Bayesian analysis of linear regression models. Also simple time series models will be considered. An important part of the courses is the treatment of simulation-based methods such as Markov chain Monte Carlo (Gibbs sampling, data augmentation, Metropolis-Hastings method) and Importance Sampling, that are often needed to compute Bayesian estimates and predictions and to
perform Bayesian tests.

**Onderwijsvorm**
Lectures and exercises in the computer lab.

**Toetsvorm**
Final written exam – Individual assessment.
Exercises - groups of 1 or 2 students.

**Literatuur**
Slides and exercises that will all appear on Canvas.

**Aanbevolen voorkennis**

### Consumer Behavior

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**Doel vak**
At the end of this course you will be acquainted with the psychological theories, concepts, methods, and research findings central to the study of consumer behavior (Knowledge). You will be able to understand consumer decisions from different perspectives as well as to apply theoretical frameworks in different settings (Academic skills). In addition, you will be able to apply these theories in order to develop effective marketing strategies to influence thinking and behavior of consumers (Bridging theory and practice). Critical reading of and reflection on scientific articles will give you a good sense of how behavioral experiments are set up and analyzed. Moreover, you will actively participate in experimental research as well as develop the skills needed to understand experimental research, and interpret its experimental results (Research skills).

At the end of the course students will be able to:
- explain important concepts and theories in the study of consumer behavior;
- identify different drivers of consumer decisions;
- apply fundamental psychological theories to real-world consumer decision situations;
- interpret graphical output of simple experiments;
- explain the methodology of academic articles as discussed in class.

**Inhoud vak**
We are consumers, every day, every moment of the day. We consume food, drinks, education, and television programs. It is however not always easy to understand or predict the behavior of consumers. Why do
consumers choose one car or holiday destination over the other? How are advertisements processed and when are they effective? Are preferences stable or easily malleable? For successful marketing management and strategy, it is essential to get an understanding of the behavior of consumers. After all, marketing begins and ends with the consumer, from determining consumer needs to finally providing and maintaining consumer satisfaction. The course introduces you to some important psychological theories on memory, learning, perception, attitude, motivation, identity and social influences. We do not only focus on “big theories”, but also study specific articles from top-notch journals in the field, thereby illustrating how research in this field is done, how this contributes to our knowledge on consumer decisions as well as to develop critical thinking.

In addition to the conceptual part of the course, considerable attention is allocated to (experimental) research methodology. By doing so, you will develop skills that are essential to truly understand specific academic articles in the field from A to Z (insights in methodology included).

Onderwijsvorm
Lectures.
Tutorials.

Toetsvorm
Written exam – Individual assessment.
(Interim) Assignment(s) – Group assessment.

Literatuur

Additional readings (tba) will be announced on Canvas.

Vereiste voorkennis
None.

Aanbevolen voorkennis
None.

Consumer Science for Online Commerce

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Doel vak
Academic skills:
- analysis – ability to examine and understand problems from different
perspectives

• argumentation – ability to put forward well-founded, substantiated points of view, both in spoken and written format

Knowledge:

• Ability to make connections between theories, models, and concepts
• Acquire specialized, in-depth knowledge and insights in the field consumer science in online commerce

Bridging theory and practice:

• applying theoretical knowledge in a specific business situation
• experience real-life business problems

Social skills:

• ability to present on substantive issues related to consumer science in online commerce
• ability to work in a team and reflect on your own role in the team

Inhoud vak

The Internet and digital media have transformed marketing and business since the first website went live a long time ago. More than 20 years later over one billion people around the globe regularly use the web to find products, entertainment and soulmates. Consumer behavior and the way companies market to both consumers and businesses have changed dramatically. To succeed in the future, organizations will need marketers, strategists and agencies with up-to-date knowledge about the digital consumer and his or her behavior. Digital marketing is an exciting area to be involved in, since it poses many new opportunities and challenges yearly, monthly and even daily. Innovation is a given with the continuous introduction of new technologies, new business models and new communication approaches. How consumers deal with these changes and apply them to their personal lives becomes more important for marketers to understand.

In this course you are inspired and challenged to discover the possibilities and consumer response to digital developments. Typically, topics may evolve around issues such as: (online) customer journeys; different phases and touch points in the journey; contextual influences (assortments, web design, product presentation); social interactions (social media, online reviews); and mobile commerce.

The classes are highly interactive. This means, that it will require a high degree of participation and preparation from the students.

Onderwijsvorm

Lectures
Tutorials

Toetsvorm

Assignment – Individual assessment
Group project assignment – Group assessment
Group and in-Class participation – Individual assessment

Literatuur

Required readings consist of articles and will be announced via Canvas (together with other required materials).

Vereiste voorkennis
Aanbevolen voorkennis
A basic understanding of marketing principles and business-related courses

Overige informatie
N/A

Contemporary Challenges in Corporate Strategy

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Doel vak
The main objectives of this course are to: (1) familiarize students with the most significant and fundamental perspectives in corporate strategy and (2) apply strategic management thinking to understand and explain capability development and performance heterogeneity across firms.

After successful completion of the course, students:
• Possess an in-depth and theory-driven understanding of some of the most significant tensions inherently connected to strategic management;
• Are able to apply each perspective to a real-life situation (i.e. cases) and develop meaningful interpretations of their findings;
• Are able to communicate their views with respect to each perspective, both verbally and through written reports (individual and team-based)

Inhoud vak
The course consists of six lectures over a period of six weeks. After an introduction lecture, the five remaining lectures are divided into five themes, each covering one of the five main focal areas in the course. These main areas focus on the deliberate and the emergent strategies, capability development of firms, and strategic implementation.

Each theme lecture is motivated by a hot topic or debate in news articles and/or social media in order for students to enter the scene, and consists of an introduction to the topic, an in-depth, very interactive discussion of how to cope with the key issues based on the selected literature, as well as an application to business practices.

The five main building blocks of this course include: management frameworks and human resources; ethics and sustainable development; business ecosystems, networks and alliances; entrepreneurship; innovation, capability development and evolution.
Onderwijsvorm
The form of tuition consists of a mixture of classroom interaction, presentation, and in-depth discussion.

Toetsvorm
The grade of this course is based on two types of assessments: (1) preparation, class participation and discussion; (2) depending on the number of students, individual and/or group assignments will be assessed.

Literatuur
Collection of carefully-selected scientific literature and business articles, case studies, video materials that are disclosed through Canvas.

Aanbevolen voorkennis
A basic understanding and acquaintance with the fundamentals of corporate strategy (or, a great passion and desire to understand and get acquainted) is expected of students in order to allow an in-depth discussion of the selected topics.

Doelgroep
Honours Program students; The course can be followed by a broad audience, but requires an interest in business administration in general, and strategic management in particular.

Intekenprocedure
SBE rules and dates apply for this SBE HP course. Registration via VUnet.

Contemporary Perspectives on HRM Theory

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Doel vak
Academic Skills: First, students will be able to understand complex organizational problems from an interdisciplinary perspective. Second, students will be able to identify the gap between HR theory and HR practice, and thereby, formulate research problems.

Knowledge: First, students will acquire knowledge of the history, philosophy, and the contemporary developments in the study of Human Resource Management by reviewing scientific articles. Second, students will gain an appreciation for theories which (should ) inform the HR professional in playing a strategic role in assisting management with syncretizing organizational goals and employee talent. Third, students
will gain awareness of the broader society and the role of the HR professional in assisting management with understanding the significance of HR theory, societal realities in the HR Planning process. Fourth, students will develop an appreciation of the interaction between organizations’ financial capacity and the influence of societal realities including economic conditions, international treaties, labor market situations, and the demographic composition, and how these realities impinge on the HR decision making process.

Bridging Theory and Practice: Based on empirical data gained from a review of the literature, students will identify relevant HR theory and HR practices to address complex organizational problems from an interdisciplinary perspective which includes workplace diversity a.o. gender, sexuality, ethnicity, culture and demographic composition. Additionally, students will understand the need for theories which inform Ethics and Corporate Social Responsibility (CSR) practices in the workplace.

**Inhoud vak**

Human Resource Management is the design of formal systems in an organization to ensure the effective and efficient use of human talent. These formal systems should generate activities that involve the utilization and development of an organization’s resources which include personnel, technical equipment, and policies. Thereby, an organization is equipped with essential elements to facilitate individual, groups and teams with achieving stated goals. The study of HRM is informed by the behavioral and social sciences which includes psychology, economics, law, anthropology and sociology.

In this course emphasis is given to the HR theory which underpins HR practices. Therefore, special attention is given to identifying the gap between HR theory and HR practices in an organization context, this will include contemporary topics such as Workplace Diversity, Ethics and Corporate Social Responsibility (CSR). Thus, a variety of theories will be explained.

**Onderwijsvorm**

Lectures
Tutorials

**Toetsvorm**

individual and group assessment

**Literatuur**

Literature will be posted on Canvas

**Aanbevolen voorkennis**

BK 1.5 HRM & OB 3.4 Contemporary Perspectives on OB Leading Change

**Contemporary Perspectives on OB: Leading Change**

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**Doel vak**

Leadership is a fundamental aspect of human organization. It occurs quickly and automatically across all cultures and levels of complexity. Unfortunately, even though transformational leadership is widely studied, much of our understanding remains disjointed. In this course we connect the phenomenon of transformational leadership to study how it functions in the context of planned organizational change. The purpose of this course is 1) to help you generate a clearer understanding of the leadership process and how it connects with mobilizing people to change, 2) develop your own leadership skills (once we know what we need to develop), and 3) provide a roadmap for your future as an effective transformational leader.

Learning Outcomes.

- **Knowledge:** Student is familiar with the generative processes that gives rise to leadership, planned organizational change, and the connection between these two.
- **Bridging Theory & Practice:** Student is familiar with the practical problems which business leaders and change consultants face when managing organizational change.
- **Self-awareness about one’s tendencies as a leader and follower in different organizational change situations.**
- **Social skills:** the 'discursive ability' to motivate and mobilize others, awareness of verbal and non-verbal signaling.
- **Research skills:** the student is able to gather quantitative survey data, analyze the data (using SPSS) and effectively report on the results.
- **Academic skills:** the student is able to systematically analyze a practical change-related problem and come up with a plan of action.

**Inhoud vak**

The first part of this course is an overview of the various definitions of leadership, including the many styles of leadership that are relevant to organizational change (i.e., evolutionary, charismatic, transformational, ethical leadership). In the process you will learn the boundaries and generative processes that give rise to leadership and the different levels of analysis that apply. For instance, you will learn that the ultimate why of leadership is quite different from the proximate how of leadership. This process will help us generate a general definition of leadership that integrates factors you will need to become an effective transformational leader. For example, you will learn about the different phases of leadership, how it can mobilize people, but also how it may finally lead to a state of disenchantment and disengagement. You will also learn which personal and contextual factors influence tie into the leadership process. This will help you maximize the good of charisma and ideology and avoid its dark side to maintain trust and maximize followership investment. You will also gain a deeper appreciation for the role leadership has on followership attitudes and motivation.

The second part of this course focuses on change as a process, that is, a journey. You will learn to think about organizational change as a risky, adventurous journey with an uncertain outcome (for leaders and followers alike). That said, change has a number of recognizable phases that each offer unique challenges to
change leaders. The second part also involves an overview of employees affective/attitudinal reactions of change recipients over time. You will learn about best practices of change management and the Theory of Planned Behavior as integrative framework. Last but not least, you will learn about rhetorical practices (framing, stories, narratives, vision) in change implementations and their intimate connection with charismatic-transformational leadership.

4. Change as a perilous journey
   • Phases of change, obstacles, overcoming obstacles
5. Attitudinal reactions to organizational change
   • Different types of organizational change (e.g., cost-focused vs. people focused and combinations) and reaction pattern to these changes
6. Best practices in leading change
   • John Kotter; Theory of planned Behavior; behavior change
7. Rhetorical strategies of the transformational leader

The third part of this course is organized around application. Some leadership qualities are important across situations whereas other qualities are context-specific. For example, hierarchy and dominance may not always be the best strategy. For this course we will focus on a number of important leadership contexts that you will consistently encounter throughout your career. You will first learn about these dynamics and then in groups you will practice your ability to lead across different change contexts. You will evaluate yourself and be evaluated by others to supply you with comprehensive feedback. The primary goals are

8. Understanding yourself as a leader,
9. Identifying strengths and weaknesses across contexts (e.g., you may perform better in one situation relative to another),
10 Practice improving your leadership (e.g., rhetorical ability) in a variety of organizational contexts.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
Assignment(s) – Individual assessment
Assignment(s) – Group assessment

Literatuur
This course is taught article based,

Aanbevolen voorkennis
BK:
1.5 HRM & OB; 2.5 BRM II - Quantitative
IBA:
2.1 HRM & OB; 2.4 HRM Practices - A Global Perspective; 2.4 BRM I – Quantitative

Corporate Finance in Emerging Economies

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Doel vak
Corporate finance is the discipline that studies investment and financing decisions taken by firms. The goal of this course is to develop a framework that provides guidance for these decisions. This requires not only a fundamental understanding of most common corporate finance theories but also a sensible selection of applications for them (Academic Skills, Knowledge). The ultimate decision criterion is based on value creation, which we aim to quantify in various valuation models (Quantitative Skills). Practical applications for the knowledge are widespread and not only of interest to managers, but part of a toolkit required by everyone who is dealing with financial markets on a professional level (Bridging Theory and Practice). Even students specializing in other disciplines of business and economics should take this elective into consideration as it complements your core curriculum by offering an extensive overview of corporate behavior as a key player in market economies (Broadening your Horizon).

Inhoud vak
The course Corporate Finance in Emerging Economies provides a discussion of most important financing decisions taken by firms. Throughout the course, we will put a particular emphasis on highlighting differences between developed and emerging economies. We will discuss capital structure decisions, payout policies, corporate valuation models, markets for corporate securities, and corporate governance. In particular the latter topics allow broad international comparisons due to historical, cultural, and regulatory differences across countries. After successfully attending this course, students should be able to:
• Discuss differences between equity and debt financing
• Critically assess assumptions and outcomes of most common valuation models
• Highlight international differences in markets for financial securities and corporate governance

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
Case assignments – Group assessment
Mandatory attendance tutorials

Literatuur
J. Berk and P. DeMarzo, Corporate Finance, Pearson, 3rd Global Edition

Additional (required) materials will be announced via Canvas.

Aanbevolen voorkennis
2.2 Finance

Overige informatie
Completing this course (or alternatively a corporate finance course in the other BSc tracks) is a prerequisite for the MSc Finance, and recommended for the MSc Business Administration - specialization Financial Management.

Corporate Governance and Accountability

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<td>Hoorcollege, Werkcollege</td>
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<td>Niveau</td>
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Doel vak
The goals of this course are:
• To acquire and make use of appropriate terminology related to corporate governance (CG).
• To learn what empirical research says about CG.
• To acquire and make use of tools to properly analyze conflicts of interest and dilemmas.
• To connect accounting practices and corporate misconduct.
• To get a closer look at major corporate scandals.
• To become acquainted with the format and content of CG principles and codes.

Inhoud vak
The course employs an integrated “building-blocks” approach. Each week, a new block covers – but is not limited to – the following topics:
• Block 1. Terms and concepts: surveys about fraud and misconduct (what’s happening now? why is this important?) • defining CG • terminology • identification of main actors involved
• Block 2. Theory: main theories (agency, resource-dependent / stewardship, stakeholder) • alternative theories (power, culture) • firms’ motives to comply • game theory as a tool
• Block 3. Research findings: how is CG measured? • empirical findings (what does the evidence say?) • limitations, myths, criticism
• Block 4. Accounting and CG: financial accounting and reporting • detecting fraud • compensation • internal control • enterprise risk management
• Block 5. Law and CG (guest lecture): legal basics • tasks, responsibilities, liabilities • different models of CG (1 tier, 2 tier) • Dutch CG Code & regulatory framework • principle-based & “comply or explain” models • principles & best practices
• Block 6. Principles, principles and recommendations • financial crisis (what have we learned?) • future directions

These blocks provide answers to the following questions:
• How is CG understood and defined? How is it measured?
• How does CG relate to accounting practices, internal control, financial reporting, and enterprise risk management?
• How do executive and supervisory tasks of boards relate to strategies of management, monitoring, accountability, and control?
• What are the objectives of CG codes and principles? How do they look like?

Onderwijsvorm
Lectures.
Tutorials.

Toetsvorm
Written exam – Individual assessment.
(Interim) Assignment(s) – Individual assessment.
(Interim) Assignment(s) – Group assessment.
Mandatory attendance tutorials.

Literatuur
This course covers content from various sources, including:
• research papers;
• media reports;
• in-depth analyses and examples;
• actual CG codes.

All content is freely accessible for students, and available online.
The references are listed in the course "Live spreadsheet" (https://is.gd/CG2017).

Vereiste voorkennis
None.

Creative Writing

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Doel vak
Het streven is studenten inzicht te geven in literaire technieken zodat ze zelf fictie of een essay leren schrijven van een behoorlijk technisch niveau. Het gaat hierbij om fictie of non-fictie. Aan het eind hebben de studenten een afgeronde (fictionele) tekst geschreven, een kort verhaal, een afgerond romanfragment of een essay.
Studenten krijgen inzicht in hoe fictie en non-fictie werkt vanuit het perspectief van de maker, zodat ze zich kunnen bekwamen in het vak en de kunst van het schrijven.
**Inhoud vak**

In een reeks colleges wordt de student uitleg gegeven van verschillende technieken die in fictionele en niet-fictionele teksten worden aangewend. Dat gebeurt aan de hand van de opgegeven literatuur; verder door middel van oefeningen; en tot slot door middel van het zelf schrijven van een stuk fictie of non-fictie dat elke week in omvang groeit. Er wordt uitleg gegeven over en geoefend met essentiële literaire technieken en tactieken. De aandachtspunten zijn daarbij:

- literair taalgebruik: wat is dat en hoe werkt dat; wat maakt een metafoor succesvol; hoe zijn verschillende taalregisters (bijvoorbeeld het schakelen van meer verheven taalgebruik naar volkstaal en terug) van invloed op de inhoud van wat wordt verteld;
- literaire details: wat voor details (observaties) zijn effectief in een literaire tekst en hoe werkt dat precies;
- perspectief: wat is dat en hoe werkt het; hoe maakt een schrijver de keuze tussen de ik-vorm en de hij-vorm of waarom kiest hij eventueel voor een ander perspectief;
- het schrijven van dialogen;
- het schrijven van monologen in proza: de monologue intérieur en de stream of consciousness;
- de opbouw van een plot; en tot slot:
- wat is een literair personage.

**Onderwijsvorm**

De docent geeft gedetailleerde toelichting bij de bovengenoemde onderwerpen. De kennis die de student zo verkrijgt, zal moeten worden toegepast in het verhaal of het romanfragment waaraan de student werkt. De student krijgt feedback op zijn tekst. De eerste bijeenkomst is inleidend en informerend, tijdens de laatste bijeenkomst worden de verhalen en romanfragmenten ingeleverd (de afgesproken deadline is onverbiddelijk) en wordt er een tentamen afgenomen. De helft van de overblijvende werkgroepbijeenkomsten zal theoretisch van aard zijn en in de andere helft zal praktisch worden ingegaan op de groeiende teksten. Bovendien zullen er tijdens de bijeenkomsten oefeningen worden gedaan op het gebied van de schrijftechniek en zullen er literaire fragmenten worden gelezen, besproken en toegelicht. Bovendien vindt er een excursie plaats naar een literaire uitgeverij.

**Toetsvorm**

1) Actieve participatie en 80 % aanwezigheid; de student moet mee kunnen discussiëren en er blijk van geven dat hij met inzicht kan praten over de in de oefeningen behandelde schrijftechnieken. Onder actieve participatie wordt ook verstaan dat de student zich aan de gegeven deadlines houdt en dat hij / zij de tussentijdse (schriftelijke) opdrachten maakt.
2) Een afgeronde fictionele tekst van ongeveer drieduizend woorden - ook als er sprake is van een romanfragment moet er worden getoond dat er naar een zekere afronding kan worden toegepast.
3) Een tentamen waarin fictietechnieken moeten kunnen worden herkend, benoemd en toegepast.

**Literatuur**

Verder zullen (fragmenten uit) andere boeken worden aangeraden in de loop van de bijeenkomsten.

**Vereiste voorkennis**
Het eerste deel van het minorcollege Meesterwerken uit de wereldliteratuur moet zijn gevolgd.

**Doelgroep**
De minor staat open voor alle studenten van binnen en buiten de VU.

**Overige informatie**
Aanwezigheid (80%) en actieve deelname zijn verplicht.

**Critical Perspectives on Science**

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**Doel vak**
- Knowledge of the feminist critique of science, and of critiques of science from the perspectives of race and intersectionality;
- Insight in the way in which these perspectives structure the student's own discipline;
- Developing the skills to critically question texts from the perspective of gender, race, and sexuality.
- Developing writing skills (by getting feedback) and presentation skills.

**Inhoud vak**
This course introduces diverse critical perspectives upon science that are developed from feminist, race, and intersectionality theory. In the first four weeks, on the basis of key articles in these fields (such as Harding, Haraway, belle hooks, Crenshaw), the different perspectives will be introduced, as well as the most important debates in these fields that form the backbone of this minor: the sex/gender debate, the problem of the relationship between gender and race theory, the intersectional framework. The course does not only aim at introducing the perspectives theoretically, but also at self-reflection by the students. In two weekly seminars the students will work at relating these perspectives to their own discipline. The seminars aim at developing a critical perspective upon the central texts in the student's discipline The course will start in the first period and will end in period 3. The seminars will take place every two weeks, during the entire semester. The final course assessment will take place in period 3: students will give a presentation at the closing symposium of the minor and write a paper in which they demonstrate to be able to analyze from the angle of gender and diversity a subject/text/film/book.
from their own discipline.

**Onderwijsvorm**
Lectures and seminars (active learning groups).

**Toetsvorm**
- Three reflections of 500 words (divided over the semester) (30%; 10% for each reflection)
- Presentation at closing symposium (period 3) (10%).
- Paper (end of the minor, period 3), of 2000 words in which the perspectives developed in the minor are related to the discipline of the student (60%).

**Literatuur**
To be announced on Canvas

**Doelgroep**
The course is at Bachelor 3 level and open for students from different disciplines.

**Cross Cultural Marketing**

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**Doel vak**
We will teach you to examine problems from different perspectives, recognizing and understanding the fundamentals of cross-cultural marketing, and to apply that knowledge to various situations (Academic Skills; Knowledge). More specifically, applications will focus on working with data on cross-cultural values (Quantitative Skills) and applying knowledge in a specific business case (Bridging Theory and Practice). The case work focuses on working in teams, creating a joint project effort (Social Skills) in which both team and individual effort is evaluated and reflecting upon (Self-awareness).

**Inhoud vak**
This course offers you a fundamental knowledge of the marketing field, while at the same time creating an intercultural sensitivity. Although the consequences of cultural differences are obvious, they are not simple to analyze, describe or categorize. We start from a people perspective, building on your understanding of cultural differences and intercultural interactions and move from there to connecting this knowledge to international marketing. You will gain a basic knowledge and understanding of marketing strategy and tactics and what you as a marketer need to be sensitive to when practicing marketing across cultures.
Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
(Interim) Assignments – Group assessment
Mandatory attendance tutorials

Literatuur
Book: To be announced
A list of scientific articles will be provided through the electronic learning environment
Additional (required) materials will be shared through electronic learning environment.

Vereiste voorkennis
None

Aanbevolen voorkennis
1.1 People in Business and Society
1.1 Business Mathematics
1.4 Business Statistics

Current Issues in Migration Law

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Doel vak
Course objectives are:
- To formulate an original research question
- To write a research paper
- To practice peer review
- To relate what is in the news to migration law scholarship
- To develop and express independent and objective opinions on current issues

Inhoud vak
This course invites students to engage critically with a current topic in international and European migration law. Topic areas that have featured in the news in recent months will be recommended, but students must develop their own research question. Previous current issue topic areas include: family reunion, non-refoulement, immigration detention, trafficking, smuggling.
Onderwijsvorm
One lecture on how to relate what is in the news to existing migration law scholarship and introduction to the current issue topic areas on Canvas. Another lecture on how to formulate a research question and write a research paper. Students will also attend one working group session to present their research proposals and peer review others’ research proposals. Supervisors will offer office hours to guide students through the writing process if necessary.

Toetsvorm
Written research proposal, presentation of that research proposal, and a final research paper. Students will work in pairs.

Literatuur
Preliminary reading lists will be announced on Canvas for a range of current topics.

Doelgroep
Apart from regular students, the course is also available for:
Students from other universities/faculties
Exchange students
Contractor (students who pay for one course)

Current Issues in Transnational Law

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Doel vak
This course introduces students to selected topics in transnational law which are of particular current importance or interest. Classes are interactive, involving some lectures, but also discussions and exercises. The aim is to help students understand the kinds of law and policy problems which are important at European and International level, and to critically evaluate the responses to these. This prepares the students for advanced courses at masters level, where they may engage with these problems in more detail.

Students will have to read and analyse academic literature and engage in active discussion of current issues, as well as formulating problems and questions in short essay(s). Oral and writing analytic abilities are therefore the major skills advanced in this course.

Inhoud vak
In 2017, the course focused on the following three topics:
- International trade and investment agreements - TTIP
- Problems of the International Criminal Court
- Legal issues of geoengineering

The subjects for 2018 will be announced nearer the time, but will be similarly diverse and contemporary.

**Toetsvorm**
Short paper and presentation. Attendance is compulsory in order to obtain a grade.

**Literatuur**
Reading will be placed on Canvas nearer the time.

**Aanbevolen voorkennis**
Exchange students - basics of EU law and integration, good command of English

**Doelgroep**
Apart from regular students, the course is also available for:
- Students from other universities/faculties
- Exchange students
- Contractor (students who pay for one course)

**Overige informatie**
The following course objectives are only available in Dutch:

De afgestudeerde bachelor beschikt over een fundamenteel academisch werk- en denkniveau;
- heeft kennis van en inzicht in de kernleerstukken van de hoofdonderdelen van het geldende recht (in het bijzonder het Nederlandse privaatrecht, staatsrecht, bestuursrecht, strafrecht en internationaal en Europees recht), alsmede de systematiek daarvan, met inbegrip van recente ontwikkelingen
- heeft kennis van en inzicht in het internationale en het Europese recht in hun verhouding tot het nationale recht
- heeft elementaire kennis van Engelse juridische terminologie
- besef dat het recht zich ontwikkelt en manifesteert in een maatschappelijke context
- heeft kennis van de grondslagen van het (Nederlandse) recht, rechtshistorische en rechtsfilosofische aspecten en heeft beseft van de eigen aard van de rechtsbeoefening

De afgestudeerde bachelor beschikt over de volgende (juridische) vaardigheden:
- Analytische vaardigheden
  - lezen, begrijpen en analyseren van juridische, rechtswetenschappelijke en rechtstheoretische teksten en betogen, waaronder jurisprudentie en wetgeving
  - kritisch reflecteren op regelgeving, rechtspraak en literatuur, onder meer vanuit rechtshistorisch, rechtsvergelijkend en rechtsfilosofisch perspectief; is in staat om te reflecteren op de grenzen van het vakgebied
  - reflecteren op de eigen maatschappelijke verantwoordelijkheid in de maatschappelijke context waarin het recht functioneert
  - is in staat om juridische argumentatiestructuren te analyseren en op te zetten

Probleemoplossende vaardigheden
Data Analytics

Vakcode | E_EOR3_DA ()
---|---
Periode | Periode 2
Credits | 6.0
Voertaal | Engels
Faculteit | School of Business and Economics
Coördinator | dr. R. Heijungs
Examinator | dr. R. Heijungs
Lesmethode(n) | Hoorcollege, Instructiecollege
Niveau | 300

Doel vak
This course teaches the students the importance of data analysis as the process of transforming data into useful information in order to support decision making. It equips the students with the tools, techniques and common practices used in the field of data analytics, including how to obtain, manipulate, explore, model, and present data.

Inhoud vak
Data analytics is a booming term that is used for the use of large amounts of data to gain knowledge, to optimize operations, and to explore markets. An example is the use of real-time traffic data to analyze vehicle movements, to predict congestions, to find the fastest route, and to schedule maintenance operations. Underlying data analytics is a series of methods and tools that include querying databases, using multivariate statistics, and visualizing high-dimensional data. This course will address theoretical and practical aspects in a number of selected topics relating to data analytics.

The following approaches to data analysis will be covered:
We will use flipped classroom approach, in which most of the time will be devoted to in-class working on assignments, helping your fellow students, and discussing suitable approaches.

### Onderwijsvorm
Lectures, computer assignments, student presentations

### Toetsvorm
Written exam – individual assessment
Individual assignments – individual assessment
Team assignments –team assessment
Participation and attendance – individual assessment

### Literatuur
D.T. Larose, Discovering Knowledge in Data: An Introduction to Data Mining, 2nd Edition, Wiley
Extra documents (articles, data sets, weblinks, etc.) will be provided through Canvas

### Vereiste voorkennis
Basic course in statistics

### Aanbevolen voorkennis
Elementary computer skills, handling spreadsheets or programming

### Overige informatie
For doing the in-class work of this course, you are strongly recommended to bring a laptop with internet connection. This may be a Windows, Mac OS or Linux computer, at your choice. It is convenient when you have some of the programs that you can operate (e.g., Excel, SPSS, Matlab, R, etc.) available on this laptop.

### Data Analytics and Privacy

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Doel vak
Data Analytics and Privacy focuses on the role of fundamental rights and legal principles in the regulation of business analytics and data science, with a general focus on the right to privacy. The student will learn and understand the ethical and legal aspects of business analytics and data science. The student will be able to analyze the role of fundamental rights and legal principles in the regulation of these issues. The student will be able to deal with the similarities and differences between legal admissibility and ethical acceptability when working with large datasets and the application of the outcomes of the analysis.

Inhoud vak
In the field of business analytics and data science the opportunities seem endless. Perfect enforcement of norms, excellent personally targeted advises and advertisements. Outcomes of data analytics can even preceed what's on a man's mind: the cab arrives at the moment you did not even know yet you needed it, the packages are already posted before you ordered them, or the criminal behavior is predicted before it takes place. This course obviously is not about the possibilities, but about the limits we as a society want to put on those possibilities. The legal and ethical standards for this area have not yet been crystallized, but in general fundamental rights and ethical principles are well known. This course also explores the boundaries between legal admissibility and ethical responsibility.

Onderwijsvorm
Lectures, tutorials, peer review

Toetsvorm
Paper, presentation

Literatuur
Made available via Electronic Learning environment

Doelgroep
Apart from regular students, the course is also available for:
Students from other universities/faculties
Contractor (students who pay for one course).

Debates in Consulting Research

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**Doel vak**
By following this course, you advance scholarly knowledge and skills within consulting, which goes beyond introductory courses. Next to that you study the course literature and develop a well-informed overview of the general field by reviewing the method and content of your fellow student’s work. You further provide recommendations that aim at helping to improve the work of your peers. These research skills constitute an essential basis for writing a Bachelor Thesis in management consulting, an essential basis for the master specialization in management consulting, and a preparation for consultant practice.

Knowledge skills: Recognize, understand, construct, and critically assess positions in scientific debates expressed in the literature on management and consulting.
Research skills: Conduct literature search and literature review on topics that are prevalent in the context of consulting and consulting research.
Academic skills: Independently develop and deepen your own well-substantiated positioning in relation to a particular contemporary debate based on the literature.
Social skills: Critically review the work of peers and suggest improvements.

**Inhoud vak**
Building on an introduction on management consulting as provided in the integrative courses (BK/IBA) and related courses, students will explore and deepen their knowledge of classical and contemporary scientific debate in management consulting by means of a literature study. In this way, the course will advance the students’ ability to develop a well-informed position in a scientific debate on:
• Consultants and their role in the diffusion of management knowledge
• Consultants and their role in managing resistance to change
• CSR consultants and their impact on the implementation of a management idea such as CSR in practice
• Complementary and conflicting consultant roles in the consultant-client interaction
• Consultants and their role in supporting strategic decision making

After some introductory lectures on these debates students are allocated one debate and work on papers related to this debate by further literature search. They prepare for a mini-conference in which papers will be presented and reviewed. Based on the on mini-conference, students can improve their papers.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
To be announced later.

**Literatuur**
This course is article based.
Readings will be announced in the course manual

**Aanbevolen voorkennis**
For BK:
1.3 Academic Skills, 1.6 Integration project, 1.2 Organization Theory
2.2 Strategy; 3.4 Foundations of Strategic Management.
Decolonizing Europe

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Doel vak

Decolonizing Europe has both historical and methodological learning objectives. After the course, participants...

1. Have a good understanding of the main approaches to the postwar history of the European nation state and are able to situate leading historians in the historiographical debate on decolonization and postcolonialism
2. Are able to critically review (both in writing and speaking) a monograph and to develop, both orally and in writing an argued opinion about the issue addressed by the author(s)
3. Have been challenged to reflect on the own ‘subject position’ and explore the theme from various perspectives while acknowledging different experiences with respect to European postcolonial society.

Inhoud vak

The course focuses on the impact of European imperialism on the dynamics of nation state formation within ‘Postwar Europe’. While all around the globe countries became independent, what did that mean for Europe itself? Students will come across at least three developments that played a major role in the repositioning of Europe in the international arena after colonialism:

• The reordering of European national states in East and West and the impact of the Cold War
• The changes within Europe and between Europe and the ‘Third World’ as a result of decolonization.
• The gradual European integration process and, simultaneously, the emergence of major ambiguities within separate nation states concerning the concept of multicultural society.

The course investigates these developments with particular attention to a better understanding of colonialism as a history with a deep influence on notions of belonging, inclusion and exclusion with respect to citizenship at national and European level. Against the backdrop of a political history, this course will discuss how historians,
philosophers, activists, politicians, have approached this history within a national, European or global frame of reference.

Onderwijsvorm
Two introductory lectures (week 1 and 2) supported by common reading assignments, week 3 individual assignment to write a summary and discuss a monograph selected from the course list or at your own suggestion, followed by a guest lecture in week 4; as from week 5-7 intensive sessions focusing at the topics addressed in the selected monographs. In week 8 the course ends with a forum discussion organized by the participants.

Toetsvorm
Mandatory: attendance of the seven plenary sessions and final forum discussion.
Grading elements:
1. pro-active role in class, including class notes or other prep. assignments 30%;
2. Monograph: summary and discussion paper (2.000 words) 40%;
3. ppt. presentation and discussion in class about topics addressed in the reviews 20%.
4. Contribution to final forum discussion 10%;
Instructions and criteria for the assessment of the summary and discussion paper on a selected monograph will be included in the full course description.
In order be able to finish the course, each grading element per se has to be satisfactory. If failed, the paper can be re-submitted.

Literatuur
An extensive list will be published in the full course description. The following titles will be used as common reference works:

Vereiste voorkennis
Students will need a sufficient background in contemporary history, either at a general level, or specifically concerning the history of their own country, region, continent of origin.

Aanbevolen voorkennis
It is strongly advised to read Jansen/Osterhammel before class starts.

Doelgroep
As from the start, the course will be at 300 level and require a dedication to reading a lot. The course aims at History students in their BA3-minor semester and at those students from other disciplines who follow the full History minor-program. Other international exchange students and students from other disciplines, University colleges and VU-faculties with a sufficient level of historical knowledge, can participate after permission by the course coordinator.

Intekenprocedure
The maximum number of participants for this module is 25 students. Make sure that you register in time.
Overige informatie
Full course title:
Decolonizing Europe - Perspectives on Post-WW2 State Formation and the Cold War

Democracy: A History

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Doel vak
Improve knowledge of the historical development of democracy and of democratization in history. Improve understanding of differences between classic, early modern and modern understandings of democracy. Being able to critically reflect on normative thinking in academic and political debates. Being able to formulate an independent opinion on historical and contemporary issues related to democracy.

Inhoud vak
Since the end of the eighteenth century ‘democracy’ slowly but steadily has become more popular. Democracy as a mode of government and the word ‘democracy’ itself has by leaps and bounds found acceptance in many parts of the world. Democracy has become the standard or the rule, while other modes of government are considered as deviations or exceptions. How and why has this evolution occurred in Europe and in other parts of the world? What sorts of changes or continuities can during this prolonged evolution be discerned in the concept of ‘democracy’, and how can we critically assess the dominant position of democracy? Answers to these questions will be presented by giving an overview of the historical development of democracy since the time of the Athenian democracy, the ‘Atlantic Revolutions’ of around 1800, and the rise, fall and rise in the era around the World Wars. The history of democracy will be related to theories about democracy and democratization. The main emphasis will be on the Western and European history of democracy but guest lecturers will also discuss the non-Western development of democracy.

Onderwijsvorm
Lectures and discussion.

Toetsvorm
Midterm and final exam.
**Literatuur**

**Vereiste voorkennis**
First year completed.

**Doelgroep**
Students BA2 Geschiedenis/ History; Dutch students and exchange students with a Humanities or Political Sciences profile.

**Overige informatie**
This course is obligatory in the second year.

**Designing Interventions in Business and Society**

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**Doel vak**
Knowledge: You will obtain knowledge on the design of interventions aimed at influencing behavior as well as on the ethical aspects when adopting influencing tactics. Moreover you will learn about theoretical basis of human happiness.

Bridging Theory and Practice: You will make use of theoretical knowledge and concepts with regard to happiness, understanding and influencing human behavior, and apply these to real-world challenges, while focusing on the various stakeholders that are involved (co-workers, other organizations, consumers & citizens).

Social Skills: You will work in teams to plan and develop an intervention, which will help you develop many of the “soft skills” that are needed to collaborate with others and achieve challenging goals.

**Inhoud vak**
This integrative project is the capstone course of the minor “Understanding and Influencing Decisions in Business and Society”.

The course evolves around the use of theories, tactics and insights in consumer behavior, nudging, leadership and negotiations to design interventions that ultimately could make people more happy.

After a brief introduction in which you get acquainted with some of the methods for designing interventions, you start working on an intervention that addresses one of the real-world challenges that will be selected for this course. In this project, you will touch upon (1) design, (2) implementation, and (3) testing/evaluation phases by the
development of an action plan. Because this is an integrative course, your intervention will be a multi-disciplinary endeavour, combining for example the insights on leadership with those on judgment and decision making, or combining nudges with negotiation skills. You will work in teams, and present your interventions, which will be judged on both academic and managerial quality.

In the other courses of the minor you have acquired a lot of knowledge on strategies how people can be influenced. As influencing people is surrounded with ethical dilema's we will also give attention to the ethical aspects of such tactics.

**Onderwijsvorm**
Lectures and small-group tutorials

**Toetsvorm**
Team project – group assessment
(Interim) exam – individual assessment

**Literatuur**
TBA, a literature list based on scientific articles will be provided on the electronic learning environment

**Vereiste voorkennis**
All courses of period 1 & 2 in the minor “Understanding and Influencing Decisions in Business and Society”

**Aanbevolen voorkennis**
All courses of period 1 & 2 in the minor "Understanding and Influencing Decisions in Business and Society". Well-trained in academic method and thinking (i.e., with an academic bachelor).

**Designing Solutions for Global Sustainability**

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**Development and Globalization**

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Doel vak
The aim of this course is to introduce students to development sociology and more in particular to gain insight into issues of poverty, global inequality and development. Students will develop an anthropological perspective on developmental issues in the Global South.

Learning Objectives
Knowledge and Understanding. The student has acquired knowledge and understanding of:
(1) the development and globalisation related phenomena and their global effect on health, gender, urbanisation, migration, etc.

Application. The student has acquired the competences to:
(2) understand and analyse the historical, sociocultural and political dimensions of international development and globalisation and their role in shaping contemporary world.

Attitude. The student demonstrates:
(3) a critical attitude towards ideas on globalisation and development.

Inhoud vak
The development of a capitalist economy in the North and the ongoing, global restructuring of the economy have impacted on economic and social development of the global South. Policies of states, supranational development agencies, and local NGOs to raise the standard of living in the so-called less developed countries have not attained the success levels hoped for. In fact, growth-oriented policies may have negative side effects, such as increased inequality, both within and between states, and ecological degradation. In this course, we analyse the interactions between (inter)national stakeholders and local populations, substantiating how particularly the so-called “poor” people experience inequality and poverty. We also highlight potential and experienced gaps between intentions and outcomes of development policies and look at what anthropology can contribute to ‘development’ debates and policy implementation.

Onderwijsvorm
Lectures.

Toetsvorm
Final exam.

Literatuur
To be announced on CANVAS

Doelgroep
2nd year bachelor students in Cultural Anthropology and Development Sociology
Students in the minor Development and Global Challenges
Students in the minor Anthropology
The course is also open as an elective course

Development of Macroeconomic Thought

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Doel vak
The objective of this course is to introduce core concepts and theories of modern macroeconomic analysis including their development within the economic and social context of the past centuries.

Specific learning outcomes upon completion of this curricular item are:
• understanding of macroeconomic theories about growth, inequality and unemployment within their historical contexts;
• a basic knowledge of core macroeconomic concepts
• familiarity with recent empirical macroeconomic work on growth, inequality and unemployment.

Inhoud vak
The course starts with discussing the historical development of macroeconomic theories about growth, inequality and unemployment.

Next the course proceeds with the introduction of core macroeconomic concepts and theories including illustrations from recent empirical macroeconomic work on growth, inequality and unemployment:
- Circular flows and national accounts;
- Aggregate incomes and inequality;
- Growth accounting: labor productivity, technological progress, human capital, Solow model;
- Institutions and economic development;
- Unemployment: measurement, types, costs of unemployment, wage rigidity.

Onderwijsvorm
Lectures and tutorials

Toetsvorm
Grade is average of problem sets (30 %) and written examination (70%), with written exam grade of at least 5.0.

Literatuur
Vereiste voorkennis
Basic knowledge of math and statistics, as provided in the academic core of any academic program at the Vrije Universiteit Amsterdam or equivalent.

Doelgroep
Remarks: this course is an integral part of the University Minor Economics; participants gain strongly from attending the entire minor program.

Digital Humanities and Social Analytics in Practice

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Doel vak
The goal of the course is to get acquainted with digital humanities research, by collaborating in current project through an intensive internship of one month. Students learn to put digital theory into practice, applying the knowledge gained from previous minor courses to a real-world project.

Inhoud vak
Throughout the Digital Humanities minor, you have learned about the field of digital humanities, you have engaged in critical reflection on the tools and methods used, and explored the way digital techniques influence current research. The goal of the course is to put theory into practice, applying the knowledge gained from the minor to a real-world project. The course is set up as an internship at a current digital humanities project. Students can choose a digital humanities project that is close to their field of study and interest, The projects are housed by cultural heritage institutions, or research labs. You will be guided by one tutor from UvA or VU and one cultural heritage professional. Through these intensive "collaboratories" students learn practical application of digital humanities knowledge, tools and methods.

Onderwijsvorm
Project-based learning. Group work, weekly tutor meeting per group, final group presentation.

Toetsvorm
Final grade is based on assessment of (1) final report, (2) final presentation, (3) self-assessment, (4) final product.

Literatuur
Depending on the chosen project, t.b.a.

**Vereiste voorkennis**
The Digital Humanities minor is an interdisciplinary minor, welcoming both computer science students and humanities students of all disciplines: linguistics, media, communication, history, literature and arts. In order to participate in the course "Digital Humanities in Practice" you have at least completed two courses of the minor, as this course is set up as a practical application of knowledge, tools and methods discussed in the previous courses.

**Doelgroep**
Minor Digital Humanities, BA Media and Information (UVA), BA specialisation e-humanities

**Intekenprocedure**
For UvA students: For registering for the VU-courses, you need to enrol as a guest student at VU for the BA History.

**Overige informatie**
This module is taught at the VU. Module registration at the VU is required.

Digital Innovation and Virtual Organizing in a Global Setting

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**Doel vak**
This course focuses on three specific objectives:

**Knowledge:**
- Understanding the new business environment and workplace practices enabled by digital technologies (Internet, mobile technologies, virtual worlds).
- Understanding how working, coordinating, and managing in this new business environment is different from traditional workplace.
- Experiencing management and communication situations common due to the pervasive applications of digital innovation and virtual environments in a global setting.

**Academic Skills:**
- Being able to analyze the specific requirements of active, successful collaborations and organizing in international environment based on the opportunities that digital technologies offer.

**Broadening your Horizon:**
- Experience the broad range of new organizing and working practices in
global business environment by being introduced to the real-life challenges of digital organizing in a global environment and experience practices that can help them cope with these challenges.

**Inhoud vak**
The courses in this semester centre around the international context of the international business environment. Period 4 specifically introduces you to the environment of developed economies and what this means for different disciplines, in this case technology. Work is increasingly being done virtual and communication extents more and more to social media, which calls for using expertise developed outside the formal boundaries, for example in networks and ‘crowds’. Also, the introduction of robots and so called ‘smart offices’ radically change traditional work practices. The possible consequences of these new digital and virtual technology on how we collaborate and coordinate our work are often predicted but not yet fully and academically understood. In this course, you will learn about the latest insights of new technologies, its consequences of virtual organizing and how internationally operating organizations, ranging from small start-ups to multinationals use digital tools and practices to easily coordinate and collaborate independent from physical boundaries. Guest speakers will introduce you to their world of working internationally by means of the latest technologies. You will also gain hands-on experience with working in international student teams.

**Onderwijsvorm**
Lectures  
Tutorials

**Toetsvorm**
Written exam – Individual assessment  
Assignment – Group assessment  
Mandatory attendance tutorials

**Literatuur**
Required readings consist of articles and will be announced before the start of the course (together with other required materials)

**Aanbevolen voorkennis**
2.1 Business Information Systems

**Digital Marketing and Metrics**

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**Doel vak**
During this course, you will develop an in-depth understanding of online marketing from a theoretical, analytical and practical perspective (Academic Skills). Building on the knowledge of Marketing II, this advances your knowledge on how to strategically design online marketing activities, and also how to analyze and evaluate the effectiveness of these online marketing activities (Knowledge, Quantitative Skills). Moreover, you will apply this knowledge and skills in a real-life setting, enabling you to translate and apply theoretical knowledge into practice (Bridging Theory and Practice).

By the end of this course you will be able to:
- identify the right metrics and methods to evaluate online marketing activities;
- assess qualitatively and quantitatively online marketing strategies and tactics;
- identify which activities are more effective and why;
- use the information obtained to build an effective digital marketing strategy.

**Inhoud vak**

In the past decade, the Internet has caused fundamental changes in the way we live, learn, and do business. For marketers, the intense use of digital media, and the widespread adoption of smartphones has truly revolutionized the way marketing ‘is done’. More than ever before, word of mouth and consumer communities are considered important market forces that influence consumer decision-making all along the purchase process. Moreover, companies are increasingly adopting a business logic based on co-creating value propositions with customers. Marketing, as a function that is closest to the consumer, plays a key role in giving shape to this new era in business management. With today’s consumers continuously connected online, it is imperative for marketing managers to monitor the customer journey online in order to fully understand the impact of their marketing activities and plan successful new online marketing strategies. However, in the era of big data, managers often do not know which metric to focus on and how to extract valuable information from the data at hand.

By the end of this course, you will be able to assess qualitatively and quantitatively online marketing strategies during three important moments of the customer journey online: (1) Product search; (2) Purchase; (3) Post-purchase. For each moment, you will identify which factors play a bigger role in influencing consumers’ attitude and behaviour, based on the literature and your own analyses. You will also be able to use the information obtained to evaluate the ROI of digital marketing and social media campaigns and build a successful online marketing strategy.

**Onderwijsvorm**

Lectures.
Tutorials.

**Toetsvorm**

(Interim) Assignment(s) - Group assessment.
Exam - Individual assessment.

**Literatuur**

Articles, cases, lecture slides.
The reading list will be announced on Canvas.
Digitization: from Life to Data (UvA)

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**Doel vak**
At the end of this course the student is able to:
- understand the complexity and challenges of (global) data developments.
- understand the relevance of data-oriented research for humanities and social sciences.
- apply their knowledge by developing their own research projects.
- apply various computational techniques such as structuring and parsing digital data.
- critically reflect on the implications of the selection, structuring and manipulation of data for the outcome of their work.

**Inhoud vak**
The humanities and social sciences are confronted with more and more digital material. Digital methods allow researchers to study relations between objects from a different perspective and on a larger scale. How can humanities researchers and social scientists use digital data to support their research? What are the digital tools at their disposal and how can these tools provide new perspectives and research questions? This tutorial looks at the Humanities from a data-oriented perspective; it introduces students to the different stages of data-driven research in the Humanities: how to obtain data (e.g. scraping), extract information (parsing), and find patterns (mining). Students will apply their knowledge of these techniques (and their associated tools) by developing their own research project.

**Onderwijsvorm**
Tutorial

**Toetsvorm**
Assignments and final paper. For dates and deadlines see the timetable and/or the course manual.

**Literatuur**
All material will be made available via Canvas.

Doelgroep
This course is part of the UVA/VU Minor Digital Humanities and Social Analytics

Intekenprocedure
Module registration at the UvA is required. Note that registration will take place from 13 juni t/m 27 juni.
For more information see:
or: Onderwijsadministratie BG2 +31 20 5254952

Overige informatie
This module is taught at the UvA, Capacity group Media Studies, dr. K. Beelen (coördinator)

E-Commerce Supply Chain Management

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<td>prof. dr. ir. S.L.J.M. de Leeuw</td>
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Doel vak
• Academic Skills:
This course furnishes you with the ability to recognize and analyze fundamental structures and starting points of e-commerce supply chains and to formulate management conclusions for improvements in ecommerce supply chains.

• Quantitative Skills:
You will study methods to analyze the performance of e-commerce supply chains

• Bridging Theory and Practice:
Students will be exposed to four parts of the supply chain in this course: (1) warehousing, (2), multi-channel fulfilment, (3) transportation in the last mile, and (4) returns management.
You will study stylized cases and analyze a real-life case study; we will include guest lectures and a company visit to an ecommerce warehouse.

• Social Skills:
You will analyze and develop solutions for stylized case problems in teams and present that in teams.

Inhoud vak
E-commerce retail has shown a consistent double-digit growth over the last years. It is generally recognized that the delivery of parcels to consumers is pivotal. The Netherlands, while being recognized as a world leader in logistics according to the Logistics Performance Index, is best in class on several aspects of e-commerce supply chains including short delivery lead-times and late order cut-off times. The EU has formulated a bold target to achieve 20% of all EU online retail via cross-border retail by 2020. This provides enormous challenges and particularly in the supply chain.

In this course we address key themes in managing the supply chain of online transactions. We start this course with the consumer. We start with discussing consumer preferences related to logistics options in the e-commerce supply chain. We then review facility location and design literature and consecutively discuss inventory management and inventory pooling. We will pay attention to sustainability in managing e-commerce supply chains and to a method to benchmark fulfillment centers.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Written exam - Individual assessment
Assignments - Group assessment

**Literatuur**
Readings will be announced via Canvas

**Aanbevolen voorkennis**
Bachelor BK SCM 1 or similar

**Econometrics I**

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**Doel vak**
Getting acquainted with the concepts, theory, methods and techniques from econometrics. Most importantly, the introduction of regression, testing and maximum likelihood will be covered.

**Inhoud vak**
Topics include
- Simple linear regression
- Hypothesis testing
- Finite-sample and asymptotic properties
- Multiple regression and its matrix algebra
- Inference: estimation and testing
- Maximum likelihood

**Onderwijsvorm**
2 x 2 hours of classes per week.

**Toetsvorm**
Intermediate exam – Individual assessment
Final exam – Individual assessment
Individual assignment - Individual assessment

**Literatuur**

**Aanbevolen voorkennis**
Linear Algebra, Analysis II, Statistics

**Econometrics II**

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**Doel vak**
Acquainting the student with misspecifications in the linear regression model and extensions of the linear regression model.

**Inhoud vak**
Topics include:
- Heteroskedasticity
- Instrumental variables and endogeneity
- Misspecification: non-linearity and dummy variables
- Regression models with time series data and serial correlation in the errors
- Strict and contemporaneous exogeneity
- Binary data: logit/probit models
- Multinomial data: ordered logit/probit model, multinomial logit model.
- Censored/truncated data: tobit models
- Non-normality
- Bootstrap methods

**Onderwijsvorm**
2 x 2 hours of classes per week.
Toetsvorm
Intermediate exam – Individual assessment
Final exam – Individual assessment
Individual assignment - Individual assessment

Literatuur

Aanbevolen voorkennis
Econometrics I, Linear Algebra, Analysis II.

Econometrics III

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Doel vak
Obtaining basic understanding of multivariate dynamic linear modeling and time series analysis and panel data. Understanding the introductory theory and practice of econometric analysis of stationary and non-stationary multivariate stochastic processes and panel data.

Inhoud vak
Econometrics III provides an introduction to multivariate dynamic models and time-series analysis. The course covers both theoretical and practical aspects of time-series econometrics including analysis of multivariate stationary and non-stationary processes, vector autoregressive (VAR) models, vector error correction models (VECMs), and cointegration tests. The course also introduces panel data models, methods and techniques.

Onderwijsvorm
4 hours per week of lectures, 2 hours per week solving/discussing both theoretical and practical exercises

Toetsvorm
Exam (80%) and practical assignment (20%)

Literatuur
H. Lütkepohl, New Introduction to Multiple Time Series Analysis (2006), Springer
K. Juselius, The Cointegrated VAR Model: Methodology and Applications
Vereiste voorkennis
Basics of statistics, probability, econometrics, algebra, and calculus

Overige informatie
The course is suitable to be taken in an exchange program.

Economic Assessment of Health Care

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Doel vak
Learning objectives for this course are:

Academic skills
- the student is able to conduct a basic statistical analysis for an economic evaluation within a structured assignment;
- the student is able to coherently report findings from an economic evaluation in a written report.

Research skills
- the student is able to design a basic economic evaluation alongside a randomized controlled trial;
- the student is able to correctly interpret and report the findings from an economic evaluation alongside a randomized controlled trial;
- the student is able to critically assess a published economic evaluation.

Quantitative skills
- the student is able to perform a basic cost-effectiveness analysis (Incremental Cost-Effectiveness Ratio, bootstrapping, cost-effectiveness plane, cost-effectiveness acceptability curve) within a structured assignment.

Knowledge
- the student is able to explain why economic evaluations are fundamental for making allocation decisions in health care;
- the student has basic knowledge on the design, analysis, interpretation and reporting of economic evaluations.

Bridging theory and practice
- the student is able to formulate a reimbursement decision based on the knowledge obtained from an economic evaluation.

Inhoud vak
At the end of this course, you know the basic essentials of economic evaluations of health care processes and health care technology. You
will be able to make an informed choice between a trial-based and a model-based approach. The limitations of economic evaluations will be clear and they can be taken into account in designing a specific evaluation project. You will be able to critically assess the results of cost-effectiveness studies conducted alongside a randomized controlled trial, and you will be able to interpret and use information from published economic evaluations.

### Onderwijsvorm
Lectures: 12 * 2 hours = 24 hours
Tutorials (including computer practica): 5 * 4 = 20 hours, at least 75% of the tutorial should be attended by the student

### Toetsvorm
Written exam: individual assessment, 60% of the final grade, minimum required 5.5
Assignments: group assessment (groups of two students), 40% of the final grade, minimum required 5.5, maximum grade resit 6.5

### Literatuur
Selected literature will be available in Canvas.

### Vereiste voorkennis
None

### Aanbevolen voorkennis
None

### Doelgroep
Third year BSc students doing the minor Health Care Management Economics and Politics for Food and Nutrition Security

### Economics and Politics for Food and Nutrition Security

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### Economics for the Global Era

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Doel vak
This course will introduce you to the fundamentals and basic tools of economic analysis. It will teach you the perspective of the economist: viewing reality as the result of choices and the trade-offs that these choices reflect (Academic Skills; Knowledge).
In terms of Knowledge you will learn the basic theories and models of micro- and macroeconomics. You will also learn the basic analytical tools used in the analysis of economic data (Quantitative Skills).
Finally, the course will introduce you to the most important institutions of the global economy.
The course will also show you how the tools and theories can be applied to real life examples taken from the world economy. (Bridging Theory and Practice).

Inhoud vak
What are the economic fundamentals underlying the modern world economy?
How is the world economy organized? During this subject you are invited to look at the world with the eye of the economist: seeing the world as the outcome of many possible alternative outcomes, recognizing the pervasiveness of choice at every level from micro to macro. In problem sets you will further develop your skills in using mathematical and graphical tools by applying them to stylized and real-world situations.
Cases are an important part of the course, for illustrating economic principles but also to challenge you to use your newly acquired knowledge for better understanding.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
Assignments – Group assessment
Mandatory attendance tutorials

Literatuur
To be announced

Additional (required) materials will be announced via Canvas.

Aanbevolen voorkennis
1.1 Business Mathematics
High-school economics
Basic computer skills

Economics of Globalization: A Transaction Cost Perspective
Inhoud vak
Globalization is an important source of welfare, but at the same time heavily contested in modern societies. This course elaborates on the costs and benefits of globalization introducing modern non-mainstream theories that at points challenge the traditional wisdom regarding the benefits of globalization and helps to understand the prevailing sentiments against globalization. We will heavily rely on insights from transaction cost theory which challenges the neglect in traditional neoclassical theory of transaction costs. The (oftentimes implicit) reliance in mainstream trade theory on frictionless trade is surprising for theories in which exchange is at the heart of the matter. This course aims to familiarize you with the concept of transaction costs and to show the relevance of transaction costs for understanding several of the empirical phenomena that are impossible to understand without relying on such costs. Insights are particularly relevant to appreciate current discussions on the impact of globalization on a small open economy such as the Netherlands. Think, for example, about recent discussions on reshoring and the impact of globalization on wage inequality and unemployment. The course will focus on four main areas of research in which transaction costs are dominant, viz. (i) international trade with a focus on the multiple dimensions of transaction costs distinguishing between transport costs, institutional costs and cultural costs of exchange, (ii) foreign direct investments with a focus on outsourcing and the organization of the firm in a globalizing world, (iii) industrial organization with a focus on the determinants of the boundaries of the firm, and (iv) networks with a focus on the role of social and regional networks, and on standards as institutionalized settings that facilitate exchange of goods, ideas, etc.

Onderwijsvorm
Six weekly interactive lectures of 3-4 hours in the early evening.

Toetsvorm
Individual paper and presentation.

Literatuur
An extensive reading list is made available at the start of the course.

Aanbevolen voorkennis
Basic familiarity with the principles of economics and statistics.

Doelgroep
Second and third year participants in the honours program.

Intekenprocedure
SBE rules and dates apply for this SBE HP course. Registration via VUnet.

Economics of the Dutch Health Care System
Doel vak
At the end of the course you can:
- explain the trend in health care expenditures in The Netherlands (Bridging theory and practice);
- apply health economic theory to analyze and evaluate the recent developments in the Dutch health care market for cure, the Dutch long-term care market ("care") and the disability insurance market (Knowledge; Bridging theory and practice);
- understand the role of the government in the Dutch care markets (Bridging theory and practice);
- identify and understand the most important issues within the Dutch care system and evaluate already implemented or future solutions (Research skills; Broadening your horizon);
- understand and apply economic concepts to measure and interpret the (relative) efficiency of healthcare providers (Knowledge, Bridging theory and practice).

Inhoud vak
Health care economics is concerned with the provision of, and demand for, health care. We will discuss the relevant economic theories and concepts that are necessary to understand the working of the (Dutch) health care markets: the market for cure, the market for care and the market for disability insurance. During the course students will study how policy makers try to achieve the policy objectives of high quality, affordable and accessible care in the Netherlands. Dutch health care institutions and current regulations will be presented.

Onderwijsvorm
Lectures.
Tutorials.

Toetsvorm
One written exam – individual assessment.
Two take-home assignments – group assessment.

Literatuur
Eric Schut and Marco Varkevisser (2012): Economie van de gezondheidszorg, Reed Business (vijfde druk).

Vereiste voorkennis
None.
**Emerging Technologies for E-Business and Online Commerce**

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**Doel vak**

After completion of this course, students will:
- Have an integrative knowledge of the various aspects of E-business and online commerce discussed in the preceding courses.
- Have knowledge of the most important managerial barriers in E-business and online commerce processes.
- Be able to critically assess the pros and cons of applying recent technologies in E-business and online commerce processes.
- Be able to provide a concrete advice concerning the feasibility of the use of such technologies and an understanding of how to overcome barriers.

**Inhoud vak**

This course focuses on the question how emerging technologies can play a role in supporting organizations’ E-business and online commerce processes. Based on the knowledge gained in the first four courses of this minor, students will conduct a feasibility study concerning a recently emerged technology. They will develop an application and study the possible barriers that could occur in bringing this application to the market. They will develop countermeasures to overcome the identified barriers and to involve the respective peer groups. The technology at hand will be selected by the course coordinators, and will be a technology that newly entered the market. The analysis will focus on questions like:
- What is the potential value of this technology in supporting organizations’ E-business and online commerce activities?
- What are potential barriers that could hinder or block the roll-out of a technology?
- What are the demands and consequences of applying this technology in terms of consumer interaction, logistics, information systems and other relevant aspects?
- To what extent is applying this technology feasible in terms of costs, benefits, fit with the current enterprise architecture, business processes, consumer preferences, etcetera?

The outcome of this analysis is a business report in which a concrete advice is given in terms of the feasibility of this technology, and sheds light on the different aspects of logistics and fulfilment as well as marketing, technology and data, and insights for the e-business.
solution. Although academic fundamentals should be applied, this business case has a highly relevant practical component as well.

### Onderwijsvorm
- Lectures
- Tutorials

### Toetsvorm
- Written Assignment - Group Assessment
- Presentation - Group Assessment
- Participation - Individual Assessment

### Literatuur
Various papers that will be made available via Canvas.

### Vereiste voorkennis
This course is part of the minor E-business and Online Commerce. Students should at least be familiar with the content of 'Introduction to E-business and Online Commerce' and 'Consumer Science for Online Commerce'

### Aanbevolen voorkennis
Courses in period 1 and 2 of the Minor E-business and Online Commerce

### Doelgroep
This minor can be followed by all SBE bachelor students. In addition, advanced bachelor students (third year) from other faculties as well as other universities are welcome to join. Particularly those with an interest in Business and Organization Studies, Economics, Social Sciences, Social Psychology, Healthcare, Media and Communication Studies, Engineering, Technology Management, Operations Management and Education.

It is especially interesting for:
- Future managers who want to understand how Emerging Technologies can be implemented in existing business
- Intrapreneurs that want exploit the opportunities Emerging Technologies offer for E-business and online commerce
- Future consultants in E-business and online commerce, strategic business consultants, or government policy consultants

### Overige informatie
This course is part of the minor E-business and Online Commerce.

### Empirical Economics

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**Doel vak**

The main goal of this course is to make students familiar with using microeconometric techniques to empirically analyze economic models. Students should be capable to test economic theories empirically and to estimate policy relevant parameters. Next they learn how to interpret estimation results and to translate these into policy conclusions. Students learn to distinguish between causality and correlation.

**Inhoud vak**

This course first provides an overview on microeconometric techniques to estimate causal effects. In particular, the potential outcomes framework is discussed and within this framework policy relevant treatment effects are defined. Next, more structural economic models are presented and empirical analyses of these models are discussed. More specifically, during the course labor market models, consumer choice models, school assignment models and production functions are evaluated. During the course, there will be a theoretical discussion, presentation of empirical studies and students have to work with data.

**Onderwijsvorm**

Lectures and workgroups

**Toetsvorm**

Written exam and homework exercises

**Literatuur**


**Vereiste voorkennis**

Introduction to econometrics (linear regression and maximum likelihood) and basic statistics (estimation and hypothesis testing)

**Empirical Finance**

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**Doel vak**

The objective of the course is to show how econometrics can be applied to empirical questions in finance. In particular the course will cover topics such as financial data and its properties, factor models and testing pricing efficiency, modelling volatility, risk management models, model performance comparison, simulation procedures and continuous time finance. We will investigate how characteristics of financial data such as e.g. non-normality challenges the assumptions of
econometric methods and how the methods can be adapted to handle such
data properties. A mixture of academic papers and practical applications
is used to study how econometric methodology is employed to facilitate
financial decision making and extract information from financial market
data. A vital part of the course will be tutorial sessions in which
students have to solve programming problems that are topic-wise related
to the theory discussed in class. Matlab and Stata will be used to apply
methods learned in class to actual data.

Inhoud vak
Econometric methods covered are among others, factor models, event study
methodology, volatility modelling (e.g. GARCH), historical
simulation, Monte Carlo simulation.

Onderwijsvorm
Classes. In separate tutorials session, Matlab and Stata are used as
programming tools to apply knowledge learned in class to real data
problems.

Toetsvorm
Final exam – Individual assessment
Grading is based to 100% on the final exam

Literatuur
Brooks (2014): Introductory Econometrics for Finance, 3rd
Danielsson (2011): Financial Risk Forecasting

Vereiste voorkennis
None

Aanbevolen voorkennis
The courses of period 3.1 in the Minor Applied Econometrics.

Overige informatie
This course in the minor Applied Econometrics is targeted at both
econometrics and non-econometrics students.

Empirical Marketing

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Doel vak
The objective is to show how econometrics can be applied to empirical
questions in marketing and consumer behaviour. In particular, how to
build models to support marketing decisions. Given the current big data
revolution, models from which useful information about market behaviour
and their sensitivity to marketing activities such as advertising,
pricing, promotions and distribution are routinely used by managers.
(from leading organisations worldwide) for analyzing marketing programs that can improve brand performance. This course will introduce models and methods, together with their use in empirical marketing studies.

**Inhoud vak**
This course focusses on quantitative methods for empirical research in marketing and consumer behaviour. In particular, we discuss how to build models to support marketing decisions and how to adopt data science methods to investigate market behaviour and the impact of marketing instruments such as advertising, pricing, promotions and distribution. The econometric methods that are employed include regression, multivariate statistical analysis, limited dependent variable models, panel data models, pooled regressions, forecasting methods, and trend extraction.

**Onderwijsvorm**
Lectures and classes. During classes time will be made for discussing exercises and for supporting empirical work. Computer classes are also organised.

**Toetsvorm**
Final exam – Individual assessments

**Literatuur**
Reader, a selection of chapters and articles on various topics. The econometrics is mainly based on the book "Introduction to Econometrics" by J.H. Stock and M.W. Watson, which is also used in earlier courses.

**Vereiste voorkennis**
None, but an introductory course in econometrics is highly recommended, see below.

**Aanbevolen voorkennis**
Introductory courses in econometrics and time series, similar to the courses "Introduction to Econometrics" and "Introduction to Time Series" from our Minor program "Applied Econometrics: A Big Data Experience For All".

**Doelgroep**
This course is part of the Minor program "Applied Econometrics: A Big Data Experience For All".

**Uitleg in Blackboard/Canvas**
See above.

**Intekenprocedure**
As usual.

**Overige informatie**
This is a 6 EC course presented in period 2 (November-December) in the academic year. This course is part of the Minor "Applied Econometrics: A Big Data Experience for All". It is targeted at both econometrics and non-econometrics students.

**Enterprising Behavior**

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**Doel vak**

L1. The student is able to analyse an EB-related practical case, and provide a theoretically sound advice. (Academic Skills)

L2. Students gain a basic understanding of concepts in Entrepreneurial Behaviour, and are able to analyse, compare, and apply these concepts. (Knowledge)

L3. The student is able to apply EB concepts to a practical enterprising-related problem. (Bridging Research and Practice)

L4. The student is able to work in a small team, and is able to orally present a case assignment that encompasses a theoretical analysis and practical advice based on an EB-related problem. (Social Skills)

L5. The student further develops his/her communication skills in writing by actively improving English writing skills. (Broadening your Horizon)

L6. The student is able to critically reflect on his/her individual and team performance during the course, and he/she is able to use EB concepts in order to illustrate reflection with theoretical arguments. (Self-Awareness)

**Inhoud vak**

This course takes an Opportunity-centred approach to enterprising behaviour (OCE). This distinctive approach to learning focuses students on the human behaviours used in thinking, learning, decision-making, working and managing in entrepreneurial ways. Students will learn about and experience thinking and acting as enterprising individuals using real-world learning cases, through which they can develop the skills and confidence to recognize, create and act effectively on opportunities. These competencies are the basic building blocks for a future enterprising career.

**Onderwijsvorm**

The format of instruction is lectures and tutorials.

**Toetsvorm**

Assessment is based upon individual and group assignments.

**Literatuur**


**Overige informatie**

Het vak wordt in het Engels gegeven.

**Environment and Development**
Doel vak
This course aims to help the student to examine and critically reflect on the relationships between economic and social development, and the environment.

Inhoud vak
What do we mean by the concepts of environment and development and how are the two related? What are the causes and consequences of global environmental change? How is the global community dealing with ecological problems? How can smallholder farmers in the developing world adapt to climate change? How can the world adequately feed more than 9 Billion people by 2050? Is sustainable development, with its notions of environmental ‘friendliness’, really achievable?

These and many other questions will be discussed during this interdisciplinary course. After the introductory overview the course will discuss two overall aspects of the international E&D framework: (1) Global Issues - which considers the links between development on the one hand and environment, trade and poverty on the other; (2) Local Issues - which focuses on the increasingly serious problem of land degradation, deforestation and growing water shortages, and asks key questions of how these are related to aspects of human development in poor countries. Illustrated case studies from all over the world provide the basis for teaching. Through this course students learn to recognize and analyze the current and potential impact of the major international environmental concerns; to appreciate the complexities of environmental issues related to development at a global level; to take into account different perspectives on environmental problems and possible solutions; and learn lessons from international case studies.

Onderwijsvorm
Lectures, group discussions and tutorials.

Toetsvorm
Group presentations (40%) and exam (60%).

Literatuur

Additional literature to be announced in the course manual (see CANVAS).

Doelgroep
Students in the Minor Development Studies;
Students in the Minor Development and Global Challenges;
Open as an elective course for Exchange students;
Open as an elective course for VU students.

Overige informatie
Some comments from former students:
"Many case studies, examples and pictures from own experiences presented by enthusiastic teachers"
"Eye-opening to very important topics and a lot of additional info"
"I liked the broadness of the course. I really have an overview now of the main environmental issues"
"Thanks a lot for the course, I have learned a lot and will recommend it to others!"

Ethics

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Doel vak
This course discusses the fundamentals of society and business and the study of management (Academic Skills). During this course you will ask yourself fundamental questions concerning society, the role of business in society (Broadening your horizon) and your own role in society (Self-awareness). We will stimulate you to do this by offering you introductions to great philosophers on the foundations of society and business (Knowledge). During the tutorials you will apply these insights on current issues (Bridging theory and practice).

After completing this course, you will have reached the following learning objectives:

Academic Skills:
- You will read philosophical and ethical literature (on an entry level) analytically, critically, and empathetically
- You are able to formulate judgments based on such argumentations during a conversation and in a debate

Knowledge:
- You understand the major philosophical and ethical ideas accurately
- Bridging Theory and Practice:
- You are able to apply your understanding of these philosophical and ethical ideas in the business context
- You are able to critically assess your possible future role within an organization and/or as business professional

Broadening your Horizon:
- You are able to recognize the philosophical and moral issues that are inherent to human life, to the business context and to the study of society and business

Social Skills:
- You are able to conduct a scientific conversation (partly) based upon philosophical and moral arguments
- You are able to argue and express yourself by using these ideas in speaking and writing effectively
- You will further develop your experience within working in groups

Self-awareness:
- You are able to critically assess your own commitments and ideas
- You are able to critically assess your own values and norms

Inhoud vak
The course confronts you with ethical dilemmas and the philosophical context in which these dilemmas arise. The course offers concepts and theories to help you to understand, analyse and form a thought through opinion.

During the lectures the following topics are discussed:
- Fundamentals of a good society
- Fundamentals of the economy
- Fundamentals of organising and organisations
- Fundamentals for a better business-world

During the tutorials the concepts and theories that are discussed during the lectures are further elaborated.

During the tutorials you also will work out a pre-selected ethical and/or philosophical theme.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam: – Individual assessment
(Interim) Assignment(s): – Individual assessment
(Interim) Assignment(s): – Group assessment
Class participation: – Individual assessment

Literatuur
This course is taught article based. Readings will be announced on Canvas.

Vereiste voorkennis
No entry requirements

Aanbevolen voorkennis
No special knowledge advised

Ethics I
Doel vak
-Develop a basic understanding of the most important theories in moral philosophy—this includes normative ethics and metaethics.
-Understand the relative strengths and weaknesses of distinct theories.
-Learn how to use concepts and insights from various theories in normative ethics to analyze contemporary moral problems
-Learn how to argue for a particular position in applied ethics debate.

Inhoud vak
Ethics is a branch of philosophy that focuses on questions such as “In virtue of what are actions right or wrong (morally obligatory, morally permissible, or morally impermissible)?”, “What makes a certain state of affairs good or bad?”, and “What constitutes a good life?”. In this course we will critically explore different theories that offer answers to these questions. These theories include consequentialism, deontology, virtue ethics, care ethics, and contract theory. We will also spend time examining how these ethical theories apply to contemporary moral issues, such as abortion, animal welfare, famine relief, and human enhancement.

Onderwijsvorm
Lectures and workgroups

Toetsvorm
Written exams (60%); Writing assignments (20%); Group Debate (20%)

Literatuur
- Readings in Canvas

Doelgroep
First year philosophy BA, philosophy premaster, philosophy minor.

Overige informatie
This is a required first year course. It serves as a pre-requisite for the second year course Ethics II.

Ethics of Algorithms

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Doel vak
After completing this course, students will
Understand the role of smart algorithms for big data, in digital interactions, and in physical manifestations such as robots and the internet-of-things.
Know broad classes of algorithms and how they are used for prediction, social sorting, curating, recommending, gatekeeping, experimentation, and profiling.

Be familiar with some of the main contemporary thinkers and issues in the ethics of algorithms.

Know and understand the ethical implications of (classes of) algorithms on privacy, surveillance, discrimination, access to information, security, free will, human rights, social norms, etc.

Be able to identify stakeholders and ethical implications in healthcare, design, crime, education, science, job markets, business, journalism, warfare, etc.

**Inhoud vak**

Digital innovation involves both the accumulation of large amounts of data (so-called Big Data) through various new sensors (such as smartphones and social networks) as well as artificially intelligent algorithms (software, but also robots) that can analyze and interpret that data (i.e. analytics) and act upon it. The main objective of this course is to develop “algorithmic literacy” which is an understanding of how (intelligent and adaptive) algorithms influence the way we communicate, work, obtain information, date, travel, and so on, but also how we can tackle grand challenges such as crime, healthcare and education in new, innovative ways. Algorithms are not neutral or objective, but come with many biases, choices, and political influences built-in, which heavily determine how people are “seen” by these algorithms, and how they are treated.

The course covers specifically the various implications algorithms have on fundamental values in society dealing with privacy, surveillance, free will, and so on. For each implication typically several competing stakeholders are involved with opposing viewpoints, value systems or business models. This requires a delicate balancing of interests. Ethics deals with finding this balance, with identifying issues and stakeholders, with employing social and legal solution frameworks, and possibly with judging whether some developments are good or bad.

The course features lectures on algorithms, ethical issues and domains. In addition we will read and discuss relevant literature, for which active participation is required. Each student needs to write an individual essay about a (self-chosen) ethical problem in a particular domain. Furthermore, each student participates in a multidisciplinary design team consisting of students to find a practical solution for an ethical issue caused by the use of intelligent algorithms.

**Onderwijsvorm**

Lectures and (interactive) literature discussions.

**Toetsvorm**

Individual essay, team design project, active participation in group sessions, and a digital exam.

**Literatuur**

Various articles that will be made available through Canvas.

**EU Governance in an International Context**
Doel vak
- Gain a basic knowledge of the history of European integration, of the institutional structure of the European Union, and of the key issues in the most important policy fields.
- Introduction to the key approaches to European integration and their application to an understanding of the history and contemporary themes of European Union politics and governance.
- Gain insight into how the European Union affects domestic politics, whilst at the same time being situated in a global context.

Inhoud vak
The European Union has an ever growing influence on political decision-making and policy-making in Europe and its nation-states. This course introduces students to the way the EU operates, its institutional architecture, its history, and its modes of decision-making. The course highlights how EU decision-making affects domestic politics, whilst it is at the same time situated in a broader, international context. Besides attention for the main characteristics of EU decision-making, the course familiarizes students with key theories of European integration (more intergovernmental versus more supranational approaches) and with the interaction between different levels of governance (Multilevel Governance, Europeanisation). These insights are applied in a number of selected policy domains that touch both upon the EU’s internal politics (e.g. competition, agriculture, environmental policy) as well as upon its engagement in the global realm (e.g. military interventions).

Toetsvorm
Exam and written assignment.

Literatuur

Doelgroep
2nd year Bachelor students Politicologie and Bestuur & Organisatie (Afstudeerrichting Bestuurswetenschappen); Exchange students.

Intekenprocedure
In this course you can not enroll yourself for the tutorials, but you will be assigned by the course coordinator. At the latest in the first week of the course you will find to which tutorial you are assigned in your personal schedule in VUnet.
Note: You do have to register for the course, with the corresponding parts!
Filming Entrepreneurship

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**Doel vak**

Academic Skills: The student is able to question predominant ideas about entrepreneurship, and form their own. They are able to communicate these ideas visually, i.e. through moving images.

Knowledge: Students have a deeper and enhanced understanding of entrepreneurial ‘real’ life, and the various presumptions attached to the phenomenon.

Bridging Research and Practice: The student will have experienced various facets of entrepreneurial ‘real’ life.

Social Skills: The student is able to work in a small team.

Broadening your Horizon: The student is able to come up with and explore a (divergent) set of ideas (rather than focus on just one idea/solution), and play with perspectives.

Self-Awareness: The student is able to be curious, and to (critically) reflect on his/her own ideas about entrepreneurship, in relation to extant entrepreneurship knowledge.

**Inhoud vak**

This course aims at facilitating students in experiencing, exploring, discovering and ‘reporting’ about entrepreneurship as a real-life and dynamic phenomenon and as an on-going process. Likewise, your ability to look, think, and report in a ‘visual’ way will be stimulated. In this course, we break with linear conceptualizations of entrepreneuring as a ‘neat’, straight road to success, a correct execution of a sound plan, based on a good idea, a well-spotted opportunity, or other such dominant (abstract) ideas. Instead, we are going to play with other, perhaps not so common ideas about entrepreneurship. During this course, you (in pairs) create a (short) film about entrepreneurship so as to ‘activate’ your own curiosity, and to – visually – communicate your ideas and perspectives.

**Onderwijsvorm**

Interactive lectures and work group meetings

**Toetsvorm**

Assignment 1: short film (group assessment)
Assignment 2: individual paper (individual assessment)
Mandatory attendance work group meetings

**Literatuur**
Finance

**Doel vak**
In this course we build the foundation for the study of corporate finance and investments. The focus is on financial decision-making in theory and practice (Bridging Theory and Practice). Our coverage of core finance topics includes: i) capital budgeting, ii) asset pricing, and iii) financial investment (Knowledge). Students will learn how to analyse a problem in financial economics and how to leave out irrelevant information (Academic Skills). At the end of the course you are able to select the correct method and/or technique for solving a specific problem in financial economics (Quantitative Skills). By using your knowledge on capital and financial investments, you will be able to further understand and gain insights into current developments in financial economics (Bridging Theory and Practice).

**Inhoud vak**
The performance of a corporation depends on how well managers succeed in creating shareholder value. We show you how to use tools that are offered by financial theory and help you just doing that: creating value. In this course we discuss three main issues in finance: capital budgeting, asset pricing and financial investments. The capital budgeting decision involves how firms select projects that create value. The theoretically optimal decision rule—the net present value method—is discussed, also in relation to other selection criteria that are applied in practice. The asset pricing part concerns the way financial assets are priced by the market. The focus is on the pricing of shares issued by firms and bonds issued by firms and governments. Questions raised are: How are the term structure of interest rates and promised coupon payments related to bond prices? What is the influence of the expected stream of dividends and the level of market risk of firm’s projects on the price of shares? The financial investment decision is approached from a portfolio perspective and ends with a discussion of the Capital Asset Pricing Model (CAPM).

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Written exam – Individual assessment
(Interim) tests – Individual assessment
Mandatory attendance tutorials
Literatuur
Required reading:
   (This book is also mandatory in the elective Corporate Finance in Emerging Economies - period 2.5).

Additional (required) materials will be announced via Canvas.

Aanbevolen voorkennis
1.1 Business Mathematics or equivalent

Financial Accounting

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Doel vak
Dit vak is het derde vak in de leerlijn Accounting. In dit vak wordt de externe financiële verslaggeving, in het bijzonder de jaarrekening van ondernemingen, behandeld. Je leert wat de belangrijkste vraagstukken zijn vanuit het perspectief van de verslaggevende onderneming, en hoe deze verslaggeving in Nederland en internationaal gereguleerd is (Vakkennis). Je leert om deze kennis toe te passen op concrete vragen ontleend aan de verslaggevingspraktijk (Link met de praktijk). Hierbij oefen je vaardigheden zoals abstractie en argumentatie (Academische vaardigheden).

Na afloop van dit vak kun je:
- beschrijven welke vormen van regelgeving en toezicht van toepassing zijn op de verslaggeving van de meest voorkomende typen ondernemingen in Nederland en in hoofdlijnen aangeven wat de achtergronden en onderliggende logica is van het institutionele kader;
- uitleggen wat de belangrijkste concepten zijn uit het Conceptual Framework van de International Accounting Standards Board (IASB), en uitleggen hoe deze zich verhouden tot geselecteerde theoretische concepten;
- opzoeken en uitleggen wat er in de belangrijkste wettelijke bepalingen rond de jaarrekening in Nederland (titel 9 boek 2 BW) is bepaald over een gegeven verslaggevingsvraagstuk;
- beschrijven wat de meest voorkomende verwerkingswijzen zijn voor de selectie van posten en transacties die bij dit vak aan de orde komen;
- voor de selectie van transacties en posten: een gegeven vraagstuk uitwerken in de vorm van een gemotiveerde keuze voor een verwerkingswijze, journaalposten, en/of volledige financiële overzichten.
(balans, resultatenoverzicht, kasstroomoverzicht);
- herkennen en uitleggen op welke manier een post of transactie uit de behandelde selectie van onderwerpen in een gegeven fragment uit een jaarrekening is verwerkt;
- een gemotiveerd standpunt innemen over een in de loop van het vak behandelde onderwerp met argumenten ontleend aan verschillende referentiekaders (zoals bestaande regelgeving en theoretische concepten).

Inhoud vak
De externe financiële verslaggeving in de vorm van een jaarrekening (en in de vorm van kwartaalberichten bij beursgenoteerde ondernemingen) is de basis van de communicatie tussen de onderneming en financiële belanghebbenden zoals aandeelhouders en andere vermogensverschaffers. Cijfers uit financiële verslaggeving (zoals winst, cash flow en omzet) spelen een belangrijke rol in financiële markten, maar hebben ook juridische betekenis en zijn van belang voor corporate governance. Voor grote ondernemingen is het opstellen van deze verslaggeving een complex proces. Dit is niet alleen zo omdat het nu eenmaal ingewikkeld is om de economische prestatie en positie van een dergelijke onderneming goed weer te geven, maar ook omdat er grote belangen met de verslaggeving gemoeid zijn. Vandaar dat er inmiddels een zwaar institutioneel kader van regelgeving en toezicht rond de verslaggeving is opgebouwd.

Het is de combinatie van 'cijfers' en 'regels' in de externe verslaggeving die bij dit vak centraal staat. Dat betekent dat je niet alleen je technische kennis en vaardigheden op het gebied van accounting verder ontwikkelt (zeg maar: rekenen en journaalposten maken) maar dat je ook steeds de 'waarom' vraag stelt: waarom moet ik in dit geval juist deze boeking maken? Mag het ook anders volgens de regels? Waarom zou je het anders willen? En waarom zijn de regels zoals ze zijn, zouden ze ook anders kunnen zijn? Niet iedereen vindt het makkelijk om te schakelen tussen techniek en de bredere context waarin de techniek wordt toegepast, maar het is een onmisbare vaardigheid voor iedereen die beroepsmatig met externe verslaggeving werkt. Het is ook wat externe verslaggeving tot een boeiend vakgebied met een eigen kleur maakt.

Onderwijsvorm
Hoorcolleges.
Werkcolleges.

Toetsvorm
Schriftelijk tentamen - individuele beoordeling.
Tussentoets - individuele beoordeling.

Literatuur
Leerboek: wordt nader bekend gemaakt.

Geselecteerde teksten uit wet- en regelgeving (public domain of toegankelijk via ubvu.vu.nl).

Vereiste voorkennis
Geen.

Aanbevolen voorkennis
Accounting I en Accounting II.

Voor studenten uit andere bacheloropleidingen:
- Bedrijfskunde: Accounting I en Accounting II;
Financial Econometrics

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**Doel vak**
This course introduces students to advanced models and econometric methods in financial econometrics.

By the end of this course, participants will:
(1) know how to design, code, estimate and analyze time-varying parameter models used in Finance;
(2) understand the interplay between econometric techniques and modeling assumptions;
(3) have used computational methods to solve econometric exercises;
(4) know how to estimate parameters of structural models using simulation-based estimators;
(5) have gained experience in working with real data.

Participation in this course is a worthwhile preparation for the master courses in the MSc Econometrics program. The econometric techniques discussed will also be beneficial to everyone planning to write a Bachelor's thesis in Financial Econometrics.

**Inhoud vak**
This course covers both theoretical and practical aspects of modern econometric models that are used by financial institutions, investment banks, central banks, governments, think tanks, and other research institutes.

The students are introduced to models in Finance that feature nonlinearity, time-varying parameters and latent variables. In particular, the students learn how to design, implement, estimate and analyze both observation-driven and parameter-driven models.

This course further shows how to use simulation based methods and indirect inference for estimating the parameters of structural models in finance that feature latent variables.
Finally, from a practical perspective, the students also learn how to use these models in Finance to calculate important risk measures and design optimal portfolios.

**Onderwijsvorm**
Lectures, tutorials and practical computer-lab classes.

**Toetsvorm**
Final exam and group assignment – Individual assessment

**Literatuur**
Lecture notes and other material provided by teacher.

Other reading material:


**Vereiste voorkennis**
None

**Aanbevolen voorkennis**
This course builds on introductory time-series concepts. Attending courses such as "Introduction to Time-Series" in the minor of Applied Econometrics, or the third-year Bachelor course "Econometrics III", is not required, but certainly provides an adequate background knowledge.

**Doelgroep**
This course is targeted at both econometrics and non-econometrics students that have an understanding of basic mathematics, probability, statistics and time-series analysis

**Financial Management in Health Care Organizations**

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**Doel vak**
In the Netherlands more than 15 percent of the Gross Domestic Product (GDP) is spent on health care. Based on the long-term trends that are
visible in healthcare, such as the aging population, comorbidity, individualization, self-direction and the unlimited availability of information, it is clear that the expenditure on health care will continue the coming years. The government is looking for measures to control this. In order to operate efficiently, health care managers knowledge of the playing field in which health care organizations are essential to make a good translation for the internal control on the basis of management information. The course Financial Management for Healthcare Organizations is part of the minor Health care management and provides students tools and instruments which are essential for the financial management of health care organizations such as hospitals, health insurers and primary care organizations.

At the end of this course students have developed knowledge and competences in different fields of financial management in the health care:
- Students are able to discuss the role of financial management in health care organizations (Academic skills);
- Students can explain how developments in health care affect cost of health care organizations (Academic skills);
- Students have knowledge of the different costing systems and are able to apply these costing systems in a health care context (Link with practice);
- Students are able to develop budget systems and are able to evaluate the effectiveness of budgeting (Link with practice);
- Students are able to explain the specific characteristics and additional requirements of financial reporting for health care organizations (Knowledge);
- Students are able to calculate and analyze financial ratios of health care organizations (Knowledge);
- Students understand the meaning of the governance codes for health care organizations and the quality of care these organizations deliver (Knowledge).

Inhoud vak
This course is relevant for SBE students who want to apply financial accounting, management accounting and management control knowledge in healthcare organizations. The course will also provide medicine students, earth & life science students and social sciences students who are going to work as clinicians or health care managers relevant financial management tools and instruments to deal with health care organization topics. More specifically, this course pays particular attention on the usefulness of management accounting information, management control systems and financial accounting information to support considered decisions in order to manage economically healthy businesses in the healthcare sector.

Onderwijsvorm
Lectures.
Tutorials (with cases).

Toetsvorm
Group assessments weekly cases (grades for case solutions as well as case presentation)
Multidisciplinary case assessment (grade for case solution as well as individual presentation)

Literatuur
Doel vak
In the course students develop a deep understanding of financial markets, bank supervision and central banking (Academic skills, Knowledge). You learn to analyze real-life applications such as recent central bank and regulatory policies using the concepts from the literature (Bridging theory and practice). You solve problem sets (Quantitative skills) and form teams to work on case studies (Research skills).

After the course, you can:
- explain how financial markets and institutions affect everyday life as well as how they create value and why this is the case;
- state stylized facts of the term structure of interest rates;
- describe the structure of the banking sector and banking supervision;
- explain the main risks involved in banking and the most important tools to manage these risk;
- explain the need for regulation of the financial system;
- describe approaches to managing systemic risk and recent developments in the regulatory framework;
- define the principles of monetary policy;
- interpret decisions by central banks on monetary policy and how they affect the financial system and the real economy.

Inhoud vak
Financial markets are playing an important role in a modern economy. This course gives students an overview on how the financial system operates and where its weaknesses lie. It is an important building block for understanding our economy and students can connect micro and macro theories to the concepts developed in this course. The course also
provides the necessary background for a future career in a policy environment or financial institution.

**Onderwijsvorm**
Lectures.
Tutorials.

**Toetsvorm**
Written exam – Individual assessment.
Interim Assignments – Group assessment.

**Literatuur**
- Additional readings will be announced on Canvas.

**Vereiste voorkennis**
Finance I or equivalent.

**Aanbevolen voorkennis**
Finance I, Finance II and Corporate Finance.

**Overige informatie**
It is not allowed to follow this course if you already earned credits (ECs) for the course Finance, Banking & Insurance from the old curriculum.

### Financial Modelling and Derivatives

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**Doel vak**
In this course you will learn about financial modelling of risk and financial derivatives.

In the financial modelling module, the central concept is the relationship between risk and return on financial assets (Knowledge). The goal of this part of the course is to gain insight into the risk associated with financial portfolios and investments and to be able to calculate/estimate such risk on the basis of historical data.

Furthermore, other goal is to learn how to construct portfolios on the basis of mean-variance optimization and how to benefit from diversification possibilities. Finally, another goal is to learn how to compute expected returns on investments on the basis of the Capital Asset Pricing Model and multifactor models (Quantitative skills).
In the derivatives module, the goal is to gain insight into various financial derivatives such as futures and options, their properties, valuation and risks associated with them (Knowledge). Another goal is to learn how these derivatives can be used to hedge financial risks (Quantitative skills).

Upon accomplishing these goals, you will gain new academic, research and quantitative skills, as well as develop your professional knowledge in the area of financial risk and derivatives. Furthermore, by illustrating the concepts with examples of portfolios, investments and hedging problems provided by financial institutions, we will bridge the gap between theory and practice, enabling you to translate theoretical concepts into practical applications (Link to practice).

**Inhoud vak**
Central topics in financial modeling that will be discussed are:
- measures of risk in financial markets: variance and volatility of returns;
- trade-off between risk and return;
- estimation of average return and volatility;
- concepts of covariance and correlation; their estimation;
- risk and return of portfolios;
- diversification;
- universal risk measures: Value-at-Risk and Expected Shortfall;
- concept of efficient portfolio. Markowitz model;
- CAPM;
- risk premium and beta;
- multifactor models of risk.

Central topics in the part on derivatives that will be discussed are:
- types and characteristics of financial derivatives;
- use of derivatives in risk hedging;
- options: determining option price with the help of the binomial tree;
- sensitivities of options (Greeks);
- Black-Scholes model for option pricing and its assumptions;
- delta hedging of options;
- implied volatilities and volatility smiles;

**Onderwijsvorm**
Lectures.
Tutorials.

**Toetsvorm**
Written midterm test, written exam and computer assignment.

**Literatuur**

**Aanbevolen voorkennis**
Finance I and Quantitative Research Methods I and II.

**Food and Quality of Life**

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Doel vak
- Geïnteresseerd zijn met de concepten van de voedingswetenschap relevant voor FNS analyse
- Verstaan wat een gezonde dieet is
- Verstaan de verhouding tussen dieetten en kwaliteit van leven outcomes: fysiek, mentaal en sociaal
- Verstaan (gedragse/omgewingsredenen voor food choices
- Verstaan verschillen in voedselconsumptie/outcome tussen sociale groepen
- Kan collecteren en analyseren data over voedselconsumptie en outcomes
- Kan reflecteren en communiceren op contemporane FNS kwaliteit van leven issues, zoals de 'balanced diet’

Inhoud vak
Voedings- en voedselzekerheid zijn essentieel voor kwaliteit van leven. Dit cursus introduceert de basis van de gezondheid en voedingswetenschap principes om te zoomen in op de invloed van voedsel op individuele welzijn: een evenwichtig dieet kann contribueren om ziekten te voorkomen en curatieve hoorstijlen, verbeteren productiviteit en voeding is een belangrijke aspect van sociale relaties en welzijn. De cursus startt door de samenstelling van voeding (zoals wat zijn macro/micro nutriënten) en de basis metabolisme processen in de lichaam. Daarnaast we verbinden voedselconsumptie aan het concept van een gezonde dieet en kwaliteit voeding. Dit student zal leren onderzoek te doen naar voedselconsumptie (voedingsvragenlijsten / 24 uur herinneren/voedsel diaries). Daarnaast we verbinden de voedselconsumptie aan specifieke gezondheid outcomes en voeren basisquantitative analyse in. Deze nadrukzorg is op outcomes in verwanding met kwaliteit, hier we gaan naar in basismeetings zoals BMI, stunting, wasting. We zal ook evalueren hoe voedselconsumptie kan bijdragen tot verbeterde onderwijs- en arbeidsproductiviteit. Studenten zullen verder de voedsel consumptie oordelen hoe voedselen, zelfs die dieet kunnen hebben, voor individuen positieve invloed hebben op de sociale levensstijl en de kwaliteit van leven. Ten slotte zullen we ook onderzoeken hoe individuen beslissingen maken in verwanding met voedselconsumptie.

Onderwijsvorm
Lesures, werkgroep, praktijken, peer review

Toetsvorm
Exam (60%), assignments (30%), presentation (10%)

Literatuur
Boekcapitelen, artikelen, lessen en andere literatuur gemaakt beschikbaar op Canvas

Vereiste voorkennis
De minor is ontworpen voor studenten van alle disciplines. De interdisciplinaire aard van de minor breidt de ‘more disciplinary’ perspectief op te geven aan studenten in de major.
Aanbevolen voorkennis
Preferably students either have followed the first two courses of the minor or have insights into nutrition sciences and basic statistical skills.

Doelgroep
The main target population is all third year VU bachelor students. Students outside the VU will also be targeted, such as at UvA. Because the minor is interdisciplinary, the minor should also be of interest for economics and health sciences students. We specifically aim for a diverse group as we strongly believe that interdisciplinary research is best taught through active interaction between students from different disciplinary backgrounds.

Overige informatie
Food and nutrition security are quintessential to quality of life. This course introduces basic health and nutrition science principles to zoom in on the effect of food on individual wellbeing: a balanced diet can contribute to prevent diseases and improve cure rates, improve productivity and nutrition is an important aspect of social relations and wellbeing.

Foundations and Forms of Entrepreneurship

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Doel vak
Academic skills: Students are able to critically analyze the opportunities and constraints that shape entrepreneurship in different contexts using insights from academic literature, and can provide theoretically sound recommendations for overcoming key management challenges faced by entrepreneurs.

Research skills: Students are able to conduct a feasibility study of a new business idea that validates the proposed customer needs and market potential by systematically collecting, analyzing, and reporting relevant data.

Knowledge: Students understand the core theories and concepts in the field of entrepreneurship, they are able to analyze, compare, and apply these theories, and are knowledgeable about the different types of entrepreneurship and the process of launching new entrepreneurial ventures.

Bridging theory and practice: Students are knowledgeable about the importance of entrepreneurship in the 21st century global economy as well as recent developments in entrepreneurial activity across different disciplines.
contexts, and are able to apply entrepreneurship theories and concepts to identify solutions for management challenges faced by real world entrepreneurs.

Social skills: Students are able to work effectively in teams and are able to orally present their own business ideas as well as solutions to assignments that require them to develop a theoretical analysis and practical recommendations regarding entrepreneurship-related management problems.

**Inhoud vak**

Foundations and Forms of Entrepreneurship is an introductory course for students who like to learn about entrepreneurship, its role and importance in our society, and the process by which entrepreneurs transform new ideas into successful business ventures. Entrepreneurship is commonly associated with the creation of new businesses, but it also captures a distinct mindset that is valuable across a wide range of contexts. In this course, students learn to understand and apply basic theories from economics, sociology, and psychology to study key topics in entrepreneurship. These include the role of entrepreneurship in economic growth; traits, motivations and behaviors of entrepreneurs; the process of identifying, evaluating and exploiting entrepreneurial opportunities; business planning and financing for new ventures; managing growth and founder-CEO succession; social entrepreneurship and corporate entrepreneurship. Theoretical understanding of these subjects is applied to real world cases focusing on key management challenges faced by entrepreneurs, and a team project in which students conduct a feasibility study to validate the customer needs and market potential for a new business idea.

**Onderwijsvorm**

Lectures

Tutorials

**Toetsvorm**

Assignments – Group assessment

Assignments – Individual assessment

Written exam – Individual assessment

Mandatory attendance tutorials and (guest) lectures

**Literatuur**

Textbook

Selection of articles and cases

**Vereiste voorkennis**

Students must have completed at least 90 EC of their own Bachelor programme.

**Overige informatie**

This course is the first course of the SBE Minor in Entrepreneurship.

**Foundations of Business Administration**

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**Doel vak**

Have you ever asked yourself why organizations such as Uber or Airbnb grow so fast? How do newspaper publishers or bookstores take advantage of the digital revolution? Why do some clothing brands opt for the franchise for internationally expanding and others like Zara don't? What makes the success of Tesla cars wider in some countries than in others? Searching for answers to questions like those is the main challenge of managers nowadays. Managers must deal with the sustained pace of changes characterizing current economic, legal and technological environments throughout the world. This requires them to think out of the box and to continuously adapt the design of their organizations. New approaches to business and management constantly emerge. The course ‘Foundation of Business Administration’ provides insights in traditional and new approaches, while adopting an even-handed appreciation for theory and practice. The students learn to apprehend real-world business situations by applying specific theoretical perspectives or using related analytic tools. To do so, the course familiarizes the students with the three main theoretical perspectives on organizations (Modern, Symbolic-interpretative and Post-modern perspectives) and presents analytical tools and framework rooted in those perspectives. After following the course students:

- Have an advanced understanding of the traditional and emerging theoretical frameworks and concepts developed for studying organizations
- Are able to adopt theoretical frameworks and apply tools and framework to real-world situations and organizations
- Are able to report, expose and defend their analyses and business recommendations, both verbally (report) and orally (presentation and video)
- Are able to work in small teams and efficiently allocate tasks among team members under time pressure

**Inhoud vak**

The course is devoted to the study of organizations. During the lectures, three main theoretical perspectives and related sets of assumptions are introduced. These lectures are organized in five parts: (1) introduction of the three perspectives and their assumptions over time, (2) interdependency between organizations and their environment, (3) organizational social structure and organizational culture, (4) technology and physical structure of organizations, and (5) organizational power, control and conflict. Throughout the lectures, each perspective, concept and analytical tool is presented by referring to real-world and current business situations. Business and managerial articles from Harvard Business Review, McKinsey Quarterly and MIT Sloan Management are associated with each lecture to enrich students’ learning and bridge theory with practice. In addition, lectures are combined with a company visit, business case studies and a consulting project. Students are challenged to mobilize the content of the lectures for building their own understanding of choices made by organizations. This course is relevant for students wishing to appreciate challenges that organizations face and how those challenges can be approached and dealt with.
The different fields of expertise of the students who attend the course represent a key asset. This diversity is used as a means to strengthen the learning experience!

**Onderwijsvorm**
Lectures, tutorials and a company visit. Lectures start with a practice-oriented question, which is addressed by introducing theory. A company visit will offer students an opportunity to understand how firms must quickly adapt their business model and physical structure to the rapidly changing technological environment and worldwide competition. Throughout the tutorials, students will apply the theoretical frameworks and analytical tools introduced in the lectures to real-world organizations and situations. To this end, the tutorials combine two case studies and a consulting project. Via lectures and tutorials, students are encouraged to develop and expose their personal position on choices made by existing organizations. They are also expected to actively contribute to the group’s experience and learning.

**Toetsvorm**
Three group assignments under the form of a consulting project (oral presentation, video-making, and written reports), one individual assignment (essay), and a final written exam.

**Literatuur**
- Selection of business and managerial articles that will be posted on Canvas.

### Foundations of Microeconomics

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**Doel vak**
This course introduces you to modern microeconomics. At the end of the course you:
1. can abstract from irrelevant details.
2. can apply economic concepts and theory to analyze concrete problems;
3. are able to interpret economic news.

**Inhoud vak**
Topics to be discussed are:
- Consumers, sellers and Incentives;
- Perfect competition, Trade;
- Externalities and public goods;
- Labor market/ human capital/unemployment;
Economics of Information;
Game theory/ Auctions;
Socio/behavior economics.

Onderwijsvorm
Lectures and working groups

Toetsvorm
Grade is average of problem sets (30 %) and written examination (70%), with written exam grade of at least 5.0.

Literatuur

Vereiste voorkennis
Basic knowledge of math and statistics, as provided in the academic core of any academic program at the Vrije Universiteit Amsterdam or equivalent.

Foundations of Strategic Management

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Doel vak
At the end of the course, students should be able to:
• Critically reflect on foundational texts and central approaches and theories in strategic management and their underlying assumptions, by reading and interpreting texts from leading authorities in strategic management;
• Recognize, understand, construct, and critically assess positions in classical scientific debates in strategic management;
• Develop an own well-substantiated positioning in relation to a particular contemporary strategic management debate based on literature study;
• Engage in a process of self-reflection and critically review the work of peers and suggest improvements.

Thus by following this course, students advance essential scholarly knowledge and research skills within the area of strategic management which goes beyond introductory courses such as Organization Theory and (International) Strategy. They also develop a well-informed overview of the general field by reviewing each other’s work and by providing recommendations that aim at helping to improve course participants’ work. As such students will also develop their social skills. Together, these skills constitute an essential basis for successfully continuing
master studies in the area of strategic management and organization.

The course focuses primarily on the following overall learning objectives in line with the IBA/BK bachelor programmes:

• Academic skills in analysis, abstraction, argumentation, and application.
• Knowledge in terms of a comprehensive understanding of the fundamentals with distinctive in-depth knowledge of the strategic management discipline.
• Broadening students horizons by having a good understanding of current events on a global scale.

Inhoud vak
The course aims to familiarize students with a number of classical and influential debates in the strategic management literature. This includes examining some of the “founding fathers” of strategy, such as Sun Tzu and Marcus Aurelius as well as the work of more contemporary management thinkers such as Michael Porter, Henry Mintzberg, and Alfred Chandler. Students will read both original texts as well as recent studies applying these perspectives, in order to gain a better understanding how classical debates inform current strategic management research and practice.

In addition to acquiring general knowledge about the scientific field of strategic management, the focus is on critically reviewing the literature. Particular attention will be given to identifying and assessing different and potentially diverging positions in these central debates in the field. Students are thus invited and challenged to develop their own opinion and a genuinely scholarly attitude towards the literature. This approach will build on the dialectical approach, which has for instance been adopted in (international) strategy. This not only contributes to a deeper understanding of central debates in strategic management, but also provides an important basis for a students’ further development in this field.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Research Paper – Individual assessment
Essay – Individual assessment
Literature review and presentation – Team assessment

Literatuur
This course is article based.
Readings will be announced in course manual.

Aanbevolen voorkennis
BK:
1.2 Organization Theory; 1.3 Academic Skills; 2.2 Strategy; 2.5 Corporate Entrepreneurship

IBA:
1.2 Organization Theory; 1.3 Academic Skills; 2.2 International Strategy; 2.4 BRM I - Quantitative

From Cell to Society
Aim of the course is to offer an in-depth overview of sex/gender and diversity aspects in medicine from cell to society, to provide an overview of sex/gender and diversity and their implications across a wide range of disciplines (e.g. basic science, pharmacology, cardiology, mental health, social medicine) and health conditions. The students practice a critical approach to existing evidence and learn the tools to apply this knowledge to medical practice. Professional development specifically aims towards the integration of learning pathways in particular: development of reflexivity, ethics (social justice), academic development (critical analysis), patient safety (drug development), professional communication.

Learning goals: after the course students are able to
- Describe the meaning of sex/gender and other aspects of diversity for health and illness
- Explain the role of sex/gender and other aspects of diversity for diagnose and therapy and present examples
- Describe and explain the role of diversity in major health issues such as coronary heart disease and lifestyle and mental health problems and apply this knowledge to patient cases
- Describe theoretical developments and concepts in the field of gender and diversity medicine including cultural competence, bias, gender awareness, diversity
- Explain the intersections of aspects of diversity in health and illness (intersectionality perspective)
- Recognize and explain gender and diversity bias in research and practice and its consequences for clinical practice
- Apply a gender and diversity lens to academic papers, research proposals, presentations

Inhoud vak
General background
Health disparities and inequalities exist between men and women across (socio)cultural backgrounds, class, sexual orientation, abilities and age (intersectionality framework). To date, a sex/gender and diversity perspective is insufficiently incorporated in research from fundamental research to drug trials and in medical practice. Understanding the antecedents of differences and inequalities and their connections to biological and social processes is important to improve quality of health and health care for both women and men across their intersections. In this course, we will give an in-depth overview of the relevance for clinical practice of these issues across a number of
disciplines and health conditions. In week 1, we address sex (biological) differences in basic sciences (e.g. clinical conditions, coronary heart disease) and musculoskeletal diseases and we address sex/gender and research, including women’s exclusion from drug trials. In week 2, we address how gender (sociocultural aspects) and cultural background are related to public health issues in particular lifestyle, cardiology and we discuss sex/gender and ethnicity in pharmacological treatment. In week 3, we will focus on gender and class (incl. poverty and education) in relation to mental health particularly depression and stress. In week 4, we focus on the intersections between sex/gender, sexual orientation, and cultural/religious background and how they relate to health and health care.

**Onderwijsvorm**
Lectures and small group practicals

**Toetsvorm**
- Presentation of an article from the literature list
- Writing a paper on gender and diversity in medicine, topic of choice
- Final examination (open book, open questions)

**Literatuur**
Articles. A full literature overview will be placed on Canvas

**Vereiste voorkennis**
Students have to fulfill the requirements of participation in a VUmc School of Medicine minor Bacheloryear 3

**Doelgroep**
All students with an interest in gender and diversity in medicine from an intersectional perspective

**General History**

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**Doel vak**
Knowledge and insight in the development of world history and civilizations from antiquity to the present day from a cultural, religious, political, economic and social perspectives. Acquire basic knowledge necessary for a better understanding of the historical background of different civilizations and their interacting.

**Inhoud vak**
The course 'general history offers a brief orientation in global history, its general trends from the Antiquity to
the present, and its current methods and historiography. The course focuses on the main trends in the history of civilizations all over the world and deliberately avoids an European centred world view. Working from the heritage available in Dutch museums the lectures illucidates what we know and what we don't know of our common past. We approach world history by looking at the world of Antiquity, world religions, cultural and scientific history, political, social and economic history and world history from a anthropological perspective.

**Onderwijsvorm**
Lectures in the English language.

**Toetsvorm**
Assignments and final exam. Class participation is mandatory (80%).

**Literatuur**

**Vereiste voorkennis**
First year completed.

**Doelgroep**
This minor is open to third year BA students from all disciplines.

**Overige informatie**
This course is the first course in the minor History. It offers an introduction to the minor and to the study of world history.

### Global English

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**Doel vak**
Knowledge
You are able to describe the salient features of major varieties of English, and the way in which these varieties have evolved. You are able to describe theories of language variation and change, language acquisition, and language and identity, as well as methods in teaching English as a second or foreign language/lingua franca. Your are able to describe the use of corpus analysis as an empirical method for linguistic research. You are also able to name and describe some of the most important corpora that can be used for research in the area of Global English and research in the area of English linguistics more broadly.

**Skills**
You are able to apply this knowledge in analyses of concrete situations of the globalization of English, for instance English language-teaching or language policy-making in the domains of education, government and business. You are able to apply corpus linguistic techniques to the analysis of a number of issues in Global English.

Attitude
You are able to present a well-informed perspective of the nature of different Engliashes and the impact of the globalization of English on speakers of English around the world.

Communication
You are able to present results of a small linguistic research project of your own on a Wiki page.

Competence
You are able to identify situations in which corpus analysis is useful.

Inhoud vak
In the lecture, we consider the world-wide spread of the English language. We begin with areas where English is spoken as a first language (England, the Celtic countries, the US, Australia, etc.). We then move on to regions where English is spoken as a second language (Africa and Asia) and from there to regions where English is used as a foreign language or lingua franca (e.g. Europe, the Netherlands). We will explore different issues in the globalization of English. These include linguistic aspects (variation in English, World Englishes), social issues (dialect perception, attitude to language, and language and identity), literary concerns (postcolonial literatures), and the impact on education, business and other domains (language policy).

In the seminar, we address issues that have arisen from the lectures or the reading, and we discuss assignments.

In the practicum you will be introduced to the field of corpus linguistics as a research method for analysing linguistic data. You will apply this to the study of Global English.

Onderwijsvorm
Lecture (2 hours per week), seminar (2 hours per week) and practicum (2 hours per week).

Toetsvorm
Exam (50%, individual mark) and a Wikipage on a variety of English (50%, group mark).

Literatuur
Schneider, E.W. 2001. English Around The World. Cambridge. Other literature and materials will be made available in class and on Canvas.

Vereiste voorkennis
Students must have followed Academic English CIS-L&S Grammar (L_EABAALG103) and Academic English CIS-L&S Writing (L_EABAALG104). Students Minor English should contact the Education Office of FGW for course registration.
Doelgroep
Second-year students CIW and Literature & Society, third-year minor students, and international students.

Overige informatie
Class attendance is obligatory (80%). Participants will also need to have submitted 80% of the weekly assignments set in order to be assigned a grade for the course.

Global Political Economy

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Doel vak
- Acquiring knowledge of and insight into the contemporary global political economy, in particular how the contradictory process of globalization reshapes the relationship between states and markets;
- Introduction to and an understanding of rival concepts and theories within International Political Economy and their application to issues in contemporary global political economy.

Inhoud vak
This course offers students an introduction to the subject of International Political Economy (IPE). Throughout, the course will be guided by the question to which extent, and how, the current process of globalization is changing the relationship between states and markets, between public regulation and the private economy, between state and capital. Traditionally IPE studies the relationship between ‘the economic’ and ‘political’ within the interaction of – patterns of co-operation and conflict between – national states. If anything, the global financial and economic crisis of 2008 and beyond has made clear that this state-centric perspective is no longer adequate. At the same time the crisis has also shown that states, although apparently vulnerable in the face of global market forces, are also crucial when it comes to protecting the workings of global capitalism. This shows that indeed the relationship between states and markets is not a one-way street. In other words, politics and policies are shaped by the interests and activities of transnational (market) actors and by economic globalization but the latter is also driven by politics, and shaped (indeed enabled) by the policy choices that states make. It is from this perspective that this course will examine the various approaches within international political economy; the historical evolution of the global political economy; the globalization of production and the role of transnational corporations; the international monetary system and the globalization of finance; the global financial crisis and the eurozone crisis; the political economy of development;
the rise of China and other emerging powers, and the political economy of energy and the environment.

**Onderwijsvorm**
Lectures.

**Toetsvorm**
Written Exam.

**Literatuur**

**Aanbevolen voorkennis**
Some introductory-level knowledge of political science and International Relations as well as of basic (macro-)economics is recommended but relevant concepts will also be explained in class.

**Doelgroep**
Students Bachelor Political Science; Minor Political Science; exchange students

**Global Supply Chain Management**

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**Doel vak**
The course of Global Supply Chain Management aims at preparing students in implementing, coordinating and managing Supply Chains in global contexts (Knowledge). Its setup comprises issues relating to the development of supplier relationships, operations improvement, procurement strategies, inventory control, logistics operations, transportation networks, sustainability, as well as contemporary issues affecting these areas.
Moreover, this course allows you to gain an understanding of academic research in the field of global supply chain management and how to apply knowledge this in various settings, both theoretically as well as by using statistical and mathematical models to support decisions (Academic skills; Research skills; Quantitative skills).
You are stimulated to activate your knowledge and practice your skills through various assignments during the tutorials in a team setting (Social Skills).

**Inhoud vak**
Global Supply Chain Management (GSCM) is an exciting and focused course for preparing students in implementing, coordinating and managing Supply Chains in global contexts. It will be valuable for students who would like to pursue a career in consulting or take a position in GSCM. Its setup comprises issues relating to the development of supplier relationships, operations improvement, procurement strategies, inventory control, logistics operations, transportation networks as well as contemporary issues affecting these areas. Specifically, the course will:

- Explain and critically apply theories on logistics and supply chain management with a focus on global scales;
- Integrate theories and appraise strategies on managing supply chain operations within the context of global business management;
- Understand the inter-relationship between supply chain management and global contemporary issues (e.g., global sourcing);
- Identify frameworks to manage risks and opportunities for competitive and economically sustainable supply chain management in a global setup.

The course will be both qualitative and quantitative. From a qualitative point of view, cases will be analyzed to derive best strategies and identify optimal policy. Qualitative sessions will inspire students’ interactions, discussions and debates. The course of GSCM also consists of applications of quantitative devices. Decisions undertaken and discussed in the qualitative sessions need robust and objective supports through quantitative methods and models. These objectives are carried out at a course level by a solid review of the theory and the methodological base associated with supply chain management, along with a discussion of advanced topics, trends and directions. At a class level course topics are reviewed through a combination of lecture, discussion, and student project work.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Written exam – Individual assessment
(Interim) Assignments – Group assessment
Mandatory attendance tutorials

**Literatuur**
Required materials will be announced via Canvas.

**Aanbevolen voorkennis**
1.1 Business Mathematics

**Governance and Regulation of Emerging Technologies**

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Doel vak
The aim of this course is to explore various ways to regulate and govern societal changes caused by new technological developments. After this course the student knows and understands the various regulative and governance instruments, such as laws, regulation via technology, self-regulation, standardisation, and how and when to apply these to new technologies, including so-called disruptive technologies like Uber, whole genome sequencing, Airbnb, block chain technology.

Inhoud vak
This introductory course of the Minor Technology, Law and Ethics offers an introduction into and overview of ways technology can be regulated. Important general concepts to be discussed are the economy (market powers), the law (regulation and case law), social conventions and ethics, and the architecture (e.g. the software). Basically three angles can be used to approach a technological development:
1. The Possible: what is technically feasible? (Technology)
2. The Desirable: do we like it, do we want it? (Ethics)
3. The Permissible: do we allow it? do we permit it? (Law)
For all emerging technologies we have to think about these three questions. The answers can roughly be categorized as:
White: It is possible, desirable, and permissible.
Grey: It is possible and permissible, but desirable?
Black: It is impossible, or possible but not permissible.
We will analyze different kinds of emerging technologies, and discuss in what categories we believe they belong (white/grey/black)

Onderwijsvorm
Lectures and tutorials

Toetsvorm
Written exam

Literatuur
Material will be made available via the electronic learning environment

Doelgroep
Apart from regular students, the course is also available for:
Students from other universities/faculties
Contractor (students who pay for one course)

Governance of Global Sustainability
Doel vak
After this course students:
1. can explain key concepts from social and behavioral sciences relevant for the study of sustainability;
2. can characterize main modes of governance and behavioral triggers;
3. can explain the role of the social system in socio-environmental systems;
4. are aware of methods to quantify/qualify the state of governance and institutional/organizational change;
5. can identify Strengths, Opportunities, Threats and Weaknesses (SWOT) related to specific transitions strategies.

Inhoud vak
How can we govern the transition towards a more sustainable society? What are the mechanisms, interventions and governance approaches that are able to change unsustainable patterns and structures? The course addresses these questions related to people at various levels of aggregation: at the individual and social group level, at the level of organizations (such as the United Nations or the World Trade Organization), and at the level of political institutions (such as the state/government, cities/regions and private/transnational regimes). Our course will consequently survey the existing modes of governance towards behavioral and institutional change: authority, markets and networks. Methods to assess governance and transformative change are addressed and students identify for their specific case studies what strengths, opportunities, weaknesses, and threats are associated to the ‘people dimension’. The course comprises lectures, workshops and a negotiation simulation and is evaluated through written assignment and a written exam.

Toetsvorm
The course will be evaluated through
1) an assignment, consisting of a) a presentation (10%) and b) a short student report (1500 words) regarding the governance/behavioral aspects of their topic and associated SWOTs (20%).
2) an exam (70%), which will be composed of multiple choice and open questions.

Literatuur
For each week, a selection of articles will be made to be studied in advance. For background reading on the key concepts and empirical issues covered in this class, we will use Encyclopedia of Global Environmental Governance and Policy (edited by P. Pattberg and F. Zelli), Edward Elgar Publishing. There is an affordable paperback version available from the VU bookstore. Individual chapters can also be assessed via the VU library's electronic sources.

Aanbevolen voorkennis
Interest in sustainability issues and social questions

Grand Challenges for Sustainability
Doel vak
Academic skills / Knowledge
• the biophysics behind global environmental problems such as climate change and biodiversity loss;
• the importance of the 17 Sustainable Development Goals (as agreed upon in 2012 by the UN General Assembly) for achieving sustainable development;
• the determinants of economic growth and development;
• why the management of natural resources cannot be left to the free market;
• the role of good governance, both by governments and multinational firms, for achieving sustainable development;
• whether the government can, and, if so, how the government should intervene to obtain sustainable development and how to combat poverty, climate change, biodiversity loss, and resource depletion;
• the role of cities, in which more than half of the world population currently lives, for achieving sustainable development

Research skills / Quantitative skills
After successfully completing this course, you are able to explain:
• will be acquainted with theoretical and empirical methods necessary to study economic growth, the effects of market failures, the optimal management of natural resources, the potentially adverse effects of resource abundance, and the effects of different policy interventions

Bridging theory and practice
• you can explain how the management of renewable natural resources, such as fisheries, works in practice (through the experiences you have gained from a game you have played an interactive in-class setting)

Social skills
After successfully completing this course, you able to
• present and actively discuss themes relevant to this course

Broadening your horizon
After successfully completing this course, you able to explain
• the interactions of the world economy, global society, and the natural environment that are important for sustainable development;
• why sustainable development calls for socially inclusive and environmentally sustainable economic growth.

Inhoud vak
Sustainable development is the central challenge of our days. Currently, the Earth is inhabited by 7.2 billion people (9 times more than at the start of the Industrial Revolution in the 18th century) who together produce more than 90 billion US dollars of output (200 times more than at the start of the Industrial Revolution). Both population and output are projected to keep on growing during the next decades. Furthermore,
our world is increasingly interconnected through trade, migration, technology diffusion, knowledge flows, and social networks. As a result, human influence on the Earth’s physical processes has been increasing. Nowadays, in the Anthropocene, human activity is even deemed to be the dominant influence on the Earth’s climate and natural environment. Although two decades of economic development have brought widespread prosperity, more than a billion people are still living in extreme poverty. Moreover, by crossing planetary boundaries human activities may plunge the world into a gigantic environmental crisis caused by climate change and biodiversity loss. In order to eradicate poverty and to prevent environmental catastrophes, a transition needs to be made from the business as usual (BAU) to a sustainable development (SD) path. Making this transition requires good governance, not only by governments, but also by citizens and businesses. The objective of this course is to characterize a path of sustainable development and to identify the Grand Challenges that the world faces in making the transition from BAU to the SD path.

The course is organized around the Sustainable Development Goals as adopted by the UN in 2015. The first week will start with a general introduction that sketches several important sustainability issues, illustrated by empirical evidence. During the course, we pay attention to the scientific as well as to the economic and societal dimensions of the identified challenges for sustainability. Furthermore, both the positive or analytical side (i.e., how to make sense of the interactions of the economy, society and the environment?) and the normative or ethical side (i.e., what should be the objectives of a well-functioning society?) of sustainable development will be discussed during the course. The topics that will be dealt with during the course are:
1. Growth and development: capital accumulation and technological change;
2. Ending global poverty, education, and health;
3. Management of natural resources and planetary boundaries;
4. Climate change: climate science and environmental policies;
5. Biodiversity and land-use change; 6. Global governance and resilient cities.

**Onderwijsvorm**
Lectures (with interactive elements)
Tutorials (including presentation and discussion sessions)
MOOC (to prepare at home for the lectures and tutorials)

**Toetsvorm**
Written exam – Individual assessment
Interim Assignments – Group assessment

**Literatuur**
Collection of articles.

**Aanbevolen voorkennis**
Microeconomics

**Hadith-wetenschappen**

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Doel vak
De student kan:
- de terminologie op het gebied van de hadithwetenschappen benoemen en definiëren, uitleggen en toepassen.
- vergelijkingen maken tussen westere historische methodologie en Hadithmethodologie.
- de niet-islamitische en islamitische kritiek tegen de autoriteit van de Soenna en de betrouwbaarheid van de Hadithmethodologie weergeven, bediscussiëren en hierover argumenteren
- uitleg geven over de belangrijkste concepten van de principes van de hadithwetenschappen [ul al-adth].
- de inhoud van een aantal in het college behandelde Koran- en Hadithteksten weergeven en deze teksten analyseren en uitleggen volgens de methode van de Koran- en hadithwetenschappen.
- in hoofdlijnen iets vertellen over de hedendaagse discussies en problematiek van de hadith in de moderne tijd.
- de belangrijke Soenna-hadithliteratuur benoemen en hierover uitleg geven.
- de hadiths classificeren en toeschrijven aan een bepaalde autoriteit en deze classificeren.

Inhoud vak
Hadith-wetenschappen is een vervolg op en verdieping van Inleiding in de Koran en Soenna. De inhoud wordt verdiept met meer aandacht voor: hadithwetenschappen/methodologie, terminologie van de hadithwetenschappen usul/mustalah al-hadith, en de hedendaagse discussies over de autoriteit van de Soenna. Het gaat dus om: geschiedenis van usul al-hadith, classificatie van de hadiths, analyse van isnâd/sanad en matn, relatie tussen Koran en Soenna, deconstructie en beoordeling van een sanad, leeswijze van een sanad, criteria van betrouwbaarheid van een overlevering/overleveraar, aanvaardbaarheid en onaanvaardbaarheid van een hadith, aantasting van een isnád of matn, hadith commentaar (sharh) en methodes van takhrij van een hadith.

Onderwijsvorm
Toetsvorm
schriftelijk tentamen (80%) + schrijfopdracht' (20%)

Literatuur
Verplicht:

Aanbevolen:
- Siddiqi, M., Hadith for Beginners, New Delhi : Goodword Books, 2000 (VU Bibliotheek)

Aanbevolen voorkennis
Inleiding in de Koran Soenna, Arabisch VI, Geschiedenis van de Islam tot 1800.

Overige informatie
Aanwezigheid 80%.

Health Care Management

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Doel vak
This course introduces organizational theories that are relevant to health care organizations. Students will practice in applying these theories to real-life problems in health organizations. Both approaches contribute to enabling students to:
- gain understanding of different management practices (Knowledge; Bridging theory and practice);
- analyse the influence of management practices on motivation of individuals (Research skills);
- understand and solve situations of conflict within health care organizations (Academic skills; Knowledge; Bridging theory and practice);
- develop strategies for health organizations (Research skills; Bridging theory and practice);
- have theoretical and practical insight into leadership and leadership
styles (Knowledge; Bridging theory and practice);
- communicate effectively (Social skills);
- manage and coordinate teams of health care professionals (Knowledge; Social skills).

**Inhoud vak**
Health organizations are fast changing entities, partly driven by new technological developments and by social complexity. This course helps students how to effectively contribute to the performance in health care institutions. This requires a good understanding of the macro-elements of organizational behavior, such as management abilities and strategic orientation. The following subjects will be addressed: motivation, management of professionals, leadership and leadership styles, and communication. In this course, relevant management theories will be discussed and applied to the health care sector. Students will practice in work groups on the assignment to prepare a policy paper.

**Onderwijsvorm**
Lectures.
Tutorials.

**Toetsvorm**
Written exam – Individual assessment.
Assignment – Performance as project manager.

**Literatuur**
Textbook to be announced.
Additional reading (will be published on Canvas).

**Vereiste voorkennis**
None.

**Aanbevolen voorkennis**
None.

**Health Economics**

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**Doel vak**
In this course students learn to:
- make economic analyses of health care policies (Knowledge; Research Skills);
- analyse health care policy objectives (Research Skills);
- measure the extent in which health care policy objectives have been reached (Research Skills);
- formulate economic requirements for effective health care systems
Inhoud vak
The central theme of this course is the economic optimalization of health care systems. This course provides students the necessary economic knowledge to analyse health care policy and to analyse the economic effects of health care policy measures. The following topics will be addressed:
• health care system's main objectives;
• methods to evaluate the economic performance of health care;
• the analysis of the influence of market coordination;
• the causes of growth in health care expenditures;
• diversification of health care processes and ways to control this variation;
• cost control in health care.

Onderwijsvorm
Lectures.
Tutorials.

Toetsvorm
Written exam - individual assessment.
Assignment (policy report).

Literatuur
Selection of chapters from Bhattacharya, J., T. Hyde and T. Tu (2014):
Health Economics, Palgrave McMillan.

Papers, to be published on Canvas.

Vereiste voorkennis
None.

Aanbevolen voorkennis
None.

Het boek: papier en digitaal

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Doel vak

Inhoud vak
De cursus belicht de digitalisering van het boek aan de hand van zeer recente studies. Op basis van wetenschappelijke achtergrondliteratuur (overwegend in het Engels), discussies in de media en praktijkvoorbeelden (bijv. bestaande edities) krijg je inzicht in de problematiek. Aan de hand van prikkelende stellingen (die aangereikt worden door onderzoekers en professionals) leer je een eigen visie hierop te formuleren. Door de cursus heen verzamel je argumenten om je standpunt te onderbouwen; je legt hiervan een leesdossier aan. De cursus wordt afgesloten met een debat over de stellingen. Er is aandacht voor zowel de wetenschappelijke als de maatschappelijk-culturele aspecten van het vakgebied en de beroepspraktijk. Hiermee is het vak tegelijk onderzoeksgereleateerd en biedt het mogelijkheden voor loopbaan- en arbeidsmarktoriëntatie.

Onderwijsvorm
Werkcolleges

Toetsvorm
De toetsing bestaat uit de volgende onderdelen: portfolio/leesdossier (50%), deelname aan slotdebat (50%).

Literatuur
Het onderstaande is een voorlopige indicatie van het studiemateriaal. De definitieve literatuurlijst wordt minimaal twee weken voor de cursus via Canvas bekend gemaakt. Het studiemateriaal omvat onder meer (delen van):
XXX

Vereiste voorkennis
Geen.

Aanbevolen voorkennis
Geen.

Doelgroep
Verplichte module voor studenten van de minor Aan de slag met literatuur; keuzemodule voor andere geïnteresseerde studenten.

Overige informatie
Je mag één college missen. Wie twee colleges mist, moet een vervangende opdracht maken. Wie meer dan twee keer in deze periode afwezig is, kan de cursus niet afronden. Als je een college niet kunt bijwonen, laat dat dan van tevoren weten aan de docent.

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**Doel vak**

Academic skills: Students will learn to analyze and understand problems from different perspectives. Also, attention is given to applying acquired theoretical knowledge to real-life organizational contexts.

Research skills: Students will learn to perform an in-depth analysis of a business context by analyzing data and relating the findings to theory. The focus is here on analyzing HR practices and their alignment with the context (e.g. organizational context, national context, culture, institutions) and herewith insight is gained in how to recognize and identify contextual contingencies.

Knowledge: Thorough knowledge is gained on the key HR practices that are fundamental to the HRM discipline. Additionally, students are able to describe the core theories and models that are used to explain the effects of these practices and systems of practices on individual and organizational outcomes. Also, students are able to describe theoretical models regarding the relationships between contextual factors and HR practices. This type of advanced knowledge builds on insights that students have gained in the HRM & OB introduction course.

Bridging theory and practice: Students will examine HR phenomena in practice and will relate these observations to the course literature. By studying an organizational context, students learn to apply theoretical knowledge to practice. Students will visit an organization and will perform an interview. Gaining insight in HRM in practice will enable students to create a bridge between science and practice.

Social skills: Students work in groups and should be able to successfully interact with their team members. Additionally, by going into a business and by performing an interview, students learn to interact with the business world and present themselves appropriately.

Broadening your horizon: Students are able to describe current trends and challenges in organizational contexts. In addition, students can identify national and international societal issues that impact HR practices.

**Inhoud vak**

The courses in this semester center around the international context of the business environment. Period 4 specifically introduces you to the environment of developed economies and what this means for different disciplines, in this case HRM. The course will provide you with in-depth knowledge on the key HR practices that are used in contemporary organizations. Also, you will learn to examine these practices in their wider context. Attention is not only paid to how practices fit the organizational context, but special attention is paid to examining...
practices based on a global perspective by studying how practices differ across national contexts. The core practices examined include training and development, performance management, participation and communication, recruitment and selection, and compensation. Core models on how these HR practices relate to individual and organizational outcomes are discussed. In addition to learning about the various individual practices, you will gain insight in the interplay between practices to understand how bundles and systems of practices can be strategically used to enhance organizational goals. Current world wide trends and challenges, such as the war for talent, will be discussed and specific HR practices related to these challenges are examined. Factors in the national and international context are studied and used to explain the use and effectiveness of certain HR practices.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Written exam – Individual assessment
Assignment – Group assessment
Mandatory attendance tutorials

**Literatuur**
Book: To be announced

Additional (required) materials to be announced via Canvas.

**Aanbevolen voorkennis**
2.1 HRM & OB

**Human Rights and Citizenship**

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**Doel vak**
After successfully taking this course you will be able to:
• Analyse and evaluate the multi-faceted and changing character of citizenship and nationality;
• Recognise and explain the variety of rights that are connected to (European) citizenship and/or national membership;
• Critically engage with the concept of ‘integration’ and analyse the assimilationist shift of mandatory integration measures;
• Scrutinize the temporal dimension of citizenship and the assumed relation between the migrant, the citizen and time;
• Thoroughly scrutinise the reading material and being able to engage
with the literature in essays.
- Formulate your own opinion on the central issues of this course, well-informed by the literature and case-law.

Inhoud vak
What and who is a citizen? How does a migrant become a citizen? Which rights do migrants have? And how do these rights develop over time? These are seemingly simple questions, but upon close scrutiny the relation between the citizen and an alien appears to be rather puzzling. Migrants might for example enjoy all kinds of civil rights, while certain citizens might feel treated as aliens.
In this course we investigate which rights can be invoked by nationals and by migrants. We will address the different understandings of citizenship and nationality, the concept of and the rights attached to European citizenship, the difference that having or not having national membership makes, the possibility of being joined by family members from abroad, the concept of ‘integration’ and the relation all these different aspects of citizenship have with time. These issues will be addressed in weekly lectures and assignments.

Onderwijsvorm
Weekly lectures, obligatory weekly assignments.

Toetsvorm
Written exam. Re-examination might be an oral exam, depending on the number of participants. Submission of weekly assignments is required for taking the exam.

Literatuur
Will be announced on Canvas.

Doelgroep
Apart from law students of the VU, the course is also available for:
- Students from other universities/faculties
- Exchange students
- Contractor (students who pay for one course)

Human Rights and the Border

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Doel vak
The course aims at increasing your knowledge of the law concerning borders and your understanding of the changing meanings of borders. In particular, you will broaden your knowledge of the different categories of ‘migrants’ created by the law and the attaching differences with
regard to the right to cross borders and the sanctioning of illegal border crossing. You will be able to identify relevant domestic, European and international law and to deal with conflicts among them. You will improve your ability to critically reflect on legislation, case-law, and practice concerning borders.

**Inhoud vak**
The operation of borders and border control in practice may differ greatly from how it may be understood to operate in theory. In this course, the knowledge of the law on borders will be connected to societal reality. In the course Human Rights and the Borders, you will learn to connect knowledge of the law on borders to societal reality. Aside from general topics including the law on asylum, internal and external border controls, we will address current issues such as the safety of boat migrants, the role of private actors, and the use of technologies at the borders. The precise content of the course will be announced on Canvas.

**Onderwijsvorm**
The course contains of 7 lectures, each lecture is given twice a week. During the course excursions may take place, enabling students to learn how borders work in practice.

**Toetsvorm**
The course will be concluded with an examination: a written exam which counts for 75%, and an oral presentation which counts for 25% of the final mark.

**Literatuur**
Will be announced on Canvas.

**Doelgroep**
This course is open to students of various disciplines who have completed their first year of their Bachelor program. Includes exchange students.

**Overige informatie**
This course is open to students from various disciplines who have completed their first year of their Bachelor program and exchange students.

Identity, Diversity and Inclusion

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Doel vak
This course is part of both the bachelor program Sociology and Social
and Cultural Anthropology & Development Sociology. Also, this course is
part of the Minor Sociology, the Minor Anthropology, the Minor
Development and Global Challenges and the Minor Gender and Diversity.
Finally, the course is open as an elective for (international) students.

This course is designed to introduce students to the various issues
concerning diversity and inclusion in an increasing globalizing world.
The course focuses in particular on contemporary issues concerning
processes of inclusion and exclusion in the Dutch/European context. The
central questions in this course are:

1. How and why are identities based on ethnicity, gender, class and
sexuality constructed by both insiders and outsiders?
2. How do (groups within) European/Dutch societies respond to diversity?
3. What are the relevant mechanisms of inclusion or exclusion?
4. How should we contextualize current debates and practices related to
inclusion/exclusion processes in relation to Dutch/European historical
developments?

Learning objectives
After having completed this course the student has acquired knowledge and
understanding of:
(1) the relevant forms and dimensions of social identities;
(2) theories of identity construction inclusion and exclusion;
(3) the questions, debates and policies on diversity in con-temporary
Western societies, and the differences between societies thereof;
(4) the challenges of contemporary developments - such as globalization
and individualization- on contemporary forms of diversity.

After having completed this course the student has acquired the
competences to:
(5) apply acquired knowledge in the analysis of contemporary forms of
diversity.

After having completed this course the student is able to:
(6) take a critical stance in contemporary debates over identity,
diversity and inclusion.

Inhoud vak
Identity issues have become very prominent in our globalizing world.
While migration is often presented as one of the main causes of the
increasing emphasis on identity, other developments, such as those
related to (cultural) globalization and economic transformations, have
had a strong impact as well. In addition to ethnic and religious
diversity, gender inequalities, class differences and issues related to
sexual diversity have changed The Netherlands, and other European
societies. Ethnicity, gender, class and sexuality are markers of
identity, but have also become axes of inclusion and exclusion in
contemporary European societies.

This course discusses how ethnic and religious diversity intersect with
other forms of diversity. While historical constructions of the nation
were already gendered, in contemporary discourses on national identity
gender (women) and (homo)sexuality have become more prominent as markers
of national inclusion and exclusion. Or, as in Europe ethnic diversity
largely coincides with class distinctions, how does this affect feelings of belonging and inclusion? Islamophobic rightwing radicalization and Islamic radicalization are studied as possible reactions to experienced threats to identity and/or social exclusion. The course will also zoom in on cases of local conflict and on related contemporary debates, such as feminist solidarity in an age of diversity.

**Onderwijsvorm**
Lecture.

**Toetsvorm**
Digital exam.

**Literatuur**
TBA, a reader including texts by Alba & Foner (2015), Crenshaw (1991) and others.

**Doelgroep**
Bsc2 SOC, Min SOC, Min SCA Bsc2 CAO, Min G&D, Min D&GC; Exchange

**Overige informatie**
This course is part of both the bachelor program Sociology and Social and Cultural Anthropology & Development Sociology. Also, this course is part of the Minor Sociology, the Minor Development and Global Challenges and the Minor Gender and Diversity. Finally, the course is open as an elective for (international) students.

**Imagining the Dutch:themes Dutch History**

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**Doel vak**
Learn about the characteristics and dilemma’s of Dutch national history by discussing chapters from handbooks, articles and lectures. Improve knowledge of Dutch modern history (writing) in general and more particularly learn about important themes, such as national history, political history, colonial history and different representations of Dutch history and identity in museums and media. Throughout the course we will discuss these themes in relation to important concepts such as nationalism, democracy, pillarization and (religious) tolerance. Being able to integrate information of case studies and guest lecturers into the broader scientific framework that is discussed. Being able to critically review and discuss mandatory literature, used theories, dominant opinions and information on public websites. Being able to recognize normative thinking in scientific literature and
in the work of historians.

**Inhoud vak**
A country of cheese and herring, that experienced an extraordinary Golden Age in the seventeenth century. And a country of tolerance, pillarization and consensus democracy. These are just a few examples of how the Netherlands has been imagined in the past and in recent periods by foreigners and by Dutch citizens themselves. These images tell a story of the Netherlands and are informed by both past and contemporary experiences.

Over the years questions about the true meaning of these images of the Netherlands have been raised. Who are the Dutch? What is ‘typically Dutch’ about the Dutch from an international perspective? What are the differences between how the Dutch themselves and how foreigners have imagined the Netherlands? And how should we deal with these images from an academic perspective?

The course will offer an introduction on Dutch history that is explicitly related to contemporary debates. The lectures of the course focus on themes in Dutch history and will cover a wide range of topics. The historical reasons for the extraordinary economic growth and cultural richness of the Netherlands in the 17th century; the development of the Dutch as a maritime nation in the 18th century; the rise of democracy in the 19th and 20th century; recent debates about the colonial past and immigration.

Discussion among students about the content of the lectures and the course literature is part of this course. Students have to read the literature in advance and have to make exercises. The course is finished with a written exam.

**Onderwijsvorm**
Lectures (two periods every week one lecture)

**Toetsvorm**
Written Exam and assingments

**Literatuur**
To be announced on Canvas.

**Doelgroep**
Students taking part in program 'Semester in Amsterdam'; International Students; Dutch students interested in Dutch History.

**Overige informatie**
This course will be provided two times: in periods 1&2 (L_GCBAALG003) and in periods 4&5 (L_GCBAALG004).

**Inclusive Growth and Sustainability**

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Doel vak
This course aims at providing a solid understanding of economic growth and its links to sustainability and changes in well-being.
Specific learning outcomes upon completion of this curricular item are:

Knowledge:
- gaining a deep understanding of economic growth theory;
- gaining insight into drivers of growth, both theoretically as well as empirically;
- gaining insight into the relationship between growth, sustainability and changes in well-being;
- insight into the long-term balancing of growth in income, environmental sustainability and changes in other aspects of society;

Bridging Theory and Practice:
- being able to describe and interpret patterns of growth.

Broadening your horizon:
- being able to judge the prospects of the concept of green growth;
- being able to judge the prospects of the concept of inclusive growth.

Inhoud vak
Growth in knowledge has been the main driver of increases in per capita income over the past 300 years, but has also changed the organization of society and has put pressure on natural resources. Major questions are why countries grow, why growth rates differ between countries and over time and how economic growth can be reconciled with societal well-being and environmental sustainability. These questions will be analysed by studying the main existing theoretical models as well as by relating empirical data to theory.

The course starts with an overview of key stylized facts relating to growth, sustainability and well-being. Next, the main theoretical models will be introduced, including the Solow model, endogenous growth models and models that take into account the (dual) role of natural resources. There will be a special focus on the interrelationship between income growth, environmental sustainability and social well-being. Growth models will be studied that incorporate natural capital, providing insights into the possibilities of long-term balancing of economic growth and environmental sustainability.

Finally the importance of directed technological change and the implications for policy will be addressed.

Throughout the course theoretical models will be confronted with empirical data.

Onderwijsvorm
Lectures.
Tutorials.
Toetsvorm
Assignments,
Written exam

Literatuur
To be announced.

Vereiste voorkennis
Quantitative Research Methods I.

Aanbevolen voorkennis
Quantitative Research Methods II, Macroeconomics II, Microeconomics II,
Regional and Urban Economics.

Information Systems in E-Business and Online Commerce

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Doel vak
Knowledge:
• Obtain in-depth insight into the important trends in Information and Communication Technologies (ICT) and how these trends impact organizations’ E-business activities;
• Understand the role and value of ICT in the digital transformation of organizations;
• Understand how e-business relates to various degrees of digitalization by 1) optimizing industrial production logic, 2) integrating market feedback in service delivery processes and 3) facilitating supplier, crowd or peer production networks;
• Have knowledge of relevant theories about the various aspects of ICT in relation to organizations’ E-business activities;

Bridging Theory & Practice
• Be able to apply their understanding, insight and knowledge about ICT in relation to E-business to a practical case and the development of an E-business solution.

Inhoud vak
Recent technological developments in ICT are creating new possibilities for the interactions between organizations and various parties in their environment – business partners, customers, and others. At the same time, the use of these technologies also creates unprecedented amounts of data that organizations need to make sense of. In this course, we focus on these technologies, how they affect organizations’ E-business and online commerce activities, and the demands this puts on the Information Systems (IS) used in the organization. This course does so by covering the following themes:
Relevant developments in hardware, software and networking;
The interaction between technology and organization;
Enterprise Architecture and Enterprise Systems;
How changing ICT architectures and developments in the area of big data, cloud computing, the Internet of Things, social media and mobile technologies affect organizations’ E-business activities;
The changing nature of markets and supply chains related to these technological developments.

We relate these themes to concrete issues related to managing ICTs for E-business. Examples of such issues are:
• How to optimally support both back- and front-office E-business processes with ICT;
• How to derive meaningful intelligence from the big data generated by interactions and transactions through applications in the area of business Intelligence and algorithmic decision making;
• How the increasing flexibility of IS (as a consequence of moving to the cloud, modular ICT architectures and the increasing use of mobile devices) influences the way these technologies meet the requirements of these processes;
• How to manage the security of data, processes and systems in light of these developments.

We will not only be discussing these themes and issues in lectures, but you will also apply your knowledge about them in the analysis of a practical case and the development of an E-business solution in relation to that case.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
written exam - Individual assessment
case assignment - group assessment

Literatuur
Papers that will be made available via Canvas

Inleiding in de Koran en Soenna

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Doel vak
De student kent op hoofdlijnen de ontstaansgeschiedenis, de indeling en de thematiek van de Koran en de Hadith. Dat wil zeggen dat de student:
• beknopt uitleg kan geven over visies op de geschiedenis van de Goddelijke openbaring in het algemeen en de openbaring van de Koran aan
de profeet Mohammed in het bijzonder;
• de ontstaansgeschiedenis, de verzameling en de verspreiding van
de Koranische tekst in hoofdlijnen kent;
• de westere discussies en kritiek i.v.m de historische
ontwikkeling van de tekst van de Koran kent en hierop kan reageren op
een wetenschappelijke manier;
• de algemene kenmerken, inhoud, stijl en historische context van
de Koran in hoofdlijnen kent;
• fundamentele kennis omtrent de terminologie van de
Koranwetenschappen (en basiskennis van de Soenna en Hadith terminologie)
heeft;
• de geschiedenis en de ontwikkeling van de Koran- en
Hadithwetenschappen en de betreffende klassieke en moderne literatuur in
grote lijnen kent;
• een werkstuk van enkele pagina’s kan schrijven over de positie
van de Koran en de Soenna binnen de Islam.

Inhoud vak
In deze cursus (met meer focus op de Koranwetenschappen) worden
gezaghebbende visies op de geschiedenis van de openbaring, de
verzameling en de ontstaansgeschiedenis van de Korantekst, de
betroffende kritiek, en de belangrijkste kernpunten en terminologie
binnen de Koranwetenschappen ulm al-Qur’n behandeld. De student
krijgt ook basiskennis van de positie van de Soenna binnen de Islam, het
ontstaan en de ontwikkeling van de Hadith wetenschappen, terminologie en
classieke literatuur. In de module Hadith-wetenschappen zal meer
nadruk worden gelegd op de Soenna en Hadithmethodologie.

Onderwijsvorm
Hoor- en werkcolleges met schriftelijke opdrachten en tussentijdse
papers. Er wordt aandacht gegeven aan de interactieve deelname van de
studenten. Vragen worden aan het begin van het college besproken. In
aansluiting op elk hoorcollege-onderdeel wordt een werkstuk
gepresenteerd, in werkgroepen besproken en beoordeeld.

Toetsvorm
Schriftelijk tentamen (80%); schrijfopdracht' (20%)

Literatuur
Verplichte literatuur:
Al-A’ami, M., The History of the Quranic Text from Revelation to
Leemhuis, F. "Koran"; "Soenna", in J. Waardenburg (ed.), Islam: Norm,
Ideaal en Werkelijkheid. Houten: Fibula, 2005, pp. 54-74; 75-79.
(Canvas).
Ljamai, A., Inleiding tot de Studie van de Koran, Zoetermeer: Meinema,
2005, hoofdstukken 1, 2, 3 en 4 t/m p. 71.
Watt, M. (et al.), Bells Inleiding tot de Koran, Utrecht: de Ploeg,
1986, hoofdstukken 1 en 2 t/m p. 39.
Nederlandse Koranvertaling.

Aanbevolen literatuur:
Ali, M., Sirat Al-Nabi and the Orientalists, Madinah: King Fahd complex
for the Printing of the Quran, 1997 (Section IV: Receipt of Way).
Hamidullah, M., An Introduction to the Conservation of Hadith in the
Light of the Sahifah of Hammam ibn Munabbih, Kuala Lumpur: Islamic Book
Verdere literatuur wordt voor aanvang van het college bekend gemaakt via
Canvas.
Overige informatie
Maakt onderdeel uit van Academische Vaardigheden.
Aanwezigheid 80%.

Inleiding Inspanningsfysiologie

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Doel vak
Doel van dit vak is het verkrijgen van kennis van de bouw en werking van organen en orgaansystemen die een rol spelen bij het bewegen en de energiehuishouding.
Na afloop van de cursus kan de student de belangrijkste onderdelen van deze organen en orgaansystemen benoemen, de bouw en werking van deze onderdelen benoemen en de werkinschapsmechanismen beschrijven. Daarnaast kan de student deze kennis toepassen tijdens het meten van verschillende variabelen tijdens rust en inspanning. Ten slotte is de student in staat de uitkomsten van de metingen te interpreteren en te verwerken.

Inhoud vak
Tijdens de colleges wordt, na een inleiding, de bouw en de werking van cellen en weefsels besproken, waarbij het accent zal liggen op spierweefsel. Daarna wordt ingegaan op de bouw en de werking van de voor het bewegen belangrijkste fysiologische systemen, zoals de bloedsomloop, de ademhaling, het zenuwstelsel en de hormoonhuishouding. Daarbij wordt zowel het functioneren tijdens rust als tijdens fysieke inspanning besproken.
Bij de practica wordt de theoretische kennis verder uitgebreid en toegepast bij het registreren van de stofwisseling in rust, het ECG en de bloeddruk, de verschillende longvolumina en ademhalttingsparameters, de hartfrequentie tijdens fysieke inspanning, het lichamelijk prestatievermogen, het dagelijkse energieverbruik en de dagelijkse voedselopname.

Onderwijsvorm
De cursus bestaat uit hoorcolleges welke dienen ter verduidelijking van de leerstof. Deze colleges zijn niet verplicht. Daarnaast volgt iedere student een aantal practica. Deze practica zijn verplicht en worden in groepen van ca. 10-15 personen uitgevoerd. De practica dienen ter aanvulling op de collegestof en bieden bovendien de gelegenheid om de kennis van de leerstof toe te passen en te verdiepen. Voorwaarde voor deelname aan het practicum is dat de student voor elke bijeenkomst steeds de betreffende stof in het boek en de cursushandleiding bestudeerd heeft. Na elke practicumbijeenkomst wordt het practicum door
iedere student uitgewerkt aan de hand van een opdracht (inhoud en
tijdstip van inleveren volgens de richtlijnen in de cursushandleiding).
Het is niet toegestaan een practicumbijeenkomst bij te wonen indien de
opdracht van de vorige bijeenkomst nog niet is ingeleverd.

40 uur/ 20 hoorcolleges
12 uur/ 4 practica
20 uur/ uitwerking, opdracht practicum
3 uur / tussentoets
3 uur/ eindtoets
90 uur / zelfstudie

Toetsvorm
De tentamenstof beslaat de hoofdstukken van het boek ("Exercise
Physiology: nutrition, energy, and human performance") zoals besproken
tijdens de hoorcolleges, de diverse
practica en de studiehandleiding.
Om deel te kunnen nemen aan het tentamen dient men aan de
practicumverplichtingen te hebben voldaan. Deze verplichtingen zijn:
alle practicumbijeenkomsten (actief) volgen, de bijbehorende opdrachten
(voldoende) maken.
Het tentamencijfer zal bestaan uit een gewogen gemiddelde van de tussen-
en de eindtoets. De tussentoets wordt halverwege de cursus gegeven.
Beide toetsen worden schriftelijk afgenomen en bestaan uit meerkeuze
vragen.

Literatuur
De verplichte literatuur bestaat uit:
- W.D. McArdle, F.I. Katch, V.L. Katch: Exercise Physiology: nutrition,
edition.
- De cursushandleiding

Intekenprocedure
De indeling van werkgroepen/(computer)practica/tutorgroepen etc. vindt
plaats via Canvas.

Overige informatie
De practica zijn verplicht. Deelname aan het tentamen is alleen mogelijk
als alle practicumbijeenkomsten zijn gevolgd en de betreffende
opdrachten zijn ingeleverd. Bij het eventuele missen van een
practicumbijeenkomst of opdracht met een geldige reden dient zo spoedig
mogelijk contact opgenomen te worden met de practicumbegeleiders voor
het plannen van een inhaalbijeenkomst.

Inleiding Psychologie (UM)
Doel vak
Een eerste kennismaking met het vakgebied psychologie

Inhoud vak
Het vak geeft een overzicht van de psychologie. Wat is de genetische en biologische basis van gedrag? Hoe zien we, leren we, onthouden we en denken we? Waarom gedragen we ons zoals we doen? Naast deze fundamentele vragen zullen o.a. ook de volgende onderwerpen aan bod komen: intelligente, sociale psychologie, de ontwikkeling, persoonlijkheidsleer, psychopathologie en psychologische behandelmethoden.

Onderwijsvorm
14 colleges

Toetsvorm
- Multiple choice tentamen

Literatuur

Overige informatie
Hoorcolleges worden Engelstalig aangeboden.

Integrative Practice Lab

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Doel vak
Learn how to model a business problem in such a way that:
- the resulting models are simple enough to allow for analyses and optimization and
- are close enough to reality to make the results practically relevant.
Deepening the understanding of optimization methods through hands on application.
Practice the communication with - and the presentation of results to - business owners.

Inhoud vak
An essential part of the Operations Analytics program is to expose the students to actually apply the knowledge they have on modelling and optimization techniques using the computer. During the course, students work together in small groups on selected cases that originate from
At the start, it is not clear how optimization techniques can be used to improve the business process that is central in the case. Nor is it clear which optimization techniques should be chosen. Interpreting the business process and modelling it in a way that selected optimization techniques can be applied successfully is central in "solving" the cases.

Onderwijsvorm
Group discussions on (intermediate) reports of the groups, with input from both the students from other groups as well as from the teacher, also giving directions for next steps in the research, are combined with background information by the teacher on models and techniques that could be relevant for the cases at hand.

Toetsvorm
Research reports – team assessment
Oral examination – individual assessment

Literatuur
Dedicated articles and background information on the problems that are studied in the cases.

Vereiste voorkennis
Knowledge and skills acquired in other four courses of the minor Operations Analytics or in a similar curriculum. Experience with a computer language like R or Python.

Integrative Research Project

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Doel vak
Integrative Research Project aims to develop students’ research skills. The course is structured around an applied research project that challenges students to independently conduct rigorous qualitative and quantitative (market) research for a (social) enterprise. So in addition to creating a stepping stone for entering thesis trajectory by letting students collect, analyze and present empirical data, the course enhances their content knowledge of business models and (social) entrepreneurship. Specifically, the integrative Research Project addresses the following learning objectives:

Academic Skills:
• Collect and analyse quantitative and qualitative data
• Construct your own arguments based on empirical evidence
Research Skills:
• Come up with your own research question
• Find relevant literature, and use it to develop hypotheses
• Design a survey and an interview outline
• Analyze both qualitative and quantitative data

Quantitative Skills:
• Run statistical tests based on what you have learned during Business Statistics and Business Research Methods I - quantitative.

Bridging Theory and Practice:
• Use academic literature as the basis for setting up an applied research project
• Translate research findings into practical advice

Social Skills:
• Develop creative, precise and realistic advice
• Convincingly present a set of recommendations
• Work in teams and allocate tasks among team members under time pressure

Self-Awareness
• ability to take responsibility for your own learning
• ability to make well-founded decisions and can support those choices
• ability to reflect on your personal development

Inhoud vak
During Integrative Research Project, students will solve an issue for a (social) enterprise. To do so, they need to build on, integrate, and apply the content knowledge gained from previous courses, such as Cross-Cultural Marketing, International Strategy, HRM, as well as use the research techniques learned during Quantitative and Qualitative Business Research Methods.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Assignments - Group Assessment
Assignments - Individual Assessment

Literatuur
All materials will be announced via Canvas.

Aanbevolen voorkennis
1.1 People in Business and Society
1.3 Academic Skills
1.5 Cross-Cultural Marketing
1.6 Business Processes
2.1 OB-HRM
2.3 International Strategy
2.4 BRM I – Quantitative
2.5 BRM II - Qualitative

Overige informatie
Note that Integrative Research Project is an entry requirement for the Bachelor Thesis, meaning that the course needs to be completed successfully in order to be able to start with the Bachelor Thesis process in year three.

International Business Law

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**Doel vak**
The course will teach you to examine business situations from different legal perspectives, recognizing and understanding the fundamentals of regulatory environments, and to apply that knowledge for strategic and tactical decision making, and for managing a company’s legal function, and for selecting and managing external legal services providers. (Knowledge, Bridging Theory and Practice).
Students become aware of the fact that in MNCs managers have to face the reality of strategic and operational planning in, simply said, as many regulatory environments as there are countries. This ‘legal pluralism’ reality, forces students to set, if present, their ‘ethnocentric attitude’ aside to accept, respect, and profit from, the differing legal realities across the world (Broadening your horizon).

**Inhoud vak**
The module offers students the opportunity to acquire the knowledge about, and skills to integrate, the opportunities and treats of regulatory internal and external environments into the strategic and operational corporate and functional planning of internationally operating companies.
The module is characterised by a functional approach of regulatory environments by identifying the following five potential functions of regulation for businesses:
• strategic input;
• evaluating strategic options (create and protect value);
• contributing to strategies;
• risk management;
• reputation management.

IBA’s international focus is reflected in the choice to link regulatory environments to the strategic and operational corporate and functional planning of MNCs, and the presentation of legal concepts from the perspective of the three globally main legal traditions: civil law, common law, and Islamic law. Specifically, the knowledge and skills in this course concentrate on:
• Analyzing a regulatory environment;
• The major legal traditions in the world;
• The functions of regulation for international business;
• The relevance for business of the European Union;
• Managing international sales and services contracts;
• Regulation of the marketing function;
• Managing the legal function in an international company.

Onderwijsvorm
Lectures
Tutorials
Guest Lectures

Toetsvorm
• Written exam (Open Questions) – Individual assessment
• Course work assignments
• Mandatory attendance tutorials

Literatuur
Accompanying website http://www.lawandselfregulation.com
(Guest) lectures and slides
Additional readings, on topics such as Brexit, are on Canvas.

Aanbevolen voorkennis
Fundamental knowledge of the main business concepts such as strategic planning, and business functions such as accounting, finance, and marketing.

International Financial Management

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Doel vak
The objective of the course is to acquaint students with the developments in international financial markets from a perspective of managerial decision making. The course is designed to provide future’s financial managers with an understanding of the fundamental concepts and the tools necessary to be effective global managers. The aim is to provide students with an understanding of these concepts and techniques used in risk management. (Knowledge, Quantitative Skills) The students will develop skills in reading and understanding academic papers as well as critical thinking on economic events with a focus on the financial aspects of managerial decisions. (Research Skills, Bridging Theory and Practice) They are encouraged to improve analytical thinking abilities, to think beyond the boundaries of economics and finance theories. (Academic Skills, Broadening your Horizon)
**Inhoud vak**
During the course, we will mainly discuss the structure of financial markets (foreign exchange, fixed income and equity markets) and explore the issues that are encountered by multinational enterprises, with an emphasis on risk management. When having completed this course, students will have a clear understanding how financial markets work and how the multinational firm interacts with other market participants. In particular, students will:
- understand the development of the international monetary system and other financial institutions,
- be acquainted with different financial instruments used to manage foreign exchange rate risk (forwards, futures, options)
- be acquainted with the specifics of various financial markets (money, bond, equity)
- learn how to manage foreign exchange risk and interest risk in a multinational firm.

**Onderwijsvorm**
- Lectures
- Tutorials

**Toetsvorm**
Written exam – Individual assessment
(Interim) Assignment(s) – Individual assessment

**Literatuur**
2. Additional articles and/or cases (announced at the start of the course)

**Aanbevolen voorkennis**
**BK:**
2.2 Finance; 3.4 Financial Modelling and Derivatives; 2.5 Finance II

**IBA:**
2.2 Finance; 2.5 Corporate Finance in Emerging Economies; 3.4 Financial Modelling and Derivatives

**International Strategy**

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**Doel vak**
Have you ever asked yourself why Uber or Airbnb grow so fast outside the United States? How do newspaper publishers or bookstores take advantage
of the digital revolution and the globalization of markets? Why do some clothing brands opt for the franchise for internationally expanding and others like Zara don’t? What makes the success of Tesla cars wider in some countries than in others? To what extent do Ryanair and Southwest Airlines benefit from the economic crisis? How can firms such as Apple or Sony deal with the shortening of product life cycles? Searching for answers to questions like those is the main challenge of managers nowadays. Over the last few decades, managers must cope with the sustained pace of changes characterizing the economic, technological, legal and political environments throughout the world. This requires them to think out of the box and to continuously adapt their strategy in order to create and sustain competitive advantage on the international scene.

This course aims at increasing your interest and insights into strategic, organizational, and managerial challenges that MNEs face on the international scene. How can you as a future business professional approach and deal with those challenges?

Inhoud vak
Have you ever asked yourself why Uber or Airbnb grow so fast outside the United States? How do newspaper publishers or bookstores take advantage of the digital revolution and the globalization of markets? Why do some clothing brands opt for the franchise for internationally expanding and others like Zara don’t? What makes the success of Tesla cars wider in some countries than in others? To what extent do Ryanair and Southwest Airlines benefit from the economic crisis? How can firms such as Apple or Sony deal with the shortening of product life cycles? Searching for answers to questions like those is the main challenge of managers nowadays. Over the last few decades, managers must cope with the sustained pace of changes characterizing the economic, technological, legal and political environments throughout the world. This requires them to think out of the box and to continuously adapt their strategy in order to create and sustain competitive advantage on the international scene.

This course aims at increasing your interest and insights into strategic, organizational, and managerial challenges that MNEs face on the international scene. How can you as a future business professional approach and deal with those challenges?

This course will provide students with a better understanding of the core strategic choices that firms must make when they expand abroad. The fast changing dynamics of industries caused by pressures of globalization have made it essential for organizations to adapt quickly. As a result of the intensification of these pressures it is important that (future) managers understand how organizations internationalize and which consecutive strategic choices firms must make. The course aims to provide future managers like you with a better understanding of the way firms can create and sustain competitive advantage in an international environment and organizations expand abroad. The course has a strong theoretical component as well as a practical component. In the latter, students will gain real life experience by investigating internationalization options for an existing organization. Students will work as consultants and provide strategic advice to the top executives of a firm with the intention to internationalize.

The course “International Strategy” provides insights for understanding strategic management and international business practices, while
adopting an even-handed appreciation for theory and practice. In particular, the course encapsulates three general topics at the heart of international strategy: 1) understanding the institutional and competitive environments worldwide, 2) defining entry motives and evaluating location choices, and 3) designing entry modes and planning their operational implementation. The course familiarizes the students with concepts, analytical tools and frameworks enabling them to further their understanding vis-à-vis those three general topics.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Essay - individual assessment
Assignments - group assessment
Written exam - individual assessment
Mandatory attendance tutorials

Literatuur
- Selection of academic, business and press articles that will be posted on Canvas.
- Two case study materials must be bought by the students via the Website “Case Centre” (www.thecasecenter.org/students):

Aanbevolen voorkennis
International strategy is a course that builds on several elements of the previous 1,5 years and there are strong linkages with a number of specific courses. First, the theory discussed in the course People in Business and Society not only has an influence on the individual, but it has an effect on the internationalization process of firms as well. Second, the lessons learned during International Economics help students to better understand the international strategies that MNEs pursue. Third, the course builds on existing knowledge you gained in the course Organization Theory. Finally, it also builds on the content of the courses on HRM & OB as well as on BIS.

Internet Governance

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Doel vak
At the end of this course students:

• Understand the basics of the Internet;
• Understand the challenges posed by the Internet to national regulation;
• Understand and be able to apply the modalities of Lessig;
• Understand and be able to apply the models of Solum;
• Understand what Internet governance is, both in the broad and the narrow sense and explain how they relate;
• Be able to apply the Lodder & Jiminez model of jurisdiction;
• Know the materials regarding privacy, freedom of expression and copyright, and be able to apply to this Lessig’s modalities and Solum’s models.

Inhoud vak
The first half of this interdisciplinary course the focus is on the (legal) challenges and problems introduced by the internet. The course shall first identify the special characteristics of the internet in an effort to demonstrate and discuss the associated challenges. Besides identifying and subsequently discussing (legal) challenges, this course shall also treat the different models of internet governance, both legal and non--legal, which can be used in developing a critical mind towards possible solutions. Additionally, the course shall cover modalities of regulation as introduced by Lawrence Lessig.

The second half of this course deals with specific legal subjects: freedom of expression, privacy and copyright. In this half we delve deeper in these various subjects, the specific challenges that arise in the context of the internet and the developments in case law. The models of internet governance and modalities of regulation will be used in this stage to critically reflect on these subjects and the respective challenges they bring.

Onderwijsvorm
Student presentations, in class (group) exercises, discussion of the literature.

Toetsvorm
The course is assessed by the following components:

Assignments: 5%
Exam: 95%

Literatuur
L.B. Solum, Models of Internet Governance

Material will be made available on Canvas before the start of the course.

Doelgroep
Apart from regular students, the course is also available for:
Students from other universities/faculties
Exchange students
Contractor (students who pay for one course)
Doel vak
Academic Skills
• Ability to examine and understand problems from different perspectives;
• Ability to put forward well-founded, substantiated points of view, both in spoken and written format;
• Ability to apply acquired knowledge to other problems and in other contexts.

Research Skills
• Ability to translate practically relevant problems into (academically) relevant research questions;
• Ability to design and execute a project using a systematic, analytical approach in a real business environment (of profit or not-for-profit organizations).

Knowledge
• Have specialized, in-depth knowledge and insights about the minor theme;
• Ability to make connections between theories, models, and concepts of that specific minor theme/ discipline.

Bridging Theory and Practice
• Ability to apply theoretical knowledge in a specific organizational context;
• Ability to formulate relevant recommendations for practice based on your knowledge acquired;
• Have a better understanding of what the expectations of the academic and professional field are in terms of knowledge and skills needed;
• Have awareness of the various career opportunities the field offers.

Social Skills
• Have a better understanding of roles and needs of different types of stakeholders that you need to interact with as a professional;
• Ability to work well in a team and reflect on your own role in the team.

Self-awareness
• Ability to reflect on your own responsibilities as well as others;
• Ability to reflect on your personal development;
• Ability receive and are able to deal with feedback from others.
Increasingly organizations and maybe even your future employer are looking for experience as well as academic credentials. The School recommends doing an internship, because it is an excellent way to apply the knowledge and (academic) skills which you acquired during your studies. Your most important learning goal as a student-intern is to familiarize yourself with professional and market-related skills in a real and new organizational environment. With the job market becoming increasingly competitive, gaining relevant experience will give you a good start into your professional career.

Companies offer a wide range of internships in various disciplines. What is crucial in obtaining approval for your internship and eventually obtaining your study credits, is that there is a clearly defined project that allows you to fulfill the learning objectives. Also, the project needs to allow for an individual assessment.

Finally, note that in order to obtain your internship credits, your internship has to be pre-approved by the minor coordinator and supervised by a School member that is assigned to you by either the minor coordinator.

**Onderwijsvorm**

On-site Internship

**Toetsvorm**

Written report – Individual assessment

**Literatuur**

Literature relevant to the theme of the minor and internship should be used to develop a solution to the problem that is investigated with the internship project.

**Aanbevolen voorkennis**

The courses in period 3.1 of the minor Applied Econometrics.

**Overige informatie**

IMPORTANT:

• Subscription to the internship through VUnet is not possible.

• CONTACT THE MINOR COORDINATOR as soon as you have an INITIAL proposal for the internship. Approval of the minor coordinator is essential in order to be able to do a minor internship.

• The general internship manual will be available through VUnet (including more details on a time plan and practical matters). CAREFULLY READ THE MANUAL ON VUNET (go to Services > Degree programme > Internship, or Serviceplein > Opleidingsprogramma > Stage). The manual will provide more insights in what is exactly expected in terms of your internship proposal, the concrete requirements, and the related time line of activities.

• After completing the internship the subscription to the course as well as the registration of the result will be done by the back office.

**Internship Minor E-business and Online Commerce**
Doel vak

Academic Skills
• Ability to examine and understand problems from different perspectives;
• Ability to put forward well-founded, substantiated points of view, both in spoken and written format;
• Ability to apply acquired knowledge to other problems and in other contexts.

Research Skills
• Ability to translate practically relevant problems into (academically) relevant research questions;
• Ability to design and execute a project using a systematic, analytical approach in a real business environment (of profit or not-for-profit organizations).

Knowledge
• Have specialized, in-depth knowledge and insights about the minor theme;
• Ability to make connections between theories, models, and concepts of that specific minor theme/ discipline.

Bridging Theory and Practice
• Ability to apply theoretical knowledge in a specific organizational context;
• Ability to formulate relevant recommendations for practice based on your knowledge acquired;
• Have a better understanding of what the expectations of the academic and professional field are in terms of knowledge and skills needed;
• Have awareness of the various career opportunities the field offers.

Social Skills
• Have a better understanding of roles and needs of different types of stakeholders that you need to interact with as a professional;
• Ability to work well in a team and reflect on your own role in the team.

Self-awareness
• Ability to reflect on your own responsibilities as well as others;
• Ability to reflect on your personal development;
• Ability receive and are able to deal with feedback from others.

Inhoud vak
Increasingly organizations and maybe even your future employer are looking for experience as well as academic credentials. The School recommends doing an internship, because it is an excellent way to apply the knowledge and (academic) skills which you acquired during your studies. Your most important learning goal as a student-intern is to familiarize yourself with professional and market-related skills in a real and new organizational environment. With the job market becoming increasingly competitive, gaining relevant experience will give you a good start into your professional career.

Companies offer a wide range of internships in various disciplines. What is crucial in obtaining approval for your internship and eventually obtaining your study credits, is that there is a clearly defined project that allows you to fulfill the learning objectives. Also, the project needs to allow for an individual assessment.

Finally, note that in order to obtain your internship credits, your internship has to be pre-approved by the minor coordinator and supervised by a School member that is assigned to you by either the minor coordinator.

**Onderwijsvorm**
On-site Internship

**Toetsvorm**
Written report – Individual assessment

**Literatuur**
Literature relevant to the theme of the minor and internship should be used to develop a solution to the problem that is investigated with the internship project.

**Aanbevolen voorkennis**
Courses of the minor E-business and Online Commerce period 1

**Doelgroep**
Students of the minor E-business and Online Commerce.

It is possible to replace two of the courses for an internship that will be supervised by one of the lecturers of the courses. The courses to be replaced are one out of the two courses “E-commerce Supply Chain Management” and “Information Systems in E-business and Online Commerce” (both in period 2) in combination with “Emerging Technologies for E-business and Online Commerce” (in period 3). Internships should be aligned with a topics addressed in the minor and should be initiated by students. Proposals for an internship need approval from the minor coordinator.

**Overige informatie**
IMPORTANT:

- Subscription to the internship through VUnet is not possible.

- CONTACT THE MINOR COORDINATOR as soon as you have an INITIAL proposal for the internship. Approval of the minor coordinator is essential in order to be able to do a minor internship.

- The general internship manual will be available through VUnet (including more details on a time plan and practical matters). CAREFULLY
READ THE MANUAL ON VUNET (go to Services > Degree programme > Internship, or Serviceplein > Opleidingsprogramma > Stage). The manual will provide more insights in what is exactly expected in terms of your internship proposal, the concrete requirements, and the related time line of activities.

- After completing the internship the subscription to the course as well as the registration of the result will be done by the back office.

Internship Minor Entrepreneurship

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**Doel vak**

**Academic Skills**
- Ability to examine and understand problems from different perspectives;
- Ability to put forward well-founded, substantiated points of view, both in spoken and written format;
- Ability to apply acquired knowledge to other problems and in other contexts.

**Research Skills**
- Ability to translate practically relevant problems into (academically) relevant research questions;
- Ability to design and execute a project using a systematic, analytical approach in a real business environment (of profit or not-for-profit organizations).

**Knowledge**
- Have specialized, in-depth knowledge and insights about the minor theme;
- Ability to make connections between theories, models, and concepts of that specific minor theme/ discipline.

**Bridging Theory and Practice**
- Ability to apply theoretical knowledge in a specific organizational context;
- Ability to formulate relevant recommendations for practice based on your knowledge acquired;
- Have a better understanding of what the expectations of the academic and professional field are in terms of knowledge and skills needed;
- Have awareness of the various career opportunities the field offers.

**Social Skills**
- Have a better understanding of roles and needs of different types of stakeholders that you need to interact with as a professional;
- Ability to work well in a team and reflect on your own role in the
Self-awareness
• Ability to reflect on your own responsibilities as well as others;
• Ability to reflect on your personal development;
• Ability receive and are able to deal with feedback from others.

Inhoud vak
Increasingly organizations and maybe even your future employer are looking for experience as well as academic credentials. The School recommends doing an internship, because it is an excellent way to apply the knowledge and (academic) skills which you acquired during your studies. Your most important learning goal as a student-intern is to familiarize yourself with professional and market-related skills in a real and new organizational environment. With the job market becoming increasingly competitive, gaining relevant experience will give you a good start into your professional career.

Companies offer a wide range of internships in various disciplines. What is crucial in obtaining approval for your internship and eventually obtaining your study credits, is that there is a clearly defined project that allows you to fulfill the learning objectives. Also, the project needs to allow for an individual assessment.

It is possible to replace two of the courses in the Minor Entrepreneurship by an internship that will be supervised by one of the lecturers of the courses. An internship counts for 12 EC: it replaces one out of the two courses “Enterprising Behavior” and “Filming Entrepreneurship” (both in period 2) in combination with the course “New Venture Creation” (in period 3). Internships should be aligned with the topics of the minor and should be initiated by students.

Finally, note that in order to obtain your internship credits, your internship has to be pre-approved by the minor coordinator and supervised by a School member that is assigned to you by either the minor coordinator.

Onderwijsvorm
On-site Internship

Toetsvorm
Internship report - Individual assessment

Vereiste voorkennis
Courses related to the minor

Overige informatie
IMPORTANT:

• Subscription to the internship through VUnet is not possible.

• CONTACT THE MINOR COORDINATOR as soon as you have an INITIAL proposal for the internship. Approval of the minor coordinator is essential in order to be able to do a minor internship.

• The general internship manual will be available through VUnet (including more details on a time plan and practical matters). CAREFULLY READ THE MANUAL ON VUNET (go to Services > Degree programme > Internship, or Serviceplein > Opleidingsprogramma > Stage). The manual
will provide more insights in what is exactly expected in terms of your internship proposal, the concrete requirements, and the related time line of activities.

- After completing the internship the subscription to the course as well as the registration of the result will be done by the back office.

### Internship Minor Operations Analytics

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#### Doel vak

**Academic Skills**
- Ability to examine and understand problems from different perspectives;
- Ability to put forward well-founded, substantiated points of view, both in spoken and written format;
- Ability to apply acquired knowledge to other problems and in other contexts.

**Research Skills**
- Ability to translate practically relevant problems into (academically) relevant research questions;
- Ability to design and execute a project using a systematic, analytical approach in a real business environment (of profit or not-for-profit organizations).

**Knowledge**
- Have specialized, in-depth knowledge and insights about the minor theme;
- Ability to make connections between theories, models, and concepts of that specific minor theme/discipline.

**Bridging Theory and Practice**
- Ability to apply theoretical knowledge in a specific organizational context;
- Ability to formulate relevant recommendations for practice based on your knowledge acquired;
- Have a better understanding of what the expectations of the academic and professional field are in terms of knowledge and skills needed;
- Have awareness of the various career opportunities the field offers.

**Social Skills**
- Have a better understanding of roles and needs of different types of stakeholders that you need to interact with as a professional;
- Ability to work well in a team and reflect on your own role in the team.
Self-awareness
- Ability to reflect on your own responsibilities as well as others;
- Ability to reflect on your personal development;
- Ability receive and are able to deal with feedback from others.

**Inhoud vak**
Increasingly organizations and maybe even your future employer are looking for experience as well as academic credentials. The School recommends doing an internship, because it is an excellent way to apply the knowledge and (academic) skills which you acquired during your studies. Your most important learning goal as a student-intern is to familiarize yourself with professional and market-related skills in a real and new organizational environment. With the job market becoming increasingly competitive, gaining relevant experience will give you a good start into your professional career.

Companies offer a wide range of internships in various disciplines. What is crucial in obtaining approval for your internship and eventually obtaining your study credits, is that there is a clearly defined project that allows you to fulfill the learning objectives. Also, the project needs to allow for an individual assessment.

Finally, note that in order to obtain your internship credits, your internship has to be pre-approved by the minor coordinator and supervised by a School member that is assigned to you by either the minor coordinator.

**Onderwijsvorm**
On-site Internship

**Toetsvorm**
Written report – Individual assessment

**Literatuur**
Literature relevant to the theme of the minor and internship should be used to develop a solution to the problem that is investigated with the internship project.

**Vereiste voorkennis**
No other requirements than the ones for this minor

**Aanbevolen voorkennis**
Courses related to the minor

**Overige informatie**
IMPORTANT:

- Subscription to the internship through VUnet is not possible.
- CONTACT THE MINOR COORDINATOR as soon as you have an INITIAL proposal for the internship. Approval of the minor coordinator is essential in order to be able to do a minor internship.
- The general internship manual will be available through VUnet (including more details on a time plan and practical matters). CAREFULLY READ THE MANUAL ON VUNET (go to Services > Degree programme > Internship, or Serviceplein > Opleidingsprogramma > Stage). The manual will provide more insights in what is exactly expected in terms of your
Internship proposal, the concrete requirements, and the related time line of activities.

- After completing the internship the subscription to the course as well as the registration of the result will be done by the back office.

**Internship Minor Sustainability and Innovation**

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**Doel vak**

**Academic Skills**
- Ability to examine and understand problems from different perspectives;
- Ability to put forward well-founded, substantiated points of view, both in spoken and written format;
- Ability to apply acquired knowledge to other problems and in other contexts.

**Research Skills**
- Ability to translate practically relevant problems into (academically) relevant research questions;
- Ability to design and execute a project using a systematic, analytical approach in a real business environment (of profit or not-for-profit organizations).

**Knowledge**
- Have specialized, in-depth knowledge and insights about the minor theme;
- Ability to make connections between theories, models, and concepts of that specific minor theme/discipline.

**Bridging Theory and Practice**
- Ability to apply theoretical knowledge in a specific organizational context;
- Ability to formulate relevant recommendations for practice based on your knowledge acquired;
- Have a better understanding of what the expectations of the academic and professional field are in terms of knowledge and skills needed;
- Have awareness of the various career opportunities the field offers.

**Social Skills**
- Have a better understanding of roles and needs of different types of stakeholders that you need to interact with as a professional;
- Ability to work well in a team and reflect on your own role in the team.

**Self-awareness**
• Ability to reflect on your own responsibilities as well as others;
• Ability to reflect on your personal development;
• Ability receive and are able to deal with feedback from others.

**Inhoud vak**

Increasingly organizations and maybe even your future employer are looking for experience as well as academic credentials. The School recommends doing an internship, because it is an excellent way to apply the knowledge and (academic) skills which you acquired during your studies. Your most important learning goal as a student-intern is to familiarize yourself with professional and market-related skills in a real and new organizational environment. With the job market becoming increasingly competitive, gaining relevant experience will give you a good start into your professional career.

Companies offer a wide range of internships in various disciplines. What is crucial in obtaining approval for your internship and eventually obtaining your study credits, is that there is a clearly defined project that allows you to fulfill the learning objectives. Also, the project needs to allow for an individual assessment.

Finally, note that in order to obtain your internship credits, your internship has to be pre-approved by the minor coordinator and supervised by a School member that is assigned to you by either the minor coordinator.

**Onderwijsvorm**

On-site Internship

**Toetsvorm**

Written report – Individual assessment

**Literatuur**

Literature relevant to the theme of the minor and internship should be used to develop a solution to the problem that is investigated with the internship project.

**Aanbevolen voorkennis**

Courses related to the minor, specifically those of period 1.

**Doelgroep**

Students of the Minor Sustainability & Innovation.

It is possible to replace two of the courses for an internship that will be supervised by one of the lecturers of the courses. The courses to be replaced are one out of the two courses “Organizing sustainable innovation” and “Sustainable supply chain management” (both in period 2) in combination with “Marketing sustainable innovations” (in period 3). Internships should be aligned with a topics addressed in the minor and should be initiated by students. Proposals for an internship need approval from the minor coordinator.

**Overige informatie**

IMPORTANT:

• Subscription to the internship through VUnet is not possible.

• CONTACT THE MINOR COORDINATOR as soon as you have an INITIAL proposal for the internship. Approval of the minor coordinator is essential in
order to be able to do a minor internship.

- The general internship manual will be available through VUnet (including more details on a time plan and practical matters). CAREFULLY READ THE MANUAL ON VUNET (go to Services > Degree programme > Internship, or Serviceplein > Opleidingsprogramma > Stage). The manual will provide more insights in what is exactly expected in terms of your internship proposal, the concrete requirements, and the related time line of activities.

- After completing the internship the subscription to the course as well as the registration of the result will be done by the back office.

Internship Minor Understanding and Influencing Decisions in Business and Society

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**Doel vak**

**Academic Skills**
- Ability to examine and understand problems from different perspectives;
- Ability to put forward well-founded, substantiated points of view, both in spoken and written format;
- Ability to apply acquired knowledge to other problems and in other contexts.

**Research Skills**
- Ability to translate practically relevant problems into (academically) relevant research questions;
- Ability to design and execute a project using a systematic, analytical approach in a real business environment (of profit or not-for-profit organizations).

**Knowledge**
- Have specialized, in-depth knowledge and insights about the minor theme;
- Ability to make connections between theories, models, and concepts of that specific minor theme/ discipline.

**Bridging Theory and Practice**
- Ability to apply theoretical knowledge in a specific organizational context;
- Ability to formulate relevant recommendations for practice based on your knowledge acquired;
- Have a better understanding of what the expectations of the academic and professional field are in terms of knowledge and skills needed;
- Have awareness of the various career opportunities the field offers.
Social Skills
• Have a better understanding of roles and needs of different types of stakeholders that you need to interact with as a professional;
• Ability to work well in a team and reflect on your own role in the team.

Self-awareness
• Ability to reflect on your own responsibilities as well as others;
• Ability to reflect on your personal development;
• Ability to receive and are able to deal with feedback from others.

Inhoud vak
Increasingly organizations and maybe even your future employer are looking for experience as well as academic credentials. The School recommends doing an internship, because it is an excellent way to apply the knowledge and (academic) skills which you acquired during your studies. Your most important learning goal as a student-intern is to familiarize yourself with professional and market-related skills in a real and new organizational environment. With the job market becoming increasingly competitive, gaining relevant experience will give you a good start into your professional career.

Companies offer a wide range of internships in various disciplines. What is crucial in obtaining approval for your internship and eventually obtaining your study credits, is that there is a clearly defined project that allows you to fulfill the learning objectives. Also, the project needs to allow for an individual assessment.

Finally, note that in order to obtain your internship credits, your internship has to be pre-approved by the minor coordinator and supervised by a School member that is assigned to you by either the minor coordinator.

Onderwijsvorm
On-site Internship

Toetsvorm
Written report – Individual assessment

Literatuur
Literature relevant to the theme of the minor and internship should be used to develop a solution to the problem that is investigated with the internship project.

Aanbevolen voorkennis
Courses related to the minor.
Well-trained in academic method and thinking (i.e., with an academic bachelor).

Overige informatie
IMPORTANT:

• Subscription to the internship through VUnet is not possible.

• CONTACT THE MINOR COORDINATOR as soon as you have an INITIAL proposal for the internship. Approval of the minor coordinator is essential in order to be able to do a minor internship.

• The general internship manual will be available through VUnet
(including more details on a time plan and practical matters). CAREFULLY
READ THE MANUAL ON VUNET (go to Services > Degree programme >
Internship, or Serviceplein > Opleidingsprogramma > Stage). The manual
will provide more insights in what is exactly expected in terms of your
internship proposal, the concrete requirements, and the related time
line of activities.

• After completing the internship the subscription to the course as well
as the registration of the result will be done by the back office.

Introduction Migration Studies

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Doel vak
(1) Students are introduced to the fundamentals of migration studies
(including a variety of disciplinary approaches and theoretical
concepts, in particular in the fields of anthropology, economics,
sociology, history and law). (2) Students are able to identify and
understand key theories and analytical concepts in migration studies and
their relationship to history and contemporary societies, and to apply
these concepts and insights to a diverse range of qualitative data. (3)
Students are able to identify and understand social, cultural and
economic relations and political organization in the so-called age of
migration, from 1500 until present day. (4) Students are able to
reproduce, summarize, interpret and critically comment on the substance
of the course subject, both orally and in written form. (5) Students are
able to present a clear position and personal stance in an academic
essay that is substantiated with solid arguments within debates on the
topic of migration studies, based on secondary sources and by referring
to one or more theoretical concepts.

Inhoud vak
This course introduces students to the study of migration in a wide
range of academic disciplines, with special emphasis on socio-economic
and cultural history, social and cultural anthropology, and migration
and citizenship law. It is intended to acquaint students with
theoretical and methodological insights from these disciplines and to
familiarize them with old and new concepts in the broad and
interdisciplinary field of migration studies. In this course, students
focus on the agents of migration, the migrants themselves, as well as
the international state and non-state actors and networks that are
involved with and also impact the daily lives and activities of these
agents of migration. Why do people migrate across borders? What are the
different forms of migration and how do specific migration patterns come
into being? And when and why do states aim at structuring migration? The course is divided into two sections. During the first three weeks, students tackle basic concepts and theories, such as the push-pull model, structural migration theory, transnationalism, and the concept of diaspora. They also study the global history of migration from 1500 onwards, gaining insight into colonial and postcolonial migration patterns, and the ways in which these may or may not continue to influence contemporary migrations. Lastly, students look at the ways in which societies organize and respond to immigration and emigration. In this first part of the course, students not only focus on European history and society, but also gain insight into African, Asian and American migrations. These three weeks assist students in understanding and framing historical and contemporary migration processes and diverse migrant experiences.

The second part of the course departs from a case-study perspective. It does by offering in-depth views into the research of experienced migration scholars in the fields of migration and citizenship law, the anthropology of migration and identity, and socio-economic migration history. Each week, you will learn about a different topic of research into Asian, Middle Eastern and North African, and European migrations, and the different methods and concepts involved and used in each case. Each guest lecturer will tell you about her or his own experience as a migration researcher. During the seminars, students experiment with the different sources and methods from each discipline. The second part will henceforth prepare you for the experience of conducting your own independent research project.

**Onderwijsvorm**
Lectures, seminars.

**Toetsvorm**
Personal essay, written exam.

**Literatuur**

**Doelgroep**
This course is open to students from various disciplines who have completed their first year of their Bachelor program. Exchange Students.

**Overige informatie**
This course is part of the minor 'Migration Studies'. For history students, this course is complementary to Global Migration History (BA2).

**Introduction to Digital Innovation**

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<td>Coördinator</td>
<td>dr. J. Andersen</td>
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After successfully completing this course, students will:

• Understand the fundamental basics of hardware, software and networking that form the basis for digital innovation
• Be able to link past, current, and emerging technologies to digital innovation
• Be able to explain recent technological developments related to big data, social media, mobile, cloud computing and the Internet of Things
• Master the technological fundamentals of designing and developing innovative digital tools.

Digital innovation relates to “a product, process, or business model that is perceived as new, requires some significant changes on the part of adopters, and is embodied in or enabled by IT” (Fichman et al., 2014). In this course, we focus on the technological developments that have given rise to digital innovation. Topics addressed include the fundamental developments in hardware, software and networking that form the basis for digital innovation. Issues like the increasing processing and storage capacity of digital devices, the miniaturization of technology, smarter software and the increasingly interconnected nature of networks will be discussed to provide a basis for understanding where digital innovation comes from – and where it might go to. Secondly, the course addresses recent technological developments in information technology like big data, social media, mobile devices, cloud computing and the Internet of Things. We analyze what possibilities for innovation arose from these developments, and how digital innovations have been developed and implemented in practice. Many practical examples of digital innovations will be discussed in the lectures. Next to the lectures in which these subjects are discussed, students will also put their knowledge about digital innovation into practice in developing an innovative digital tool that connects to the developments and issues discussed in the lectures.

Onderwijsvorm
Lectures
Computer tutorials

Toetsvorm
Individual written exam
Group project assignment

Literatuur
Various papers that will be made available through Canvas.

Introduction to E-Business and Online Commerce

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<td>School of Business and Economics</td>
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Doel vak
Knowledge:
• Acquire an understanding of current E-business practices, developments and challenges.
• Have a basic understanding relevant Ebusiness theory from the fields of information systems, economics, computer science, and logistics
• Ability to apply this theory to Ebusiness (decision) challenges.
• Insight into the impact of Ebusiness on business practices and the development of new business models.

Inhoud vak
Introduction
- Introduction to digital business and e-commerce
- Marketplace analysis for e-commerce
- Managing digital business infrastructure
- E-environment
Strategy and applications
- Digital business strategy
- Supply chain management
- E-procurement
- Digital marketing
- Customer relationship management
Implementation
- Change management
- Analysis and design
- Digital business service implementation and optimisation

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written Exam - Individual Assessment

Literatuur
Readings will be announced via Canvas

Vereiste voorkennis
None

Doelgroep
All students wanting to know more about e-business and online e-commerce

Introduction to Econometrics
Doel vak
This course in the minor Applied Econometrics is targeted at non-econometrics students. By the end of this course students will have had an introduction to modern econometric techniques, that will enable them to conduct methodological or empirical analyses of their own. In particular, students will be familiar with both econometric theory and with real-world applications in macroeconomics, finance and business.

Inhoud vak
A review will be given of estimation and testing in the linear cross-sectional regression model. We will discuss the classical assumptions, and the consequences arising when these assumptions are not fulfilled.
Throughout the course, the focus will lie on developing an intuition for state-of-the-art econometric concepts. A balance will be struck between theoretical derivations and empirical applications. The textbook used (see below) is particularly well-suited for this purpose, as it is targeted at an audience of advanced undergraduate students in economics and business studies. Extensive use will be made of the statistical software Stata, both for in-class illustration and for hands-on exercises.

Onderwijsvorm
Interactive lectures and exercises in the computer lab.

Toetsvorm
Final written exam (85%) and practical assignment (15%)

Literatuur
Stock and Watson (2010), Introduction to Econometrics, 3rd edition.

Aanbevolen voorkennis
This course builds on the foundations laid either in the sequence of courses in `Kwantitatieve Methoden` (in the Economics programme) or in that of `Statistics` and `Business Mathematics` (in the Business Administration programme). It assumes familiarity with probabilistic concepts such as discrete and continuous random variables, conditional expectations, hypothesis testing and central limit theorems, with the basics of matrix calculus, and with the essentials of regression analysis. This material, excluding matrix calculus, corresponds more or less to chapters 1-5 in Stock & Watson, and students are recommended to refresh their memory prior to the first lecture.

Overige informatie
Participation in this course is a worthwhile preparation for the methodological elements of Master courses Advanced Microeconomics 4.2 and Empirical Finance 4.2 and is thus recommended to those intending to pursue a Master in Economics or Finance. The econometric techniques discussed will also be beneficial to everyone planning to write an empirical Bachelor's thesis.

Introduction to Information and the Digital (UvA)
At the end of the course the student is able to:

• identify and discuss the different types and definitions of information

• understand in outline current theories of information and information use;

• determine how information is applied in different contexts within the humanities and creative industries

• identify and describe different institutional implementations of information and information systems

• recognise and discuss the differences between institutionalised information and its use, and public contexts of information and its use.

Information is a fundamental constituent of all areas of public and private life. Whether it's in our media, cultural or economic activities of our social or professional lives, never before has information been so omnipresent. This course introduces you to the study of information as a pervasive and foundational part of public and professional practice, and its social and technical implications. You will be introduced to the concepts of information as data and resource; you will confront both the history and contemporary contexts of archives and digital archivalism; what is the relation of information and data, its assemblage and use; information analysis and visualisation in the humanities; citizen witnessing, social media and ubiquity; and contemporary social contexts of search and discovery.

Lectures, seminars.

Assignments and final paper. For dates and deadlines see the timetable and/or the course manual.

All material will be available via Canvas.

This course is part of the UVA/VU Minor Digital Humanities

Module registration at the UvA is required. Note that registration will take place from 13 juni t/m 27 juni.

For more information see:
or: Onderwijsadministratie BG2 +31 20 5254952
Introduction to Time Series

**Vakcode**
E_EOR3_ITS ()

**Periode**
Periode 1

**Credits**
6.0

**Voertaal**
Engels

**Faculteit**
School of Business and Economics

**Coördinator**
dr. F. Blasques Albergaria Amaral

**Examinator**
dr. F. Blasques Albergaria Amaral

**Lesmethode(n)**
Hoorcollege, Werkcollege

**Doel vak**
This course introduces students to time series analysis and dynamic econometric models.

**Inhoud vak**
This course covers both theoretical and practical aspects of time series econometrics including the analysis of stationary and non-stationary stochastic processes in economics and finance.

The students are introduced to autoregressive moving average (ARMA) models, autoregressive distributed lag (ADL) models, and error correction models (ECM). Furthermore, the course provides both theoretical and practical insight into parameter estimation in time-series and the use of these models for forecasting, testing for Granger causality, and performing policy analysis using impulse response functions.

Finally, the students become familiar with the fundamental problem of spurious regression in time-series analysis. We find a solution to this problem by taking a journey into the theory and practice behind unit-root tests, cointegration tests and error-correction representation theorems.

**Onderwijsvorm**
Lectures and practical classes. During practical classes time will be made for discussing exercises.

**Toetsvorm**
Final exam and group assignment – Individual assessment.

**Literatuur**
Lecture notes and other material provided by teacher.

Recommended optional reading material:


Vereiste voorkennis
None.

Aanbevolen voorkennis
This course builds on the foundations laid either in the sequence of courses in ‘Kwantitatieve Methoden’ (in the Economics programme) or in that of ‘Statistics’ and ‘Business Mathematics’ (in the Business Administration programme). It assumes some familiarity with probability and statistics. This material corresponds more or less to Part I (Chapters1-3) in Stock & Watson, and students are recommended to refresh their memory on this prior to the first lecture.

Doelgroep
This course in the minor Applied Econometrics is targeted at both econometrics and non-econometrics students that have knowledge of basic mathematics, probability and statistics.

Investments

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Doel vak
This course offers a comprehensive introduction to the world of investments. The course is structured in four broad parts, covering fundamental areas of investments: Part 1. Portfolio theory and asset pricing; Part 2. Empirical evidence on security returns and portfolio management; Part 3. Fixed-income securities; Part 4. Options, futures and other derivatives. All four parts of the course are closely knitted to the learning goals of Academic Skills, Research Skills, Quantitative Skills, Knowledge and Bridging Theory and Practice.

By the end of the course you should be able to:
- compute fundamental risk-management techniques: Value-at-Risk and Expected Shortfall;
- apply the Markowitz portfolio selection model and construct an efficient frontier of risky assets;
- compare the Capital Asset Pricing Model (CAPM) against the Arbitrage Pricing Theory. Test the predictions of the CAPM;
- price fixed income securities and construct the Term Structure of Interest Rate;
- solve portfolio immunization problems by matching the duration of assets and liabilities;
- build a binomial tree and apply the Black-Scholes formula.
Inhoud vak
Investment decisions take a prominent role in everyday life. We can think of investment decisions taken by institutional investors (banks, insurance companies, pension funds, mutual funds), but also of financial decisions taken by individual households (additional pension savings, savings for children education, buying a house, etc.). Investment theory is also strongly linked to risk management. The importance of sound decision making in this field has been underlined by recent experiences on financial markets, law suits involving complex financial products for retail clients, etc. The key objective of this course is to provide understanding of the pricing of different asset classes and insights into the principles of investment analysis. A framework is developed that allows one to address a variety of (at first sight) completely different investment problems in a unified way.

Onderwijsvorm
Lectures.
Tutorials.

Toetsvorm
Written exam – individual assessment.
(Interim) Assignment(s) – group assessment.

Literatuur
Additional readings might be announced on Canvas.

(Literature has been adjusted at 26-03-2018)

Vereiste voorkennis
Finance I or equivalent.

Aanbevolen voorkennis
The course relies on prior knowledge on linear algebra and statistics (QRM I, QRM II, and QRM III). Even though it offers a very brief introduction to the concepts and tools in this area that we will primarily use, students are strongly advised to review this material from relevant courses in the first two years of studies. I will further assume that students have a good understanding of the material covered in Finance I, Finance II, and Financial Markets and Institutions.

Students are also recommended to refresh their basic Excel and STATA skills, as weekly empirical assignments constitute an important part of the course.

Overige informatie
This course provides the knowledge basis for students aiming at an MSc in Finance and a career in the financial sector.

Islam en Europese cultuur

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Doel vak
De student:
• kent de belangrijkste verschillen en overeenkomsten tussen islamitische en westerse jurisprudentie;
• kan de wederzijdse beeldvorming van westerse en islamitische zijde omtrent de positie van de islam in het Westen onderscheiden en kritisch evalueren en zelf genuanceerde standpunten uitwerken waarbij rekening wordt gehouden met beide perspectieven;
• is in staat bepaalde religieuze vraagstukken in de westerse context op een kritische en wetenschappelijke manier te benaderen;
• is in staat jurisprudentie (Fiqh) toe te passen in de westerse samenleving inzake bepaalde kwesties.

Inhoud vak
De module focust op de islamitische visies vanuit de fiqh ten aanzien van kwesties waaromtrent moslims in het Westen een positie proberen te bepalen. Het gaat over kwesties als Islamitische ethiek en jurisprudentie, de geschiedenis van de islam en moslims in Europa; het recht van minderheden (fiqh al-aqalliyat); Islam als minderheidsgodsdienst: confrontatie en consensus; de westerse beeldvorming over de Islam; afvalligheid binnen de Islam; de scheiding tussen religie en staat; het ritueel slachten; de jihâd, godsdienstvrijheid, Gelijkheid tussen man en vrouw in de islam, de relatie tussen moslims en niet moslims in het westen. De voorbeeldfunctie van Al Andalusië (Spanje) als ontmoetingsplaats voor verschillende religies en culturen in het Westen komt eveneens aan de orde.

Onderwijsvorm
Hoor- en werkcollege.

Toetsvorm
schrijfopdracht (20%), schriftelijk tentamen (80%)

Literatuur
Koningsveld, P.S. van, Sprekende over de Islam en de moderne tijd. Utrecht: Prometheus, 1993, 9-33;
Fetzer, Joel S., en Soper, J. Christopher, Muslims and the State in Britain, France and Germany. Cambridge: Cambridge University Press, 2005;
Roy, Oliver, De islam en de scheiding van kerk en staat. Amsterdam: Van Gennep, 2006, 7-71;
Aanbevolen voorkennis
Usul al-Fiqh (G_USULUIQH) en Arabisch.

Overige informatie
Als een derdejaars vak is deze module een vervolg op fiqh (islamitische
ethiek) modulen en behandelt usul al-fiqh kwesties van hoog niveau.
Aanwezigheid 80%.

Islamitische ethiek

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Inhoud vak
De module focust op de volgende onderwerpen:
Usul al-fiqh; een historisch overzicht van de Usul Al-fiqh;
onderzoeksmethoden van Usul Al-Fiq; definitie van Usul Al-Fiqh;
technische begrippen van deskundigen op het gebied van Usul Al-Fiqh de
vijf categorieën van Al-ahkam al-taklifia; Categorieën van Waadjab
plichten; de categorieën van al-Hukm al-Wad’io; omschrijving van de
Koran en zijn categorieën; de plaats van de Koran binnen de Usul
Al-Fiqh;(consensus) al-Idjma; de redenering bij al-qiyas (alogie);
concept van almaslahatul Mursalah (algemeen belang); urf (het
gewoonterecht ); Sadd Adzaraai (blokkeren van de middelen ); en de
Al-istihsan (voorkeur).

Onderwijsvorm
Hoor- en werkcollege

Toetsvorm
Schriftelijk tentamen;(65 %); Schrijfopdracht (20 %); Participatie
tijdens colleges;(15 %)

Literatuur
Verplichte literatuur
- Mohammad Hasim Kamali, Principles Islamic Jurisprudence, The Islamic
- Michael Mumisa, Islamic Law Theory Interpretation (first edition),
  Omana publications, 2002 ( pp.1-141).
- Dr. Mohammed Wahba Zohayli, Usul Al-Fiqh Al-Islami, Daar Al-Fikr,
  Beirut 1989 ( pp.46-60, pp.67-87 en pp.72-107).
- Marzouk Aulad Abdellah PowerPoint
Aanvullende literatuur
- T.H.W. Juyanboll, Handleiding tot de kennis van de Mohammedaanse wet
  volgens de leer der Sjafi’litsche school, Leiden 1930 (pp. 16-51).

Aanbevolen voorkennis
Islamitische ethiek en Arabisch VI

Islamitische theologie/Kalam

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Doel vak
- De student kan het ontstaan, de ontwikkeling en de fundamenten van de pre-Kalam scholen (al-Murji'a, Khawāridj, Quadarriya en Djabriyya) en de Kalam (Mu'tazilla, Asj'ariyya en Maturdiyya) beschrijven;

- Kan de methodologische en theoretische wortels van de Kalam in de islamitische traditie identificeren;

- Kan de islamitische religiositeit vanuit het oogpunt van de mutakallimun (oprichters van Kalam scholen) doorgronden;

- Maakt kennis met belangrijke vraagstukken van de 'ilm al-Kalam zoals: wat is de meetlat van het geloof en ongeloof is? Wat is de positie van de ongelovige? Hoe te debatteren met andersgelovigen binnen en buiten de islam? Hoe vrij is de mens? Wie heeft het primaat: rede of de schrift en waarom? Enzovoort.

- Is in staat het huidige religieuze islamitische discours aan de hand van de discussie van 'ilm al-Kalam in grote lijnen te analyseren;

- Is in staat om eigen standpunten inzake de behandelde materie te formuleren, onderbouwen en verdedigen in mondelinge en schriftelijke presentaties.

Inhoud vak
- Waarom is 'ilm al-Kalam ontstaan en wat betekende het toen en nu voor het islamitische geloof en het islamitische denken?

- Welke plaats neemt 'ilm al-Kalam in het islamitische denken en hoe verhoudt het zich tot de klassieke islamitische wetenschappen zoals Koran- en Hadith wetenschappen en de rationele disciplines zoals islamitische filosofie?
Wat was het antwoord van 'ilm al-Kalam op religieuze vraagstukken zoals God en goddelijke eigenschappen, profeetschap, hiernamaals, de predestinatieleer, vrije wil, majeure zonden en de meetlat van geloof en ongelooof?

Wat is goed en kwaad (islamitisch ethiek) volgens mutakallimun en wat kunnen moslims hedendaags leren van hun visies?

De module tracht antwoord te geven op deze vragen. Centraal staat hierbij de betekenis van 'ilm al-Kalam voor de hedendaagse islamitische theologie en religiositeit.

Onderwijsvorm
Hoor- en werkcollege met schriftelijke opdrachten, praktijkopdrachten in het veld en presentaties (20%), schrijfopdracht (20%) en afsluitend schriftelijke toets (60%).

Toetsvorm
Active participatie middels collegevoorbereiding, het maken van opdrachten (waaronder schrijfopdracht 20%), het geven van presentaties en het deelnemen aan discussie; afsluitend schriftelijk tentamen over de stof.

Literatuur
Verplicht:

Additioneel:

Vereiste voorkennis
Geen

Doelgroep
Studenten traject Islam, Islam studies, Theologie en religiestudies en studenten die geïnteresseerd zijn in het islamitisch denken, islamitische ethiek, islamitische religiositeit en de leefwereld van moslims.

Overige informatie
Aanwezigheid 80%.

Judgment and Decision Making

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**Doel vak**
Academic Skills: You will analyze and reflect on existing literature on judgment and decision making and apply this knowledge to examples and problems from business and public policy.
Knowledge: You will obtain a deeper understanding of theories, methodology (experiments and field studies) and findings on heuristics and biases in the area of judgment and decision making, from psychology and behavioral economics.
Bridging Theory and Practice: You will make use of theoretical knowledge and concepts such as biases, decision processes, risk perception to understand and analyze human decision making in practical settings. We will focus on business and policy decisions, but also draw from other settings.

**Inhoud vak**
This course provides an overview of scientific research on judgment & decision making, where psychology and economics collide and collaborate to understand human behavior. It provides you with the basic knowledge of theories, concepts and methods that is necessary to understand how decisions are made. The course is inspired by the groundbreaking, nobel-prize winning work of Kahneman and Tversky as well as other seminal work and research programmes of other leading thinkers in the field (and society). One of the main topics of the course will be the question of how and when humans deviate from rational thinking. This is captured by a well-documented array of heuristics and biases, that help us to make reasonable and accurate decisions in some areas, but may crucially misguide us in others. We will discuss research that documents several well-known biases, such as anchoring effects, hindsight bias, and loss/gain framing. We will also study how decisions and behaviors are influenced by our physical and social environment. Topics covered include (dis)honesty, interdependent decision making and forecasting among others.

**Onderwijsvorm**
Lectures and tutorials

**Toetsvorm**
written exam – individual assessment
(interim) assignment – group assessment

**Literatuur**
a set of academic articles (tba)

**Vereiste voorkennis**
none

**Aanbevolen voorkennis**
Well-trained in academic method and thinking (i.e., with an academic bachelor).

**Knowledge Management**
Doel vak
The course enhances your knowledge and skills with regards to knowledge management theories and practices. More specifically, the course aims at the following learning objectives:

Academic skills:
Learn and critically analyze knowledge management theories and gain the experience of theorizing via abstracting the research findings and discussing them against the existing literature.

Research Skills:
Gain experience in conducting empirical research, by participating in small research projects, within the field of knowledge management.

Knowledge:
Have an in-depth understanding of the importance and implications of knowledge as the main organizational resource for knowledge-intensive organizations.

Bridging theory and practice:
Learn how to bridge theory and practice by formulating a research question, collecting and analyzing data and drawing conclusions for theory and practice.

Social skills:
Improve your social skills by working in teams and interacting with organizations.

Broadening your horizon:
Broaden your horizon by learning various theories related to knowledge management and acquire a critical, integrated, perspective on KM.

Self-awareness:
Enhance your self-awareness of your research skills and domain knowledge via team discussions.

Inhoud vak
Around 80% of the market value of leading companies such as Google, Amazon, Apple come from their intangible assets in general, and their knowledge in particular. Can you imagine that a bank or a small software company works without effective use of the expertise that their employees have? That’s why companies like Shell not only spend massive efforts to manage their knowledge, but also gain hundred millions of Euros each year by effective management of their knowledge. In other words, creating, sharing, and utilizing knowledge is the core fabric of successful organizations.

Think, for example, of a multi-national company like Heineken: how can Heineken make sure that benefits from what its employees know and the expertise developed in one part of the company can be shared with and used by members in other parts? How can Nike make use of all the creative ideas that are developed within various online communities, such as Niketalk.com and competitors’ online communities? Such questions are on the minds of many managers today. The course helps you understand
the inter-disciplinary nature of knowledge management (KM) and its importance for organizations to improve their performance and innovation. The course also provides you with practical insights that you can rely on when you serve as a manager, consultant, and entrepreneur for dealing with KM challenges.

As a result, when you work for organizations, knowledge management is part of your day-to-day activities, for which the course provides you with ample insights. Furthermore, new trends such as crowdsourcing, flexible work, and new ways of working have heightened the importance of KM, yet adding further challenges to it. For instance, new knowledge sharing mechanisms are needed when organizations run innovation projects via crowdsourcing of innovation challenges online (e.g., via “InnoCentive”).

In spite of its importance, managing knowledge is challenging. Knowledge often is tacit and hidden in human capabilities and social interactions. It is difficult to pinpoint knowledge and capture it, since its fluidity requires paying attention to a range of social and motivational factors.

This KM course is meant to help you to understand these new organizational challenges and to think of possible solutions. The course not only offers various insights into how organizations manage their knowledge, but also poses novel questions and challenges that you can explore further and conduct research on. To gain a deep understanding of knowledge management, you conduct a research project in an organization to examine a specific knowledge management challenge and provide insights about it by drawing on scientific literature.

The course provides several opportunities for you to interact with organizations, to learn from hands-on managers and consultants who will give guest lectures, and to be exposed to various job opportunities related to knowledge management.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Group project; interim assessments; and final evaluation

**Literatuur**
A selection of book chapters and academic articles to be announced.

**Aanbevolen voorkennis**
**BK:**
2.1 Business Information Technology; 2.4 Technology and Innovation Management; 2.4; 2.5 BRM II Qualitative research methods

**IBA:**
2.1 Business information systems; 2.4 Digital innovation and virtual organizations in a global setting; 2.5 BRM II – Qualitative research methods

**Kopstukken I**
Doel vak
Het doel van deze collegereeks is het verwerven van kritische kennis van een aantal hoogtepunten uit de antieke en middeleeuwse wijsbegeerte. Dat wil zeggen dat je na dit college (1) kennis hebt van het gedachtengoed van een aantal grote denkers uit de westere wijsbegeerte in Oudheid en Middeleeuwen, (2) inzicht hebt in de vragen waarop die wijsbegeerte een antwoord probeert te zijn. Na dit college ben je in staat (1) filosofische teksten uit Oudheid en Middeleeuwen te interpreteren, (2) een aantal filosofische kernbegrippen te hanteren, (3) in eigen woorden de ontwikkeling van de antieke en middeleeuwse wijsbegeerte te schetsen.

Inhoud vak
Dit college bestrijkt de westere wijsbegeerte van de 6e eeuw v.Chr. tot en met de 14e eeuw n.Chr. en beoogt een inleiding te zijn in de Antieke en Middeleeuwse wijsbegeerte aan de hand van het gedachtegoed van Plato, Aristoteles, Boethius, Thomas van Aquino en Ockham. We zullen ons concentreren op de relatie tussen wereld, denken en taal (metafysica, epistemologie, logica).

Onderwijsvorm
Interactief hoorcollege; werkcollege tekstanalyse.

Toetsvorm
Wekelijkse opdrachten ter voorbereiding op de werkcolleges; afsluitend tentamen. De opdrachten moeten voldoende zijn, het tentamen bepaalt het eindcijfer.

Literatuur
• Reader Kopstukken I 1617

Doelgroep
Minorstudenten Filosofie; verplicht voor Premasterstudenten Wijsbegeerte.

Kopstukken II

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Doel vak
Studenten verwerven: 1. kennis en inzicht in grondvragen van de filosofie; 2. kennis en inzicht in de grondgedachten van een aantal hoofdfiguren uit de filosofische geschiedenis van de 17e-20e eeuw; 3. inzicht in verbanden en verschillen tussen de belangrijkste stromingen in de moderne en hedendaagse wijsbegeerte.
Studenten oefenen: 1. de vaardigheid om teksten uit de filosofische geschiedenis te bestuderen en kritisch te beschouwen; 2. academisch oordeelsvermogen; 3. argumentatieve vaardigheden; 4. mondelinge en schriftelijke uitdrukkingsvaardigheden.

Inhoud vak
In dit vak worden een aantal grote denkers uit de filosofische geschiedenis van de 17e tot en met de 20e eeuw behandeld die een onuitwisbare invloed hebben uitgeoefend op het filosofische denken in het algemeen en het denken over wetenschap en cultuur in het bijzonder. Achtereenvolgens komen aan de orde: Descartes, Hume, Kant, Hegel, Nietzsche, Heidegger, Arendt, Wittgenstein en Foucault.

Onderwijsvorm
Hoor- en werkcolleges

Toetsvorm
Protocol over de primaire literatuur (20%); tussentoets over moderne filosofie met essayvragen (40%); eindtoets over hedendaagse filosofie met essayvragen (40%). Er geldt een verplichte aanwezigheid van 80% bij de colleges in deel I en 80% in de colleges van deel II omdat anders de leerdoelen niet kunnen worden bereikt.

Literatuur

Doelgroep
Minor studenten; premasterstudenten

Overige informatie
Deze module maakt onderdeel uit van de Universiteitsminor Filosofie.

Law and Ethics of Reproductive Technologies

Niveau 200
Vakcode R_LERT ()
Periode Periode 3
Credits 6.0
Voertaal Engels
Faculteit Faculteit der Rechtsgeleerdheid
Coördinator mr. B.C. van Beers
Examinator mr. B.C. van Beers
Docent(en) mr. B.C. van Beers
Lesmethode(n) Werkcollege
Doel vak
This interdisciplinary course explores the bioethical, biolgal and biopolitical dilemmas that are raised by technological developments at the intersection of reproductive medicine and genetics.

This course will enable the student to critically reflect upon legal and ethical dimensions of current public debates on the regulation of assisted reproductive technologies. This course will teach the student to come to an understanding of the key concepts and categories within legal regulation of reproductive technologies, and to connect these with various normative ethical theories.

Through an examination of the existing legal frameworks surrounding reproductive and genetic technologies from the perspectives of law and bioethics against the background of ongoing contemporary political and societal discussions, the student will be trained to integrate ethical reasoning, daily practices and legal rules and regulations into a normative evaluation of these technologies.

In this process the student will be encouraged to take a legally and ethically argued position in scientific debates on current developments in the field of assisted reproductive technologies through written and oral presentations of a legal and philosophical nature.

Inhoud vak
Technologies at the intersection of reproductive medicine and genetics offer new ways of creating human life. These technologies make it possible to assemble, genetically screen, choose and, possibly, even design one's future children. How can societies decide who may access these technologies to create what kind of children? Which rights, whose rights and which public values should be taken into account within the regulation of this complex field? And what are the legal and ethical limits to these currently emerging forms of 'liberal eugenics'?

The general focus in this course will be on the role and meaning of human rights and human dignity for the regulation of assisted reproductive technologies.

Topics in this course include:
- law and ethics of prenatal testing
- selective reproduction and 'designer babies'
- reproductive markets and reproductive tourism
- reproductive rights
- gestational and commercial surrogacy
- wrongful life
- the welfare of future children
- sperm and egg cell donation
- eugenics and human enhancement
- the status of embryos and gametes

Toetsvorm
Paper and/or written exam (to be announced).
Literatuur
All literature will be made available online, and will include legal and philosophical academic literature, legal and political documents, policy reports, news articles and audiovisual materials.

Vereiste voorkennis
No special knowledge of law, philosophy or bioethics is required to be able to participate in this course. A basic knowledge of human rights and a keen interest in the contemporary dilemmas surrounding reproductive technologies are a plus.

Doelgroep
Because this course is also part of a university minor (Technology, Law and Ethics), it is open to students from various academic backgrounds.

Apart from regular students, the course is also available for:
- Students from other universities/faculties
- Exchange students
- Contractor (students who pay for one course)

Leadership: Mobilizing People

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Doel vak
Academic Skills: You will analyze and critically reflect on existing literature on leadership and related areas, and translate this knowledge to different types of settings.
Knowledge: You will obtain a deeper understanding of the theoretical and methodological domain of leadership research.
Bridging Theory and Practice: This course will help you to structure and solve practical issues in the area of leadership and management, by applying relevant theoretical and methodological concepts.
Social Skills: You will work in small teams and in larger teams during exercises to assess and practice skills of interpersonal influence.
Self-awareness: You will develop a deeper understanding of your own leadership skills.

Inhoud vak
Everyone has a general idea of what (effective) leadership is. Every day we are confronted with leadership and its positive and negative consequences: in class, during group assignments, at your job, sport club, student organization, etc. Or simply think of the recent US presidential elections, which provides a striking example of different visions of leadership. This course on leadership, which combines and integrates state of the art leadership theory and research, will help you understand these every day examples of leadership.
Leaders must be able to manage information, diagnose problems, negotiate with others, and make effective decisions, as well as coordinate and motivate the human and social capital of their organizational members. This course aims to prepare you to understand and meet these goals by familiarizing you with leadership theory, and providing you with practical experiences through case studies and experiential activities.

**Onderwijsvorm**
Lectures and tutorials

**Toetsvorm**
individual assessment

group assessment

**Literatuur**
To be announced

**Aanbevolen voorkennis**
Well-trained in academic method and thinking (i.e., with an academic bachelor).

**Management Accounting**

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**Doel vak**
Tijdens deze cursus leer je hoe je de academische literatuur in de accounting discipline kunt gebruiken om keuzes die bedrijven maken ten aanzien van de keuze van management accounting methoden beter te begrijpen en op welke manier onderzoek in deze discipline wordt bedreven (Academische vaardigheden, Link met de praktijk). Je leert hoe je zelf onderzoek kunt opzetten voor je bachelor en masterscriptie en hoe je kritisch kunt reflecteren op management accounting onderzoek (Onderzoeksvaardigheden). Je krijgt inzicht in verschillende management accounting technieken en de invloed van betreffende technieken op het gedrag van en beslissingen door managers (Vakkennis).

Meer concreet leer je:
- op welke gronden bedrijven een keuze kunnen maken uit verschillende management accounting technieken;
- wat de invloed is op menselijk gedrag van de verschillende management accounting technieken;
- dat management accounting technieken zijn ontworpen op basis van verschillende economische en gedragsmatige theorieën;
- dat management accounting een dynamisch vak is waarin continu onderzoek wordt gepubliceerd dat nieuwe inzichten genereert;
- dat management accounting een “evidence based” discipline is;
- hoe je inzichten vanuit de wetenschappelijke literatuur kunt vertalen naar de manier waarop management accounting-technieken worden toegepast in de praktijk;

Verder krijg je:
- inzicht in een breed scala aan onderwerpen die je zelf zou kunnen onderzoeken in je bachelor en masterscriptie en inzicht in hoe je dat zou kunnen onderzoeken;
- door het presenteren en het becommentariëren van artikelen een goed inzicht in de sterke en zwakke punten van gepubliceerd onderzoek.

**Inhoud vak**
Tijdens Accounting I en Accounting II heb je de werking van alle accounting methoden eigen gemaakt. In deze cursus gaan we (i) analyseren waarom bedrijven voor bepaalde management accounting methoden kiezen en (ii) onderzoeken hoe individuele managers en werknemers reageren op accounting informatie. We doen dit aan de hand van het behandelen van empirische accounting literatuur.

**Onderwijsvorm**
Hoorcolleges.
Werkcolleges.
Q&A-college (in week 7).

**Toetsvorm**
Presentatie/review papers - groepsbeoordeling.
Tussentoets – individuele beoordeling.
Tentamen – individuele beoordeling.

**Literatuur**
Set van artikelen. Elke week wordt een aantal artikelen uit de wetenschappelijke literatuur behandeld. Deze zijn te downloaden via ubvu.vu.nl, electronic journals.

**Vereiste voorkennis**
Geen.

**Aanbevolen voorkennis**
Accounting I en II , Academic Skills, Quantitative Research Methods I en II.

**Overige informatie**
Geen.

**Managing and Improving Quality**

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Managing and improving quality is a critical activity in any modern business organization. Quality is directly linked to productivity, competitiveness, customer satisfaction, business growth, elimination of waste and other non-value added activities, and overall business success. Cycle time and throughput is just as important in a hospital emergency room as it is in a semiconductor factory. Defects and errors don't occur just in factories, they occur in transactional and service business such as banks, insurance companies, and hospitals. Even your local and national governments have a keen interest in improving service quality in operations such handling tax forms and information requests, issuing driving licenses and international passports etc. Quality management has therefore become a well-known management philosophy, which has been adopted in many disciplines.

Contemporary organizations form networks with other businesses and organizations with which they have direct or indirect commercial relationships. These so-called supply chain networks aim at the integration of the integration of systems of customers, suppliers, technology and people to best meet customer demand. Successful quality management has the same ambition and scope. Quality management and improvement therefore represents an essential skill for supply chain managers. At the same time, the supply chain offers a unifying theme to apply the integration of systems of customers, suppliers, technology and people in quality management.

This course aims to equip students with practical quality management and improvement techniques using tools that are grounded in research. Students learn how to describe and analyse quality problems (learning objective “academic skills”) in order to understand the role of quality management in organizations (learning objective “knowledge”). Students will be able to identify and select appropriate quality measurement and management techniques to study, quantify and improve a quality problem (learning objective “quantitative skills”) and to apply results from academic research in practical case settings (learning objective “bridging theory and practice”) and critically reflect on the research (learning objective “research skills”). Students present their findings (learning objective “social skills”).

Quality problems usually are the outcome of uncontrolled or excessive variability in product or service characteristics that are critical to the customer. Statistical tools and other analytical methods play an important role in solving these problems. However, these techniques need to be implemented within a management structure that will ensure success. We focus on both the management structure and the statistical and analytical tools. We focus on the following aspects in the course:

- Management aspects of quality
- Statistical process control
- Acceptance sampling
- Process Design
- Quality Function Deployment
- Design of experiments for improving quality
- Six sigma methodology

We furthermore aim to involve students in the entire process of performing a quality assessment and improvement cycle by studying a real-life case.
Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
(Interim) Assignment(s) – Group assessment

Literatuur
To be announced

Aanbevolen voorkennis
For BK:
1.1 Business Processes; 1.1 Business Mathematics; 1.4 Supply Chain Management I; 2.4 Supply Chain Management II

For IBA:
1.1 Business Mathematics; 1.4 Global Supply Chain Management; 1.6 Business Processes; 2.5 SCM in Emerging Economies

Managing Negotiations: Getting to Yes

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Doel vak
Academic Skills: Students will enhance their analytical ability and be able to identify the need for negotiation skills in an organizational context.

Knowledge: Students will (1) identify, predict, and appreciate the role of conflict in social interaction, (2) learn how to apply mediation and dilemma reconciliation strategies, (3) understand the significance of workplace diversity and communication styles for developing negotiations skills, (4) develop an awareness of the emotional aspects of dealing with conflict, and (5) develop the ability to search for “both/and” and solutions when two apparently contradictory notions in negotiations must work together

Bridging Theory and Practice: Students will apply the knowledge gained from the lectures and group work.

Social Skills: Students will work in teams and practice negotiation skills via group work and quest blog

Self-awareness: Students are required to reflect on the content presented in the course and explain how this impacted their personal development.

Inhoud vak
Negotiation is all around you, whether it concerns international disputes, labor agreement negotiations, or even a discussion at home.
about who does the grocery shopping. In today's dynamic workplace, it's not an easy fix of dispute. More often it involves negotiation to reconcile dilemmas. Therefore, the overall theme of this minor program, is to become an effective negotiator, where all disputants feel confident or even happy with the jointly reached outcome. Throughout the course, we combine theoretical knowledge from the lectures with practical exercises. The three parts of the course are:

Part 1: Conflict Resolution. The type of conflict affects the negotiation process. What is the role of conflict across cultures and organizations?
Part 2: Negotiation Skills. Is it difficult to become an effective negotiator? Learn how to apply mediation and dilemma reconciliation strategies.
Part 3: Negotiation and Workplace Diversity. Topics in this part include (cross cultural) communication skills for interacting with different cultures, nationalities, gender, sexuality, political views, religions, disabilities and other types of diversity in the workplace.

Onderwijsvorm
Lectures and working groups

Toetsvorm
Team and individual assessment

Literatuur
tba

Aanbevolen voorkennis
Well-trained in academic method and thinking (i.e., with an academic bachelor).

Marketing in Emerging Economies

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Doel vak
This course helps you understand the marketing challenges in the rapidly changing and usually vulnerable emerging economies. We will focus on the theories and best practices that solve complex marketing problems herein. Thus, the main objective is to broaden and deepen the marketing knowledge acquired in the first-year Cross-Cultural Marketing course (Knowledge). You will discuss and compare different perspectives and eventually form your own, unique insights related to marketing in the mature versus emerging economies (Academic Skills). The in- and out-of-class activities e.g., a market research project in an emerging market context enable hands-on application of knowledge (Bridging Theory and
Practice). Importantly, the course devotes special attention to developing a global marketer who is aware of his/her working assumptions and is ready to test them in diverse business situations (Self-Awareness, Broadening your Horizon).

**Inhoud vak**
The course is one of the essential pieces of the semester on the international context of the IBA program and specifically introduces you to the emerging economies context in the field of marketing during Period 5.

When we look at the global landscape today, we see two on-going struggles: the drive for prosperity and development and the desire to retain identity and traditions. On one hand, the economic flux in the developed world is prevailing and the emerging markets are becoming a global growth engine. On the other hand, weak institutions, cultural clashes, and political tensions are encountered in the emerging economies and these make business relationships with the developed world risky. Today’s marketer operates in this international environment and hence has the responsibility to understand and communicate to others in the company about the new world. In essence, the course is designed to help you gain insights about the consumer and competitive landscape in the emerging economies and thereby become the next era’s marketer. You will investigate the competencies of the thriving local emerging market companies and the factors that make global companies create successful business models in these economies. As we contemplate on the market driving practices in emerging markets, we will set the stage for deeper insights for the fundamental issues that shape the marketing strategy today.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Written exam - Individual assessment
Assignment(s) - Group assessment
Class participation - Individual assessment
Mandatory attendance tutorials

**Literatuur**

Additional (required) materials will be announced via Canvas.

**Aanbevolen voorkennis**
1.5 Cross-Cultural Marketing

**Marketing Sustainable Innovations**
Doel vak
Marketing sustainable innovations is a subject that is truly interdisciplinary in nature. You will study various perspectives of marketing (Knowledge), driven from an innovation, psychology, value and behavioural economics point of view. As a result, this course will challenge you to exam and understand sustainability issues from different perspectives, to abstract those insights relevant to specific consumer-related problems when marketing such innovations and to build a well-argued case for successfully launching sustainable innovations (Academic Skills).

Being the last subject in a series of five, this course brings together insights from previous courses, not just from a theoretical but also a practical point of view. Building upon the previous period where you learned about developing and designing sustainable innovations, this course takes you to final stage in effectively launching that innovation into the market (Bridging Theory and Practice).

This assignment is completed in a bootcamp-style setting, where you work intensively during a short time period in a team setting (Social Skills). Such ‘pressure-cooker’ situations challenge you to source various skills to create not only optimal content (a marketing plan) but also an effective team, where tasks and time are managed well and you can constructively reflect on your own as well as your team members’ performance (Self-awareness).

Inhoud vak
Building on the preceding subjects in the minor Sustainability and Innovation, this course analyzes the final element in the value chain: bringing sustainable products and services to the market. The course will end with a boot camp in which the students are challenged to combine the insights gained in previous courses, into a an attractive marketing plan that takes all stakeholders into account.

The course starts with a stakeholder marketing perspective, specifically focusing on the consumer and how that consumer acts within a network of stakeholders. It discusses the psychological and behavioral aspects that come in to play when bringing sustainable innovations to the market. Despite efforts involving consumers in early stages of innovation, sustainable products and services in often struggle with limited take-off. As an (international) business professional, but also as a sustainability consultant or policy maker, it is crucial to understand the mechanisms that drive the adoption of sustainable innovations. We discuss relevant insights from innovation, psychology, behavioral economics, and consumer value research to gain a better understanding of what affects actual consumer behavior. Based on these insights, students will develop a marketing plan. This will challenge students to connect and integrate knowledge and insights from different subjects and help to recognize how various elements of the value chain and value network need to be aligned to create a successful sustainable product or service.
Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Group project assignment – Group assessment
Group and in-Class participation – Individual assessment

Literatuur
This course is articled based.
Readings will be announced on Canvas.

Aanbevolen voorkennis
This course is part of the Minor Sustainability and Innovation.
This course builds on the courses of the minor in period 1 and 2.
Additionally, knowledge of basic marketing principles or marketing management is recommended

Doelgroep
This course is part of the Minor Sustainability and Innovation. This minor can be followed by all SBE bachelor students. In addition, advanced bachelor students (third year) from other faculties as well as other universities are welcome to join. Particularly those with an interest in Business and Organization Studies, Economics, Social Sciences, Social Psychology, Healthcare, Media and Communication Studies, Engineering, Technology Management, Operations Management and Education.

It is especially interesting for:
- Future managers who want to understand how sustainability can be implemented in existing business
- Entrepreneurs / intrapreneurs that want exploit the opportunities sustainability offers
- Future consultants in sustainability, strategic business consultants, of government policy consultants
- Students that want to be active in NGO’s or other societal organizations

Meesterwerken uit de wereldliteratuur

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Doel vak
Kennismaking met de belangrijkste periodes en stromingen binnen de West-Europese literatuur vanaf de Oudheid tot heden aan de hand van klassiek geworden meesterwerken.

Inhoud vak
Elke week, dat wil zeggen voor elk college, leest de student een literair ‘meesterwerk’ en een kleine hoeveelheid toegankelijke secundaire literatuur. Op college zal de docent naast het te lezen meesterwerk ook enkele fragmenten uit andere canonieke teksten uit de betreffende periode/stroming bespreken.

Onderwijsvorm
Hoorcollege met discussie (3 uur per week).

Toetsvorm
Verplichte aanwezigheid (80%) en een schriftelijk tentamen aan het eind van periode 1 en periode 2. Het gemiddelde van beide tentamencijfers is het eindcijfer; het minimum cijfer voor elk van beide tentamens is een 5.0.

Literatuur
Na een algemene inleiding over theoretische kwesties als periodisering, classificering en canonvorming wordt een dertiental teksten besproken.
NB. Deze opgave is onder voorbehoud, omdat bij het publiceren van de studiegids nog niet alle docenten en hun keuze voor een meesterwerk bekend waren. De definitieve lijst zal zo snel mogelijk op Canvas bekend worden gemaakt.
Lucretius (selectie uit zijn werk);
Tristan en Isolde;
Milton, Het paradijs verloren (Paradise Lost)
Defoe, Robinson Crusoe
Hugo, De klokkenuiider van de Notre Dame (Notre Dame de Paris)
Flaubert, Madame Bovary
Oscar Wilde, Het portret van Dorian Gray (The Picture of Dorian Gray)
Couperus, De stille kracht
Thomas Mann, De dood in Venetië (Der Tod in Venedig)
Franz Kafka, De gedaanteverwisseling (Die Verwandlung)
Nabokov, Lolita
Hafid Bouazza, Paravion
Michel Houellebecq, Onderworpen (Soumission)
De teksten mogen zowel in de oorspronkelijke taal als in vertaling gelezen worden. De te lezen secundaire literatuur wordt via Canvas bekend gemaakt.

Vereiste voorkennis
Geen

Doelgroep
De minor staat open voor alle studenten.

Overige informatie
Deze module is een verplicht onderdeel van de minor Literatuur. Daarnaast volgt de student Het boek: papier en digitaal, Schrijvershuisbezoeken en Creative Writing (alle drie 6 studiepunten).

Microeconomics II
Doel vak
In deze cursus staat de theorie van het keuzegedrag van economische entiteiten (consumenten, producenten, sectoren, overheden) op een gevorderd niveau centraal. De uitkomsten van dit keuzegedrag hebben hun weerslag op het functioneren van markten (Vakkennis). De theorie wordt toegepast op verschillende vakgebieden, zoals de publieke economie (welvaartsanalyse, publieke goederen, externaliteiten), industriële organisatie (prijstrategieën, oligopolistische marktvormen) en vraagfuncties ('revealed preference') (Vakkennis, Academische vaardigheden). Je leert deze theorieën toe te passen met het analytische instrumentarium van economische modellen (Kwantitatieve vaardigheden). Hiermee leer je tevens kwantitatieve implicaties van de theorieën uit te werken. Je verwert inzicht in de onderliggende veronderstellingen van theorieën en welke rol deze spelen in het trekken van conclusies (Academische vaardigheden).

Na dit vak ben je in staat:
- het begrip algemeen evenwicht te begrijpen en te analyseren;
- het begrip Pareto efficiëntie uit te leggen, en weten onder welke veronderstellingen Pareto efficiëntie van toepassing is, en wanneer er niet aan voldaan wordt;
- publieke goederen te analyseren in samenhang met het begrip externaliteiten;
- kunnen analyseren van arbeidsaanbodgedrag als toepassing van nutsmaximalisatie;
- verschillende prijstrategieën voor ondernemers te herkennen en toe te passen, zoals prijsdiscriminatie, two-part tariffs, en bundling;
- de markstructuur monopolistische concurrentie te karakteriseren (definitie en marktevenwicht), en de samenhang met begrippen als 'minimum efficient scale' en productdifferentiatie te kennen;
- verschillende modellen voor oligopolistische markten te kennen, en op te kunnen lossen;
- strategische gedrag van bedrijven in markten met oligopolie te analyseren, zoals de beslissing om al dan niet samen te werken, toetreding en toetredingsbelemmering;
- speltheorie toe te passen op bedrijven in oligopolistische markten, en daarbij weten wat de rol is van simultaan versus sequentieel handelen, één- versus meerperiode situaties, pure versus gemengde strategieën;
- specifieke kenmerken van markten in de informatietechnologiesector te analyseren, zoals complementariteiten en systemen, netwerken en netwerkexternaliteiten;
- intertemporele beslissingsproblemen analyseren, met als specifieke toepassingen spaar- en leengedrag, investeringsbeslissingen, human capital theorie, en pensioneringsbeslissingen;
- het begrip asymmetrische informatie kennen en weten hoe dit kan leiden tot marktfalen en moral hazard problemen;

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- contracttheorieën en principaal-agent problemen en de rol van asymmetrische informatie en moral hazard daarin kunnen analyseren;
- het begrip revealed preference kennen en toepassen, en weten hoe je op basis van waargenomen keuzes de onderliggende preferenties van consumenten kunt reconstrueren.

**Inhoud vak**


**Onderwijsvorm**

Hoorcolleges.
Instructiecolleges.
Werkcolleges

**Toetsvorm**

Interim opdracht(en) – individuele beoordeling.
Tentamen met open vragen – individuele beoordeling.

**Literatuur**


Aanvullende artikelen: worden nader bekend gemaakt.

**Aanbevolen voorkennis**

Microeconomics I, Quantitative Research Methods I en Quantitative Research Methods II.

**Migration, Ethnicity and the Economy**

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**Doel vak**
To familiarize oneself with and critically reflect on the ways immigrants have been incorporated and how their exclusion has been legitimized in social and public debates. To gain knowledge of and understand the relation between culture and economics as applied in integration studies. To gain knowledge of and insight into the ways culture generates economic forces and fosters or impedes immigrant incorporation. To learn how to write a position paper in which a personal stance is developed that addresses one of the key debates at the centre of the course.

**Inhoud vak**
Failing immigrant incorporation in many Western societies has been attributed to immigrant culture. Although an increasing proportion of immigrants are incorporated in society, they are blamed for their deficient attitudes, ethnic networks and incompatible values. Immigrants are urged to adopt the host society’s culture to equalized their own culture and establish equal chances. This message of assimilation had been strongly recommended in public debate and scholarship. Failure to become integrated is often attributed to the persistence of immigrants’ cultures. In this reasoning, two issues are downplayed. The first is that the causes of incorporation are determined in the realm of ‘culture’. Culture becomes a master concept to explain every negative outcome concerning migrants. Culture also accounts for positive outcomes, since the incorporated migrants allegedly have adopted the host culture. In contrast, as it concerns the native population, the market accounts for incorporation—specifically the labour and housing market. The market is supposedly devoid of culture, as major players are rationally driven to maximize their gains. The second issue consists of a denial of the way culture frames and determines economic forces, including markets. The dominant concept is that economics determine culture (rather than culture determining economics) and that culture is something located outside the economic realm. This conception misrepresents that culture is often constitutive of economics and that the economic actor’s culture enables incorporation. This course addresses the relationship between culture and economics. It discusses the current (mis)conceptualization of culture in the field of economics and the related consequences. It exemplifies these issues by discussing the incorporation of immigrants. Basic concepts:
- Labour selection and productivity
- Ethnicity and entrepreneurship
- Consumption of ethnic commodities

**Onderwijsvorm**
Seminars, guest lectures and an excursion.

**Toetsvorm**
Weekly assignments (20%), a mid-term essay (20%), presentations (10%) and a position paper (50%).

**Literatuur**
To be announced.

**Doelgroep**
This course is open to students from various disciplines who have completed their first year of their Bachelor program. Exchange Students.

**Overige informatie**
This course is part of the minor 'Migration Studies'.

**Mind and Machine**

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**Doel vak**
To provide students with a broad insight in the rapidly developing field of brain modelling, artificial intelligence, brain computer interfacing and machine learning.

Specifically, at the end of the course the student should be able to:
1. explain the meaning of key concepts treated in the course and to give examples of where key concepts are already applied (services or products).
2. describe most commonly used forms of, as well as the state-of-the-art and trends in, brain modeling, AI and BCI as discussed in the course.
3. reproduce the underlying principles of brain modelling, AI and BCI at the level discussed in the course.
4. reproduce and present with a group of students the content of a scientific paper at the level of a science journalist for a layman audience.
5. provide constructive feedback to fellow students with the aim of improving their oral presentation and is able to use received feedback to improve his/her own oral presentation.
6. develop, present and defend a business proposal, i.e., an idea for a product or service that exploits state-of-the-art technological advances within the themes of the course, or advances that may be anticipated in the coming years.
7. formulate a scientifically informed opinion about the ethical aspects of AI and BCI.

**Inhoud vak**
People have always been fascinated with the idea to create intelligent computers and robots and to integrate computers in the brain to
manipulate or enhance its performance. In this course, the current status is discussed of brain inspired artificial intelligence, realistic computer simulations of the brain and brain-computer interfacing. To investigate how close science has come to science fiction students work in groups to prepare a business proposal in which they describe a new commercial application of artificial intelligence or brain computer interfacing. Students will present with their group a scientific paper describing the key technology of their project. The business proposal is presented to peers and a reviewer during a poster session at the end of the course. In addition, students will discuss the ethical, legal, and philosophical aspects of artificial intelligence and brain-computer-interfacing.

Onderwijsvorm
Lectures 40 hrs
Practicals 12 hrs
Business project 60 hrs

Toetsvorm
Exam 50%
Business project 40%
Discussion 10%

Weighted average of exam and business project need to be 5.5 or higher to pass the course and cannot be compensated by the Discussion grade.

Literatuur
To be decided

Aanbevolen voorkennis
Two years of study at bachelor’s level.

Doelgroep
All students with an interest in the computational abilities of the brain and brain-inspired technology

Overige informatie
Part of minor Brain and Mind.
This minor course requires a minimum of 25 participants to take place.
Central Academic Skills:
Think out of the box: imagination may push basic science into applications and create business opportunities.

Minor English: English in my own Discipline

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**Doel vak**
You gain insight into the language used in various text types which are common in your own academic discipline and the professional domains associated with your specialization. After successfully completing this course you will have (i) knowledge of the different types of texts written in your own discipline, either on an academic level or in the professional domain; (ii) insight into linguistic features related to structure, formality and stance in one or two text types in your discipline; and (iii) knowledge of several types of analysis and methods used in genre analysis and corpus linguistics. You will be able to apply these methods independently to a selection of texts from your discipline and use the knowledge gained from these analyses in your own writing.

**Inhoud vak**
In the first couple of sessions, we will discuss different methods of analysis used in linguistics for analyzing characteristics of texts and apply them to texts. You will then choose one of these methods and apply this in an analysis of a collection of texts in your own discipline, present the preliminary results of your analysis, and write a final research article in which you report on the analysis, following conventions from linguistic papers.

**Onderwijsvorm**
2 seminars of 2 hours per week in weeks 1 - 3.

**Toetsvorm**
The grade for this course will be based on the final report (after rewriting) (75%); and the grade for the presentation (25%). To pass the course, you need a minimum grade of 5.5 for both assignments.

**Literatuur**
Materials will be made available or listed on Canvas.

**Vereiste voorkennis**
This course is only available as part of the Minorgenels/Minor in English. Students must have completed Writing 2 before embarking on this course.

**Doelgroep**
The Minorgenels/Minor in English is a whole aimed at bachelor and premaster students across the university who want to improve their written English in an academic context. The Minor is not open for students in the BA programme CIW who are following the specialization in English and International Communication.

**Overige informatie**
The course has obligatory attendance.

**Minor English: Grammar and Writing 1**

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Doel vak
After successfully completing this course you will have knowledge of and insight into the language which typifies academic writing in English and into English requirements of text structure, as well as into how these aspects are different from other languages, most importantly Dutch. You have knowledge of and insight into the most important aspects of English grammar, particularly those which typically cause students problems when writing formal English.

You will also be able to write a well-structured English text in a formal style about a subject related to your own study programme, free of serious lexical and grammatical error which would have an adverse effect on the readability of the text. In terms of the Common European Framework of Reference [CEFR], successful completion of this course will bring you to level B2 in terms of communicative competence and B2i in terms of grammatical accuracy and vocabulary control. You will have greater insight into the strengths and weaknesses of your English writing skills, and knowledge of how to further develop your strengths and reduce your weaknesses.

Inhoud vak
The course consists of a writing and a grammar component. In the writing component of the course the emphasis is on (a) identifying the paragraph structures, sentence structures and kind of language used across a range of academic texts in all kinds of disciplines, and (b) getting to grips with the basic problems involved in writing good, formal English (e.g. differences between English and Dutch, the essentials of English punctuation, formal style). The grammar component consists of a practical introduction to basic aspects of the grammar of contemporary English, with special attention for the problems that students typically have when writing formal English.

Onderwijsvorm
For the writing component: 1 hr per week lecture; 2 hrs per week seminar.
For the grammar component: 1 hr per week lecture; 2 hrs per week seminar.

Toetsvorm
(i) a text of 1000-1200 words on a subject related to the student's own discipline (50%); (ii) a multiple choice computer test on grammar (50%).
In order to pass the course students must score a minimum of 5.5 on each component.

Literatuur
Book for grammar: to be announced.
Vereiste voorkennis
At least one year of university study, including experience in writing academic text; premaster students may also follow this course as long as they have completed an academic skills course.

Doelgroep
Bachelor students across the university who want to improve their written English in an academic context; the course is not open for students who have done academic English in their academic core. The course is part of the [Minor Engels/Minor in English] but can also be followed separately.

Overige informatie
The course has obligatory attendance. Note that this is an English writing course rather than simply a writing skills course. The assumption is that participants have already successfully completed an academic skills course in their first two years of university study.

Minor English: Pronunciation and Presentation

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Doel vak
Regarding pronunciation, you will be able to describe the 10 most common English pronunciation difficulties. You will also be able to describe the effects of particular accent features on intelligibility and credibility in professional situations. Regarding presentation, you will be able to strategically apply prosodic features and conversational patterns in such a way that they will help you structure and enliven your talk.
By the end of the course, you will be able to fix the 10 most common English pronunciation difficulties in your own pronunciation and you are able to confidently give an oral presentation.

Inhoud vak
In the pronunciation component, we will set goals for the English accent that you wish to develop. We will analyse the 10 most common English pronunciation difficulties (including commonly mispronounced words), and the effects that these difficulties may have on the intelligibility and credibility of your accent. You will be given tools that help you analyse English pronunciation features and fix features of your own pronunciation accordingly.
As far as the presentation component is concerned, we will focus on those aspects of speech (based a.o. on corpus linguistic research) that
help you catch your listener’s attention. Many of these aspects come naturally in everyday speech, but seem to be forgotten during more strenuous activities, such as speaking and presenting in a foreign language. This course will make you more aware of those prosodic features (intonation, voice quality) and conversational patterns (questions, pauses, repetition) of speech that you can use to get your message across.

**Onderwijsvorm**

Pronunciation: Lectures (2 hrs a week) and seminars (1 hr a week)
Presentation: seminars (2 hrs a week)
Lectures and seminars are supported by audiomaterial.
Students are expected to do weekly readings and assignments.

**Toetsvorm**

Two recordings of your own pronunciation (50%) and a presentation on an academic subject (50%).

**Literatuur**


**Doelgroep**

Students across the university who wish to improve their English pronunciation and presentation skills.

**Overige informatie**

Class attendance is obligatory (80%). Participants will also need to have submitted 80% of the weekly assignments set in order to be assigned a grade for the course.

**Minor English: Writing 2**

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**Doel vak**

After successful completion of the course students will feel confident that they can write a bachelor dissertation in English and embark on a Master's degree where English is the language of tuition. In terms of the Common European Framework of Reference [CEFR] you will be at level B2 for linguistic accuracy and at the high end of B2 for relevant communicative competence. Specifically, the course aims to help students in:
- getting more practice in writing formal, academic English.
Inhoud vak
The main aim of this course is to further develop your writing skills in English. For this course we focus on your position as a writer in the academic world, i.e. as someone who is engaged in academic discourse. This means that you need to be aware of appropriate structures at sentence level as well as at text level, at ways of using language to refer to other writers, and at ways of using academic language effectively. The emphasis in this course is on (a) gaining more insight into the language and style of your own academic discipline, (b) improving coherence, compactness and readability, and (c) expanding your grammatical repertoire.

Onderwijsvorm
2 hrs per week lecture; 2 hrs per week seminar.

Toetsvorm
There are three assignments for this course: a short comparative essay (30%), a term paper on linguistic and stylistic features of academic texts in one’s own discipline (30%), plus a paper of 2000 words on a subject related to your study (40% of the mark).

Literatuur
Separate materials available via Canvas.

Vereiste voorkennis
Students must have either (a) completed an introductory academic English course earlier in their university studies or (b) already completed Minor English: Grammar and Writing 1.

Doelgroep
Bachelor and premaster students across the university who want to improve their written English in an academic context, with the exception of students of CIW who are following the specialization in English and International Communication.

Overige informatie
The course has obligatory attendance. If you miss more than two weeks you will not be allowed to complete the course.

Minor’s Tutorial in Development and Global Challenges

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### Doel vak
The Minorwerklint Development and Global Challenges is a series of tutorials in preparation to the course Urban Studies. These tutorials are meant for students in the Minor Development and Global Challenges only. The tutorials also aim to facilitate the integration of the five courses that constitute the minor.

### Inhoud vak
During the entire track (P1 and p2) students will take part in excursions, attend expert lectures and prepare (in teams of 4 students) the short research project that they carry out in P3 as part of the Urban Studies course. During P1, all activities carried out in the will be closely linked to the first two courses taught in the Minor. In P2 students will begin the preparations for their short research projects in Urban Studies.

### Onderwijsvorm
Guestlectures, excursions and tutorials

### Toetsvorm
To be announced in the course manual (see CANVAS).

### Literatuur
To be announced in the course manual (see CANVAS).

### Vereiste voorkennis
Active participation in the parallel courses in this Minor

### Doelgroep
Students in the Minor Development and Global Challenges

### Nation and Migration

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**Doel vak**
This course introduces students to the study of international migration and how the phenomena, perceptions, and policies towards migration reflect and shape the governance and self-perception of nation-states. It is part of the curriculum strand ‘World Making’ and complements the course Identity, Diversity and Inclusion.

Learning objectives:
Knowledge and Understanding. Students have acquired knowledge and understanding of:
(1) key theories, concepts and methods for the study of migration in the social sciences.

Application. Students have acquired the competences to:
(2) apply these to analyse migration dynamics in selected case-studies.

Attitude. Students can demonstrate:
(3) a critical perspective on current events surrounding migration.

**Inhoud vak**
Today’s debates on migration are often inseparable from nations’ perceptions of themselves and each other. This course discusses the relevance of migration in today’s global world, particularly in relation to: identity concerns (diasporas, transnationalism, nationalism, multicultural societies), development (migration and development) and international political issues (migration governance and ethnography of the state).

The course introduces students to major theories to understand migration, but privileges the adoption of constructivist approaches. It invites students to look at migration from the perspectives of people engaging in migration directly, of people encountering migrants as new neighbours, or of people tasked with the function of controlling and governing migration. Through this perspective, students engage with processes of community building and belonging, and with the power struggles associated with migration. They acquire a thorough theoretical knowledge and critical understanding of these phenomena and key concepts that can help understand them:

(1) How do migrants construct their identities on the move?
(2) How do transnational communities and diasporas develop?
(3) How do national communities respond to migration and deal with the diversity that derives from it?
(4) How is migration governed and controlled by state apparatuses in migrant countries of origin and destination?
(5) How do the bureaucrats and professionals dealing with migration translate migration policies into everyday practices?
(6) What are the implications of migration for development and social transformation in both origin and destination societies?

**Onderwijsvorm**
Lectures, case-study presentations, peer discussions

**Toetsvorm**
Final exam (digital)

**Literatuur**
To be announced in Canvas
Doelvak
Students learn how individual differences in human complex behavior can be explained by genetic variation and environmental factors.

Inhoud vak
Human traits show considerable individual differences, which are due to differences in the individual’s genes and/or the environment. In the Nature vs. Nurture course the influence of genes and the environment on human behavior will be discussed. Empirical evidence based on experiments with human subjects will guide these discussions. During the course many important topics from modern day society will be discussed, such as the influence of violent gaming on juvenile behavior, the role of parents in personality development of children, and the causes of mental disorders.

The genetic information contained in our DNA, represents the nature component that influences human behavior. An important aspect of the course is to show how research on genetic information is conducted. Students are introduced to various molecular biological techniques used to study the genome, such as DNA collection, isolation, and genotyping, and (statistical) methods to link variation in DNA to variation in behavior. The ultimate goal of this course is to understand the ‘nature’ and ‘nurture’ causes of individual differences in human cognitive and social behavior, and to be able to critically evaluate the nature-nurture debate.

Onderwijsvorm
Practicals (10%), lectures (80%), debates + workshop presenting (10%)

Toetsvorm
The final grade of Nature vs. Nurture is based on participation in debate sessions (5%), and the DNA practical (5%), and a written exam (90%). Of note: 55% of the written exam must be correct to obtain a final grade. Nature vs. Nurture is successfully completed with a final grade > 5.45.
Literatuur

Scientific papers, TBA during course

Vereiste voorkennis
None

Aanbevolen voorkennis
Broad interest in brain, behavior, psychology, genetics and neuroscience

Doelgroep
Third year BSc students alpha and gamma topics (Sociology, Psychology, Economics, Law, Artificial Intelligence etc.) and students from Lifesciences (Biology, Physics, Chemistry, Medicine, Movement Science, Nutrition etc.) with a broad interest in neuroscience.
Students of Biomedical Sciences and Health and Life Sciences as well as students that plan to pursue a career in Neuroscience can follow the more specialised minor "Biomolecular/Neurosciences".

Overige informatie
Guest lecturers:
Prof Bartels (VU-FGB)
Dr. Lewis (University of London, UK)
Dr. van Dongen (VU-FGB)
Dr. Stringer (VU-CNCR)
Prof. Dr. Konijn (VU-Social Sciences)
Prof. Dr. Van Straalen (VU-FALW)
Prof. Dr. Schuengel (VU-FPP)

Neuro- en Revalidatiepsychologie

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Doel vak
Na deze cursus kunnen studenten:
- Een overzicht geven van de neuropsychologische aspecten van gedrag en van de motorische problemen en hogere-functiestoornissen na een hersenbeschadiging.
- Van enkele factoren (zoals motorische en sensorische stimulatie en/of motorische oefening) beschrijven welke invloed deze uitoefenen op de plasticiteit van de hersenen.
- Bij elk van de genoemde factoren interventies/onderzoeken beschrijven en verklaren wat het effect daarvan is op de revalidatie na een hersenbeschadiging.
Inhoud vak
In deze cursus staat de vraag centraal welk effect hersenbeschadiging kan hebben op motorisch handelen. We hanteren hierbij een ruime definitie van ‘motoriek’; succesvol bewegen omvat meer dan alleen het bewegen van een ledemaat. Ook processen als aandacht, executief functioneren, emotie, lichaamsrepresentatie, en ruimtelijke oriëntatie zijn noodzakelijke factoren. Met andere woorden, allerlei ‘hogere’ mentale processen participeren in, en ondersteunen, selectie en uitvoering van motorische handelingen. Aangezien deze mentale processen ook op hun beurt kunnen zijn aangedaan tgv. hersenbeschadiging, zal dit ook leiden tot een verminderte kwaliteit van motorisch handelen. Typische syndromen die we zullen bespreken zijn apraxie, neglect, aandachtsstoornissen, en zgn. ‘frontale’ syndromen.

Onderwijsvorm
De cursus bestaat uit hoorcolleges.

Toetsvorm
Schriftelijk tentamen met open- eindvragen en meerkeuzevragen

Literatuur
Losse artikelen. De literatuurlijst en de Cursushandleiding worden tzt online bekendgemaakt.

Aanbevolen voorkennis
Van de deelnemers wordt verwacht dat zij globaal kennis hebben van neuroanatomie en neurofysiologie zoals bijvoorbeeld behandeld in het boek “Neurowetenschappen, een overzicht” van Ben van Cranenburgh.

New Developments in Risk Management

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Doel vak
This course offers a comprehensive introduction to new developments in Risk Management and how this impacts the risk management of financial institutions. The course is structured in 6 parts, covering the most interesting new developments:
1. Cybercrime;
2. Forensic;
3. Risk Management and Big Data;
4. Crisis Management;
5. Machine Learning and Robotics;

All six parts of the course are closely knitted to the learning goals of
Quantitative skills, Academic skills, Bridging theory and practice. You will enlarge your horizon and learn to think forward.

By the end of the course students should be able to (for each part):
- Explain how the new developments impacts the financial institutions;
- Illustrate what the consequences are for financial institutions;
- Analyse and motivate why these risks need to be mitigate;
- Develop possible solutions (plan of approach) to mitigate these risks;
- Create a view on future developments regarding these new developments.

**Inhoud vak**
Technology causes new developments in Risk Management. In the recent years it is accelerating and the regular financial institutions have to deal with it. This course will cover the most important developments, such as cybercrime, forensic research (to give more insight in e.g. anti-money laundering and terroristic financial transactions). What are FinTech’s and what are the risks of FinTech’s (both for the FinTech itself and the financial environment?). What are the possibilities of “Big Data”? How can we use this data to improve risk management? What are the pitfalls of Big data and how can we still see the big picture? You will also gain a good view on crisis management in financial institutions. You will also be able to interpret and discuss the failure of financial institutions. How can you manage recovery and/or a decent wind down (resolution) without bathering the economic environment and taxpayer? Upon completion you will be able to outline a good overview of new developments, the risks and how you can deal with these challenges. This course will be supported by Deloitte specialists.

**Onderwijsvorm**
Interactive lectures and Tutorials

**Toetsvorm**
Final written exam (Individual assessment) and assignments.

**Literatuur**
To be defined and announced via Canvas.

**Vereiste voorkennis**
There is no formal entry requirement for the Deloitte minor Risk Management except for VWO Wiskunde A (or B). Students should have followed Risk Management in Banking and Risk Management for Financial Institutions (offered in period 1)

**Aanbevolen voorkennis**
Finance I; Accounting I; A basic course in quantitative methods and/or statistics is strongly recommended

**Doelgroep**
The Deloitte minor RMFI is for students from all bachelor programmes (with some exceptions, see the admission criteria) who want to acquire familiarity with Risk Management and Financial Institutions.

**New Venture Creation**

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Doel vak
In this course students create a business plan for a start-up venture based on knowledge provided in the previous courses of the Entrepreneurship minor (bridging theory and practice).

The student will first learn to systematically identify and evaluate entrepreneurial opportunities. A business opportunity is developed using the business model canvas. The student is able to use brainstorming and creativity in the process.

The student teams will test the business idea by collecting and analysing data to support the idea in the business plan and validate a possible investment in the business (quantitative skills). As part of the validation of the idea the concepts of sustainability, valorisation and technology will be used to categorise and demonstrate the economic feasibility of the idea. The course results in a business plan critical for successfully introducing a knowledge-driven innovation to the market.

The student cooperates with others in a team and presents and defends the business idea. Interviews and discussions with stakeholders of the business like investors, possible customers and partners gives insight in the context and validity of the idea. (social skills). The student will present the business plan to a panel of experts and entrepreneurs and learn to judge and evaluate different business plans (bridging theory and practice). Reflection on the process of developing a plan at the end of the course will result in feedback on what the student learned, what choices he/she made and how he/she was learning in the group (self awareness).

The course will challenge the student to use the skills and knowledge from previous courses and experiences. The course expects the students to interact with professionals from the community of entrepreneurs and business developers and society at large.

Inhoud vak
What is a startup and what does the entrepreneur do and what characterizes good, structured and effective business development?

In this course students work to create a business plan to validate a business idea in an iterative process. During this process business- and entrepreneurial theories are used in a context specific application.

In order to invest in a plan (this investment can be time, energy, knowledge, network and money) an entrepreneur needs to constantly learn and reflect and put this experience in his business and his business plan. A start-up will iterate, get feedback and change course during its development. These iterations are part of the course where feedback from
professionals and coaches are integrated.

Business model version 4.0 is presented by Prof Enno Masurel and used to create a valid strategy to connect the needs of the customer with the value proposition and the required resources. Also the aspects of competition and sustainability are researched and connected to the overall aim of the business. Students will use valorization of new technology and academic knowledge to bridge the gap between research and practice. In the course students are challenged to think of alternative forms of financing such as crowd funding, subsidies and business angels to finance the business.

As the investors expect the business to create a return on investment the students will generate market knowledge about the customer needs, the product market fit and the growth potential. To make the business plan ready for evaluation by investors and stakeholders Investment analysis is an essential part of the business plan development.

The students will present to a panel of experts, entrepreneurs and investors. They will give feedback with a market perspective and based on their experience.

**Onderwijsvorm**
Lectures and tutorials.

**Toetsvorm**
individual and group assessment

**Literatuur**
Required Reading:

Additional (required) materials will be announced via Canvas.

**Aanbevolen voorkennis**
Basics of business administration or economics.

**Doelgroep**
Students of the minor in entrepreneurship and other third year students with an interest in business.

**New Ways of Working**

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**Doel vak**
After completing the course, students will:
- Understand how the properties of digital technologies require, as well as enable new approaches to working and organizing
- Have knowledge of relevant theories of how working, coordinating, and managing in these new environments is different from traditional workplaces and critically reflect upon the underlying assumptions
- Understand the interplay between technology and work practices and be able to analyze and demonstrate that interplay
- Be able to apply academic insights to analyze and develop solutions for a real life case

**Inhoud vak**
In this course we focus on the demands digital technologies put on organizations and society, and on how new ways of working and organizing help adapt to these challenges. Topics addressed in this course include, amongst others, how new ways of working (for example workers as digital nomads, expert systems as alternative for legal workers, or production done by 3d-printers) and new distributed and networked organizational forms (for example peer to peer communities or crowdsourcing) have advantages and disadvantages over traditional organizational practices and structures. In addition to learning about these topics in interactive lectures, students will also be required to fulfill a number of assignments related to “real-life” challenges of new ways of working and organizing. The assignments are related to a particular organizational problem and will require students to apply theories discussed during the lecture to a particular case. These “hands-on” assignments are aimed to get a better understanding of the connection between theory and practice. With the assignments, students become academically prepared to understand and support the design, introduction and use of digital innovation and its implications for new ways of organizing and working in new distributed environments.

**Onderwijsvorm**
The course will consist of a combination of interactive lectures, guest lectures, seminars, and assignments. The lectures will also include a critical discussion of selected readings, stimulated by obligatory individual reflections on the literature. The seminars will be used to have students present, discuss, and further develop the assignments.

**Toetsvorm**
Individual assignments and Group project assignment

**Literatuur**
A selection of readings (mostly academic papers, but also book chapters and thoughtful business magazine articles) will be made available before the start of the course.

**Vereiste voorkennis**
None

**Nudge: Influencing Behavior**

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Doel vak
Academic Skills: You will critically reflect on theoretical and practical value (usability) of the concepts, theories and models offered in this course. Furthermore, the focus is on analyzing problems in organizations (society) and applying knowledge (searching for solutions) based on the theoretical models we discussed.
Research Skills: You develop the capacity to critically read and understand academic literature and to translate academic research to practically relevant outcomes.
Knowledge: You obtain knowledge on core subjects about influencing and nudging and gain deeper understanding of topics already discussed in "judgment and decision making".
Bridging theory and practice: You are challenged to apply theoretical knowledge in real-life situations.

Inhoud vak
How can you improve the efficiency of towel and linen reuse programs in hotels? Which incentives help consumers to eat healthier? How can people be motivated to take public transport instead of the car?

These are some of the questions we deal with in the course Nudge: Influencing behaviour. Nudging is the art of subtly influencing people to change behaviour to serve societal and/or commercial goals such as e.g. reducing the number of phone calls to helpdesks, cutting down on energy use, reducing pollution, stimulating healthy behavior, etc.

In this course we build further on the basic principles of consumer choice which you learned in the Judgment and Decision Making course. In the first part, you will be offered tools to implement strategies that will guide consumers toward preferable, sustainable, and healthy choices. You will develop a behaviour change intervention that can benefit society, business, and/or the consumer.
In the second part we focus on social influence strategies. You will get insights into the persuasion tactics used by sellers, advertisers, and online service providers, which will make you become better at recognising opportunities for influence and better at employing effective strategies to convince others.

Onderwijsvorm
Lectures and small-group tutorials

Toetsvorm
Individual exam – individual assessment
(interim) assignment – group assessment

Literatuur
tba

Vereiste voorkennis
Aanbevolen voorkennis
Well-trained in academic method and thinking (i.e., with an academic bachelor).

Overige informatie
Part of this course builds on the course Judgment & Decision Making.

Numerical Methods

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<td>dr. L.F. Hoogerheide</td>
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<td>Examinator</td>
<td>dr. L.F. Hoogerheide</td>
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<tr>
<td>Docent(en)</td>
<td>dr. A.A.N. Ridder, dr. L.F. Hoogerheide</td>
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<td>Hoorcollege, Werkgroep, Computerpracticum</td>
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Doel vak
Acquainting the student with numerical methods and applications to econometric problems.

Inhoud vak
Several methods will be discussed for solving numerical problems in econometrics. Topics include:
- floating point representation of numbers on computers
- numerical differentiation
- numerical integration: quadrature and Monte Carlo integration
- interpolation methods
- finding zeros of functions: bisection, Newton(-Raphson), Secant methods
- univariate optimization: golden section search.
- multivariate optimization: Newton(-Raphson) and BFGS with linesearch, Nelder-Mead. Differential Evolution.
- optimization under restrictions using transformations.
- using optimization methods to compute Maximum Likelihood estimators in non-Gaussian/non-linear econometric models
- Gaussian elimination with scaled partial pivoting.
- Power method for computing eigenvalues and eigenvectors.
- Monte Carlo simulation methods

Onderwijsvorm
Classes and computer practicals.

Toetsvorm
Intermediate exam – Individual assessment
Final exam – Individual assessment
Individual assignment - Groups of 1 or 2 students

Literatuur
Doel vak
Upon completion of this course, the students will have learned the following.
Academic:
To analyze and solve operations management problems through a variety of models and concepts.
Professional skills and quantitative methods
To apply tools to direct, design, deliver and develop processes, products and services using quantitative decision models
Social
To analyze and develop solutions for stylized case problems in teams
Link to practice
To relate to the practice of analyzing and managing processes and operations through guest lectures from professionals

Inhoud vak
Operations management is the process of managing people and resources to create a product or a service. This course provides the student with analytical and quantitative methods to support the operations function and the decision making process in an organization. We will focus on a number of topics at a strategic, tactical and operational level that are in reality closely related. We will analyze and solve key issues arising in operations management, such as facility layout and location, aggregate planning, project scheduling, operations scheduling and controlling. We will also investigate the applicability of the studied techniques by developing solutions for case studies and through guest lectures from practitioners.

Onderwijsvorm
Lectures and Tutorials

Toetsvorm
Written exam – individual assessment
Case assignment – team assessment

Literatuur
Operations Research I

Vakcode | E_EOR2_OR1 ()
--- | ---
Periode | Periode 1+2
Credits | 6.0
Voertaal | Nederlands
Faculteit | School of Business and Economics
Coördinator | dr. N.K. Olver
Examinator | dr. N.K. Olver
Docent(en) | prof. dr. L. Stougie, dr. N.K. Olver
Lesmethode(n) | Hoorcollege, Werkgroep
Niveau | 200

Doel vak
An introduction into optimization, and in particular deterministic optimization. One aim is to learn how to model a practical optimization problem into the appropriate mathematical formulation. The other is to learn the theory and application of solution methods for general classes of optimization problems.

Inhoud vak
This is an introductory course in deterministic optimization. The optimization models studied are unconstrained non-linear optimization, constrained non-linear optimization, convex optimization, linear optimization and integer linear optimization. Solution techniques for these classes of optimization problems are the central theme of this course. Another important element of the course is the mathematical formulation of (practical) verbally described problems as instances of the optimization models, and application of the solution methods to solve the resulting problems.

Onderwijsvorm
Lectures: 2 hours per week; Tutorials: 2 hours per week

Toetsvorm
An exam on the first half (period 1) of the course
An exam on the second half (period 2) of the course
The grade is the average of the two partial exams
Individual assessment must be made an passed to omit a penalty on the grade
A re-sit combines the two parts in one exam

Literatuur

Overige informatie
The course is suitable to be taken in an exchange program for students who have successfully completed courses in Linear Algebra and Analysis,

Operations Research II
Doel vak
To be introduced to the theory of stochastic processes and models that are important in EOR practice. To learn modeling techniques for translating an EOR problem into an appropriate stochastic model. To learn how to apply optimization and simulation techniques for performance analysis of stochastic systems.

Inhoud vak
This is an introductory course in stochastic models. It builds upon the basic course in probability theory and extends the theory of static probability to dynamic stochastic processes. The course focuses on Poisson process, discrete-time and continuous-time Markov chains, with applications to queueing models, risk analysis, reliability problems, and option pricing. It also discusses dynamic optimization and stochastic simulation of these systems.

Onderwijsvorm
Combined lectures and tutorials.

Toetsvorm
1. Individual assignment. 2. Midterm exam. 3. Final exam.

Literatuur
TBA

Vereiste voorkennis
Introductory courses on Probability Theory and Statistics

Aanbevolen voorkennis
Courses in Mathematical Analysis, Discrete Mathematics, Linear Algebra.

Doelgroep
Junior/Senior undergraduates in Applied Mathematics (e.g. Econometrics and Operations Research)

Overige informatie
The course is suitable to be taken in an exchange program.

Organization Theory
Doel vak
This course is the first disciplinary subject within the IBA programme and is a fundamental course with regard to both Knowledge as well as Academic skills learning objectives. Related to Knowledge, this course enables you to know and understand most fundamental concepts and theories in organization theory. Related Academic skills, after this course you are able to Write short academic texts that explain what organizations do and why. Furthermore, after the course you will be able to analyze particular cases and provide practical solutions to a case by applying organization theories (Bridging theory and practice).

Finally, this course is organized in such a way that after this course you will be better able to manage your study schedule so that you can meet deadlines in courses while also meeting the learning objectives of the course. This helps you to develop your study skills further (Self-awareness).

Inhoud vak
During this introductory course to organization theory we will start unpacking the theoretical tools with which you can understand what an organization is and how organizations function. We cover most fundamental concepts and topics in organization theory, such as decision making, innovation, and organizational change. In addition, we start building the academic skills that you increasingly need when your studies progress. Along the way, we go through various examples of organizations - like factories in the 19th century industrial England, contemporary prisons in the US, and the creative companies of the 21st century - to put flesh on the bones of organization theories. Though our focus is on general organization theories that can be applied across different organizational and national contexts, we explicitly discuss international business related theories such institutional theory.

Onderwijsvorm
Lectures
Tutorials

Toetsovorm
Written exams – Individual assessment
Written assignment (essay) – Individual assessment
Group assignment – group assessment
Mandatory attendance

Literatuur
Book:

Organizational Behavior - Human Resource Management
Doel vak
Academic Skills:
You will be able to analyze an HR-related practical case from the recent media, build an argument map, and provide a theoretically sound advice.

Research Skills:
You will be able to formulate a problem statement based on a practical case, and can link theoretical arguments to a practical advice.

Knowledge:
You will gain a basic understanding of theories and concepts in HRM and OB, and will be able to analyze, compare, and apply these theories.

Bridging Research and Practice:
You will be able to apply OB and HRM theories and concepts to a practical HR-related problem.

Social Skills:
You will be able to work in a small team, and be able to orally present a case assignment that encompasses a theoretical analysis and practical advice based on an HR-related problem from the media.

Broadening your Horizon:
You will further develop your communication skills in writing by actively improving English writing skills.

Self-Awareness:
You will be able to critically reflect on your individual and team performance during the course, and be able to use OB and HRM theories and concepts to illustrate this with theoretical arguments.

Inhoud vak
This course is about you. HRM & OB deals with the human factor in organizations. All business functions in the IBA curriculum, like Marketing, Supply Chain Management, and Strategy, can’t possibly exist without people executing them. Ever wondered why people in organizations behave the way they do? Ever wondered why people change their behavior as soon as they enter an organization? You may already have formed your own theories regarding how people behave in social situations. But here is the "million dollar question": is there any scientific evidence that supports your theories? This course will help you test your own theories, and question them by comparing them to other theories on social behavior in organizational contexts. We will look at behavior in organizations from three different levels of analysis: the individual,
the group, and the organization. The individual level focuses on the employee and his or her job. You will study topics such as personality, work attitudes, motivation, and decision making. The group level deals with teams or departments, and the interaction within and between groups in organizations. You will take a look at topics such as group development and behavior, diversity, and conflicts and negotiation. Finally, the organizational level examines the interaction between managers, employees, groups, and the organization as a whole. Examples of relevant topics are organizational change and leadership. These three levels will be integrated using an HRM perspective: how to effectively use the available human capital to make employees flourish and organizations thrive?

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Assignment - Group + Individual assessment
Midterm, written exam - Individual assessment
Final, written exam – Individual assessment
Mandatory attendance tutorials

**Literatuur**
Required Reading:

Additional (required) materials will be announced via Canvas

**Aanbevolen voorkennis**
This course builds on the knowledge provided during 1.1 People in Business and Society and 1.2 Organizational Theory. Furthermore, the skills obtained during 1.3 Academic Skills are crucial for the assignments during the tutorials.

**Organizational Behavior and Decision Making**

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**Doel vak**
Academic Skills: Students will be able to understand complex organizational problems, identify the gap in theory and practice via interactive lectures, and mapping exercises. And thereby, apply the Harvard Methodology for preparing an academic case study report.
Knowledge: Students will be introduced to the theories and concepts of the study of Organizational Behavior and Decision Making.

Bridging Research and Practice: Students will select a current business case from the media (relevant newspaper article) and apply related theory and concepts to problems in the actual business case.

Social Skills: Students will work in teams and prepare a case study report, and they will prepare a presentation of their case study report.

Self Awareness: Students will be required to provide their reaction to the study curriculum and explain how this impacted their personal development.

**Inhoud vak**
In this course an examination of the human factor in an organizational context is presented. The course includes an introduction to relevant theories and concepts that can be applied in actual practice. Therefore, students will:
1) acquire a basic understanding of the role of teams and groups in contemporary organizations;
2) understand the importance of ethics;
3) appreciate the significance of leadership and culture for organizational effectiveness. Attention will also be given to workplace diversity;
4) acquire a basic understanding of heuristics and biases in decision making processes.

Thus, social behavior in an organizational context will be analyzed at the individual, group and organizational levels.

**Onderwijsvorm**
Lectures.
Tutorials.

**Toetsvorm**
Examination - individual assessment.
Case study report.

**Literatuur**
Literature will be posted on Canvas.

**Vereiste voorkennis**
None.

**Organizing Sustainable Innovation**

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<td>prof. dr. ir. J.J. Berends, dr. P.R. Tuertscher, dr. ir. F. Deken</td>
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**Doel vak**
Academic skills: ability to critically evaluate innovations and innovation approaches from the perspective of sustainability
Knowledge: theoretical understanding of the management of innovation processes and understanding of specific challenges and approaches for developing and adopting sustainable innovations
Bridging Theory and Practice: developing skills for applying creative and analytical methods for new product, service, and business model development
Social Skills: working in teams for idea development

**Inhoud vak**
This course concerns the development and commercialization of sustainable innovations. Organizing for sustainable innovation implies a shift away from a reactive approach (i.e. organizations responding to economic, societal and regulatory pressure) to a pro-active system oriented approach: by relying on creativity and a systematic (re)design of their business processes and interaction with stakeholders, organizations are now developing innovative products, services and business models that have sustainability at their core. Organizing for sustainable innovation involves many of the general processes and methods for the development of new products and services, yet also offers particular challenges and approaches, which this course addresses by building upon the stakeholder perspective developed in the earlier courses.

The following topics will be covered:
• Innovation management for sustainability, including innovation in an ecosystem of stakeholders; types of innovation (incremental/radical; product, service, process and business model innovation); innovation processes;
• The business case for sustainability, including why sustainability can be framed as an opportunity (as opposed to a threat or disruption to current business), potential pitfalls and how these can be surmounted
• Templates and principles for sustainable innovation, including key approaches (e.g. circular business model, product servitization, base of the pyramid) and how they can be facilitated by digital technologies and innovative financing
• Developing ideas for sustainable innovation, including creativity and opportunity identification, and specific sustainability oriented approaches such as frugal innovation and reverse innovation
• The development of ideas into products, including co-creation with users and other stakeholders, design for sustainability, impact assessment, and the role of digitalization and dematerialization.
• Embedding sustainable innovations in value networks, including the important role that various stakeholders (e.g. suppliers, competitors, regulators, consumers) play in stimulating or inhibiting the adoption of sustainable innovations such as renewable energy.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Individual assessments
Group assessment

Literatuur
Collection of academic articles (will be announced on Canvas).

Aanbevolen voorkennis
First two courses of the minor program “Sustainability and innovation.”

People in Business and Society

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Doel vak
This course introduces you to the 4As that are fundamental to any academic: Analysis, Abstraction, Argumentation, and Application (Academic Skills). We will start doing so by analysing cases to examine and understand organizational and cultural problems from different perspectives.
In terms of Knowledge you will obtain a comprehensive understanding of the fundamentals of business administration from a human-centred, social perspective. You are introduced to basic theories, models, and concepts of cross-cultural management and provided a first insight into professional development. The focus in this course is not only on developing theoretical knowledge, but also on the ability to translate and apply theoretical knowledge into business situations (Bridging Theory and Practice).

Inhoud vak
During this course you are invited to critically think about culture, intercultural communication, and collaboration across cultural boundaries. Raising fundamental topics, you are encouraged to project yourself into the international and intercultural organization to understand the complexities that come with working in a diverse environment. Reflecting on and discussing about business cases will help you to translate academic, abstract knowledge into practice while developing your own critical view.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Intermediary and final individual written exam
Team assignment
Mandatory attendance tutorials
Literatuur
London / Boston: Nicholas Brealey Publishing.

Academic papers. The links to the papers required for this course will be published in the course manual.

Intekenprocedure
For this course, a different registration procedure is applicable. In VUnet you must register for the course as well as for the exam, but not for the study group and lecture. For the study group and lecture you will be registered by the department.

Philosophy and Neuroethics

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Inhoud vak
In this course students are introduced to the most important schools of thought and key concepts in philosophical and ethical debates on the impact of neurotechnologies on society, more specifically, on healthcare and criminal law. Topics include: the problem of mind and brain, history and philosophy of neuroscience, and assessments of criminal responsibility in light of neuroscientific developments.

Onderwijsvorm
(Interactive) lectures

Toetsvorm
Written exam

Literatuur
See the course manual

Overige informatie
This course is part of the Universiteitsminor Technology, Law and Ethics

Philosophy of Mind II

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Doel vak
De student:
• krijgt inzicht in de evolutie van het menselijke denken
• oefent vaardigheden zoals het presenteren van een opdracht en het leiden van de discussie daarover

Inhoud vak
Het doel van dit vak is om een centraal thema in de philosophy of mind aan de orde te stellen. We bestuderen Dennetts nieuwste boek over de evolutie van het menselijke denken.

Onderwijsvorm
Hoor- en werkcollege

Toetsvorm
Presentatie (20%), schriftelijk tentamen (80%).

Literatuur
Daniel Dennett, From Bacteria to Bach and Back, Norton, 2017.
Geselecteerde aanvullende teksten

Aanbevolen voorkennis
Afronding van het eerste Bachelor jaar van de opleiding wijsbegeerte.
Studenten uit andere studierichtingen moeten blijk kunnen geven van enige filosofische voorkennis, b.v. door het hebben gevolgd van een college wijsgerige vorming.

Doelgroep
Bachelor studenten wijsbegeerte, bijvak studenten

Overige informatie
Voor meer informatie, zie t.z.t. de studiehandleiding van dit vak.

Probability Theory

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Doel vak
Het beheersen en kunnen toepassen van de elementaire begrippen uit de kansrekening en meest gebruikte kansverdelingen in praktische problemen.

Inhoud vak
Het wiskundige fundament voor zowel het modelleren van beslissen onder onzekerheid als het uitvoeren van statistiek is de kansrekening en de kansrekening heeft daarom een centrale rol in de bachelor Econometrie en Operations Research.

De opbouw van deze cursus is als volgt.
- Basiselementen van de waarschijnlijkheidsrekening (toevalsexperiment, uitkomstenruimte, eventualiteit en kansmaat) en fundamentele rekenregels voor kansen op eventualiteiten.
Combinatorische kansmodellen, voorwaardelijke kansen, de regel van Bayes, en de wet van de totale waarschijnlijkheid.
- Introductie van het concept van een stochastische variabele, en begrippen zoals verdelingsfunctie, kansmassafunctie, verwachting en variantie van een stochastische variabele.
- Specifieke discrete kansverdelingen, zoals bijvoorbeeld de binomiale, hypergeometrische, Poisson, en geometrische verdeling.
- Continue stochastische variabelen en bijbehorende kansverdelingen. Specifieke continue kansverdelingen zoals de uniforme, normale, exponentiële en gamma verdeling. Relaties tussen deze continue kansverdelingen en de al eerder ingevoerde discrete kansverdelingen worden besproken.
- Indien er voldoende tijd is worden aan het eind van de cursus de begrippen bivariate en multivariate kansverdeling uitgelegd inclusief daarmee samenhangende begrippen zoals gezamenlijke en marginale verdelingsfuncties, conditionele kansverdeling en onafhankelijkheid van stochastische variabelen.

Onderwijsvorm
Hoorcollege 2x2u per week, practicum 1x2u per week.

Toetsvorm
Tussententamen - individuele beoordeling
Tentamen - individuele beoordeling
Individuele opdracht - individuele beoordeling

Literatuur

Aanbevolen voorkennis
Actieve beheersing van de VWO wiskunde.

Overige informatie
Tijdens deze cursus wordt beroep gedaan op kennis die tijdens de gelijktijdige cursus Analysis I wordt opgedaan.

Procurement and Supply Management
Doel vak
All organisations need inputs of goods and services from external suppliers or services providers. In this course we examine the developing role of the purchasing and supply function in managing and shipping inputs and outputs of companies, and address the ways in which the activity can contribute to the efficiency and effectiveness of an organisation.

Purchasing is seen by many of today’s successful organisations as an activity of considerable strategic importance. The fact that the strategic role and contribution of purchasing and supply is well recognised in many leading commercial concerns and public institutions has meant that the strategic purchasing decisions may be taken by purchasing involvement at board level, rather than by a departmental manager. The ramifications of purchasing decisions on the operational processes may also be significant. Quantity discounts or optimal choice of transport may for example lead to gains in direct procurement expenses, but they may increase other cost in the supply chain (such as inventory). Such costs need to be traded off.

Students learn how to classify, describe and analyse key procurement and supply decisions (learning objective “academic skills”) in order to understand the role of procurement and supply management in organisations (learning objective “knowledge”). Students learn how to understand, analyse and quantify trade-offs in procurement and supply decisions and to identify effects of procurement and supply decisions on supply chain performance (learning objective “quantitative skills”). Students apply results from academic research in practical case settings (learning objective “bridging theory and practice”) and critically reflect on the research (learning objective “research skills”). Students present their case findings (learning objective “social skills”).

Inhoud vak
In this course we aim to discuss the management of purchasing, transport and supply activities. More specifically we aim at lecturing the following topics:
- sourcing strategies
- outsourcing and supply risk management
- public sector procurement
- transport procurement
- managing inventory
- contracting
- the structure of freight transport cost
- freight transport demand
- value of time and reliability; modal choice and route choice
- urban transport systems: congestion and reliability
- environmental effects of transport and corporate responsibility
- transport policy at local, national and EU levels
Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
(Interim) Assignment(s) – Group assessment

Literatuur
Literature: to be announced

Aanbevolen voorkennis
For BK
1.1 Business Processes; 1.1 Business Mathematics; 1.4 Supply Chain Management I; 2.4 Supply Chain Management II; 3.4 Managing and improving quality

For IBA:
1.1 Business Mathematics; 1.4 Global Supply Chain Management; 1.6 Business Processes; 2.5 SCM in Emerging Economies; 3.4 Managing and improving quality

Programming for Economists

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Doel vak
In dit vak leer je:
- algoritmisch denken;
- gestructureerd programmeren
en verwerf je inzicht in de manier waarop computers gebruikt kunnen worden om problemen op te lossen.
Hierdoor verkrijg je de basiskennis programmeren
- die nodig is om bij de diverse vervolgvakken in de opleiding Economie en Bedrijfseconomie effectief gebruik te kunnen maken van programmeren;
- om je de verschillende programmeeromgevingen/talen, die later in de opleiding gebruikt zullen worden, snel eigen te maken;
- om later, bij zelfstandig onderzoek, antwoorden op specifieke onderzoeksvragen te kunnen vinden met behulp van programmeren.

Inhoud vak
types, expressies, toekenningsopdracht, keuze-opdrachten,
herhalingsopdrachten, standaardfuncties, zelf functies maken, I/O,
lists, strings, ontwerp maken en gebruik van grafische interfaces uit
een voorgeprogrammeerd package

**Onderwijsvorm**

Hoorcollege met een parallel practicum.

In het practicum zijn een aantal opgaven opgenomen over onderwerpen die in de vakken van periode 1 t/m 5 van het eerste jaar gehandeld zijn en waar nu computerprogramma's voor geschreven dienen te worden.

contacturen:
1e week: 8 uur college + 6 uur practicum
2e week: 6 uur college + 12 uur practicum
3e week: 6 uur college + 12 uur practicum
4e week: 12 uur practicum

**Toetsvorm**

opdrachten tijdens practicum

**Literatuur**

Er wordt gebruik gemaakt van een online boek (How to Think Like a Computer Scientist, Learning with Python, 2nd Edition, by Jeffrey Elkner, Allen B. Downey, and Chris Meyers) te vinden op de URL: http://openbookproject.net/thinkcs/python/english2e/index.html

**Vereiste voorkennis**

geen

**Aanbevolen voorkennis**

geen

**Doelgroep**

1ECO

**Programming for Humanities and Social Sciences**

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<td>dr. H.D. van der Vliet, M.C. Postma MA, F. Ilievski, C.M. van Son</td>
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**Doel vak**

Goals of this course:
Get to know the basics of the Python programming language
Become an independent programmer, who is able to find solutions to new problems

Skills you will acquire during this course:
Learn how to deal with unstructured and structured data
Learn how to extract relevant statistics from large amounts of data
Learn how to share your code and results

**Inhoud vak**
As many humanities researchers use textual resources as their primary object of inquiry, you learn how to analyze the growing amount of digital text using the Python programming language. No programming knowledge is required; we believe that anyone can learn how to program.

You will learn how to extract information from text corpora; deal with different file types (plain text, CSV, JSON); deal with large amounts of data; and visualize and share your results. We will focus on readability and understandability of your code, so that you will be able to share it with others, and reuse your code in the future.

This is a practical course, in which you will get a lot of hands-on experience. Due to the nature of this course, active participation is required.

**Onderwijsvorm**
Interactive practical sessions.
Although parts of the lectures will be about programming and language processing theory, the focus is on having interactive and practical sessions. Students are expected to actively participate and ask questions.

**Toetsvorm**
Bi-weekly assignments (60%): The assignments are designed to practice your programming and problem solving skills. Moreover, they allow us to keep track of your progress, and identify topics that require more attention in class.
Midterm exam (40%): The midterm exam is designed to test your knowledge of Python. To pass this course, you need a passing grade (at least 5.5) on the midterm.

**Literatuur**
To be announced on Canvas. All materials are freely available online. The course materials for 2016/2017 can be found here: [https://github.com/cltl/python-for-text-analysis](https://github.com/cltl/python-for-text-analysis)

**Vereiste voorkennis**
none

**Doelgroep**
Students of the minor Digital Humanities and Social Analytics. Open to all other Bachelor students.

**Overige informatie**
This course is part of the minor Digital Humanities and Social Analytics and open for all interested students. Students are required to attend at least 80% of the classes. Students who fail to do so without a valid reason will be excluded from the course.

**Psychophysiologische en Cognitieve Toepassingen**
Doel vak
- Insight in the link between affective state and autonomic nervous system activity.
- Insight in the link between cognitive state and eye-movement, psychophysics and reaction time metrics.
- Knowledge of typical experimental approaches and research designs in psychophysiology and cognitive psychology.
- Practical skills in the laboratory measurement of autonomic nervous system activity, eye-movement, psychophysics and reaction time as windows into affective and cognitive processing in the brain.

Inhoud vak
In plenary lectures we will outline how affective and cognitive processing is reflected in observable behavioral and physiological signals. The lectures are interspersed with a series of practicals, where the students learn how to record the ElectroCardioGram (ECG), Skin-conductance Level (SCL), eye movements, psychophysics and reaction times in experimental designs aimed at isolating specific affective and cognitive processes. This will be done in a standardized laboratory setting using the Biopac system for ECG/SCL and the Eyelink system to measure the different aspects of eye movements. Amongst others, students will measure (on each other): skin-conductance responses to tonic and phasic emotional stimuli; eye-movements and reaction times when performing a xx task. Furthermore, tactile sensitivity will be measured by using a psychophysical approach. The main principles, strategies and limitations for data analysis will be covered in the lectures and then applied in the practicals to the self-recorded data-sets.

Onderwijsvorm
Lectures and practicals.

Toetsvorm
Written examination (50% of grade) of literature and execution of a short data collection experiment (25%) and the signal analysis on the data collected (25%).

Literatuur
1) Psychophysiology Reader with selected articles
   a) paper on SCL recording
   b) paper on HR recording
   c) paper illustrating the use of HR/SCL in practice (likely Critchley or Damasio)
2) Cognitive Psychology Reader with selected articles
   d) paper on psychophysics
   e) paper on Eye movement recording (Van der Stighel, Meeter and Theeuwes, 2006)
f) paper illustrating the use of Eye-movement recording or psychophysics in research
3) Powerpoints of the lectures
More details on BlackBoard

**Vereiste voorkennis**
Finished 2nd year of the Bachelor Psychology, Education sciences or Movement Sciences

**Overige informatie**
Course registration must be completed before November 1, as sufficient assistance and rooms for practicals need to be organized up front.

The course is taught in English

As of 2018-19 this course is no longer part of the University minor. Students who still need to complete this course for the UM can contact the course coordinator.

### Public Economics

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**Doel vak**
Public economics (public finance) is concerned with the role of the public sector (and in particular the government) in a market economy. Every one of us is confronted with government activity in daily life: financing studies through a student loan, paying income or consumption taxes, receiving social support, or buying health insurance contracts on a liberalized or regulated market—public economics has to do with every facet of societal life

The objective of this course is to identify, justify, analyze and evaluate policy options. Using problem sets and exercises, along with work on economic data will increase and deepen understanding.

Upon completion of the course, the student will:
- know what the empirical importance and theoretical role is of the public sector in the economy;
- understand why there is a main trade-off between efficiency and equity in policy making and grasp the concept of the second-best;
- know the theoretical underpinnings for allocative market failures associated with externalities, public goods, and asymmetric information in pension and (health) insurance markets;
- be familiar with theoretical microeconomic analyses of taxation and their implications for the measurement of welfare;
• be familiar with concepts and measurements of inequality in incomes and wealth and their relation to social welfare concepts;
• understand limitations to public finance policy prescriptions stemming from strategic choices of citizens (e.g., to lobby policymakers or evade taxes), and from strategic choices of jurisdictions competing for tax revenue or facing spill-over effects
• apprehend the government’s role as choice architect when citizens’ decisions are affected by behavioral biases and informational inattention.

Inhoud vak
We introduce the positive and normative roles of government in a democratic market economy. The public sector faces a central trade-off between the dual goals of efficient allocation and equitable distribution of resources. The course shows that government policy is at most second-best. We also reflect on the behavioral public finance aspects that point to limitations and challenges to economic policy making when citizens are boundedly rational and may not react as desired to public interventions.

Classic rationales for government intervention include economic activity in the presence of externalities (e.g. health and education) and public goods (e.g., national security, or institutions protecting the rule of law), as well as those related to social insurance and the welfare state where distributional goals are being pursued as well. Problems triggered by asymmetric information constitute another central aspect of modern public finance, and will receive due attention.

Policy areas in which the government is involved are often highly complex, affect many different people often differentially, and have to trade off many diverging interests. Large amounts of money are involved that need to be rationally raised, carefully budgeted, and wisely spent, calling for an intelligent institutional design. We discuss how taxes can both cause and combat welfare losses, and we touch on issues of optimal taxation. We introduce concepts that measure the extent of inequality and poverty, and discuss ways to redistribute incomes from rich to poor under adverse incentive effects on economic behavior. Taxes, as we emphasize, may be avoided, evaded, or ignored.

We also include aspects of public choice and political economy when discussing lobbying and rent-seeking, or institutional structures that reflect the geographical distribution of preferences and needs (fiscal federalism) and strategic choices of jurisdictions competing for revenue (tax competition).

We embed underlying economic theory in the context of empirical research on policy evaluation and measurement that has given new impetus to public economic thinking. New approaches harness the power of big administrative data sets, but also recognize the limitations of the traditional neoclassical approach to economics in the face of behavioral tendencies.

During the course both theoretical and empirical economic work in policy context is discussed.

Onderwijsvorm
Lectures.
Tutorials.
**Toetsvorm**
25% tutorial assignments and problem sets - group assessment; 75% written exam - individual assessment, Stipulations apply (see course manual).

**Literatuur**

**Vereiste voorkennis**
Microeconomics I, Quantitative Research Methods I.

**Aanbevolen voorkennis**
Macroeconomics I and II. Students benefit strongly from participating in the parallel course Microeconomics II.

**Doelgroep**
program participants BSc EBE (economics track)

**Overige informatie**
The course has important intersections with an array of economics courses in, for instance, microeconomics, development economics, regional economics, Industrial organization.

**Quantitative Research Methods III - Economics and Finance**

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**Doel vak**
Het doel van het vak is om studenten begrip bij te brengen over het uitvoeren van empirisch onderzoek en in het bijzonder over het gebruik van lineaire regressiemodellen en modellen waarbij de uitkomstvariabele binair is (Probit en Logit modellen). Hierbij gaat het erom dat studenten leren om data zorgvuldig te gebruiken en een afgewogen keuze te maken voor een empirisch model. Vervolgens leren studenten om de schatingsresultaten van dit model op een correcte manier te interpreteren.

Na het succesvol afronden van het vak:
- kun je data zorgvuldig gebruiken en een afgewogen keuze maken voor een empirisch model. (Academische vaardigheden).
- kun je univariate en multivariate lineaire regressiemodellen, Probit en Logit modellen uitvoeren en de uitkomsten interpreteren met behulp van Stata. (Academische vaardigheden).
- Kun je situaties omschrijven, herkennen en aanpakken wanneer de aannames van het regressiemodel niet gelden: weggelaten variabelen; multicollineariteit, heteroskedasticiteit en endogeniteit. (Academische vaardigheden).
- Kun je zelfstandig een onderzoek opzetten; heb je gedegen kennis van statistische technieken. (Vakkennis)

**Inhoud vak**
Studenten maken allereerst kennis met verschillende databronnen en leren data samen te vatten in een aantal beschrijvende statistieken. Vervolgens leren zij hoe univariate en multivariate lineaire regressiemodellen uitgevoerd dienen te worden. Hierbij wordt voornamelijk aandacht besteed aan situaties wanneer de klassieke veronderstellingen van het lineaire regressiemodel niet gelden: problemen als multicollineariteit, bias door weggelaten variabelen, heteroskedasticiteit en endogeniteit worden uitvoerig behandeld. Daarnaast leer je te werken met Probit en Logit modellen (voor het geval dat de uitkomstvariabele binair is). Studenten brengen de genoemde technieken in praktijk met behulp van STATA.

**Onderwijsvorm**
Hoorcolleges.
Instructiecolleges
Computerlabs.

**Toetsvorm**
Empirische opdrachten - groepsbeoordeling.
Tentamen - individuele beoordeling.

**Literatuur**

**Aanbevolen voorkennis**
Quantitative Research Methods I en II.

**Doelgroep**
Dit vak is bedoeld voor de derdejaars studenten Economie en Bedrijfseconomie in de tracks Economics en Finance.

Real Estate Economics and Finance Research Project

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Doel vak
This project offers you the opportunity to apply the knowledge and skills obtained in the earlier courses of the minor Real Estate Economics and Finance on a topic that you find interesting and important. This will make the material come even further alive. The project also helps you to further develop your research skills (making a good research question, choosing your method, literature review, analysis, and drawing conclusions), which are important skills for your future job, for an internship and for your bachelor thesis.

Inhoud vak
In this course you will identify a relevant research topic in real estate economics and finance, write a paper about it and present your results. The research topic must be in the field of real estate economics and finance, broadly defined so as to include urban economics, spatial planning and behavioural economics aspects of real estate markets. The topic can be in any type of real estate including that used for commercial and non-profit purposes, land and infrastructure. The choice of the topic can be based on current new items, large societal problems, a specific interest of yourself, et cetera. The earlier courses in the minor may also provide inspiration. Further to help you a list with potentially interesting topics will be provided. After having received approval of the chosen topic, you have to formulate the main research question and formulate a research strategy to find the answer. This can be a review of existing literature, but doing some research yourself is encouraged. This may involve the use of techniques like regression analysis, questionnaires, and interviews.

Onderwijsvorm
An introductory meeting will be organized by the end of November. In December you have to register as a group or as a single student. The maximum group size is three students. Those registering as single students on related topics will be asked to make a group. By the end of the month students should have received approval for their chosen topic.

You will be appointed a supervisor who will advise you. There will be three tutorials, where groups present their progress and provide constructive feedback on each other. In the first week of January, groups present their research proposal. In the third week they report on the progress made. In the final week of the course results will be presented. For each meeting, each group will also give feedback on one other group's work to help them improve their work. This will result in a 'referee report' for another group that will be graded.

Toetsvorm
Paper (75%), final presentation (20%) and referee report (5%). All grades are group grades.

Literatuur
Course manual, lecture sheets, literature on your topic to be independently found.

Vereiste voorkennis
Participation in the other courses within the track.

Aanbevolen voorkennis
Understanding of (Quantitative) Research Methods (e.g. from Quantitative Research Methods I and II or Statistiek en data-analyse) and of Academic Skills.
Doel vak
The purpose of the course is to introduce you to the functioning of real estate markets: developing, financing and investing in real estate, and its implications for urban development. In the lectures attention will be paid to investing in real estate, developments in various real estate markets and what is involved in the development of real estate and doing market research. The practices of investing in and valuing of real estate will be discussed. Relevant policies with respect to residential and other property markets and questions of integrity will be taken into account by studying real world cases. Excursions to projects in development and real estate agents will be organized.

Inhoud vak
The questions discussed during the lectures include:
- why invest in real estate?
- what is the use of investing in listed real estate (via REITS)?
- what are relevant developments on residential and commercial property markets?
- what is the impact of government policy and regulation on these markets?
- what about housing associations?
- how does market research and investment analysis for real estate projects work?
- how to value real estate?

After taking this course students possess knowledge of:
- real estate economics and the functioning of real estate markets;
- the basic elements of the valuation of real estate;
- current developments on residential and commercial real estate markets;
- (re)development of real estate and urban development;
- concepts of value and methods that apply them;
- management and marketing of real estate.

Onderwijsvorm
Lectures, tutorials, workshops, case studies, presentations by the students themselves, excursions.

Toetsvorm
Written exam (75%) and paper (25%).

Literatuur
To be announced.

**Aanbevolen voorkennis**
Some knowledge of macroeconomics, financial markets, financial products (equity, bonds, mortgages, etc), annuities and excel.

**Doelgroep**
Students who are interested in the exciting and complex multi-disciplinary world of (international) real estate.

**Real Estate Investment**

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**Doel vak**
The course introduces you to the functioning of real estate markets and the investment alternatives available to both debt and equity investors. All types of real estate (industrial, commercial, residential) will be discussed. Valuation, properties of lease contracts, and mortgage loans will be studied. The properties of REITS and other real estate investment vehicles will be studied. For some aspects special attention is given to the Dutch situation, but the course takes an international perspective.

**Inhoud vak**
A large part of the national capital stock consists of real estate. Most of it is located in cities and within cities there is a concentration in the center. The course introduces you to important aspects of real estate finance. After a general introduction that emphasizes the important role of real estate in the (urban) economy, the basics of real estate valuation (yield, DCFM) will be discussed. The various types of mortgage loans and their use will be discussed in detail. We will study residential property markets (including the specifics of the Dutch housing market and related policy issues) as well as commercial markets (offices, shops, industrial real estate). Attention will be paid to structuring real estate investments (organizational forms and joint ventures), to the secondary mortgage markets and to real estate investment trusts (REITs).

**Onderwijsvorm**
Lectures, tutorials

**Toetsvorm**
Written exam (75%), assignments (25%).
Religions and Gender

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<td>Hoorcollege</td>
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<tr>
<td>Niveau</td>
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</table>

Doel vak

Learning objectives
- The student is able to describe analytically how certain aspects of gender have been or become an issue in religions
- The student is able to articulate major parallels and differences between a number of religious traditions in their approaches to gender issues in the past and present
- The student is able to switch from the religious insider view to the academic outsider view and back again

Inhoud vak

Course content
This course introduces students to a broad spectrum of religions in the past and present dealing with aspects of gender. Gender issues related to male and female models in religious narratives, historical shifts in the religious status of women, mother goddesses and female power, religious views of homosexuality, notions of masculinity and power in religious politics, will be addressed across cultures and religions. The variety of religious traditions under consideration illustrates religious diversity. But there is more to it. Careful comparisons enable students to discover underlying patterns of similarity.

Six sessions will focus on the following six themes:
1. Male and female role models and stereotypes in ancient narratives: mythological and legendary couples and gender differences in the Babylonian Gilgamesh epic, the Greek Odyssey epic, the Hindu Mahabharata and Ramayana epics
2. The changing religious status of women during three crucial shifts in the world history of religions: the Neolithic, Axial Age, and Modernization breakthroughs
3. Cross-cultural comparison of mother goddesses and female power: the Shinto goddess Amaterasu in Japan, the Hindu goddess Durga in India, the Greek goddess Demeter in Minor Asia
4. The image of Mary in Christianity and Islam: virgin, Madonna, mother, heroine, virtue, saint, queen
5. Religious politics and symbols of masculinity and power in contemporary Hinduism
6. Religious rules and attitudes regarding homosexuality in Buddhism and in Islam
Research Assistantship Honours Course

**Onderwijsvorm**
lectures

**Toetsvorm**
Assessment - written exam

**Literatuur**
articles and book chapters (see Canvas)

**Vereiste voorkennis**
Prerequisites - none

**Doel vak**
The primary purpose of the Research Assistantship (RA) is to gain first-hand research experience and enhance students' research skills. It entails a tutored research project at one of the research groups at SBE, which may be part of a larger research project/program of the group in which the student participates or may be set up as a separate project specifically for the RA-ship.

**Inhoud vak**
SBE HP students in their 3rd bachelor year can choose to substitute one of their elective courses for a high-quality RA. It entails a tutored research project at one of the research groups at SBE, which may be part of a larger research project/program of the group in which the student participates or may be set up as a separate project specifically for the RA-ship. Two general formats can be chosen to set up the RA-ship:
1. as an independent component of the honours program (6 credits),
2. a study combined with the BSc thesis, which allows to develop a research project of larger scale and/or scope (12 + 6 credits).

Option 2 seems the ideal way to combine the regular BSc thesis work with a more in-depth empirical study than is usually the case for the thesis. The RA allows students to build on their skills developed during the programme and, if combined with the BSc thesis, to extend this into a more complete research experience. Research in this description should be considered in a broad sense, and can involve different stages of research and different research methods. Although typically the RA will include an empirical research component, it may also involve extended literature research. Naturally, this should be reflected in the project design and criteria used for evaluation of the process and output.

Key for the evaluation of the RA is the provision of an independent piece of research output in the form of a research paper. The quality of the paper should be such that it can be graded and preferably be

### Vakcode
E_HP2_RASS (986135)

### Periode
Ac. Jaar (september)

### Credits
6.0

### Voertaal
Engels

### Faculteit
School of Business and Economics

### Coördinator
dr. H.E.D. Houba

### Examinator
dr. H.E.D. Houba
submitted to an academic conference or perhaps even to an academic journal. This paper can be complemented with other relevant project output as part of the evaluation such as databases, measurement instruments and reference list. These elements may also be part of the evaluation and grading of the project. The form of the RA that is chosen is an important determinant of the expected output and a major factor in the evaluation process. In case of option 1 described above, expectations about output of the project need to be in line with the credits (6 EC) that are available for the RA-ship. When option 2 is chosen, the output of the RA can be integrated into the BSc thesis, which results in a significant increase in expected output. Note that the scope of the RA-ship, expected output and evaluation should be proportional with the weights of the two components in the programme (i.e. 6 + 12 EC). Evaluation of the RA is context dependent, since this depends on the nature of the research and the tasks conducted by the RA. General guidelines for evaluation and grading can, however, be provided and include the following aspects:

- Quality, originality and relevance of the research question (or of extensions/refinement of existing questions developed by the student)
- Theory development
- Extent and quality of data collection and analysis
- Description of findings and results
- Development and discussion of inferences and conclusions
- Independence (e.g. in formulating/developing/extending research questions, theory development, data collection and analysis and drawing of inferences)
- Overall quality of the research report (quality of writing, appearance etc.)

Not all elements may be equally important for each RA-ship, and weights should be determined in accordance with the nature of the project. When the RA is combined with the bachelor thesis, supervisors are recommended to take these criteria in conjunction with the evaluation checklist for the thesis. In this case, the thesis and RA can be evaluated and graded as if they are one study component, even though this grade will be registered separately for the two components.

The possibility to engage in an RA and to gain hands-on experience in conducting research is dependent on the availability of qualified researchers and projects within the different research groups. Interested honours students are advised to actively explore possibilities through their contacts with School members in the BSc and honours programme, and with their mentor in the honours programme. Research projects will usually be formulated close to ongoing research projects at the department or research group, and depending on students’ interests, they can apply at the appropriate research group and supervisor. Research-assistantships can start any time during the academic year, although students are recommended to engage in an RA after, and not before having completed their advanced methods course in the bachelor program. Entry level requirement may also be set for specific projects, which require certain quantitative or qualitative research skills. Typically, the second half of the last year in the honours programme may fit best when combining this with the BSc thesis. Students engaging in an RA are required to notify the programme coordinator up-front, and send a project proposal for approval to honoursprogramma.feweb@vu.nl.

This proposal, developed jointly with the prospective supervisor, should
include:
1. Research problem
2. Research question(s)
3. Research design
4. Relevance
5. Structure of the research paper
6. Planning

Onderwijsvorm
Conducting an independent research project under individual supervision.

Toetsvorm
Grading of the research paper and/or other research output by the supervisor.

Literatuur
To be decided by the supervisor.

Intekenprocedure
Students who want to pursue a Research Assistantship are required to notify the programme coordinator up-front, and send a project proposal for approval to honoursprogramma.feweb@vu.nl.

Research Paper Migration Studies

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<td>Coördinator</td>
<td>dr. N.F.F. Karrouche</td>
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<tr>
<td>Examinator</td>
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<tr>
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<td>dr. N.F.F. Karrouche</td>
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<td>Lesmethode(n)</td>
<td>Werkcollege</td>
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Doel vak
(1) Students are able to produce a well structured and well written paper on a self-chosen topic in correct English. The paper will deal with the topic of migration and will be based on secondary scientific literature, an anthropological fieldwork, a historical study or law study, with correct references and citations. (2) Students are able to communicate and discuss their preliminary results in a presentation.

Inhoud vak
This course aims at training and improving students’ academic research and writing skills in the field of migration studies and will result in an academic paper of 6000 - 7500 words (footnotes, bibliography and appendices not included). This course will guide students through the various stages of writing a larger academic paper, such as: selecting relevant literature and sources; phrasing a research question; planning, drafting and revising the manuscript and using references. Attention will also be paid to research ethics and scholarly integrity. Students work under the supervision of a migration scholar in the Humanities, Social Sciences or Law faculty. The seminars will outline and introduce
main issues of academic writing and will support the research and writing process. The final result of this course is a well-structured research paper which answers a self-selected research question by means of a critical analysis of an anthropological fieldwork, historical study, law study and secondary literature.

**Onderwijsvorm**
Seminars, independent study.

**Toetsvorm**
Research paper, presentation.

**Vereiste voorkennis**
Students have completed the course 'Introduction to Migration Studies'.

**Doelgroep**
Students enrolled in the Migration Studies minor.

**Overige informatie**
This course is part of the minor 'Migration Studies'.

### Research Participation I

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<td>dr. J. Eelen</td>
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<td>Examinator</td>
<td>dr. J. Eelen</td>
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</table>

**Doel vak**
Research participation provides an opportunity to get involved in how research is organized and practiced, and to incorporate those experiences in developing academic and research skills. The educational programme links the experiences to theories and research methods.

**Inhoud vak**
In the first and the second year of the bachelor programme, students participate in different types of research (e.g., experiments, surveys, interviews) conducted by the different departments at SBE.

**Onderwijsvorm**
Participation in research sessions

**Toetsvorm**
Students demonstrate their learning experience by gathering 20 research credits (i.e., min. 2.5 and max. 7 hours of active research participation). For first year students, research participation is an obligatory part of the course Academic Skills 1.3. First year students can participate in research sessions in period 1, 2 and 3. Notice that students only receive points for Academic Skills once the requirement of 20 research credits is fulfilled.

**Literatuur**
Research Participation II

**Doel vak**
Research participation provides an opportunity to get involved in how research is organized and practiced, and to incorporate those experiences in developing academic and research skills. The educational programme links the experiences to theories and research methods.

**Inhoud vak**
In the first and the second year of the bachelor programme, students participate in different types of research (e.g., experiments, surveys, interviews) conducted by the different departments at SBE.

**Onderwijsvorm**
Participation in research sessions

**Toetsvorm**
Second year students demonstrate their learning experience by participating in three obligatory research sessions, organized before the end of period 2.4. Notice that students only receive points for the course 2.4 BRM I - Quantitative when the requirement of 3 research sessions is fulfilled.

**Literatuur**
Not applicable

**Vereiste voorkennis**
Not applicable

Research Project Political Science

**Vakcode**
S_RPPS ()

**Periode**
Periode 2+3

**Credits**
6.0

**Voertaal**
Engels

**Faculteit**
Faculteit der Sociale Wetenschappen

**Coördinator**
H.L.M. Muehlenhoff
Doel vak
At the end of the course students will have:
- Improved their skills to analyze and interpret political data and evaluate the quality, validity and usefullness of political science research findings;
- Successfully carried out a limited group research project, applying and refining academic, writing and research skills acquired before;
- Shown their ability to work in a team and contribute to a group product;
- Written a group research paper according to the Political Science Writing Guide, and demonstrating their ability to clearly communicate their research findings and the acquired political science knowledge;
- Shown a critical attitude towards political science literature and established points of view;
- Demonstrated intellectual integrity and the ability to be self-critical.

Inhoud vak
This seminar will require students to apply at a more advanced level the academic and research skills they have already acquired within the first year of political science for political science bachelor students or in their own bachelor's for those who follow the minor political science, and apply these skills to a small research project of their own, to be carried out in a small group. The research project will have to address a relevant question pertaining to the content of either of two parallel courses followed in period 2 (EU Governance in an International Context and Global Political Economy in the track Mondiale Politiek or Economie van Markt & Overheid in Nationale Politiek en Bestuur). Class attendance is mandatory.

Onderwijsvorm
Tutorials.

Toetsvorm
Written assignments; class participation.

Literatuur
To be announced.

Doelgroep
Bachelor political science students and minor political science.

Intekenprocedure
In this course you can not enroll yourself for the tutorials, but you will be assigned by the course coordinator. At the latest in the first week of the course you will find to which tutorial you are assigned in your personal schedule in VUnet.
Note: You do have to register for the course, with the corresponding parts!

Research Tutorial
**Doel vak**
Individual deepening of your expertise in one of the fields you have studied in the other minor courses.

**Inhoud vak**
Dependent on your personal choice under supervision of your teacher.

**Onderwijsvorm**
Self tuition by reading and writing under supervision of your teacher.

**Toetsvorm**
Paper.

**Vereiste voorkennis**
Completed other courses in the minor History.

**Doelgroep**
All BA3 students.

**Overige informatie**
This research tutorial is part of the minor History.

---

**Vakcode** L_GABAALG014 ()

**Periode** Periode 3

**Credits** 6.0

**Voertaal** Engels

**Faculteit** Faculteit der Geesteswetenschappen

**Coördinator** prof. dr. F.A. van Lieburg

**Examinator** prof. dr. F.A. van Lieburg

**Docent(en)** prof. dr. F.A. van Lieburg

**Lesmethode(n)** Werkcollege

**Niveau** 300

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**Revalidatie**

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**Doel vak**
Na het volgen van deze cursus
- Is de student bekend met relevante begrippen, concepten en modellen uit de revalidatie, ook in de context van arbeidsreintegratie en hulpmiddelproblematiek.
Toont de student inzicht in de problematiek van speciale groepen in de context van revalidatie.

Is de student in staat tot een kritische analyse van een probleem uit de revalidatie, arbeidsreïntegratie of hulpmiddelproblematiek.

**Inhoud vak**

Revalidatie is te omschrijven als 'het gecoördineerd en gecombineerd gebruik van maatregelen op medisch, sociaal, arbeidstechnisch en onderwijskundig terrein die de gehandicapte op de voor hem/haar optimale plaats in de samenleving moet helpen'. Bij uitstek een multidisciplinaire teamprestatie. In deze cursus zullen verschillende aspecten van deze multidisciplinaire aanpak besproken worden, waarbij de verschillende disciplines aan bod komen bij het revalidatieproces van o.a. mensen met een dwarslaesie en niet-aangeboren hersenletsel. Daarnaast zal de vraag worden gesteld welke consequenties een functionele beperking heeft voor o.a. arbeidsparticipatie en hulpmiddelgebruik. De (mogelijke) rol van de bewegingswetenschapper binnen de revalidatie zal ook bediscussieerd worden.

**Onderwijsvorm**

Deze module bestaat uit twee onderdelen: enerzijds een reeks bijeenkomsten (hoorcolleges, een workshop en een bezoek aan een revalidatiecentrum) anderzijds is er een groepsopdracht. De cursusomvang is 6 ects (168u), waarvan de uren per student als volgt zijn verdeeld over beide onderdelen: collegebijeenkomsten (14x2u), workshops en bezoek revalidatiecentrum (12u), tentamen (2u), de uitwerking van de groepsopdracht (78u), plus tot slot de college- en tentamenvoorbereiding (48u). De groepsopdracht wordt uitgevoerd in viertallen, waarin de wetenschappelijke onderzoekscyclus wordt uitgewerkt en doorlopen aan de hand van een typisch probleem in de context van de revalidatie. De opdracht wordt afgerond met een werkstuk en een referaat tijdens een reeks afsluitende colleges.

**Toetsvorm**

Toetsing vindt plaats aan de hand van de praktijkopdracht (werkwijze en verslag) en een afsluitend schriftelijk meerkeuzetentamen. Beide onderdelen tellen voor 50% in het eindoordeel, waarbij de deelcijfers niet lager mogen zijn dan een 4.5 (afgerond). De collegestof en hand-outs en een aantal hoofdstukken uit het boek Revalidatie voor Volwassenen vormen het tentamenmateriaal.

**Literatuur**


Handouts en reader.

**Intekenprocedure**

De indeling van werkgroepen/(computer)practica/tutorgroepen etc. vindt plaats via Canvas.

**Overige informatie**

Er wordt uitgegaan van latente kennis rond revalidatie op het nivo van het 1ste & 2 de jaar van de opleiding bewegingswetenschappen (Inleiding Bewegen en Gezondheid, Pathologie van het Bewegen en de readers)

**Risk Management for Financial Institutions**
Doel vak
This course offers a comprehensive introduction in Risk Management and especially related to financial institutions like insurance companies, pension funds and asset managers. This course will be supported with Deloitte experts. This course is structured in 6 parts, covering the fundamentals how these institutions work and to what risk types they are exposed:

Part 1 (three weeks) : Insurance companies;
Part 2 (two weeks): Pension funds;
Part 3 (one week): Asset managers.

The course consists of the following topics regarding each part/different financial institution:
1. The working and business model;
2. Supervision and regulation;
3. Different risk types: Credit Risk, Market Risk and Operational Risk, Interest Rate Risk and Liquidity Risk;
4. Strategic and integrated risk management.

All parts and topics of the course are closely knitted to the learning goals of Quantitative skills, Academic skills, Bridging theory and practice. You will learn to think as a risk manager and will be challenged to have a holistic view.

By the end of the course students should be able to:
- Explain and analyse the working of these financial institutions and their business models;
- Outline and interpret regulation and the impact on these financial institutions;
- Explain, analyse and evaluate the different risk types;
- Identify and apply different risk measure techniques;
- Create and discuss a view on integrated risk management.

Inhoud vak
You will learn the fundamentals of Financial Institutions (Insurance companies, Asset Managers and Pension Funds), and the working of these institutions in the financial markets. What are the risks where these institutions have to deal with? How can you identify, monitor and report the different risk types? How are they aligned with each other and, last but not least, how can you manage these risks with all this knowledge?
The course will also focus on how you manage an Insurance company with regard to capital. How can you optimize your capital and is there a future for Insurance companies? Pensions are nowadays a actual and political topic. This course will elaborate on the complexity and possibilities of Pension funds. Upon completion you will be challenged to have a broader view on the issues and you will have more background
for the actual discussions.

**Onderwijsvorm**
Interactive lectures and Tutorials

**Toetsvorm**
Final written exam (Individual assessment) and assignments.

**Literatuur**

Additional readings might be announced on Canvas.

**Vereiste voorkennis**
There is no formal entrance requirement for the Deloitte minor Risk Management except for VWO Wiskunde A (or B).

**Aanbevolen voorkennis**
Finance I, Accounting I, A basic course in quantitative methods and/or statistics is strongly recommended.

**Doelgroep**
The Deloitte minor RMFI is for students from all bachelor programmes (with some exceptions, see the admission criteria) who want to acquire familiarity with Risk Management and Financial Institutions.

**Risk Management in Banking**

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<td>Lesmethode(n)</td>
<td>Hoorcollege, Werkgroep</td>
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**Doel vak**
This course offers a comprehensive introduction in Risk Management and especially related to the banking sector. This course is structured in six parts, covering the fundamentals how a bank works and to what risktypes they are exposed:
1. The working of banks and the different business models;
2. Supervision and banking regulation;
3. Different risk types: Credit Risk, Market Risk and Operational Risk;
4. Different risk types: Interest Rate Risk and Liquidity Risk;
5. Integrated Risk Management and Stress Testing;
All six parts of the course are closely knitted to the learning goals of Quantitative skills, Academic skills, Bridging theory and practice. You will learn to think as a risk manager and will be challenged to have a holistic view.

Upon successful completion of the course students are able to:
- Explain and analyse the working of bank and the business models;
- Outline and interpret regulation and the impact on banks;
- Explain, analyse and evaluate the different risk types;
- Identify and apply different risk measure techniques;
- Create and discuss a view on integrated risk management and uncertainty.

Inhoud vak
You will learn the fundamentals of banking and the working of banks in the financial markets. What are the risks where the banks have to deal with? How can you identify, monitor and report the different risk types? How are they aligned with each other, and last but not least, how can you manage these risks with all this knowledge? The course will cover balance sheet management and the impact on the business model. How can you optimize your balance sheet and develop a sustainable business model taking all the risks into account. You will be able to interpret banking regulation and have a good view on the supervisory authorities. Upon completion you will be challenged to have a holistic view on risk management and discussions will take place regarding instability and uncertainty.

Onderwijsvorm
Interactive lectures and Tutorials

Toetsvorm
Final written exam (Individual assessment) and assignments.

Literatuur

Additional readings might be announced on Canvas.

Vereiste voorkennis
There is no formal entrance requirement for the Deloitte minor RM except for VWO Wiskunde A (or B).

Aanbevolen voorkennis
Finance I; Accounting I; A basic course in quantitative methods and/or statistics is strongly recommended.

Doelgroep
The Deloitte minor RISK is for students from all bachelor programmes (with some exceptions, see the admission criteria below) who want to acquire familiarity with Risk Management and Financial Institutions.

Robot Law and Artificial Intelligence
Doel vak
Robot Law and Artificial Intelligence focuses on the societal impact of technological constructs such as intelligent software, robots, drones and nano-bots. The student will learn and understand the profound influence that the autonomous and intelligent technological constructs may have on society, as well as the ethical consequences and legal implications thereof. The student will be able to develop an academic, sound judgement on the future of a robotic society from an ethical and legal perspective. The student will be able to analyze and critically evaluate the legal-ethical dimensions of issues relating to the use of intelligent software, robots, drones and nano robots.

Inhoud vak
For long Robots and Artificial Intelligence used to belong to science fiction movies and stories as well as was discussed in theoretical academic and popular articles. In recent years both Robots and Artificial Intelligence gradually but strongly is moving away from theory and entering our daily lives. This course focuses on those practical developments, and what role law and ethics play. We do not stick to present technology, but include prophecies on how society may change in the not so far off future and what we can and should do about it.

Onderwijsvorm
Lectures and tutorials

Toetsvorm
Assignments

Literatuur
Made available via electronic learning environment, e.g. parts of Robot Law (2016) edited by Calo, Froomkin & Kerr

Doelgroep
Apart from regular students, the course is also available for:
Students from other universities/faculties
Contractor (students who pay for one course).

Schrijvershuisbezoeken

| Credits | 6.0 |
| Voertaal | Engels |
| Faculteit | Faculteit der Rechtsgeleerdheid |
| Coördinator | dr. mr. M. van der Linden |
| Examinator | dr. mr. M. van der Linden |
| Docent(en) | prof. dr. A. Lodder |
| Lesmethode(n) | Hoorcollege, Leergroep |
| Niveau | 200 |
Doel vak
Elk van de bezoeken wordt in de daaraan voorafgaande week grondig voorbereid op basis van de lectuur van een of meer werken van deze auteur. Telkens vormt één werk, in combinatie met het zoeklicht 'poëtica', het uitgangspunt voor deze bezoeken. Vragen die aan de orde komen zijn: wat is de literatuuropvatting van deze schrijver? Welke kwesties houden hem/haar bezig? Hoe gaat de schrijver te werk? In hoeverre is het schrijven voor hem of haar een beroep?

Inhoud vak
Onder leiding van Bas Heijne, de ‘vrije schrijver’ aan de VU 2017-2018, en Jacqueline Bel wordt een bezoek gebracht aan vier schrijvers. Elk van de bezoeken wordt in de daaraan voorafgaande week grondig voorbereid op basis van de lectuur van een of meer werken van deze auteur. Telkens vormt één werk, in combinatie met het zoeklicht 'poëtica', het uitgangspunt voor deze bezoeken. Vragen die aan de orde komen zijn: wat is de literatuuropvatting van deze schrijver? Welke kwesties houden hem/haar bezig? Hoe gaat de schrijver te werk? In hoeverre is het schrijven voor hem of haar een beroep?

Onderwijsvorm
Werkcolleges en huisbezoeken onder leiding van Bas Heijne en Jacqueline Bel. Er worden vier schrijvers bezocht. De namen worden spoedig bekend gemaakt.

Toetsvorm
Actieve participatie en deelopdrachten (40 procent). Afrondend eindwerkstuk (60 procent). Colleges moeten altijd grondig zijn voorbereid conform de instructies uit de studiehandleiding.

Literatuur
Een werk van Bas Heijne en van de schrijvers aan wie een huisbezoek gebracht wordt; secundaire literatuur over deze schrijvers en secundaire literatuur over poëtica-onderzoek (Van den Akker/Dorleijn, Sötemann).

Vereiste voorkennis
Geen, maar het college Meesterwerken uit de wereldliteratuur dient tegelijkertijd gevolgd te worden.

Doelgroep
De minor staat open voor alle Bachelor-studenten.

Overige informatie
Aanwezigheid verplicht

Sensomotorische Coordinatie

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<th>Coördinator</th>
<th>dr. J.H.C. Bel</th>
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Doel vak
De student is bekend met het soort vragen dat in het onderzoek naar sensomotorische coördinatie wordt onderzocht. De student heeft basale kennis van de neurofysiologische en psychologische aspecten van bewegingscoördinatie, in het bijzonder in relatie tot de sensomotoriek. De student is bekend met enkele belangrijke theoretische benaderingen, experimentele bevindingen en praktische toepassingen.

Inhoud vak
Bij bewegen staan we zelden stil. We lopen, fietsen, spreken, schrijven, vangen, springen, slaan en schoppen alsof het niets is. Toch gaat het hier, als je er even over nadenkt, om vrij opzienbarende prestaties. Het menselijk lichaam telt meer dan 600 spieren en meer dan 100 gewrichten: daar kunnen heel wat bewegingen mee gemaakt worden, maar hoe maken we juist die ene, gewenste beweging? Dankzij het zenuwstelsel zijn onze bewegingen in de regel goed gestuurd en gecoördineerd, tenzij we te veel hebben gedronken of lijden aan een ziekte die de motoriek ondermijnt. De vraag die in deze cursus centraal staat is hoe de sturing en coördinatie van bewegingen tot stand komen, en welke rol onze sensorische systemen daarbij spelen. De cursus biedt een brede en gevarieerde inleiding in dit veelzijdige onderzoeksterrein. Naast een algemene introductie in de centrale thema's, wordt met name aandacht besteed aan de neurofysiologische en psychologische achtergronden van bewegingscoördinatie. Hierbij komt ook de relatie tussen waarnemen en bewegen ruimschoots aan bod. De stof wordt geïllustreerd aan de hand van concrete voorbeelden van zowel alledaagse situaties als bepaalde ziektebeelden.

Onderwijsvorm
28 uur/ 14 hoorcolleges
2 uur/ 1 vragenuurtje
2 uur/ 1 practicum
4 uur/ 2 werkcolleges
20 uur/ verslag schrijven
4 uur/ voorbereiding practicum en werkcolleges
10 uur/ 5 web-labs (incl. voorbereiding)
95 uur/zelfstudie (incl. college- en tentamenvoorbereiding)
3 uur / tentamen

De contacturen bestaan uit 14 hoorcolleges, 1 practicum, 2 werkcolleges en een vragenuurtje.

De hoorcolleges hebben tot doel de stof in de te bestuderen literatuur nader toe te lichten en met o.a. voorbeelden en opdrachjes tot leven te brengen. Aanwezigheid bij de hoorcolleges is niet verplicht, maar de inhoud van de colleges maakt wel deel uit van de tentamenstof. Tijdens

Toetsvorm
Schriftelijk tentamen met ja/nee-vragen. Het eindcijfer wordt voor 85% bepaald door de score op dit examen en voor 15% door het cijfer voor het verslag. Tevens dient het cijfer voor het examen minimaal een 4 te zijn. Daarnaast zijn de uitvoering van de web-labs en actieve deelname aan het practicum en de werkcolleges een voorwaarde om de cursus te kunnen afronden.

Literatuur
Verplichte literatuur:
- Collegedictaat

Geadviseerde literatuur:
- Uit bovengenoemd boek van J. Tresilian: §5.4.2-3, §6.3, §7.3-5 (i.h.b. §7.5.4).

Intekenprocedure
De indeling van werkgroepen/(computer)practica/tutorgroepen etc. vindt plaats via Canvas.

Overige informatie
De formatie en deadline voor het werkstuk worden via Canvas bekend gemaakt.

Shared Value Creation

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**Doel vak**

Academic skills:
Understanding and applying theories related to shared value and sustainable development.

Knowledge:
Understanding the complex theoretical, empirical and societal debate on the relationship between organizations, technological dynamics, society, and the natural environment and the implications for the transition in the direction of sustainable development; Knowing which stakeholders have which stakes, and how to act- react and report on those.

Bridging theory and practice:
Experiencing how concepts (shared value, sustainability, circular economy) translate into concrete actions, policies and products (integral accounting, innovation, adoption, lobby).

Social Skills:
Active debates will develop social skills and logic argumentation.

**Inhoud vak**

This course examines the fundamental technological and organizational transitions that are ahead of companies and that are required to deal with the grand challenge of sustainable development. A shift from narrow profit maximization to shared value creation seems eminent. But how is shared value created? With which stakeholders? How does value creation change the way companies report to their stakeholders? And how does financing and reporting accelerate sustainable transitions?

This course will give you insight into what strategic reorientation is needed to create shared value: what technologies, products and markets to focus on, whom to work with, how to report on performance? After completing the course, you will understand which fundamental changes are needed in business operations, how governments can successfully intervene to change firm behavior into a more sustainable direction, and how these changes are embedded within the wider stakeholder network.

Part 1 of the course presents the theoretical and empirical framework that will be used to analyze innovation and adoption behavior of firms. It includes a discussion of the context within which the company behaves and an analysis of the effectiveness of policy instruments. How can companies create shared value? How does this influence their strategy and performance? What are the challenges the firm and government face in the transition towards a sustainable future? Attention will also be devoted to the shift from financial, to sustainability and integral reporting and on how reporting influences a firm’s legitimacy. Also the transition from linear to circular production processes will receive ample attention.

Part 2 focuses on how the paradigm shift from a shareholder to a stakeholder approach as shared value creation is a multi-stakeholder challenge. Who are key stakeholders? What challenges do companies face in integrating stakeholder knowledge? And how can the collaboration with stakeholders help the company succeed?
Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
(Interim) Assignment(s) – Group assessment
Class participation

Literatuur

Additional selection of articles will be announced at the start of the course.

Small Business Development

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Doel vak
SBD specifically addresses the Small and Medium Sized Enterprise (SME) phenomenon: how are general trends and specific strategic issues and theories different (or: the same) when it comes to managing small businesses.

Learning aims concerning knowledge:
- To gain knowledge of the differences between large and small firms by learning about the characteristics of SME firms.
- To obtain in-depth knowledge of the theoretical domain of small business management and understanding factors influencing continuity of small firms.
- To understand the configuration and role of small businesses in various contexts like sectors and regions.

Learning aims concernin bridging the gap between theory and practice:
- To apply this knowledge, and previously acquired research skills to a selection of SME business contexts.
- To learn about using research methods in the context of SME cases.

With regards to theory this course builds upon courses like Organization Theory, International- Strategy, Organisation Behaviour and Human Resource Management. With regards to the research and fieldwork to be done, this course most specifically builds on Business Research Methods I (BK and IBA), Business Research Methods II (BK and IBA) and uses the learnings and experience from the Integrative Research Project (BK and
IBA) in the second year. The students will employ previously learned qualitative research skills to research into SME cases.

**Inhoud vak**
SME businesses are facing tremendous challenges, with the ongoing digitalization and globalization today’s world of business is facing. Next to the distinction in terms of size, SME businesses can also be distinguished on the basis of their qualitative characteristics, such as the crucial role of the owner-manager, the strong local and regional focus and the presence of family in the business.

This course offers a balance between theory, research and practice.

**Onderwijsvorm**
Lectures
Tutorials

**Toetsvorm**
Written exam – Individual assessment
Group project - Group assessment

**Literatuur**
To be announced.

**Aanbevolen voorkennis**
BK:
1.2 Organization Theory; 2.2 Strategy; 2.4 BRM I; 2.5 BRM II; 2.5 Corporate Entrepreneurship;

IBA:
1.2 Organization Theory; 1.3 Academic Skills; 2.2 International Strategy; 2.4 BRM I; 2.5 BRM II.

**Sportpsychologie**

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**Doel vak**
Studenten beschikken over kennis van en inzicht in de belangrijkste onderwerpen, stromingen en theorieën van de sportpsychologie.

**Inhoud vak**
De cursus beoogt de studenten te introduceren in het domein van de sportpsychologie en hen kennis te laten maken met het gebied van de exercise psychology. Aan de hand van het boek 'Sportpsychologie' vindt kennismaking plaats met de belangrijkste onderwerpen van de...
sportpsychologie. Aan de orde komen:
- sportpsychologie en de relatie van sportpsychologie met 'de'
  psychologie; de ontwikkeling van de sportpsychologie;
- motивatie, attributie en emotie en sport;
- persoonlijkheid en sport;
- mentale vaardigheden en mentale training;
- coaching;
- sportteams;
- agressie, blessures, burn-out, verstoord eetgedrag en 10.000 uur
  oefenen;
Daarnaast wordt kort stilgestaan bij mentale voorstellingen.
Kennismaking met de exercise psychology vindt plaats aan de hand van
hoofdstuk 18 uit het boek ‘Foundations of sport and exercise
psychology’ van Weinberg & Gould, waarbij onder andere aandacht wordt
gegeven aan verschillende modellen van gedragsverandering.

Onderwijsvorm
De cursus omvat 12 hoorcolleges van elk twee uur en wordt afgesloten met
een tentamen. De resterende circa 144 uren zijn voor zelfstudie. Twee
van de 12 colleges zijn gastcolleges verzorgd door sportpsychologen
die in de praktijk van de sport werkzaam zijn.

Toetsvorm
Tentamen (waar-onwaarvragen). Het tentamen duurt 2,75 uur inclusief
dyslexietijd.

Literatuur
Nieuwegein: Arko Sports Media (circa EURO 52, 50);
and exercise psychology (4de of 5de druk), hieruit Hoofdstuk 18,
Exercise behavior and adherence, pp. 415-446. Champaign, IL: Human
Kinetics.
- Aanvullende literatuur wordt aan het begin van de cursus
opgegeven en is opgenomen in de cursushandleiding.

State, Power and Conflict

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Doel vak
This course aims to familiarize students with fundamental political
science concepts, especially the concept of power, and apply those
concepts in order to gain a better understanding of the recent history
of, and contemporary issues in, world politics. After completing the
course, students will have:
- Knowledge of different approaches to the concept of power and be able to apply these to the analysis of (contemporary) political issues;
- An understanding of what ‘states’ are and how the modern state and the modern states system came into being;
- Knowledge of some key approaches in political science and an overview of the discipline and major sub-disciplines;
- Knowledge of and insight into the main developments in the history of world politics from the Peace of Westphalia to the Iraq War and the current era of globalization and the power shift to Asia;
Be familiar with main patters of cooperation and conflict between states as well as between non-state actors and be able to understand some of these patterns by the application of key political science concepts and some key approaches within the sub-discipline of International Relations.

Inhoud vak
The course, which offers a broad introduction to the major concepts of and main approaches in political science, consists of two main parts. After a critical overview of different concepts of power, the concept of the state and contending perspectives on the conflict and cooperation within modern political systems, the course introduces students to contemporary world politics through an overview of international political history from the 17th century to the present. Here we seek to understand history by identifying recurrent patterns of cooperation and conflict not just between states but also involving non-state actors, and by applying some of the concepts and approaches dealt with in the first part of the course. The course will end with a discussion of contemporary issues within the context of a globalized world politics, such as the ongoing War on Terror, the communications revolutions and its impact upon power.

Toetsvorm
Written examination

Literatuur
- To be announced

Doelgroep
Bachelor students political science; Pre-Master course students; exchange students

Statistics

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</table>
**Doel vak**
Het college Statistics is een eerste inleiding in de basisbegrippen van de mathematische statistiek. Na afloop van de cursus kan de student statistische modellen opstellen, verschillende soorten schatters bepalen, diverse standaard toetsen opstellen en uitvoeren en betrouwbaarheidsintervallen construeren.

**Inhoud vak**
In de statistiek wil men op grond van waarnemingen uitspraken doen over de kansverdeling waaruit deze waarnemingen afkomstig zijn. In het college komen aan bod: statistische modellen, puntschatten, toetsen, en het construeren van betrouwbaarheidsintervallen; verdelingsonderzoek en klassen kansverdelingen worden wanneer ze nodig zijn bij deze onderwerpen toegevoegd. Begripsvorming en de presentatie van enkele veel gehanteerde methoden staan centraal. De stof wordt geïllustreerd aan de hand van interessante praktijkvoorbeelden, aangevuld met numerieke en grafische uitwerkingen in Excel. In dit vak ligt de nadruk op de zogenaamde parametrische statistiek, dat wil zeggen dat de kansverdeling op één of meer parameters na bekend is.

**Onderwijsvorm**
Hoorcolleges
Instructiecolleges

Een aantal onderwerpen zullen via zelfstudie worden geleerd. Hieronder valt het aanleren van Excel via een elektronische cursus.

**Toetsvorm**
Tussentoets – Individuele beoordeling
Afsluitend, geschreven tentamen – Individuele beoordeling
Individuele opdrachten tijdens de instructiecolleges – Individuele beoordeling

**Literatuur**
Aanvullende documentatie via Canvas.

**Vereiste voorkennis**
Geen

**Aanbevolen voorkennis**
Actieve beheersing van de VWO wiskunde
Kennis van het vak Probability Theory

**Doelgroep**
Eerstejaars studenten van de opleiding Bsc Econometrie & Operations Research

**Uitleg in Blackboard/Canvas**
bb.vu.nl

**Intekenprocedure**
N.v.t.

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**Strategic Management from a Practice Perspective: A Day in the Life of a CEO**
Doel vak
At the end of the course, students should be able to:
• Get insight into the tasks and challenges that CEOs of multinational firms are facing in their day-to-day work as a strategy maker;
• Bridge theory and practice by being able to relate popular management frameworks to strategic challenges that company leaders experience;
• Critically reflect on the interrelationships between the various strategic tasks of CEOs and how they can be successfully orchestrated.

These objectives will further develop various skills students had to master in the first two years of the program:
• Linking theory and concepts to practice;
• Gaining in-depth knowledge of the field of strategy.

The course focuses primarily on the following overall learning objectives in line with the IBA bachelor programme:
• Academic skills in analysis, abstraction, argumentation, and application.
• Bridging theory and practice with ability to translate and apply theoretical knowledge into business situations.
• Broadening students horizons by having a good understanding of current events on a global scale.

Inhoud vak
The course aims to familiarize the student with the most important themes relevant for the strategic management of a firm. It aims to put students into the position of a CEO and expose them to those issues a CEO needs to deal with in a strategic manner. The session making up this course will each deal with a particular strategic question that addresses a broader theme, such as: How to gain an sustain a competitive advantage? (strategic positioning); In which markets to compete? (internationalization strategy); How to grow and expand our business? (M&A strategy); How to be successful and sustainable? (sustainability strategy); How to meet the challenges of the digital age? (digitalization strategy); How to manage relations with the board of directors? (corporate governance strategy); How to be a good leader? (leadership strategy). Students will learn to take a birds-eye point of view and discuss how these strategic issues are interrelated and together comprise the building blocks of corporate strategy.
Invited guest speakers (CEOs) will allow students to be further exposed to real-life challenges of strategic management. Students will further be asked to examine critically the work (and strategy making) of one famous CEO of their choice (such as Steve Jobs, Bill Gates, etc.) based on publicly available data such as speeches and videos, and relate the CEOs behaviour to the strategic management approaches discussed in
class. Findings will be presented during classes in teams.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Individual and team assessment

Literatuur
This course is article based.
Readings will be announced in course manual.

Aanbevolen voorkennis
BK:
1.2 Organization Theory; 2.2 Strategy; 2.5 Corporate Entrepreneurship;
3.4 Foundations of Strategic Management

IBA:
1.2 Organization Theory; 1.3 Academic Skills; 2.2 International
Strategy; 3.4 Foundations of Strategic Management

Strategic Management of Technology and Innovation

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Doel vak
Academic skills: In this course students learn to critically evaluate innovation management concepts from academic literature and popular management press.

Knowledge: In this course, students gain theoretical understanding concerning:
- innovation types and the external innovation environment including innovation trajectories, standards, platforms, and ecosystems
- the development of innovation strategies and their operationalization in project selection, collaboration, and protection
- the product development process and organizational conditions for innovation

Bridging theory and practice: The course offers insight in the strategic importance of technological innovation for firms and society, recent developments in technology and innovation, and helps to develop skills to analyze real life cases.
Inhoud vak
This course focuses on the strategic management of technology and innovation. Innovation refers to the development and implementation of new products, services, processes and business models and many of those innovations are enabled by technological developments. Innovation is crucial for business organizations to stay competitive in ever changing markets. In this course, students learn to understand and apply basic theories behind the processes of technology-based innovation within organizations and their environments, the development of innovation strategies, and the organizational implementation of innovation strategies. Theoretical understanding is applied in a simulation game and real life cases focusing on managerial dilemmas in the management of innovation.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Individual assignment
Group assignments
Written exam

Literatuur
- Selection of academic articles (listed in course manual)
- Lectures, tutorials, and lecture slides

Structural Policy

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Doel vak
The objective of this course is to identify, justify, analyze and evaluate policy options to various current economic problems, including issues in the fields of labor markets, social insurance, pensions, development, trade, environment and product market competition. Using problem sets and exercises, along with work on economic data will increase and deepen understanding and help broaching a large number of microeconomic policy fields.

Specific learning outcomes upon completion of this curricular item are:
- ability to formulate the economic rationale for policy intervention in various current economic problems;
- ability to develop policy options from economic theories;
• ability to evaluate existing and potential policy options, both in theory and in practice;
• critical attitude to existing theoretical and empirical policy analysis of current economic problems;
• ability to apply tools of economic modeling;
• ability to interpret economic data.

Inhoud vak
Structural policy is on top of the agenda when it comes to keeping individual countries on the path to stability and growth. Microeconomic structural reforms (say, in labor and product markets, social security and welfare systems) are often seen as long-run policy measures complementary to short-term macroeconomic stabilization policies.

This course discusses the role of economic policy in the context of both market failures and government objectives to adjust market outcomes. Each problem is analyzed along four different dimensions: (1) statement of the problem, (2) discussion of the rationale for government intervention, (3) policy options, and (4) evaluation of the economic outcomes of the policy in theory and practice.

Current structural economic problems arising in the following fields are prime candidates to be discussed:
• environment: externalities, property rights, tragedy of the commons, taxation, climate policy;
• competition policy and regulation: imperfect competition, market power, cartels, price-discrimination, regulation and de-regulation;
• labor market: unemployment incidence, active labor market policy, taxes and labor supply;
• social insurance and social security: disability insurance, moral hazard, welfare payments, pensions (social security), adverse selection;
• development and trade: analysis of living standards, provision of legal and political frameworks, trade protection, WTO.

During the course, both theoretical and empirical economic work in policy context is discussed.

Onderwijsvorm
Lectures; tutorials

Toetsvorm
Grade is average of problem sets (30 %) and written examination (70%), with written exam grade of at least 5.0.

Literatuur
We further use J. Anthony Cookson, 2010, Intermediate Economics. (20 US$, ca. 18 EUR), downloadable from www.lulu.com/cookson as well as various academic papers and ancillary textbook chapters, and/or to be announced on Canvas.

Vereiste voorkennis
Basic knowledge of math and statistics, as provided in the academic core of any academic program at Vrije Universiteit Amsterdam or equivalent.
Aanbevolen voorkennis
The course builds on a previous courses in the Minor Economics program, in particular, Foundations of Microeconomics. Familiarity with contents of that course is assumed. Familiarity includes a working knowledge of how to apply economic models in context and how to select and use appropriate graphical tools of analysis.

Doelgroep
Third-year bachelor students of any major.

Overige informatie
This course is an integral part of the University Minor Economics; participants gain strongly from attending the entire minor program. This course prepares for Applications in Economic Policy, and has intersections with the course Business Cycles and Stabilization Policy.

Supply Chain Dynamics

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Doel vak
Academic:
In this course students will learn to understand and simulate dynamics in supply chains using management games and system dynamics simulation.

Professional:
This course provides students hands-on experience with dealing with supply chain issues in realistic game settings, gain an understanding of how behavioural issues interact with rational decision-making in a supply chain and with modelling real life situations in a dynamic fashion

Quantitative methods:
The students will apply quantitative (dynamic) simulation to understand core operations decisions in a supply chain. We will particularly pay attention to system dynamics.

Social:
In this course students work in teams on complex operations decision problems. They will learn how to deal with conflicting interests and problems they need to solve as a team.

Link to practice:
In this course we study and mimic realistic settings that relate to decision-making in operations practice.

Inhoud vak
After successfully completing this course you are able to analyze operations decision making using behavioral and system dynamics lenses.

More specifically you will:
• Understand and be able to analyse and model operations management problems using system dynamics;
• Gain experience in dealing with actual operations and supply chain problems using management games;
• Gain in-depth insight into how behavioural aspects influence decision making in game settings.

Onderwijsvorm
Lectures and Tutorials

Literatuur
Other literature (via Canvas).

Aanbevolen voorkennis

Supply Chain Management in Emerging Economies

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Doel vak
The forces of globalization have resulted in a significant part of the supply chain of almost every industry being located in emerging economies. Increasingly, these rapidly growing economies also form the end-markets of a lot of industrial and consumer products. Given the physical, social and cultural characteristics of the emerging economies, global companies face a complex set of new challenges when sourcing from, operating in or serving these markets. The objectives of this course are to provide students with an overall framework in managing global supply chains and developing strategies (Knowledge; Quantitative Skills), describe the context and developments in emerging economies (Broadening your Horizon) and showcase innovative approaches for success (Bridging Theory and Practice).

Inhoud vak
The courses in this semester give emphasis on business international context and its implications in management practices. Period 5 specifically introduces you to the environment of emerging economies. This course focuses on the effective design and execution of global supply chains, with an emphasis on the opportunities and challenges that emerging economies present. More specifically, this course covers topics
related to global supply chain strategies, global network optimization, outsourcing & sourcing strategies and contract design. The course furthermore tackles advanced supply chain concepts that are even more relevant in this context: supply chain coordination and incentive alignment, pricing and revenue management and sustainability. You are introduced to theoretical concepts with emphasis on key tradeoffs and phenomena, as well as best practice examples. We will pay particular attention to supply chain challenges and applications in emerging markets, including those related to humanitarian aid delivery. You are also exposed to models and problem-solving tools, applicable to the design and planning of supply chains in emerging economies. Upon completion, you should be able to look strategically at the full supply chain and successfully operate in an international context.

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
(Interim) Assignment(s) – Group assessment
Mandatory attendance tutorials

Literatuur
Selected chapters from the following books:

Additional (required) materials will be announced via Canvas.

Aanbevolen voorkennis
1.1 Business Mathematics
1.4 Global Supply Chain Management
1.6 Business Processes

Sustainability and Environmental Change

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Doel vak
In this course students learn about the environment’s pivotal role in achieving sustainable solutions for human development, mainly focused on global environmental problems. After this course, students:
1. can explain key concepts from the natural sciences relevant for the study of sustainability;
2. can characterize key components of the environment, namely water, land and atmosphere, and can explain key processes affecting their characteristics;
3. can explain the role of the environment in socio-environmental systems;
4. can identify methods to quantify the state of the environment, and analyze environmental change;
5. can perform SWOT derived from the environmental conditions for specific sustainability challenges.

**Inhoud vak**
The environment plays a crucial role in supporting societies, for example by providing materials, energy, food, clean air, and clean water. Environmental conditions change over space and time, influenced by both natural and human factors. In this course students learn about the environment’s pivotal role in achieving sustainable solutions for human development. Starting from the key environmental components water, land and atmosphere, we characterize environmental change and how that leads to other environmental and societal changes. Methods to assess environmental change are addressed and students identify for their specific case studies what strengths, opportunities, weaknesses, and threats are associated to the ‘planet dimension’. The course comprises interactive lectures and exercises and is evaluated through an assignment and a written exam.

**Onderwijsvorm**
The course is organized in thematic weeks, which provide students with an understanding of the specifics of the dimensions water, land and atmosphere, how these can be studied and how they interact. Each week has 1 to 2 lectures, in parallel to which students develop their assignment. Lectures (H) and assignment are supported by in-class discussions (W), reading material, and exercises.

- Lectures (H) 15-20h
- Workshops (W) 15-20h
- Assignment ~45h
- Self study ~80h

**Toetsvorm**
The course will be evaluated through
1) Group Assignment (A): SWOT analysis in Planet domain for personal case in the form presentation & working paper (30% of final grade)
2) A closed-book written exam (E) (70% of final grade).

A minimum grade of 5.5 is required to pass the course. There is one resit opportunity for the exam. Assignments with a grade lower than 5.5 can be improved once, after which the maximum grade that can be obtained for the assignment is 6.0.

**Literatuur**
- A textbook that introduces the planetary dimensions of sustainability (TBA)
- Selected articles as announce in the course guide (TBA), including:
  o Wu, J. (2013). Landscape sustainability science: Ecosystem services
- Open data sources, educational software packages, websites, videos etc

**Aanbevolen voorkennis**
Grand Challenges (minor Sustainability: Global Challenges, Interdisciplinary Solutions. Period 1)

**Doelgroep**
Students following the minor Sustainability: Global Challenges, Interdisciplinary Solutions.

**Overige informatie**
The course is coordinated by Dr. Astrid van Teeffelen, and Ted Veldkamp, MSc. Lecturers include Dr. Philip Ward, Prof. Guido van der Werf, Prof. Peter Verburg.

**Sustainable Supply Chain Management**

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**Doel vak**
After successfully completing the course Sustainable Supply Chain Management you are able to

**Academic Skills:**
- Analyze supply chain problems taking into account interests of different stakeholders (economic, ecological, societal and others) and evaluate (future) performance effects of supply chain policy options. This type of analysis will support sustainable decision-making.

**Quantitative Skills:**
- Quantify the economic, ecological and societal objectives for supply chain management cases by applying and master commonly used techniques to tackle real life sustainable supply chain management problems.

**Knowledge:**
- Understand the transition from a linear to a closed loop (circular) economy and its implications for Supply Chain Management

Bridging Theory and Practice:
- Use a sustainable supply chain analysis framework to assess contemporary topics in sustainable supply chain management and to analyze supply chain management cases.
- Formulate recommendations for improvement of supply chains from a sustainable perspective
Inhoud vak
This course aims to introduce students in operationalizing sustainability in supply chains. We define sustainability as the combined economic, environmental, and social optimum of supply chain alternatives that take into account constraints, such as technological limits or legislation, also known as the triple bottom line (TBL) approach of People-Planet-Profit optimization. Life Cycle Assessment (LCA) is presented as a methodology to quantify the environmental impact of products and processes and Analytic Hierarchy Process (AHP) to quantify social impact. Multi Criteria Decision Analysis is introduced as a concept to operationalize the TBL approach for practical sustainable supply chain problems. Next we discuss systems thinking using Systems Dynamics for understanding and evaluating the complex and interactive behaviour of systems, such as sustainable supply chains. Finally the sustainability evaluation of chains and the management of reverse supply chains will be addressed.

Onderwijsvorm
Lectures and computer tutorials

Toetsvorm
Written exam – Individual assessment
(Interim) Assignment(s) – Group assessment

Literatuur
Readings will be announced via Canvas.

Aanbevolen voorkennis
It is recommended that students are familiar with key concepts and techniques from business or operations management and (business) mathematics.

Talent and Talent Identification

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Doel vak
On the successful completion of this course, students will be able to:
1. Critically evaluate whether skilled athletes are ‘born’ or ‘made’ (i.e., evaluate the nature vs. nurture debate in the development of athletic skill);
2. Critically appraise current means of identifying talent and consider newer, more evidence-based methods;
3. Apply knowledge about the typical developmental pathways used to describe how talent develops;
4. Identify environmental factors associated with the development
of athletic skill;
5. Evaluate the ethical considerations inherent in identifying talent from a young age;
6. Critically evaluate existing or new systems established by applied sporting organisations to identify and nurture talent.

**Inhoud vak**
The ability to identify and develop talent in potentially skilled athletes is a central role for many coaches, scientists, and sporting administrators. National and professional sporting organisations invest substantial amounts of time and money in establishing systems designed to identify and nurture future talent, yet there is still considerable doubt about how effective these systems may be. This course on Talent and Talent Development will assess what it takes to become a talented athlete, and will uncover what we know about the ideal conditions for developing athletic skill. The course will address the emerging body of research that seeks to evaluate existing talent identification systems and to develop newer, more evidence-based procedures for identifying and developing talent. Further, a number of applied case studies will be examined to discover how these issues have been addressed by professional sporting organisations.

**Onderwijsvorm**
The course consists of 12 lectures (18 hours in total), in addition to the expectations of self-study (approximately 114 hours), an assignment (approximately 10 hours total) and a final exam (3 hour duration)

**Toetsvorm**

**Overige informatie**
As of 2017-18 this course replaces the course ‘Talent en Talentontwikkeling’

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**Tax and Organizations**

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**Doel vak**
Studenten die voor dit vak zijn geslaagd:
- hebben kennis van en inzicht in de Nederlandse inkomstenbelasting, in het bijzonder ten aanzien van de onderdelen winst uit onderneming (box I, o.a. het fiscale ondernemingsbegrip, het fiscale winstbegrip met zijn onderverdeling in totaalwinst en jaarwinst, specifieke jaarwinstbepalingen, verliesverrekening en stakingswinst), de inbreng in
de bv en het aanmerkelijk belang (box II) (Vakkennis);

- hebben kennis van en inzicht in de hoofdlijnen van de Nederlandse vennootschapsbelasting (belastingplicht, winstbegrip, kapitaalbegrip, deelnemingsvrijstelling en fiscale eenheid) (Vakkennis);

- hebben kennis van de hoofdlijnen van de omzetbelasting en de loonheffingen (loonbelasting en premies volksverzekeringen) en het formele belastingrecht (Vakkennis);

- kunnen in een casus fiscale problemen met betrekking tot de genoemde belastingen onderkennen, analyseren en oplossen (Link met de Praktijk);

- kunnen de rollen en verantwoordelijkheden van de verschillende ‘stakeholders’ bij de belastingheffing van ondernemingen benoemen (‘tax policy’, maatschappelijke verantwoordelijkheid en ‘fair share’, horizontaal toezicht en ‘Tax Control Framework’) (Vakkennis; Academische vaardigheden).

Inhoud vak
Het vak geeft studenten kennis van en inzicht in de Nederlandse belastingen waarmee een onderneming te maken heeft. Ingegaan wordt op de hoofdlijnen van Nederlandse inkomstenbelasting voor zover relevant voor de onderneming: het fiscale ondernemingsbegrip, het fiscale winstbegrip met zijn ondervenening in totaalwinst en jaarwinst, specifieke jaarwinstbepalingen, verliesverrekening en stakingswinst, de inbreng in de bv en het aanmerkelijk belang. Ook de hoofdlijnen van de Nederlandse vennootschapsbelasting komen aan bod: de belastingplicht voor de vennootschapsbelasting, het winst- en kapitaalbegrip, de deelnemingsvrijstelling en de fiscale eenheid. Tevens komen aan de orde de hoofdlijnen van de omzetbelasting en de loonheffingen (loonbelasting en premies volksverzekeringen) en het formele belastingrecht. Aan de hand van cases zullen de hoofdlijnen van genoemde belastingen worden toegepast.

Omdat de verplichtingen die voortvloeien uit de genoemde belastingen niet alleen de onderneming zelf aangaan, komt tijdens het vak ook de relatie met andere ‘stakeholders’ aan bod (bijvoorbeeld de belastingdienst en de samenleving als geheel). Aandacht wordt besteed aan verticaal en horizontaal toezicht, het ‘tax control framework’, de maatschappelijke verantwoordelijkheid en de ‘fair share’-gedachte.

Onderwijsvorm
Hoorcolleges.
Werkcolleges.
Gastcolleges.

Toetsvorm
Schriftelijk tentamen - individuele beoordeling.

Literatuur
Aanvullende (verplichte) literatuur wordt bekendgemaakt op Canvas.

Aanbevolen voorkennis
Accounting and IT Systems I.

Text Mining for Digital Humanities
Doel vak
In this course, students are trained in systematic text analysis. In particular, we explore the process of identifying and annotating information in historic and contemporaneous texts such as novels, lyrics, letters, newspaper articles, movie scripts, blogs and other social media texts using manual and automatic methods. They will learn the implications for the theoretical models and concepts they are familiar with in their own discipline. Students will work on a research project of their choice and annotate them in an interdisciplinary context using different tools and methods. They will apply expert and crowd annotations, develop code-books and compare the results. Finally, they will use a machine-learning program for analyzing text and reflect on the performance of the automatic annotation. We will focus on high-level semantic annotations of, for example, (historic) events, entities and emotions that are of interest to a broader range of humanities and social and computer science students. Students present their findings in a research paper.

Inhoud vak
This module addresses the process of systematic text analysis through human and automatic annotation. Annotations make information that is implicit in data explicit allowing researchers to search their data systematically. This kind of research forces Humanities scholars and social scientists to represent their Interpretation of texts in a data structure. Computer science students will learn about how text mining technologies can be applied in Humanities and Social Sciences. Annotation requires the use of some type of interpretation model and it results in an analysis that can be compared across annotators. As such, annotation can be seen as an important step towards the formalization of humanities and social science as a discipline. The degree to which annotators agree or disagree (the so-called Inter Annotator Agreement) tells us something about the reproducibility of the interpretation process, the matureness of theoretical notions and the criteria used to apply them to real data. Different backgrounds of annotators will lead to different types of annotations. Linguists, (cultural-)historians, social-scientists, and literature-scientists will consider sources and data differently and consequently come to different annotations of the same source/data. The same holds for experts and non-experts. The former are traditionally involved in assigning metadata to sources, the latter do the same in crowd-sourcing initiatives. Finally, annotated data can be used to train machines to do the same. How does this work? Can a machine do better than humans? How do you evaluate this?
The Developing Brain

**Doel vak**
Students acquire a basic understanding of the various stages of brain development that shape the life of individuals over time.

**Inhoud vak**
The brain performs differently at various ages; the young brain being very plastic, whereas the aging brain is gradually losing its adaptive capacity. Importantly, early and late brain development is affected by specific genetic factors and vulnerable to changes induced by environmental factors. These alterations can result in neurodevelopmental and neurodegenerative disorders.

In this course, we will discuss pre- and postnatal brain development. We will first focus on early development and its relation to brain disorders such as autism and mental retardation. Then, we will focus on brain development during childhood and adolescence and discuss issues related to this stage of development, such as sexual orientation, gender identity, schizophrenia and the effects of drugs of abuse (alcohol, ...
nicotine). Lastly, concerning the aging brain, we will discuss healthy brain aging as well as specific diseases of aging, such as Alzheimer’s and Parkinson’s disease.

Onderwijsvorm
Lectures (34 hours)
Workgroups (7 hours)

Toetsvorm
Exam (E; multiple choice questions and open questions): 80%
Academic skills assignment (A): 20%
Compensation: the average grade of both tests combined has to be >5.5.

Students have the option to resit the exam (E).

Literatuur

Literature on Canvas.

Aanbevolen voorkennis
The course ‘Cognitive Neuroscience’ of the minor ‘Brain & Mind’. Alternatively, a basic understanding of neurons, neurophysiology and neuroanatomy is required.

Doelgroep
Students of the minor Brain & Mind.

Overige informatie
This minor course requires a minimum of 25 participants.

The Personal is Political: Biography, Gender and Diversity

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Doel vak
1. Acquiring knowledge of and insight in the field of historical gender and diversity studies;
2. Acquiring knowledge of and insight in historical research perspectives;
3. Develop academic research skills;
4. Develop writing skills;
5. Develop presentation skills.
Inhoud vak

"The personal is political", was a well-known rallying slogan in the late 1970s women's movement. Modern historical research acknowledges the impact and influence of the many dimensions that shape individual lives, including gender, sexuality and sexual preference, ethnicity, race, age, religion and class. This seminar explores how these intersecting dimensions are present and influence the lives and biographies of politically engaged personalities, famous or unknown, by studying the genre of the political biography, autobiography and life writing. The seminar sets out with a short series of lectures by experts in the field, followed by writing and research assignments. Students will work at an individual paper, based in a biographical research project of their own choice; suggestions will be available. The course ends with student's presentations of their findings.

Onderwijsvorm

Seminar (twice weekly), with assignments and several guest lectures. Meetings are scheduled on Wednesday morning and Friday morning, 10.00-12.45.

Toetsvorm

- Active participation in class including following up the assignments (10%)
- Individual presentation of the outline of the individual research paper and how it links to the common reading in class (15%)
- Final discussion in semi-public seminar (15%)
- Final paper (4000 words) (60%)

Each element has to be satisfactory in order to pass the course.

Literatuur

Literature will be made available for students in the first week of the course.

Vereiste voorkennis

Academic skills course (ACVA) passed.

Doelgroep

BA2 students in History, Humanities, Social Sciences, Philosophy, and Medical Studies.

Overige informatie

This course is part of the Minor Gender and Diversity.

Thesis IBA

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Doel vak
Being the last of your core IBA courses, this course both builds on, and integrates previous courses. In this course you will individually design and perform a basic academic research and write your BSc Thesis under supervision.

Academic Skills:
• ability to examine and understand problems from different perspectives;
• ability to recognize fundamental structures and to leave out irrelevant information;
• ability to forward well-founded, substantiated points of view, both in spoken and written format;
• ability to apply acquired knowledge to other problems and in other contexts.

Research Skills:
• ability to critically reflect on (the quality of) academic research;
• ability to translate academic research into outcomes relevant to practice;
• ability to translate a practical problem into a sound academic research question;
• ability to complete a full research process with either quantitative or qualitative methods (or both).

Knowledge:
• have specialized, in-depth knowledge and insights within the discipline of your thesis topic;
• ability to connect theories, models, and concepts within that topic.

Broadening your horizon:
• awareness of ethics and academic integrity;
• Fluency in English, both in writing and speaking.

Self-awareness:
• Ability to take responsibility for our own actions;
• Ability to responsibility for his own learning;
• Ability to make well-founded decisions and can support those choices;
• Ability to reflect on your personal development.

Inhoud vak
Being the final course of your IBA degree programme this course builds on preceding courses and challenges you to both integrate and improve the business knowledge and research skills you have acquired so far. To that end you will individually perform an academic research project on a specific international business topic of your choice.

We distinguish two main thesis trajectories that encompass several key stages of the research cycle. Note that the type of trajectory and related methodology (e.g., systematic review / qualitative or quantitative design and analysis) is determined by the topic of investigation. Each discipline provides a number suggested topics you are able to work on for the bachelor thesis. Alternatively, you can develop your own topic, however, this topic needs to be approved by the thesis track coordinator (based on level, fit with the discipline, research tradition, etcetera).

(1) In trajectory 1 you start from an exploratory research question that is not very well-defined yet. Your task therefore consists
of identifying and formulating a specific research question regarding an international business issue, conducting a systematic literature review and designing a detailed research proposal addressing methodological, data collection and data analysis issues.

(2) In trajectory 2 there is clearly defined research question that allows for an empirical research regarding an international business issue readily available. Your task therefore consists of further developing the exact research question and conducting an empirical study that fits with that research question. As such you may be involved in data collection, you will select the appropriate method(s) to analyze your data and that will allow you to answer your research question. Your thesis ends with the write-up of the results, the interpretation of those results and a critical reflection both the academic and practical contributions as well as your research limitations.

Next to the writing of the thesis, you will finalize your thesis project by presenting your research in video pitch which you discuss the methods, results and potential implications of your research project.

**Onderwijsvorm**
group and individual meetings

**Toetsvorm**
Thesis - Individual assessment

**Literatuur**
Academic articles relevant to the topic of your thesis.

**Vereiste voorkennis**
Before the deadline for thesis registration (end of February or beginning October) you need to have completed at least 120 EC, including the courses:
- 1.1 Business Mathematics
- 1.3 Academic Skills
- 1.4 Business Statistics
- 2.4 Business Research Methods I - Quantitative
- 2.5 Business Research Methods II - Qualitative
- 2.6 Integrative Research Project

**Aanbevolen voorkennis**
All IBA courses year 1 and 2
Courses of your selected specialization in year 3

**Toegepaste Inspanningsfysiologie**

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**Doel vak**
Het uitbreiden van inspanningsfysiologische kennis en het toepassen daarvan op vraagstukken binnen de sport en gezondheid.

**Inhoud vak**
De verhoogde energiebehoeftte van het musculaire systeem als gevolg van fysieke activiteit vraagt van verschillende fysiologische mechanismen een zodanige actie dat homeostase van het interne milieu behouden blijft.


**Onderwijsvorm**
De stof wordt aangeboden in de vorm van hoorcolleges in combinatie met practica. Totaal 168 uur, waarvan 42 uur hoorcollege, 12 uur practicum, 111 uur zelfstudie en 3 uur tentamen.

**Toetsvorm**
tentamen
Schriftelijke tentamen met open vragen en meerkeuze vragen. De practica zijn verplicht.

**Literatuur**


Materiaal aangeboden via Canvas.
Vereiste voorkennis
- 900115: Inleiding inspanningsfysiologie (deze kennis wordt bekend verondersteld.)
- 900225: Training en prestatie (voorheen Trainingsfysiologie, code 900210 deze kennis wordt bekend verondersteld)

Aanbevolen voorkennis
De student moet beschikken over basiskennis van de inspanningsfysiologie (energiesystemen, cardio-pulmonair systeem, training).

Intekenprocedure
De indeling van werkgroepen/(computer)practica/tutorgroepen etc. vindt plaats via Canvas.

Transport and Distribution Planning

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Doel vak
The learning outcomes of the course on Transport and Distribution Planning are the following:

Academic skills
In this course, the students learn the challenges faced when optimizing Transport and Distribution plans. Such plans often require the use of heuristics to be efficiently established. The course addresses the most important and powerful optimization techniques known, with emphasis on those techniques that work well for real-life planning.

Quantitative methods
The students learn how to distinguish heuristics in terms of efficiency, solution quality and other quantitative aspects.

Professional skills
The students will become able to solve challenging practical problems, which are within the realm of professionals only.

Social skills
In this course, the students work in teams. They learn how to combine different skills, backgrounds and interests to solve challenging and complex problems.

Link to practice
The lecturers have a sound practical record, complementing their extensive academic achievements. A representative choice of illustrative problem domains from practice is therefore guaranteed, as well as a good understanding on how to bridge the gap between theory and practice. Furthermore, the optimization techniques taught are among the best used in practice.
Inhoud vak
- Heuristics form an indispensable tool for everyone working in operations management, and in the planning of Transport and Distribution in particular.
- Problems arising from practice are often too hard to solve exactly and heuristics are relatively simple methods that may provide feasible solutions of good quality.
- The course covers two areas: the first is about heuristic ideas applicable to general problems and the second is focused on the application of heuristics to Transport and Distribution problems. This field, of so-called routing problems, is so rich that virtually all published heuristic ideas have been applied to it.
- The course is further divided into three parts, each of which first covers general problems and then focuses on routing.
  - These three parts are:
    - Classical heuristics to construct a feasible solution
    - Improvement heuristics based on structured local search
    - Heuristics aiming at escaping local optima
- Regardless of the part being addressed attention is paid to:
  - Meta-heuristics, i.e., general ideas applicable to a large variety of domains
  - Complexity analysis
  - Whether a performance guarantee can be given and how to prove it
  - Ways to benchmark and empirically assess quality

Onderwijsvorm
Lectures
Tutorials

Toetsvorm
Written exam – Individual assessment
(Interim) Assignment(s) – Group assessment

Literatuur
  complemented with slides and additional notes to be provided

Vereiste voorkennis
A quantitative background with some affinity with computer programming

Aanbevolen voorkennis
Applied mathematics, econometrics, engineering, business administration, computer or data science, management sciences, or any quantitative study

Doelgroep
Both BA/IE students with an interest in optimization and OR/AM students with an interest in computer implementations can participate, since they will work together in teams combining knowledge and skills.

Overige informatie
The students will experience optimization techniques. We will make as much use of the language R as possible to express the optimization algorithms addressed in the course. R is used through the minor,
therefore learning it will be useful for several courses, and you may find it useful in your careers as well.

Urban Economics and Real Estate

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**Doel vak**

This course in Urban and Real Estate Economics addresses the relationship between urban space, real estate development and economic development. It links economic theory to urban and real estate development, and it places real estate development in the wider context of the relation between city growth and economic development. Insights are developed both through studying theoretical backgrounds (the first eight lectures) and by considering practical examples of the issues at hand (the last four lectures). After a general introduction on the very nature and existence of cities, the following topics are covered: (1) location theory, (2) agglomeration economies, (3) city size and population distribution, (4) land use and land rents, (5) real estate and government policy, (7) growth and decline of cities, (8) sorting of people across neighborhoods within cities, (7) parking and real estate prices, (8) green buildings, (9) economics of skyscrapers, (10) economics of urban planning.

With respect to each topic you should be able:

1. to define and describe the topic;
2. to understand the economic theory that explains the topic;
3. to understand the empirical (econometric) analysis of the topic;
4. to understand the (im)possibilities of urban and real estate policies;
5. use econometric methods to test theoretical predictions of urban economic models.

**Inhoud vak**

Particularly over the past decades, technological change caused the cost of connecting across space has declined sharply, which should have made it less attractive for people to cluster together in cities. Yet by many measures, cities are thriving all over the world. Most economic activities such as production, consumption and innovation take place in urban areas, despite the relatively high location costs.

Why is this the case? Why are some cities thriving, while others face serious decline? Why are real estate prices more or less stagnant in some cities or neighborhoods, while they rise sharply in others? Of course, this is a matter of supply demand. Therefore, a central topic in this course is the location behavior of firms and households. Why do
they prefer one location of the other? More specifically, why are so
many firms interested in expensive locations at, for example, the
Amsterdam South Axis? Why do for example computer and fashion shops
often cluster in space, while bakers are typically dispersed over a
city? Will the advent of e-commerce cause firms to leave crowded and
expensive cities? For households, comparable questions arise. Why do
many higher educated people nowadays prefer to live in Amsterdam rather
than in Almere, and why was the opposite true in the 1980s? Is the
location choice of people merely driven by the composition of the
population or real estate characteristics in a certain area? Why do
certain social and ethnic groups often cluster in space, and to what
extent is this desirable? How do location choices of firms and
households interact?

When thinking about location behavior of firms and households, we touch
upon various topics that have a substantial impact on real estate
markets. For example, the economic backgrounds and consequences of
suburbanization, the rise of urban ‘subcentres’, and the rise of so-
called ‘network cities’, as witnessed worldwide (and in The Netherlands
alike). We will also look at interdependencies between cities, in terms
of their economic dynamics and functional development. Why and how do
cities specialize, why does nearly every country have a few big cities
and many smaller towns and villages, and are such arrangements
economically desirable?

At the aggregate level, location choices by firms and households
translate into (changes in) land use and real estate development in
modern cities. In this course you learn, both from a theoretically and
empirically perspective, to analyze land prices as a function of, inter
alia, population and real estate characteristics, location and transport
costs. In addition, we identify the (im)possibilities of influencing the
observed trends through urban and real estate policies. What is the
impact of imposing or relaxing urban planning regulation on real estate
development? Can and should we mix different kind of people in the same
neighborhood? Is mortgage deductibility a good idea? What should we do
with real estate in declining (country side) regions? Finally, we
address some typically urban phenomena in relation to real estate
markets: urban environment and green buildings, parking, and building
height (skyscrapers).

Onderwijsvorm
Twelve plenary lectures of two hours each, plus six tutorials of two
hours each. Students are expected to have read the material in advance;
the plenary lectures cover key elements only. Tutorials introduce the
assignments, econometrics and working with Stata software.

Toetsvorm
Written exam (60%) and two assignments (40%). The overall grade should
be at least a 5.5 to pass.

Literatuur
- Selected scientific papers (see Canvas for details).

Vereiste voorkennis
Introductionary level of microeconomics.
Aanbevolen voorkennis
Basic knowledge of econometrics (regression analysis) is recommended.

Doelgroep
Second or third-year bachelor students who want to get a solid introduction into the economics of cities and real estate, economic geography or spatial economics.

Urban Studies

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<td>dr. F. Colombijn</td>
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Doel vak
Knowledge and Understanding. After having completed this course, the student has acquired knowledge and understanding of:
(1) key concepts in urban anthropology;
(2) the ways in which urban development and sustainable development are intertwined.

Application of knowledge and understanding. After having completed this course, the student has acquired the competences to:
(1) apply key concepts from urban anthropology to an ethnographic research in public spaces in Amsterdam;
(2) combine and compare key concepts in urban anthropology in a written argument.

Attitude. After having completed this course, the student demonstrates:
(1) the ability to work in small research teams to carry out a small ethnographic research project;
(2) to report about the research projects in verbal and written form.

Inhoud vak
Cities around the world are centres of economic development, attracting domestic and foreign investors, visitors, and high-skilled and low-skilled migrants. Locked in a global competition for investments, cities need to be developed in a way that they are attractive to investors and become socially and ecologically sustainable. Social sustainability requires that different actors get their fair place in the city, in terms of income opportunities, and a space to dwell, meet, express oneself, and work. Ecological sustainability requires that cities reduce their ecological footprint, compensate environmental damage to the planet, and reuse as many resources as possible. Taking urban space as the focus of our attention in this course, we will go into politics, inequality, lifestyles, and liveability.
Onderwijsvorm
lectures and tutorials

Toetsvorm
written exam (50%) and joint research paper (50%).

Literatuur
To be announced on Canvas.

Aanbevolen voorkennis
There are no requirements, but ideally students have completed the courses Political and Economic Anthropology, and Development and Globalization (for BSc CAO and minor Anthropology), or Development and Globalization and Identity, Diversity and Inclusion (Minor DGC).

Doelgroep
Bachelor 2 Culturele Antropologie en Ontwikkelingssociologie; Minor Anthropology; Minor Development and Global Challenges; open as elective course to other students.

Overige informatie
This course fits into several programmes. It is part of the Bachelor Culturele Antropologie en Ontwikkelingssociologie; it is the closing of the theme block “Development”, but in time follows directly on two courses from the theme block “World Making” (in particular Identity, Diversity and Inclusion, and Nation and Migration). The themes of these courses –politics, inequality, development, globalization, diversity, identity, migration– all return in Urban Studies. In the same vein, Urban Studies is the closing of the minor Development and Global Challenges. For students of the minor Anthropology, the most memorable element will be their first experience with ethnographic fieldwork. While Urban Studies is integrated in all these programmes, the course can also be taken as an elective course of its own. It is the only course on Urban Studies offered in the Faculty of Social Sciences of Vrije Universiteit Amsterdam and it is especially interesting to exchange students who wish to get to know Amsterdam better.

Note that students are expected to attend three meetings of the “studielint” in November-December (all students) and in September-October (only students of the Bachelor Culturele Antropologie en Ontwikkelingssociologie and the minor Anthropology).

Visualizing Humanities and Social Analytics

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Doel vak
• Students will become familiar with the concepts of data visualization in Digital Humanities and Social Analytics, and acquire practical skills in data visualization techniques such as graphs and digital maps.
• Practical skills will include: processing of spatial data and creating appealing map visualizations in Google Earth, QGIS, ESRI Story Maps and other map services; and the quantitative analysis of textual data (e.g. (social) media data) through AmCAT and R.
• Students will learn to critically reflect on the implications of the selection, structuring and manipulation of data as well as the choice of visualization techniques to present the outcomes of research projects.
• Students will learn to position their own work in the field of Digital Humanities and Social Analytics.
• Students will learn to apply their knowledge by developing their own research projects around a given dataset.
• Students will learn to collaborate in an interdisciplinary group, manage group processes, and communicate their results to an audience of peers and teachers.

Inhoud vak
This course will offer practical training in digital visualization techniques, placed in the broader scope of Digital Humanities and Social Analytics. Visualization of data plays an important role in exploring and analysing quantitative data deriving from large and complex datasets, such as relational databases and text corpora varying from 17th century literature to newspaper archives to tweets. Visualizations can be used both to present the end results of research projects as well as to support all phases of the hermeneutic cycle of questioning, searching, aggregating and analysing data. They may reveal patterns and provide leads for new research questions. In this course students will become familiar with a number of visualization tools and learn to reflect critically on the way they can be used.

An important part of the classes will entail practical training in the processing of spatial and textual data. This course invites you to choose a personal research topic and will teach you basic practical skills in digital mapping and other visualisations to use in your own research. Digital mapping is a powerful visualization tool for both social science and humanities students who study events in space and time. The visualization of textual data will help you to manage and analyse large corpora of texts. You will define and investigate a research question, learn how to create and structure data and how to uncover patterns in your data through visualization. At the end of the course you will be able to use attractive visualizations to present your research results in both oral and written communications.

Onderwijsvorm
Seminar, 2x2

Toetsvorm
Participation, assignments and presentation (40%), research paper (60%)

Literatuur
T.B.A.

Aanbevolen voorkennis
This course is designed for students who study the minor Digital Humanities and Social Analytics. For other students it would be helpful to familiarize with the basics of digital data in advance. Please contact the instructors for more information and advice.

**Doelgroep**

Students of the UvA & VU faculty of Humanities and Social Sciences, international exchange students as well as students of Informatics (UvA) and Computer Science (VU).

**Intekenprocedure**

This course is part of the joined UvA/VU Minor Digital Humanities and Social Analytics. This module is taught at the VU. Module registration at the VU is required for UvA students.

**Overige informatie**

This course is part of the minor Digital Humanities and Social Analytics. This module is taught at the VU. Module registration at the VU is required.

### Wetenschapsfilosofie

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**Doel vak**

- Studenten verkrijgen kennis van en inzicht in diverse basisconcepten, problemen, en discussies uit de wetenschapsfilosofie.
- Studenten verwerven vaardigheden om de diverse standpunten in de besproken wetenschapsfilosofische debatten kritisch te evalueren.
- Studenten leren wetenschapsfilosofische aspecten van maatschappelijke discussies over wetenschap, wetenschapsbeleid en de rol van wetenschap in de maatschappij te herkennen en leren hun kennis van wetenschapsfilosofie toe te passen op deze discussies teneinde beredeneerde standpunten in te kunnen nemen.
- Studenten ontwikkelen hun mondelinge en schriftelijke argumentatie- en uitdrukkingsvaardigheden verder.

**Inhoud vak**

In dit vak komen centrale thema's uit de wetenschapsfilosofie aan bod, zoals wat wetenschap onderscheidt van niet-wetenschap (het demarcatieprobleem), de aard van wetenschappelijke verklaringen, of wetenschappelijke theorieën ons kennis over de objectieve structuur van de wereld opleveren, de rol van waarden in wetenschap, de bredere verantwoordelijkheden van wetenschappers en de eventuele grenzen van wetenschap.

Deze thema's zullen behandeld worden aan de hand van klassieke en
recente literatuur uit wetenschapsfilosofische boeken en tijdschriften. Behalve om het verkrijgen van basiskennis over de wetenschapsfilosofie, draait dit vak ook om het kritisch leren reflecteren op wetenschap en de rol van wetenschap in de maatschappij. Daarom zullen we in de colleges ook steeds zoeken naar concrete toepassingen van de behandelde stof in de actualiteit.

Onderwijsvorm
Interactieve hoor- en werkcolleges.

Toetsvorm
- Twee individuele thuisopdrachten naar aanleiding van de te bestuderen stof (50%)
- Schriftelijk tentamen (50%)
Voor beide onderdelen moet een voldoende (>5,5) worden behaald.

Literatuur
De literatuur bestaat uit twee delen: (1) kernartikelen die de docent beschikbaar zal maken en (2) een achtergrondtekstboek naar keuze.

(1) De kernartikelen komen uit klassieke en recente wetenschapsfilosofische boeken en tijdschriften en zullen gaan over de bovengenoemde thema's.

(2) Eén van de volgende tekstboeken fungeert als achtergrondtekst. Lezing ervan is niet verplicht, maar wel sterk aanbevolen om een beter overzicht te krijgen over het totale gebied van de wetenschapsfilosofie.

- Lisa Bortolotti, An Introduction to the Philosophy of Science (Chichester: Polity, 2008) – een evenwichtige inleiding met aandacht voor de bredere maatschappelijke en morele aspecten van wetenschap;

Vereiste voorkennis
geen

Doelgroep
Studenten van de minor Filosofie; premasterstudenten